HOW JOB SAVVY ARE YOU?
"Corey"
ANSWER KEY
(PAGES 112~113, JOB SAVVY, 5TH EDITION)

1. Corey's manager wrote the note to start a discussion on a possible promotion. If Corey does not talk to him, his manager may not offer another opportunity to talk about the potential promotion. In fact, his manager may be disappointed in Corey for not talking to him and may reassess his opinion of Corey's potential in the company.

2. Corey's manager may feel that Corey does not really want a promotion. He may also feel that Corey is not aggressive enough or self-confident enough for the new job. Therefore, there is a reasonable chance that Corey will not be promoted.

3. If not responding to the note from his manager costs Corey his promotion, his negative self-image will grow. He would be expecting a promotion that never comes. However, Corey would be responsible for not getting the promotion because he did not have a positive self-image. This situation is self-perpetuating.