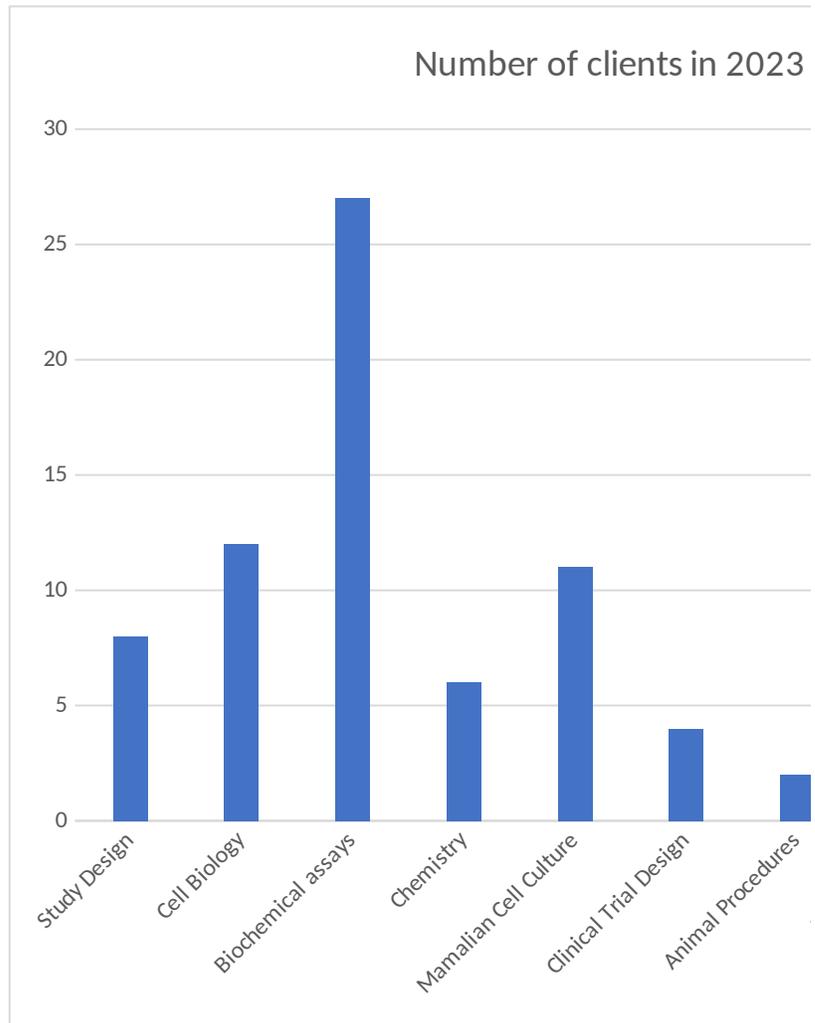
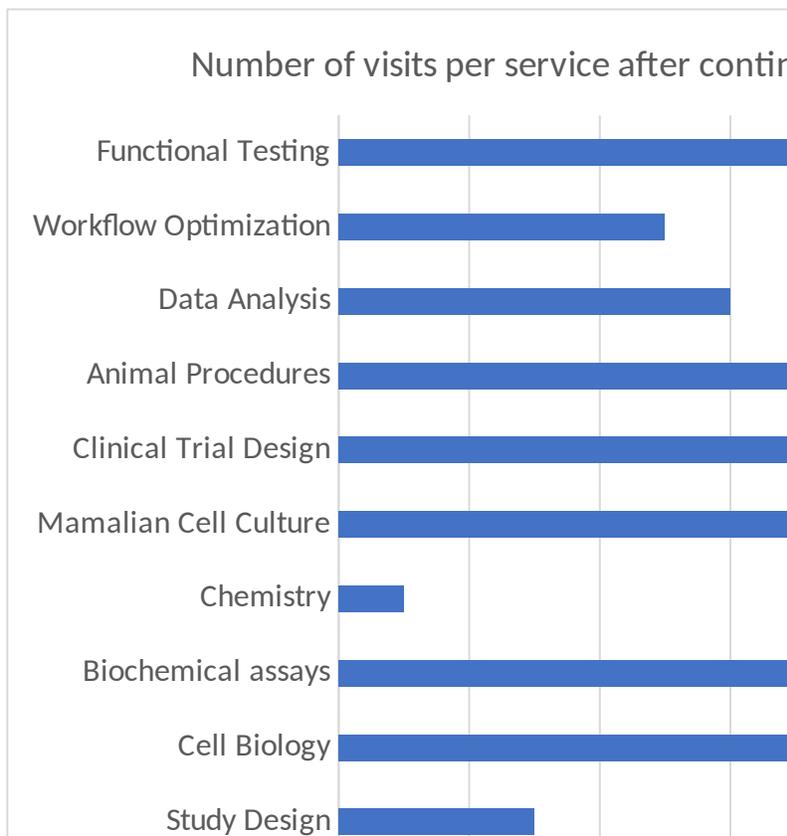
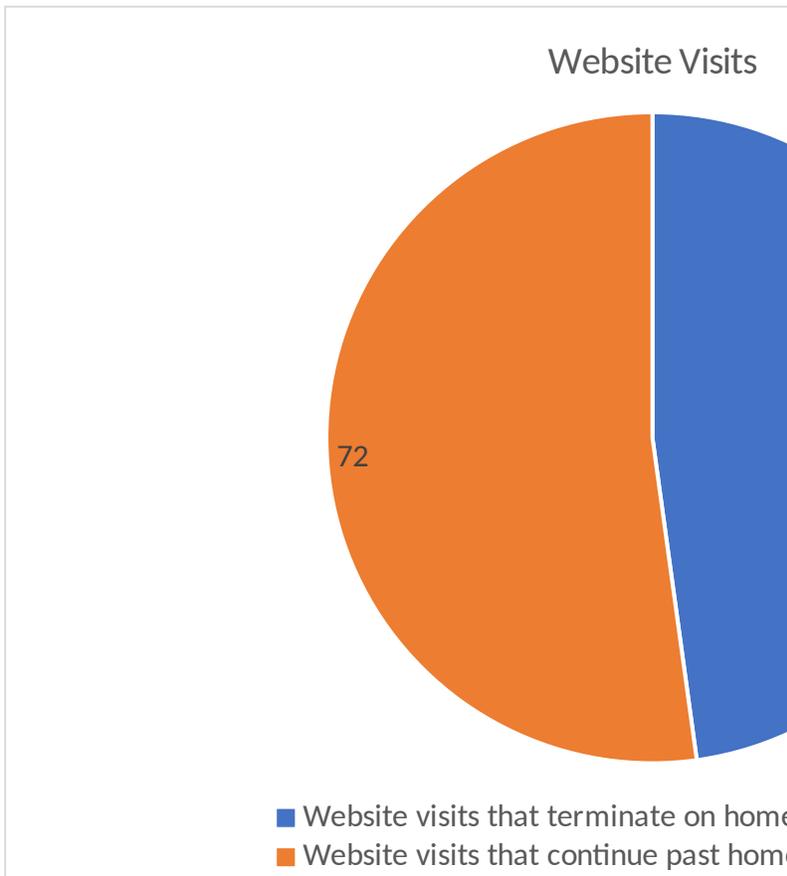


Service Analysis	
Service offered	Number of clients in 2023
Study Design	8
Cell Biology	12
Biochemical assays	27
Chemistry	6
Mamalian Cell Culture	11
Clinical Trial Design	4
Animal Procedures	2
Data Analysis	6
Workflow Optimization	9
Functional Testing	11

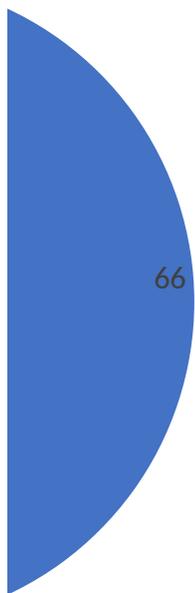
Total clients yearly	96
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Service visited after continuing past home page	Number of visits per service after continuing past home page
Study Design	3
Cell Biology	9
Biochemical assays	11
Chemistry	1
Mamalian Cell Culture	13
Clinical Trial Design	9
Animal Procedures	8
Data Analysis	6
Workflow Optimization	5
Functional Testing	7

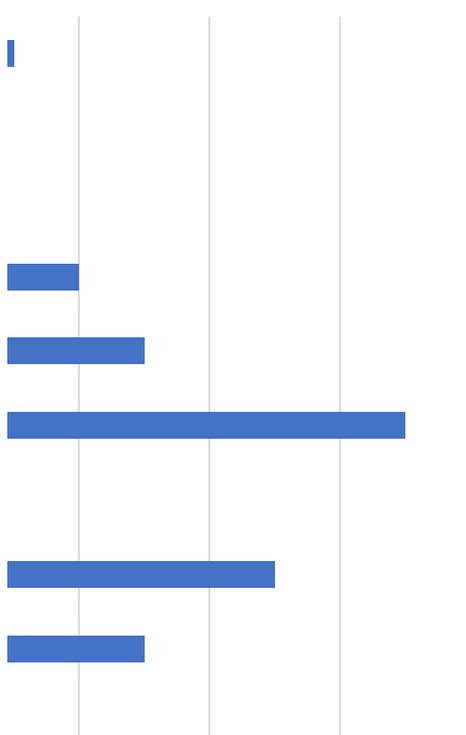


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Service profitability	
Service	Service Cost
Study Design	\$ 112,000.62
Cell Biology	\$ 184,500.00
Biochemical assays	\$ 139,450.00
Chemistry	\$ 154,321.32
Mamalian Cell Culture	\$ 102,443.43
Clinical Trial Design	\$ 215,350.52
Animal Procedures	\$ 109,876.56
Data Analysis	\$ 48,556.33
Workflow Optimization	\$ 67,455.85
Functional Testing	\$ 48,480.98

Yearly cost	\$ 1,182,435.61
Yearly Income	\$ 1,230,207.60
Yearly Profit	\$ 47,771.99

Year	Profit
2023	\$ 47,771.99

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2024	\$	76,197.90
2025	\$	109,358.30
2026	\$	147,877.99

y 2023 Projections		Service profitability 2024 Proj	
Service Income	Percentage of Income	Service	Service Cost
\$ 124,000.00	10%	Study Design	\$ 120,960.67
\$ 194,621.34	16%	Cell Biology	\$ 199,260.00
\$ 142,345.43	12%	Biochemical assays	\$ 150,606.00
\$ 110,452.27	9%	Chemistry	\$ 166,667.03
\$ 122,445.62	10%	Mamalian Cell Culture	\$ 110,638.90
\$ 227,745.54	19%	Clinical Trial Design	\$ 232,578.56
\$ 146,789.36	12%	Animal Procedures	\$ 118,666.68
\$ 49,644.25	4%	Data Analysis	\$ 52,440.84
\$ 72,732.45	6%	Workflow Optimization	\$ 72,852.32
\$ 39,431.34	3%	Functional Testing	\$ 52,359.46

Yearly cost	\$ 1,277,030.46
Yearly Income	\$ 1,353,228.36
Yearly Profit	\$ 76,197.90
Annual Growth Rate	60%

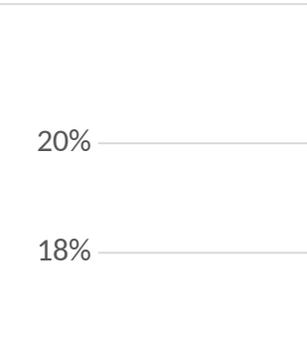
Projections	Service profitability 2025 Projections		
Service Income	Service	Service Cost	Service Income
\$ 136,400.00	Study Design	\$ 130,637.52	\$ 150,040.00
\$ 214,083.47	Cell Biology	\$ 215,200.80	\$ 235,491.82
\$ 156,579.97	Biochemical assays	\$ 162,654.48	\$ 172,237.97
\$ 121,497.50	Chemistry	\$ 180,000.39	\$ 133,647.25
\$ 134,690.18	Mamalian Cell Culture	\$ 119,490.02	\$ 148,159.20
\$ 250,520.09	Clinical Trial Design	\$ 251,184.85	\$ 275,572.10
\$ 161,468.30	Animal Procedures	\$ 128,160.02	\$ 177,615.13
\$ 54,608.68	Data Analysis	\$ 56,636.10	\$ 60,069.54
\$ 80,005.70	Workflow Optimization	\$ 78,680.50	\$ 88,006.26
\$ 43,374.47	Functional Testing	\$ 56,548.22	\$ 47,711.92

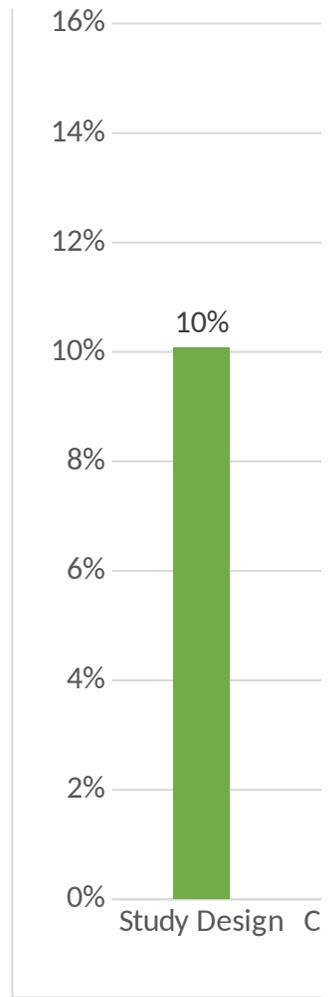
Yearly cost	\$ 1,379,192.90
Yearly Income	\$ 1,488,551.20
Yearly Profit	\$ 109,358.30
Annual Growth Rate	44%

Service profitability 2026 Projections		
Service	Service Cost	Service Income
Study Design	\$ 141,088.53	\$ 165,044.00
Cell Biology	\$ 232,416.86	\$ 259,041.00
Biochemical assays	\$ 175,666.84	\$ 189,461.77
Chemistry	\$ 194,400.42	\$ 147,011.97
Mamalian Cell Culture	\$ 129,049.22	\$ 162,975.12
Clinical Trial Design	\$ 271,279.63	\$ 303,129.31
Animal Procedures	\$ 138,412.82	\$ 195,376.64
Data Analysis	\$ 61,166.99	\$ 66,076.50
Workflow Optimization	\$ 84,974.94	\$ 96,806.89
Functional Testing	\$ 61,072.07	\$ 52,483.11

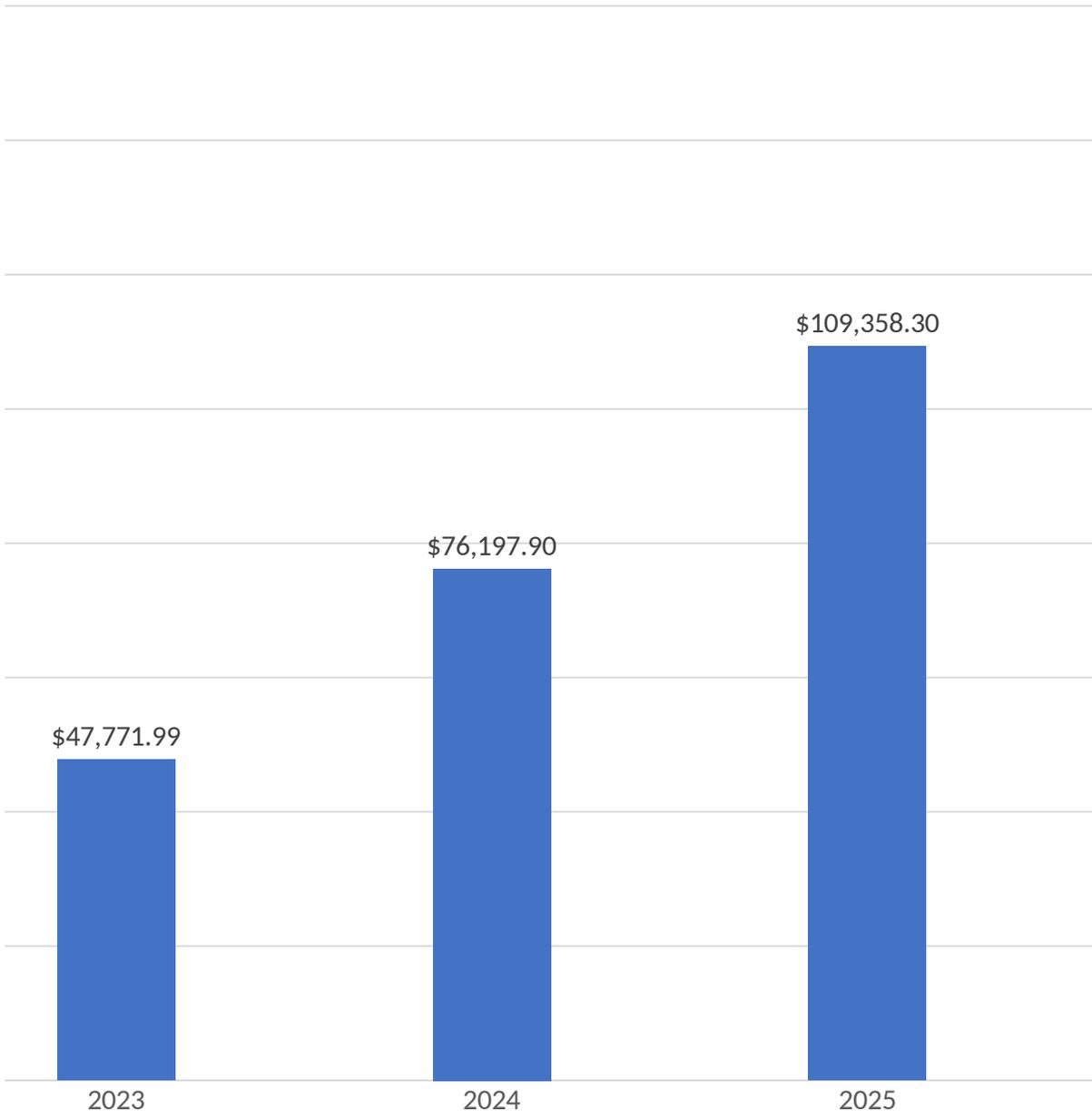


Yearly cost	\$ 1,489,528.33
Yearly Income	\$ 1,637,406.32
Yearly Profit	\$ 147,877.99
Annual Growth Rate	35%

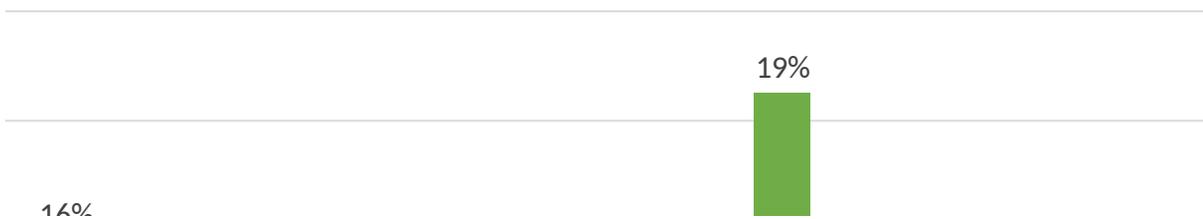


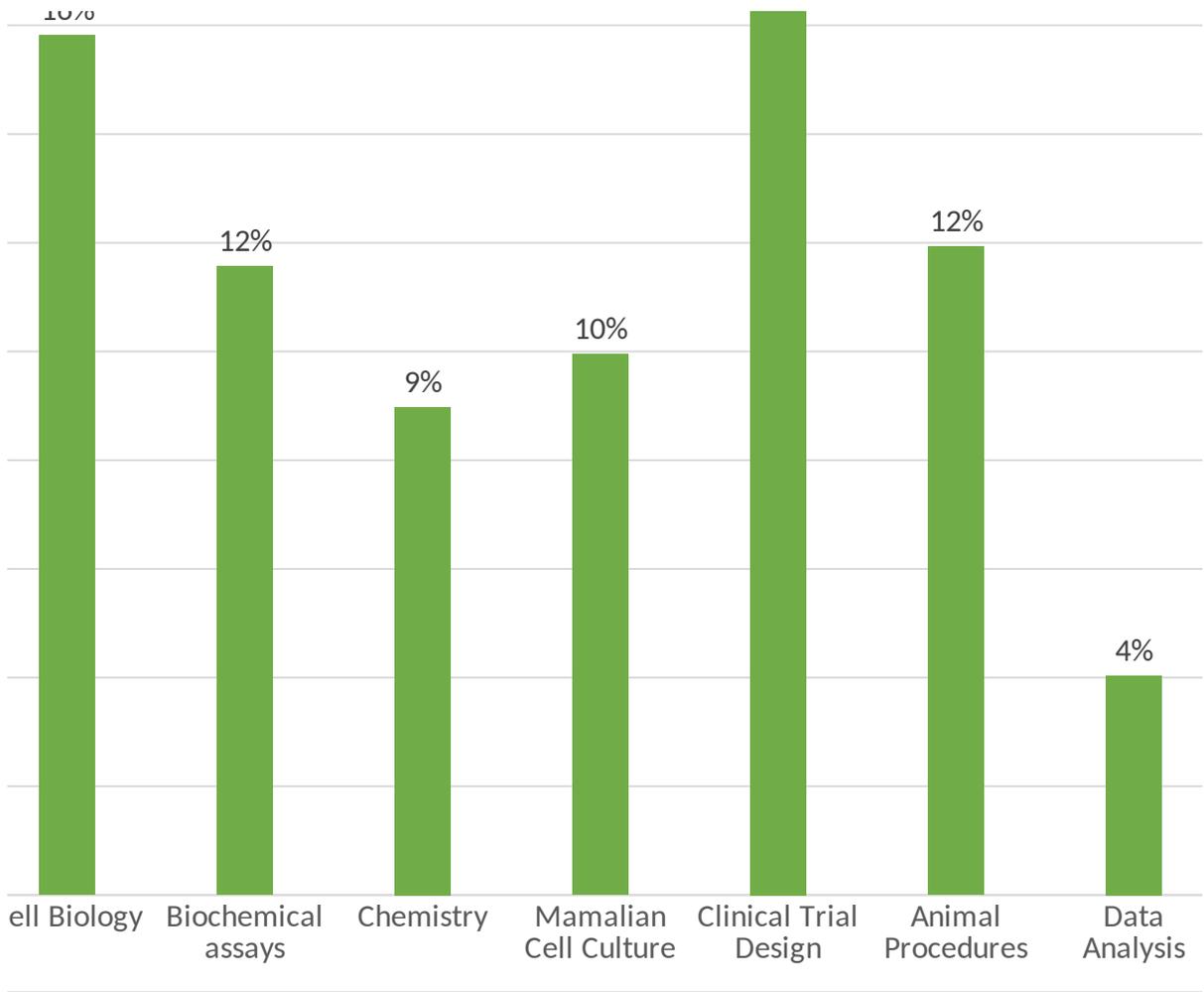


Profit Change Over 4 years



Service Percentage of Total Income





\$147,877.99



2026

