

Experiential Exercise 3.1

1. I would rather
 - a. solve a new and complicated problem.
 - b.
2. I like to
 - c. work alone in a quiet place.
 - d.
3. I want a boss who
 - e. establishes and applies criteria in decisions.
 - f.
4. When I work on a project, I
 - g. like to finish it and get some closure.
 - h.
5. When making a decision, the most important considerations are
 - i. rational thoughts, ideas, and data.
 - j.
6. On a project, I tend to
 - k.
 - l. start working on it right away, thinking about it as I go along.
7. When working on a project, I prefer to
 - m.
 - n. explore various options.
8. In my work, I prefer to
 - o.
 - p. have one project that is challenging and that keeps me busy.
9. I often
 - q. make lists and plans whenever I start something and may hate to seriously alter my plans.
 - r.
10. When discussing a problem with colleagues, it is easy for me to
 - s. see "the big picture."
 - t.
11. When the phone rings in my office or at home, I usually
 - u.
 - v. do not mind answering it.
12. Which word describes you better?
 - w. Analytical
 - x.
13. When I am working on an assignment, I tend to
 - y. work steadily and consistently.
 - z.
14. When I listen to someone talk on a subject, I usually try to
 - aa.
 - bb. assess and analyze the message.

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15. When I come up with new ideas, I generally
 - cc. “
 - dd. like to contemplate the ideas some more.
16. When working on a project, I prefer to
 - ee.
 - ff. broaden the scope to include related aspects.
17. When I read something, I usually
 - gg.
 - hh. read between the lines and relate the words to other ideas.
18. When I have to make a decision in a hurry, I often
 - ii.
 - jj. am able to do so with available data.
19. In a meeting, I tend to
 - kk.
 - ll. only speak out after I have carefully thought the issue through.
20. In work, I prefer spending a great deal of time on issues of
 - mm.
 - nn. people.
21. In meetings, I am most often annoyed with people who
 - oo.
 - pp. lengthen meetings with many practical details.
22. I am a
 - qq.
 - rr. night owl.
23. What is your style in preparing for a meeting?
 - ss.
 - tt. I like to be fully prepared and usually sketch an outline of the meeting.
24. In a meeting, I would prefer for people to
 - uu.
 - vv. be more task oriented.
25. I would rather work for an organization where
 - ww.
 - xx. I am committed to its goals and mission.
26. On weekends, I tend to
 - yy. plan what I will do.
 - zz.
27. I am more
 - aaa.
 - bbb. contemplative.
28. I would rather work for a boss who is
 - ccc.
 - ddd. practical.

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In the following, choose the word in each pair that appeals to you more:

29.

eee. Social

fff.

30.

ggg.

hhh. Practicality

31.

iii. Organized

jjj.

32.

kkk.

lll. Concentrating

My MBTI profile would be: **INTJ**