

Final Examination

True or False (50 points)

1. The Transactional Communication model does not reflect the fact that people typically send and receive messages simultaneously. **True / False**
2. The tendency to seek and attend to information that conforms to an existing self concept has been labeled cognitive conservatism. **True / False**
3. The perceived self is the way in which we want others to perceive us **True / False**
4. In the act of self-disclosure, our text suggests that individuals need not be concerned with how others will view them, but should disclose as much information as possible to maintain an authentic self. **True / False**
5. Cognitive complexity is the ability to construct a variety of frameworks for viewing an issue.
True / False
6. Feelings and Emotions are interchangeable. **True / False**
7. Facilitative emotions detract from effective functioning **True / False**
8. All nonverbal communication is very easy to interpret and has a similar meaning. A discerning person could get it right 100% of the time. **True / False**
9. Hearing and Listening in our text are used interchangeably. **True / False**
10. Questions are found to be helpful to the asker when responding to a message, but it does not help the person being asked. **True / False**

Short Essay Questions (50 points, 12.5 each)

1. Based on the readings, why do we form relationships?
2. Describe the types of friendship discussed on our text
3. Explain the difference between confirming and disconfirming messages and provide two types of each.
4. Describe 2 ways Jack Gibb offers to reduce defensiveness in others.