

CDK Stocking Status INVESTMENT						Inventory Value		% of Inventory	Guide			COLOR SCORING			
												GOOD			
Normal or Active Stock						\$117,804		29.29%	over 70%			WARNING			
Automatic Phase Out						\$25,270		6.28%	Less than 30%			DANGER			
Dealer Phase Out						\$76,674		19.07%	Less than 1%						
Manual Order						\$65,695		16.34%	Less than 1%						
Non Stock Part \$'s						\$80,689		20.07%	Less than 5%						
Non Stock Part #'s*						420		5.47%	Greater than 70% of PN's						
Clean Core			\$22,000		# PIECES	PART #									
Dirty Core			\$14,000												
Total Inventory						\$402,132		100.00%							
Activity												Value \$	%	Notes & Guides	
0-3 Months						205,837		68%	ACTIVE INVENTORY at 75%						
4-6 Months						36,107		12%	ACTIVE INVENTORY at 23%						
7-12 Months						39,034		13%	75% will likely become Obso 2% is guide						
Over 12 Months						5,431		2%	Technical Obsolescence 2% is guide						
New parts no sales						14,518		5%	Minimal Amount						
Total Inventory						300,928		100%							
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code											Pass or Fail ?				
OBSO POSITION (LINES 20-22 FROM ABOVE)											P				
NEG-ON-HAND (MINUS-ON-HAND)											P				
CLEAN CORE											P				
DIRTY CORE (RDCI) OR DONE MANUALLY											P				
LOST SALES CALCULATOR VS. ACTUAL											F				
AVERAGE STOCK ORDER (Obtain data from											P				
MONTHS SUPPLY (This calculation from you											P				
GROSS (TOTAL) TURNS (from your FS Tem											P				
TRUE (STOCK) TURNS (from your FS Temp											P				
FTFR (FIRST TIME FILL RATE)											P				

OBSO POSITION			
.75 TIMES	\$		29275.81
PLUS			5,431
PLUS			14,518
EQUALS		16%	49224.81

REYNOLDS 2213 Stocking Status INVESTMENT		Inventory Value	% of Inventory	Guide
Normal or Active Stock			#DIV/0!	over 70%
Automatic Phase Out			#DIV/0!	Less than 30%
Dealer Phase Out			#DIV/0!	Less than 1%
Manual Order			#DIV/0!	Less than 1%
Non Stock Part \$'s			#DIV/0!	Less than 5%
Non Stock Part #'s*				Greater than 70% of PN's
Core Clean			#DIV/0!	pn pieces
Core Dirty			#DIV/0!	pn pieces
Replace by hold RBH			#DIV/0!	pn NA pieces
				NA
Total Inventory		\$0	#DIV/0!	

REYNOLDS

Activity	Value	% of inventory	NADA Guide	Notes
Current		#DIV/0!	75%	this is your current a
1-3 Months		#DIV/0!	included	healthy parts invento
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become
10-12 Months		#DIV/0!	included	85% Will likely become
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code				
OBSO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FS Templ				
TRUE (STOCK) TURNS (from your FS Templ				
FTFR (FIRST TIME FILL RATE) (from your par				

COLOR SCORING	
GOOD	
WARNING	
DANGER	

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AUTO MATE Stocking Status INVESTMENT	Inventory Value	% of Inventory	Guide
Active parts		#DIV/0!	over 70%
Auto Phase Out Parts		#DIV/0!	Less than 30%
Dealer Phase Out Parts		#DIV/0!	Less than 1%
Manual Order Parts		#DIV/0!	Less than 1%
Non Stock Part \$'s		#DIV/0!	Less than 5%
Non Stock Part #'s*			Greater than 70% of PN's
Core Clean		#DIV/0!	pn pieces
Core Dirty		#DIV/0!	pn pieces
		#DIV/0!	
Total Inventory	\$0	#DIV/0!	

AUTO MATE

Activity	AUTO MATE Value	% of inven	NADA Guide	Notes
		#DIV/0!		this is your current a
Current to 3 Months		#DIV/0!	75%	healthy parts invento
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become
10-12 Months		#DIV/0!	included	85% Will likely become
over 12 Months		#DIV/0!	0%	Technically Obsolete
		#DIV/0!		
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code				
OBISO POSITION (LINES 23-25 FROM ABOVE)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FS Template)				
TRUE (STOCK) TURNS (from your FS Template)				
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)				

PASS/ FAIL				
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AUTO SOFT Stocking Status INVESTMENT		Inventory Value	% of Inventory	Guide		
Normal or Active Stock				#DIV/0!	over 70%	
Automatic Phase Out				#DIV/0!	Less than 30%	
Dealer Phase Out				#DIV/0!	Less than 1%	
Manual Order				#DIV/0!	Less than 1%	
Non Stock Part \$'s				#DIV/0!	Less than 5%	
Non Stock Part #'s*					Greater than 70% of PN's	
No Phase Out					NA	
Repace by Hold					NA	
Clean Core				#DIV/0!	# PIECES	PART #
Dirty Core				#DIV/0!		
Total Inventory		\$0		#DIV/0!		

AUTO SOFT						
Activity from Source	Value \$	% of Inven	%	Notes & Guides		
0-3 Months			#DIV/0!	ACTIVE INVENTORY at 75%		
4-6 Months			#DIV/0!	ACTIVE INVENTORY at 23%		
7-12 Months			#DIV/0!	75% will likely become Obso 2% is		
13-18 Months			#DIV/0!	Technical Obsolescence 2% is gu		
New parts no sales			#DIV/0!	Minimal Amount		
Total Inventory			#DIV/0!			

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code	
OBSCO POSITION (LINES 20-22 FROM ABOVE)	
NEG-ON-HAND (MINUS-ON-HAND)	
CLEAN CORE	
DIRTY CORE (RDCI) OR DONE MANUALLY	
LOST SALES CALCULATOR VS. ACTUAL	
AVERAGE STOCK ORDER (Obtain data from your OE)	
MONTHS SUPPLY (This calculation from your FS Template)	
GROSS (TOTAL) TURNS (from your FS Template)	
TRUE (STOCK) TURNS (from your FS Template)	
FTFR (FIRST TIME FILL RATE)(this is a post class assignment)	

COLOR SCORING

GOOD

WARNING

DANGER

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DEALER TRACK ARKONA STATUS			MONTH OF:				PROFILES
			%	#	PIECES	VALUE	
ACTIVE PARTS: STOCKED			#DIV/0!				See 9 D
ACTIVE PARTS: EXCESS STOCK			#DIV/0!				LESS THA
ACTIVE PARTS: UNDERSTOCKED			#DIV/0!				LESS THA
ACTIVE PARTS: TO PHASE OUT			#DIV/0!				LESS THA
TOTAL ACTIVE PARTS			#DIV/0!				70%
SUPERCEDED W/ON HAND			#DIV/0!				LOW DBL
INACTIVE W/ON HAND			#DIV/0!				LESS THA
INACTIVE PART NUMBER # AND %							
TOTAL INV. TO SELL			#DIV/0!				
CORES ON HAND							LOW PIEC
NEG-ON-HAND							LOW DBL
TOTAL OF INVENTORY							
PARTS ON OPEN R. O.'S							ONE DAYS
VALUE OF TOTAL INVENTORY							
NOT ON FACTORY MASTER							MINIMAL
PARTS WITH OUT COST							MINIMAL
INVENTORY AGING BY LAST SOLD							
		VALUE	%	ACUM %	INS		
NEVER SOLD			#DIV/0!	#DIV/0!			
ONE YEAR AGO PLUS			#DIV/0!	#DIV/0!	THIS		
ELEVEN MONTHS AGO			#DIV/0!	#DIV/0!			
TEN MONTHS AGO			#DIV/0!	#DIV/0!	THIS		
NINE MONTHS AGO			#DIV/0!	#DIV/0!			
EIGHT MONTHS AGO			#DIV/0!	#DIV/0!	THESE PARTS WILL BE IN A "		
SEVEN MONTHS AGO			#DIV/0!	#DIV/0!			
SIX MONTHS AGO			#DIV/0!	#DIV/0!			
FIVE MONTHS AGO			#DIV/0!	#DIV/0!			
FOUR MONTHS AGO			#DIV/0!	#DIV/0!			
THREE MONTHS AGO			#DIV/0!	#DIV/0!	THIS IS YOUR ACT		
TWO MONTHS AGO			#DIV/0!	#DIV/0!			
ONE MONTH AGO			#DIV/0!	#DIV/0!			
CURRENT MONTH			#DIV/0!	#DIV/0!			
TOTAL INVENTORY			#DIV/0!		Guide is 1.5 Months Suppl		
CORES WITH ON HAND					CONFIRM DIRT		

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code
OBSO POSITION (LINES 25 to 31 FROM ABOVE) (includes potential and technicle OBSO)
NEG-ON-HAND
CLEAN CORE (Provide the # of part #'s and # of pieces)
DIRTY CORE
LOST SALES CALCULATOR VS. ACTUAL
AVERAGE STOCK ORDER (this will help you calculate your true turnfound in the FS temp)
MONTHS SUPPLY (this calculation is found in the FS template)
GROSS (TOTAL) TURNS (from your FS Template)
TRUE (STOCK) TURNS (from your FS Template)

FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)

[illegible]

Lightyear Stocking Status INVESTMENT		Inventory Value	% of Inventory	Guide
Normal or Active Stock			#DIV/0!	over 70%
Automatic Phase Out			#DIV/0!	Less than 30%
Dealer Phase Out			#DIV/0!	Less than 1%
Manual Order			#DIV/0!	Less than 1%
Non Stock Part \$'s			#DIV/0!	Less than 5%
Non Stock Part #'s*				Greater than 70% of PN's
No Phase Out				NA
				NA
Clean Core			#DIV/0!	# PIECES PART #
Dirty Core			#DIV/0!	
Total Inventory		\$0	#DIV/0!	

Lightyear				
Activity	Value \$	% of Inven	%	Notes & Guides
1-2 Months			#DIV/0!	ACTIVE INVENTORY at 75%
3-5 Months			#DIV/0!	ACTIVE INVENTORY at 23%
6-11 Months			#DIV/0!	75% will likely become Obso 2%
Over 12 Months			#DIV/0!	Technical Obsolescence 2% is
New parts no sales			#DIV/0!	Minimal Amount
Total Inventory			#DIV/0!	
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code				
OBSCO POSITION (LINES 20-22 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE (RDCI) OR DONE MANUALLY				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (Obtain data from your OE)				
MONTHS SUPPLY (This calculation from your FS Template)				
GROSS (TOTAL) TURNS (from your FS Template)				
TRUE (STOCK) TURNS (from your FS Template)				
FTFR (FIRST TIME FILL RATE) (This is a post class assignment)				

COLOR
SCORING
GOOD
WARNING
DANGER

[illegible]

PBS SCORECARD				
Stocking Status INVESTMENT	Inventory Value	% of Inventory		Guide
Stock Parts		#DIV/0!		over 70%
Automatic Phase Out		#DIV/0!		Less than 30%
		#DIV/0!		
Manual Order		#DIV/0!		Less than 1%
Test Part \$'s		#DIV/0!		Less than 5%
Test Part #'s*				Greater than 70% of PN's
Core Parts		#DIV/0!	pn	pieces
Core Dirty		#DIV/0!	pn	pieces
Superseded Parts		#DIV/0!		pn NA pieces
				NA
Total Inventory	\$0	#DIV/0!		

REYNOLDS

Activity	Value	% of inven	NADA Guide	Notes
Current		#DIV/0!	75%	this is your current a
1-3 Months		#DIV/0!	included	healthy parts invento
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become
10-12 Months		#DIV/0!	included	85% Will likely become
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code				
OBISO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FS Template)				
TRUE (STOCK) TURNS (from your FS Template)				
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)				

COLOR
SCORING
GOOD
WARNING
DANGER

[illegible]

UCS SCORECARD				COLOR
Stocking Status	Inventory Value	% of Inventory	Guide	SCORING
Observations				GOOD
Active Stock (0-6 month activity)			over 70%	WARNING
Zero Guide (Auto Phase out)			Less than 30%	DANGER
No bin Location Parts			Less than 1%	
Manual Order Review			Less than 1%	
No Match (Non Stock Part \$'s)			Less than 5%	
Total Watch #'s (N/ Stock Part #'s)			Greater than 70% of PN's	
Clean Core				
Dirty Core			Are controls in place?	
			NA	
			NA	
Total Inventory	\$0			
EXTRA LINES				
EXTRA LINES				

UCS

Investment Activity	Value	% of inven	NADA Guide	Notes
Current TO 3 Months		#DIV/0!	75%	this is your current and active
3 to 6 Months		#DIV/0!	included	healthy parts inventory
6-9 Months		#DIV/0!	23%	65% Will likely become obso
9-12 Months		#DIV/0!	2%	85% Will likely become obso
12 Months + Over		#DIV/0!	included	This is your Technical OBSO
		#DIV/0!		
		#DIV/0!		
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code				Pass or Fail ?
OBSO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND) (minus balance parts)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER				
MONTHS SUPPLY				
GROSS (TOTAL) TURNS (from your FS templat				
TRUE (STOCK) TURNS (from your FS Template				
FTFR (FIRST TIME FILL RATE) (from your part				

\$0.00	
\$0.00	
\$0	
\$0.00	#DIV/0!

Tekion							COLOR SCORING	
Inventory by Stocking Status			Inventory Value	% of Inventory	Guide			GOOD
Stocking Parts				#DIV/0!	over 70%			WARNING
Non-Stocking Parts				#DIV/0!	Less than 5%			DANGER
Phased Out Parts				#DIV/0!	Less than 30%			
Non Stock Part #'s*				#DIV/0!	Greater than 70% of PN's			
Total Unique Parts								
Clean Core				#DIV/0!	# PIECES	PART #		
Dirty Core				#DIV/0!				
Total Inventory			\$0	#DIV/0!				

Activity			Value \$	%	Notes & Guides
Never Sold				#DIV/0!	Why are they here? Special Orders? Returns?
0-3 Months				#DIV/0!	ACTIVE INVENTORY at 75%
4-6 Months				#DIV/0!	ACTIVE INVENTORY at 23%
7-9 Months				#DIV/0!	75% will likely become Obso 2% is guide
10-12 Months				#DIV/0!	Minimal Amount
Greater Than 12 Months				#DIV/0!	5% or less
Total Inventory			0	#DIV/0!	

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Code	Pass or Fail ?
OBSO POSITION (LINES 17 and 22 FROM ABOVE)	
NEG-ON-HAND (MINUS-ON-HAND)	
CLEAN CORE	
DIRTY CORE (RDCI) OR DONE MANUALLY	
LOST SALES CALCULATOR VS. ACTUAL	
AVERAGE STOCK ORDER (Obtain data from	
MONTHS SUPPLY (This calculation from you	
GROSS (TOTAL) TURNS (from your FS Template)	
TRUE (STOCK) TURNS (from your FS Template)	
FTFR (FIRST TIME FILL RATE)	

OBSO POSITION			
.75 TIMES	\$		0
PLUS			0
PLUS			0
EQUALS		#DIV/0!	0