

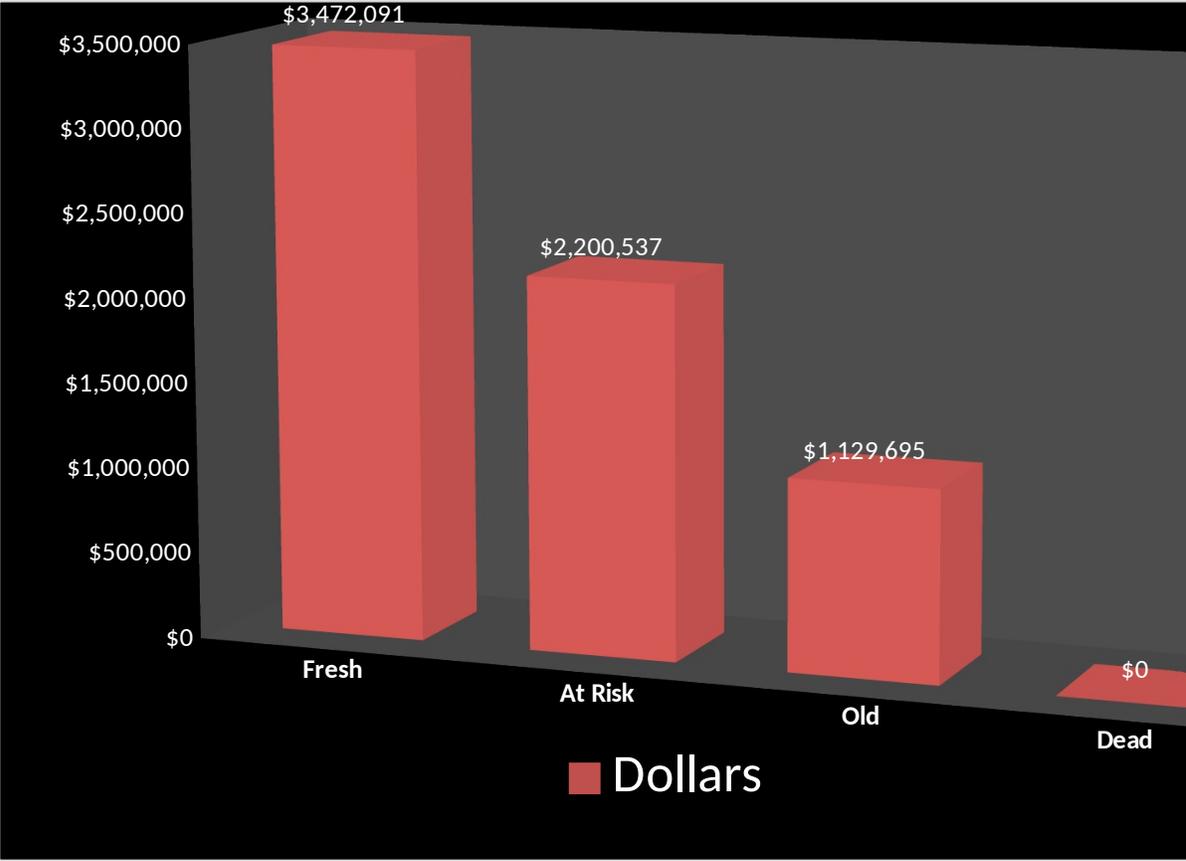
## Pre-Owned Stock Analysis

### Days In Stock

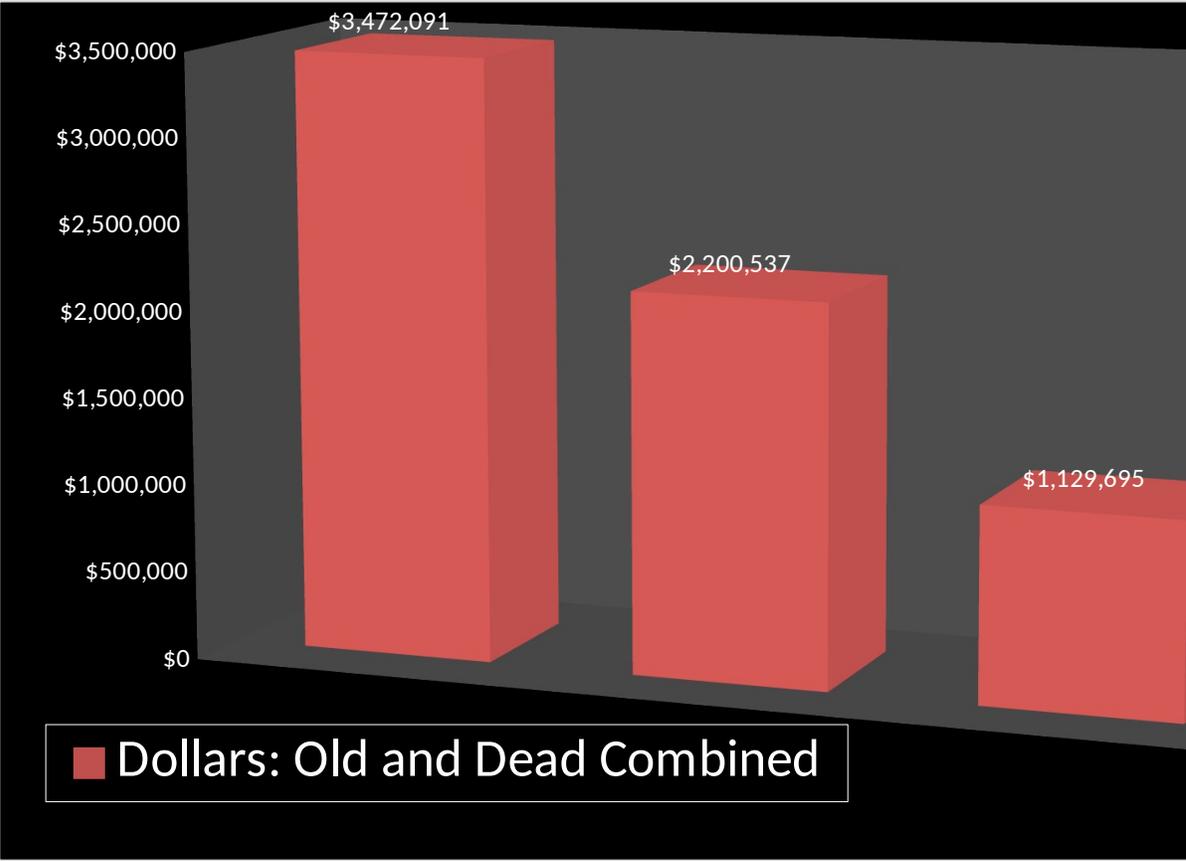
Days In Stock					
	0-30	31-45	46-60	61-90	90-120
# Of Units	74	22	16	10	4
Dollars	\$3,472,091	\$1,302,113	\$898,424	\$798,885	\$330,810
<div style="display: flex; justify-content: space-between; align-items: center;"> <div style="background-color: #00FF00; padding: 10px; border: 1px dashed black;"><b>Fresh</b></div> <div style="background-color: #FFFF00; padding: 10px; border: 1px dashed black;"><b>At Risk</b></div> <div style="background-color: #FFB6C1; padding: 10px; border: 1px dashed black;"><b>Old</b></div> </div>					
	74	38	<i>Units</i>		14
	\$3,472,091	\$2,200,537	<i>Dollars</i>		\$1,129,695

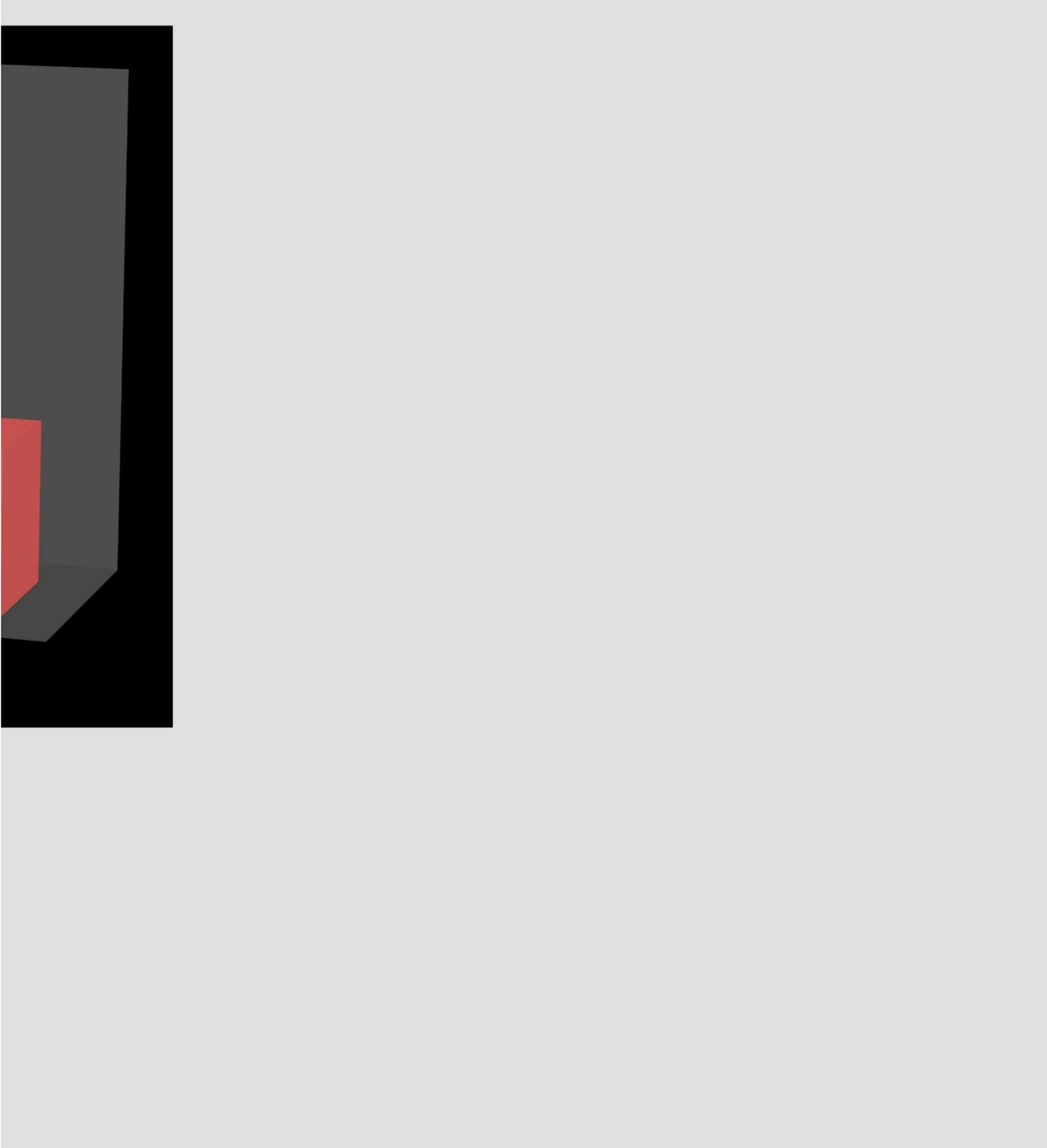


<b>121+</b>	<b>Total</b>
<b>0</b>	<b>126</b>
<b>\$0</b>	<b>\$6,802,323</b>
<b>Dead</b>	
<b>0</b>	
<b>\$0</b>	<b>\$1,129,695</b>









## Pre-Owned Stock Analysis

Fresh	At Risk	Units	Old	Dead
74	38	<i>Units</i>	14	0
\$3,472,091	\$2,200,537	<i>Dollars</i>	\$1,129,695	\$0
59%	30%	<i>Percent of total in Units</i>	11%	0%
51%	32%	<i>Percent of total in \$</i>	17%	0%
\$46,920	\$57,909	<i>Average Cost per Unit</i>	\$80,693	0

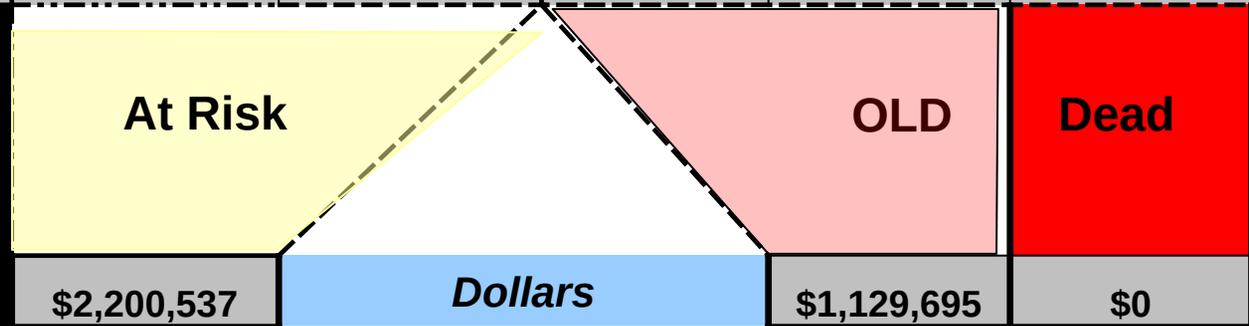
**126**

**\$6,802,323**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>3472091</b>	<b>1302113</b>	<b>898424</b>	<b>798885</b>	<b>330810</b>	<b>0</b>



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$220,054	<i>"Water" Dollars</i>	\$169,454	\$0

**% of inventory under water 5.7%**

**Total Water Dollars \$389,508**

**Total**

**6802323**

