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All Manf, All OEM Cd, All SGrp

	%	#	Pieces	Value
Active Parts: Stocked	2.7	876	65	9198.41
Active Parts: With Excess Stock	11.9	565	2823	40716.85
Active Parts: Understocked	.0	51	8	69.53
Active Parts: To Phase Out	.0	0	0	.00
Total Active Parts	14.6	1492	2896	49984.79
Superceded With On Hand	14.6	438	1570	50212.27
Inactive With On Hand	70.8	2890	6230	243253.92
Total Inventory To Sell	100.0	4820	10696	343450.98
Cores on Hand		242	368	127553.00
Negative On Hand		2	2	259.36
Total of Inventory		5064	11062	470744.62
Parts on Open Repair Orders		326	551	44803.19
Value of Inventory		5390	11613	515547.81
Not on Factory Master		13921	186	4621.56
Parts Without Cost		179	1	.00

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COMMERCE CHEVROLET BUICK
Inventory Aging by Last Sold

10/09/23

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All Manf, All OEM Cd, All SGrp, All Parts

	Parts	%	Acum%	Value	%	Acum%
Never Sold	1257	32.4	32.4	129001	37.7	37.7
2022 October or Older	1676	43.1	75.5	124879	36.5	74.1
2022 November	54	1.4	76.9	3698	1.1	75.2
2022 December	61	1.6	78.5	3244	.9	76.1
2023 January	71	1.8	80.3	4666	1.4	77.5
2023 February	64	1.6	81.9	4626	1.4	78.9
2023 March	87	2.2	84.2	6320	1.8	80.7
2023 April	41	1.1	85.2	3281	1.0	81.7
2023 May	89	2.3	87.5	12418	3.6	85.3
2023 June	129	3.3	90.8	7068	2.1	87.4
2023 July	89	2.3	93.1	5223	1.5	88.9
2023 August	115	3.0	96.1	17238	5.0	93.9
2023 September	94	2.4	98.5	8439	2.5	96.4
2023 October	58	1.5	100.0	12414	3.6	100.0
Totals	3885	100.0		342517	100.0	
Cores With On Hand	242			127553		

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All Manf, All OEM Cd, All SGrp

From	10/01/23	10/01/23	10/01/23	10/01/23
To	10/09/23	10/09/23	10/09/23	10/09/23
	Sales	Cost	Gross	GP %

Counter Retail Sales	5161.84	4389.18	772.66	15.0
Counter Internal Sales	124.26	99.37	24.89	20.0
Counter Wholesale Sales				
Total Counter Sales	5286.10	4488.55	797.55	15.1
RO Customer Pay Sales	5430.05	3403.63	2026.42	37.3
RO Internal Pay Sales	760.28	608.20	152.08	20.0
RO Warranty Sales	240.01	181.93	58.08	24.2
RO Service Contract Sales				
Total RO Sales	6430.34	4193.76	2236.58	34.8
Total Sales	11716.44	8682.31	3034.13	25.9
Total Returns	-588.74	-523.74	-65.00	-11.0
Total Net Sales	11127.70	8158.57	2969.13	26.7

All Manf, All Stocking Groups, All Parts, All Sales Types					
	From	10/01/23	10/01/23	10/01/23	10/01/23
	To	10/09/23	10/09/23	10/09/23	10/09/23
		Sales	Cost	Gross	GP %
Sales Filled From Shelf		4210.61	3319.46	891.15	21.2
Sales Filled By NG					
Sales Filled By EP		7505.83	5362.85	2142.98	28.6
Sales Filled By SO					
Total Sales		11716.44	8682.31	3034.13	25.9
Returns To Inventory		-318.45	-278.02	-40.43	-12.7
Returns Not To Inventory		-270.29	-245.72	-24.57	-9.1
Total Returns		-588.74	-523.74	-65.00	-11.0
Net Sales		11127.70	8158.57	2969.13	26.7
Filled From Shelf-Counter		37.5%	38.6%	31.1%	
Filled From Shelf-Service		34.7%	37.8%	28.8%	
Filled Same Day--Counter		100.0%	100.0%	100.0%	
Filled Same Day--Service		100.0%	100.0%	100.0%	

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All Manf. All Stocking Groups
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Changes to Status:				Phase-In	Phase-Out
October	2023			8	61
June	2023	To September	2023	36	187
March	2023	To June	2023	33	111
December	2022	To March	2023	52	138
September	2022	To December	2022	46	138
June	2022	To September	2022	37	120
June	2022	and Older		247	5412

Inactive Parts to Phase-In	
Parts to Phase-Out	
Parts Excluded From Phase-In	6495
Non-Stocked Parts with On Hand	2890
Superceded Parts with On Hand	438
Active Parts with No Sales	

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COMMERCE CHEVROLET BUICK
Inventory Adjustments

10/09/23 10:03:35

From 10/01/23 to 10/09/23 All Manf, All Stocking Groups	#	Pieces	Value
Manual Increases	59	544	7988.04
Manual Decreases			
Net Manual Adjustments	59	544	7988.04
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
LIFO Increases	22	54	356.28
LIFO Decreases	3	4	-398.57
Net LIFO Adjustments	25	58	-42.29

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COMMERCE CHEVROLET BUICK
Stock Order Analysis

10/09/23 10:10:48

From 10/01/23 to 10/09/23	All Manf.	All OEM Cd.	All SGrp		
	#	Pieces	Cost	Value	
Stock Orders Placed	24	63	793.76	1012.56	
Stock Orders Received	2	4	22.22	44.44	
Special Orders Placed					
Special Orders Received					
Parts Canceled					
Factory Returns					
Core Returns					
Parts On Order		509	17394.39	20263.03	
Parts On Backorder					
Parts Referred					

	Value
(1)Idle Parts Total	222113.38
(2)Current Parts Total	122255.54
(3)Total Parts	344368.92
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
Idle Capital Percentage (1)/(3)	64.50%

Off the Shelf Fill Rate

	Quantity
(1)Total Off the Shelf	108
(2)Total Other	12
(3)Total Quantity Sold	120
Off the Shelf Fill Rate (1)/(3)	90.0%

True Turn

	Value
(1) Annualization Ratio (365/ 9) =	40.555
(2) Total Stock Orders	44.00
(3) Annualized Stock Orders	1784.42
(4) Inventory Value	344368.92
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
(5) True Turn (3)/(4)	.01

Parts with Negative on Hand

	Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	3	263.28	8-	282.88-

Lost Sales

	Part Numbers	Cost	Qty	Extended
Total Lost Sales	0	.00	0	.00

Parts Without Cost

	Part Numbers
Total Parts Without Cost	73

Parts With No Bin Location

	Part Numbers	Cost	Qty	Extended
Total Parts with No Bin Location	26	1259.10	64	1005.14