

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	937	518	1455				
Finance or Lease Contracts	729	361	1090	Finance or Lease Reserve	18	5	23
Service Contracts	305	347	652	Service Contracts	40	17	57
Pre-Paid Maintenance	62	14	76	Pre-paid Maintenance	4	0	4
GAP	31	49	80	GAP	25	30	55
Theft Deterrent				Theft Deterrent			
Paint Sealant & Appearance	87	25	112	Paint Sealant & Appearance	3		3
Tire/Wheel	194	65	259	Tire/Wheel	16	6	22
Lease Care				Lease Care			
Other <i>Shield</i>	75		75	Other			

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	478,063	303,874	
Service Contracts	524,827	451,001	
Pre-Paid maintenance	29,617	5,654	
GAP	21,359	35,134	
Theft Deterrent			
Paint Sealant & Appearance	66,530	19,825	
Tire/Wheel	148,129	55,115	
Lease Care			
Other <i>Shield</i>	24,550		

781,937  
 975,828  
 35,271  
 56,493  
 86,359  
 203,244  
 24,550