	Inventory Analysis Calculator			2020-2021		
Month	8					
						Days Supply U
#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units
1	Land Rover	Discovery Sport	All	12	5	0.6
2	Land Rover	Discovery	All	5	7	0.9
3	Land Rover	Range Rover Evoque	All	4	7	0.9
4	Land Rover	Range Rover Velar	All	13	25	3.1
5	Land Rover	Range Rover Sport	All	5	53	6.6
6	Land Rover	Range Rover	All	10	86	10.8
7	Land Rover	Defender	All	50	33	4.1
8	Jaguar	XF	All	2	2	0.3
9	Jaguar	F-Type	All	8	5	0.6
10	Jaguar	E-Pace	All	0	1	0.1
11	Jaguar	F-Pace	All	17	14	1.8
12	Jaguar	I-Pace	All	3	3	0.4

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Months Supply	Days Supply Units	Inventory $	YTD Sales $	YTD Gross $	YTD COS
19.2	576.0	$ 639,655	$ 239,837	$ (25,820)	$ 265,657
5.7	171.4	$ 397,965	$ 572,797	$ 19,686	$ 553,111
4.6	137.1	$ 235,255	$ 384,165	$ (23,378)	$ 407,543
4.2	124.8	$ 985,086	$ 1,757,707	$ (90,861)	$ 1,848,568
0.8	22.6	$ 516,655	$ 6,095,294	$ 733,414	$ 5,361,880
0.9	27.9	$ 1,293,775	$ 15,413,952	$ 2,300,337	$ 13,113,615
12.1	363.6	$ 4,667,645	$ 7,452,353	$ 224,545	$ 7,227,808
8.0	240.0	$ 117,093	$ 114,915	$ (210)	$ 115,125
12.8	384.0	$ 859,077	$ 471,757	$ (11,705)	$ 483,462
0.0	0.0	$ -	$ 61,075	$ 523	$ 60,552
9.7	291.4	$ 1,407,899	$ 948,305	$ (32,617)	$ 980,922
8.0	240.0	$ 242,312	$ 233,318	$ 11,480	$ 221,838

Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
$ 33,207	19.3	577.9	$ 53,131	$ 53,305	$ (173)
$ 69,139	5.8	172.7	$ 79,016	$ 79,593	$ (577)
$ 50,943	4.6	138.5	$ 58,220	$ 58,814	$ (593)
$ 231,071	4.3	127.9	$ 73,943	$ 75,776	$ (1,833)
$ 670,235	0.8	23.1	$ 101,168	$ 103,331	$ (2,163)
$ 1,639,202	0.8	23.7	$ 152,484	$ 129,378	$ 23,106
$ 903,476	5.2	155.0	$ 219,024	$ 93,353	$ 125,672
$ 14,391	8.1	244.1	$ 57,563	$ 58,547	$ (984)
$ 60,433	14.2	426.5	$ 96,692	$ 107,385	$ (10,692)
$ 7,569	0.0	0.0	$ 60,552		
$ 122,615	11.5	344.5	$ 70,066	$ 82,818	$ (12,752)
$ 27,730	8.7	262.2	$ 73,946	$ 80,771	$ (6,825)