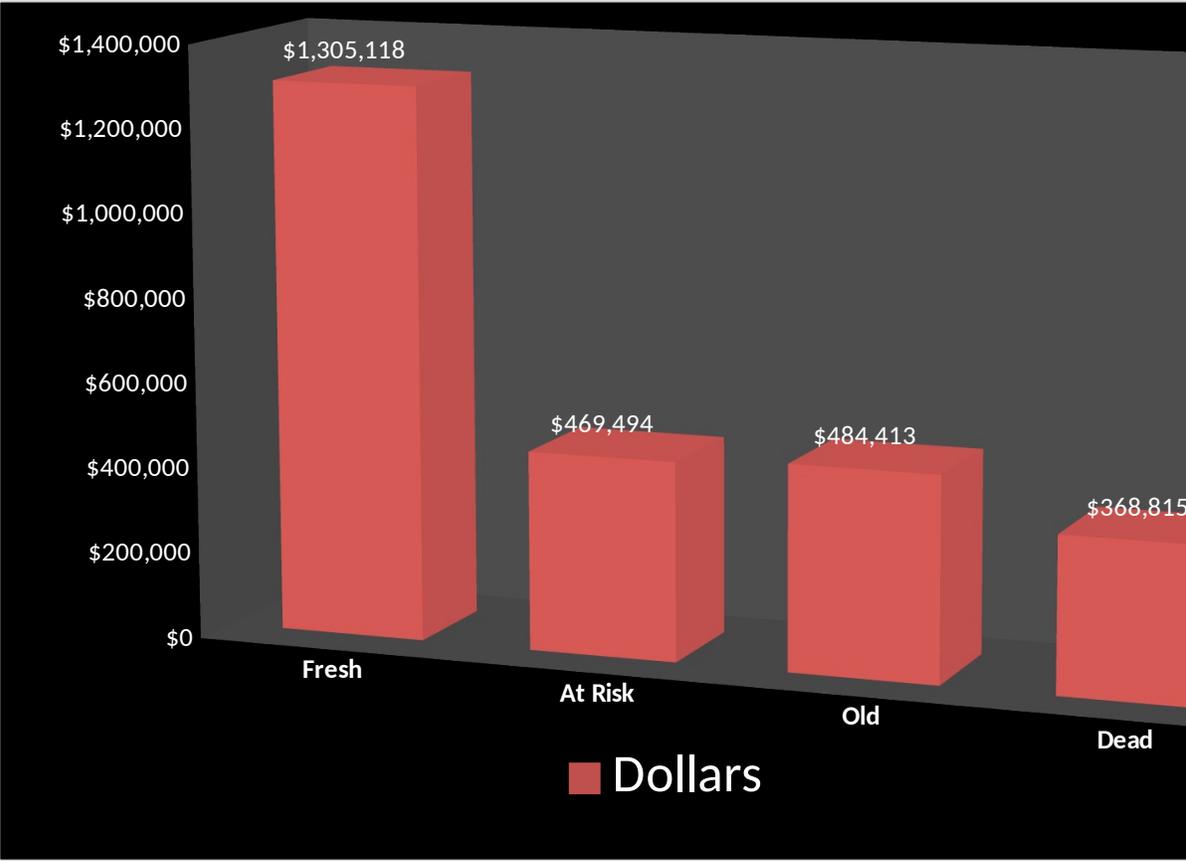


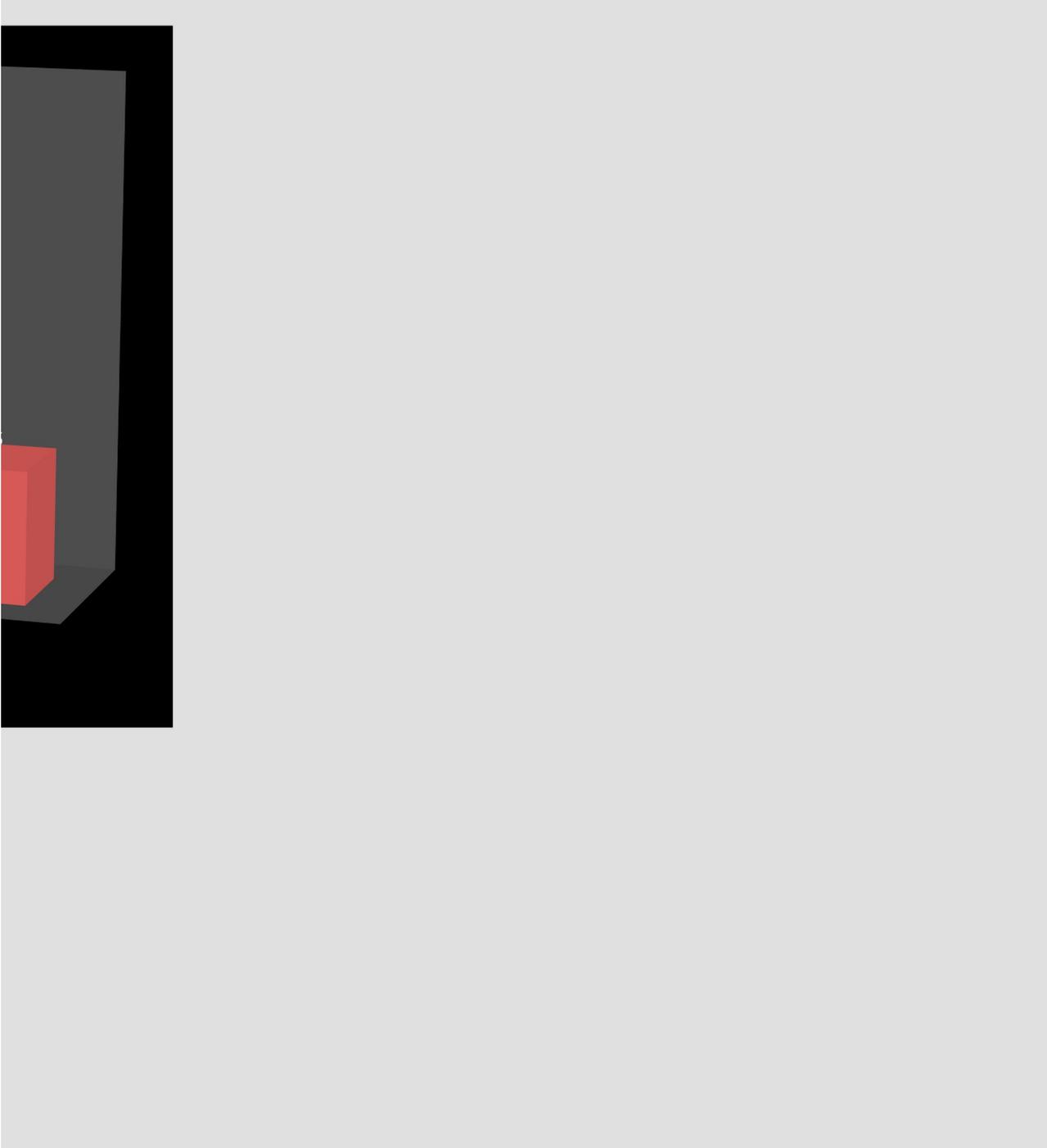
Pre-Owned Stock Analysis

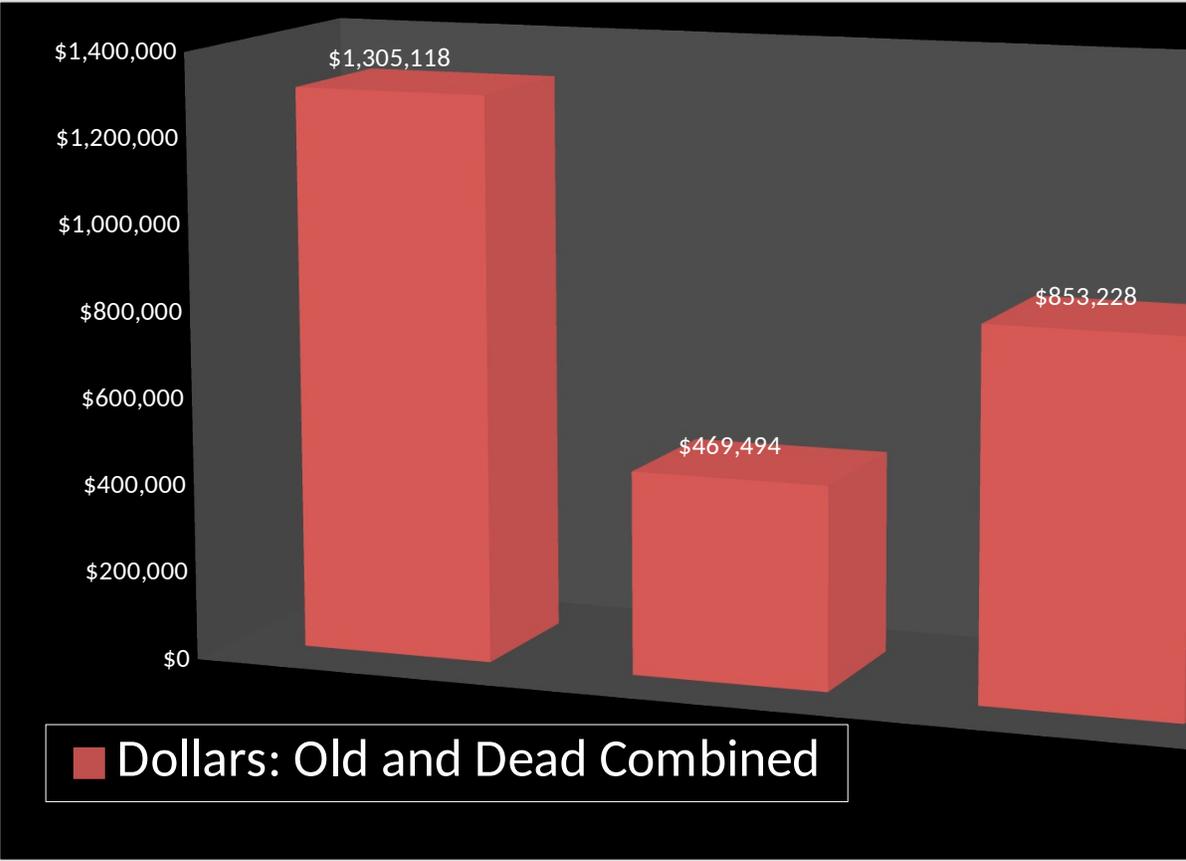
Days In Stock

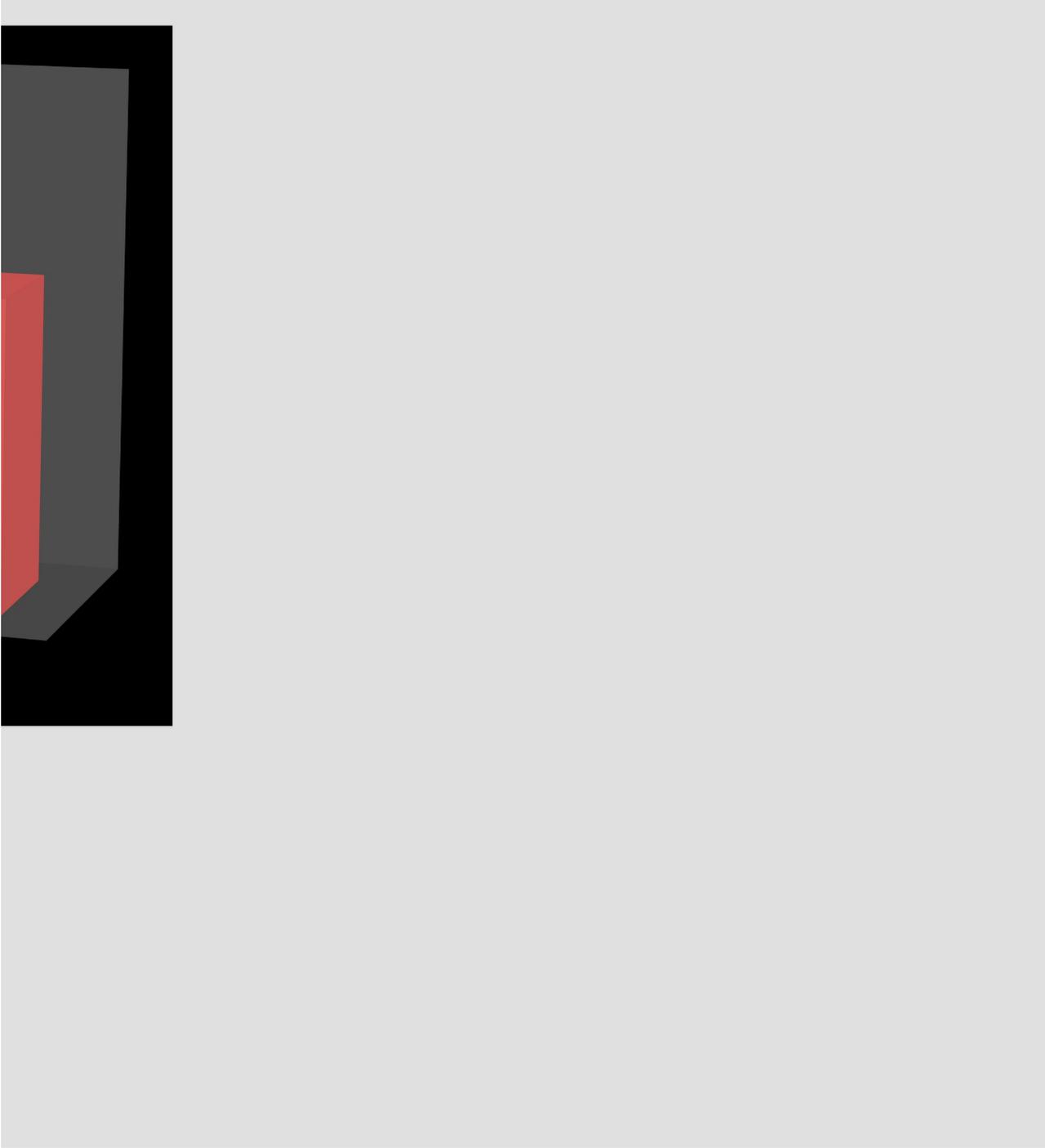
						Days In Stock						
						0-30	31-45	46-60	61-90	90-120		
# Of Units						43	10	9	10	5		
Dollars						\$1,305,118	\$243,841	\$225,653	\$309,542	\$174,871		
						Fresh	At Risk			Old		
						43	19	<i>Units</i>		15		
						\$1,305,118	\$469,494	<i>Dollars</i>		\$484,413		

121+	Total
8	85
\$368,815	\$2,627,840
Dead	
8	
\$368,815	\$853,228









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
43	19	<i>Units</i>	15	8
\$1,305,118	\$469,494	<i>Dollars</i>	\$484,413	\$368,815
51%	22%	<i>Percent of total in Units</i>	18%	9%
50%	18%	<i>Percent of total in \$</i>	18%	14%
\$30,352	\$24,710	<i>Average Cost per Unit</i>	\$32,294	\$46,102

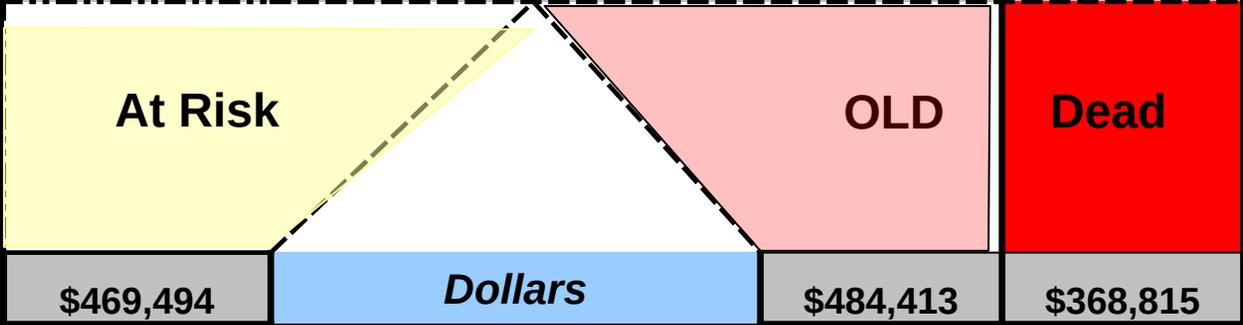
85

\$2,627,840

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1305118	243841	225653	309542	174871	368815



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$46,949	<i>"Water" Dollars</i>	\$72,662	\$92,204

% of inventory under water 8.1%

Total Water Dollars \$211,815

Total

2627840

