

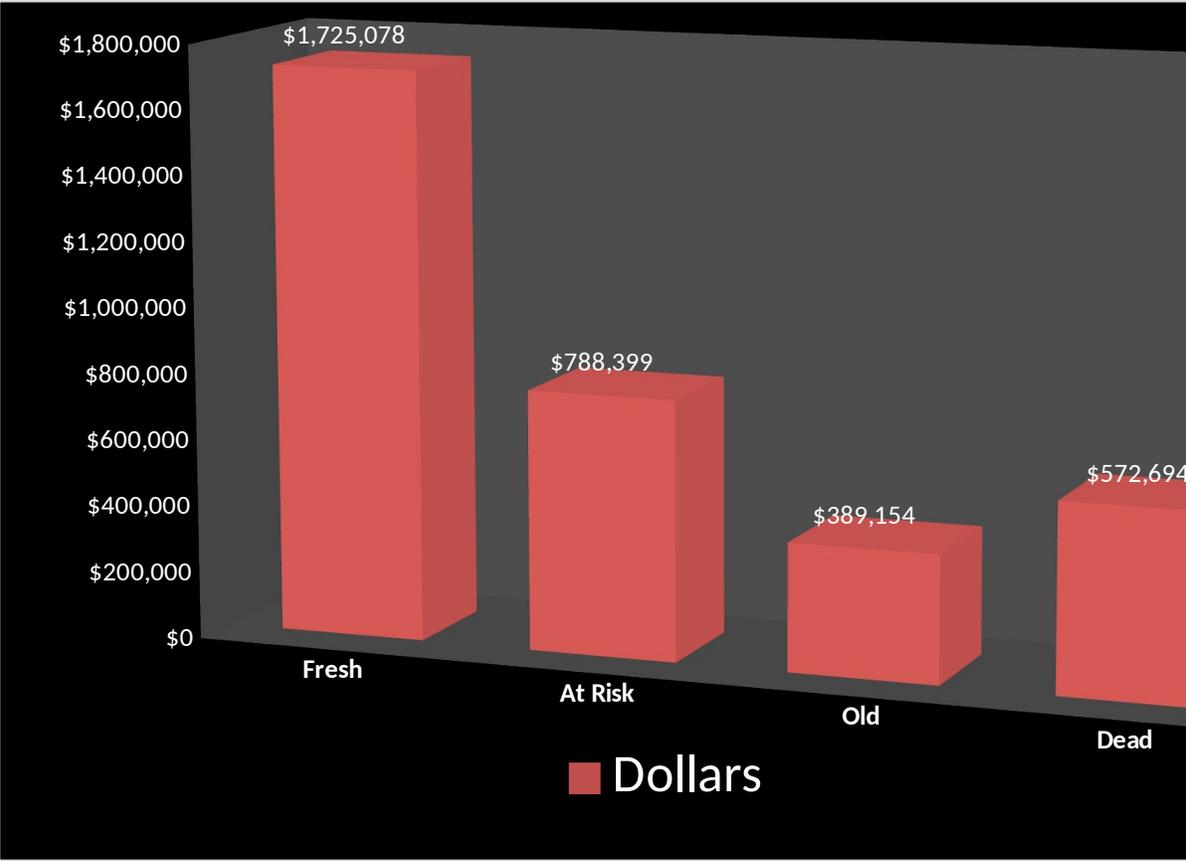
## Pre-Owned Stock Analysis

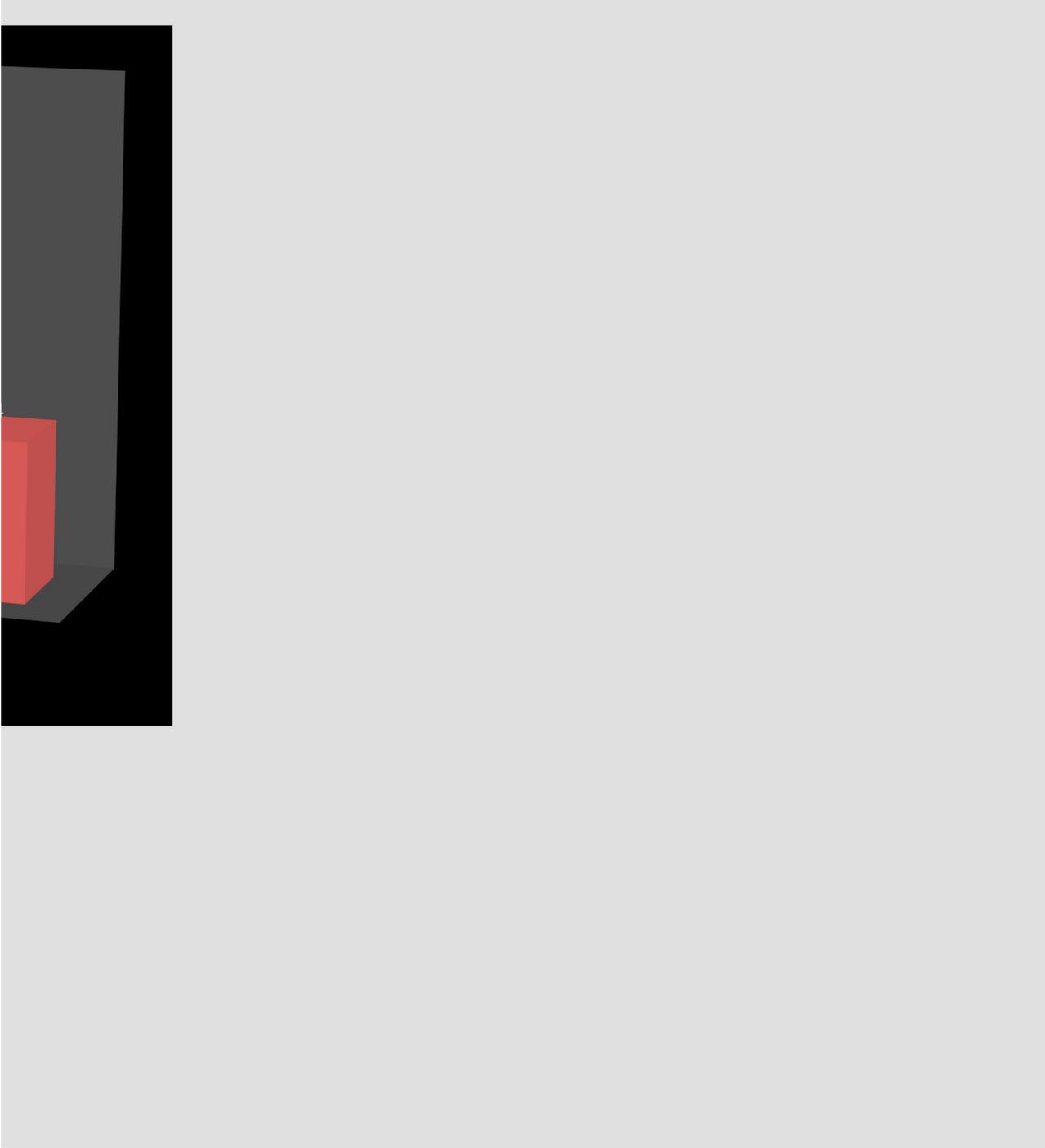
### Days In Stock

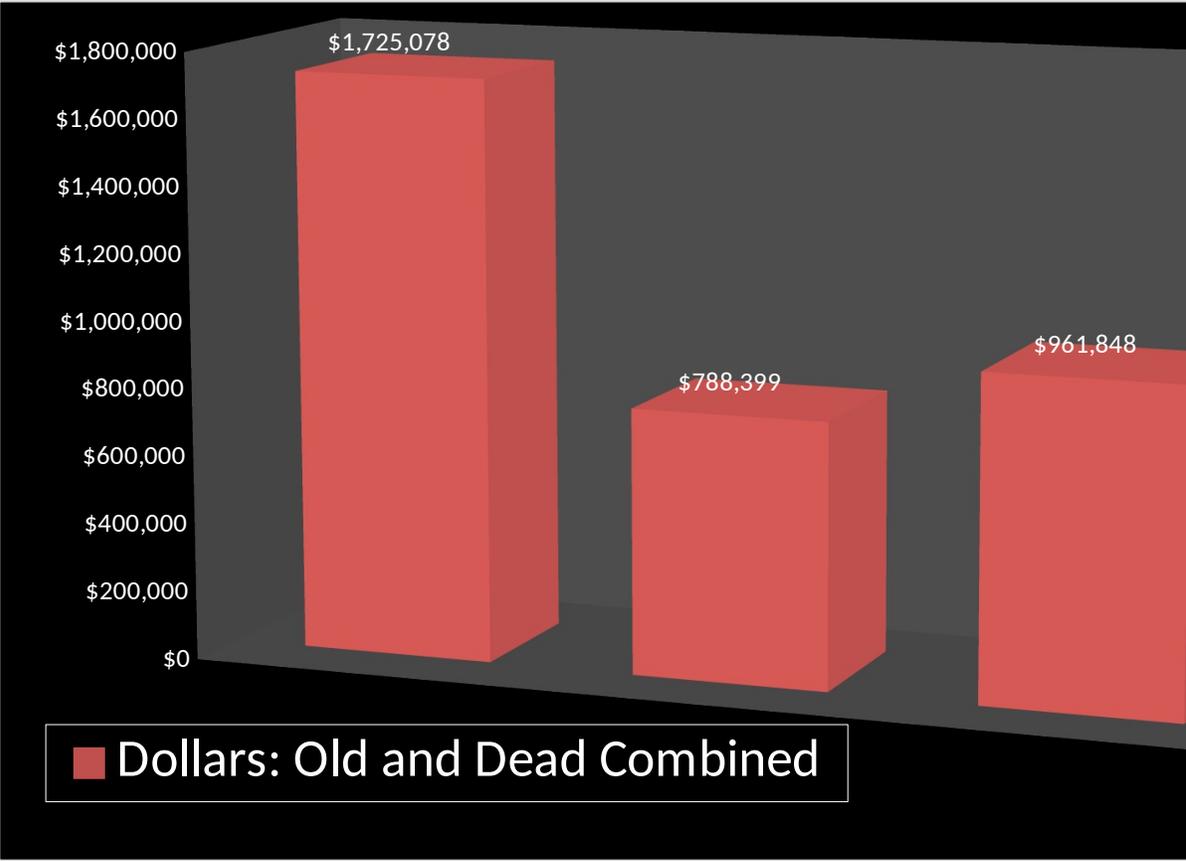
	0-30	31-45	46-60	61-90	90-120
# Of Units	70	13	14	9	3
Dollars	\$1,725,078	\$426,868	\$361,531	\$287,242	\$101,912
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	70	27	<i>Units</i>		12
	\$1,725,078	\$788,399	<i>Dollars</i>		\$389,154

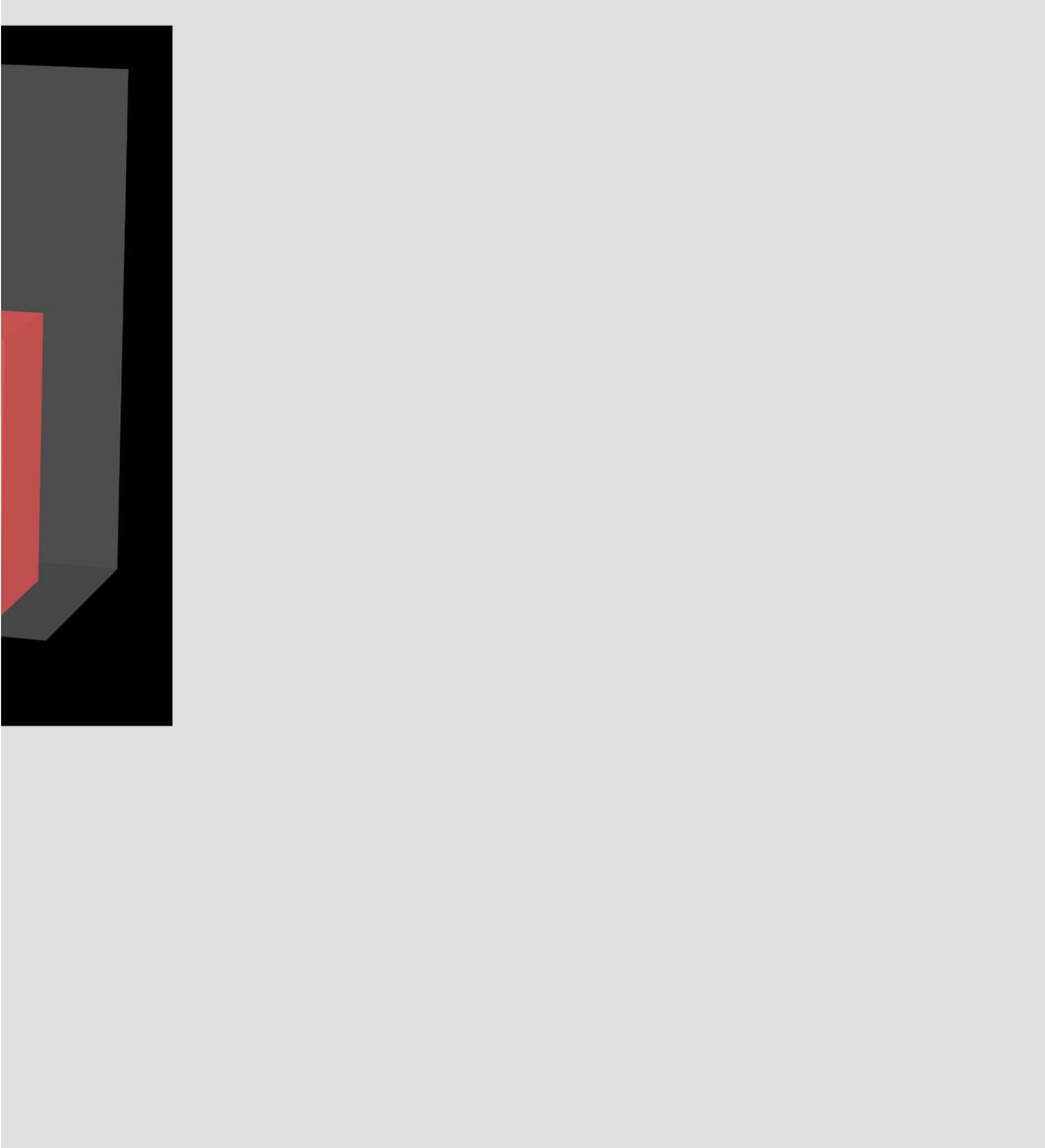


<b>121+</b>	<b>Total</b>
<b>14</b>	<b>123</b>
<b>\$572,694</b>	<b>\$3,475,325</b>
<b>Dead</b>	
<b>14</b>	
<b>\$572,694</b>	<b>\$961,848</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
70	27	<i>Units</i>	12	14
\$1,725,078	\$788,399	<i>Dollars</i>	\$389,154	\$572,694
57%	22%	<i>Percent of total in Units</i>	10%	11%
50%	23%	<i>Percent of total in \$</i>	11%	16%
\$24,644	\$29,200	<i>Average Cost per Unit</i>	\$32,430	\$40,907

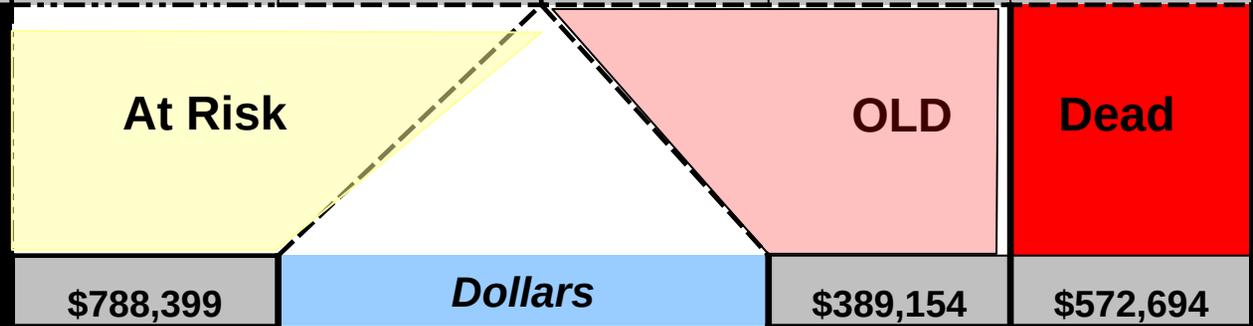
**123**

**\$3,475,325**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>1725078</b>	<b>426868</b>	<b>361531</b>	<b>287242</b>	<b>101912</b>	<b>572694</b>



Enter the percentage of this inventory value that you estimate is "water"

10%	<b>"Water" %</b>	15%	25%
\$78,840	<b>"Water" Dollars</b>	\$58,373	\$143,174

**% of inventory under water**      **8.1%**

**Total Water Dollars**      **\$280,387**

**Total**

**3475325**

