

Age	Disp	Vehicle Source	Vehicle	Stock #
34	Retail	Trade-In	2016 Acura RDX Base	NKL240099A
44	Retail	Street Purchase	2018 Chevrolet Silverado 1500 LT LT2	NTUP210421A
1	Retail	Trade-In	2018 Dodge Journey Crossroad	NKL231022A
43	Retail	Trade-In	2017 GMC Terrain SLE-1	NKL240083A
43	Retail	Click Lane	2021 Jeep Compass Latitude	NKL240087A
32	Retail	Sight Unseen	2020 Jeep Grand Cherokee Altitude	NBD230779B
8	Retail	Click Lane	2018 Jeep Renegade Latitude	NKL231004A
57	Retail	Trade-In	2022 Kia Carnival LXS	NKL230603A
1	Retail	Auction	2021 Kia Forte GT-Line	NKLP210140
12	Retail	Auction	2022 Kia Forte GT-Line	NKLP220721
1	Retail	Auction	2023 Kia Forte LXS	NKLP231029
8	Retail	Service Drive	2021 Kia K5 GT-Line	NKL240128A
1	Retail	Auction	2023 Kia K5 GT-Line	NKLP231032
35	Retail	Service Drive	2023 Kia Niro EV Wave	NKL230984A
23	Retail	Service Drive	2015 Kia Optima LX	NKL240084A
6	Retail	Trade-In	2019 Kia Optima S	NKL240080A
205	Retail		2021 Kia Seltos S	NKL230443B
25	Retail	Service Drive	2021 Kia Seltos S	NKLS210135
21	Retail	Auction	2024 Kia Seltos S	NKLP240119
11	Retail	Service Drive	2011 Kia Sorento LX	NKL240052B
16	Retail		2014 Kia Sorento LX	NKL230932A
7	Retail		2022 Kia Sorento S	NAU231099A
20	Retail		2022 Kia Sorento SX	NBDP200218A
229	Retail	Service Drive	2021 Kia Sorento SX-Prestige	BCJ220450B
12	Retail	Click Lane	2021 Kia Sorento Hybrid EX	NKL240123A
70	Retail	Service Drive	2020 Kia Soul LX	NKL230938A
9	Retail		2021 Kia Sportage EX	GRT232266A
1	Retail	Auction	2023 Kia Sportage EX	NKLP231030
1	Retail	Auction	2023 Kia Sportage EX	NKLP231031
11	Retail	Trade-In	2018 Kia Sportage LX	NKL231006A
7	Retail	Service Drive	2019 Kia Stinger Premium	NKLS190057
14	Retail	Click Lane	2022 Kia Telluride EX	PMW230286A
26	Retail	Service Drive	2023 Kia Telluride EX	NKL230995A
16	Retail		2021 Kia Telluride SX	NAU231027A
46	Retail	Trade-In	2012 Mazda Mazda5 Touring	NKL230940A
43	Retail	Trade-In	2022 Subaru Forester Limited	NKL240053A

VIN	Odometer	Body	Color	Drivetrain Type
5J8TB3H53GL008239	97,810	4D Sport Utility	White Diamond Pearl	FWD
3GCUKREC8JG573521	97,708	4D Crew Cab	Black	4WD
3C4PDCGB3JT532116	86,449	4D Sport Utility	Billet Clearcoat	FWD
2GKALMEK7H6260724	102,010	4D Sport Utility	Quicksilver Metallic	FWD
3C4NJCBB4MT531827	28,942	4D Sport Utility	Laser Blue Pearlcoat	FWD
1C4RJEAG2LC129020	60,522	4D Sport Utility	Bright White Clearcoat	RWD
ZACCJBBBXJPJ38044	100,647	4D Sport Utility	Anvil	4WD
KNDNB4H30N6092494	60,691	4D Passenger Van	Flare Red	FWD
3KPF34AD4ME341554	28,297	4D Sedan	Fire Orange	FWD
3KPF54AD5NE484315	28,767	4D Sedan	Aurora Black Pearl	FWD
3KPF24AD8PE608427	11,987	4D Sedan	Snow White Pearl	FWD
5XXG64J27MG013580	57,446	4D Sedan	Wolf Gray	FWD
5XXG64J2XPG197241	2,481	4D Sedan	Wolf Gray	AWD
KNDCT3L13P5016815	5,146	4D Sport Utility	Mineral Blue	FWD
KNAGM4A72F5664802	59,701	4D Sedan	Snow White Pearl	FWD
5XXGT4L33KG332339	75,616	4D Sedan	Passion Red	FWD
KNDEU2AA0M7053338	44,495	4D Sport Utility	Cherry Black	FWD
KNDEUCA29M7124342	10,785	4D Sport Utility	Gravity Gray	AWD
KNDEU2AA8R7495758	8	4D Sport Utility	Fusion Black	FWD
5XYKT3A17BG017786	88,916	4D Sport Utility	White Sand Beige	FWD
5XYKT4A62EG493725	122,880	4D Sport Utility	Titanium Silver	FWD
5XYRL4LC6NG159358	13,206	4D Sport Utility	Ebony Black	FWD
5XYRK4LF6NG127684	24,695	4D Sport Utility	Ebony Black	FWD
5XYRKDLF5MG016168	25,900	4D Sport Utility	Glacial White Pearl	AWD
KNDRH4LG2M5041612	38,975	4D Sport Utility	Steel Gray	FWD
KNDJ23AU5L7728572	47,820	4D Hatchback	Gravity Gray	FWD
KNDPNCAC5M7858779	42,434	4D Sport Utility	Steel Gray	AWD
5XYK33AF8PG121190	2,970	4D Sport Utility	Gravity Gray	FWD
5XYK33AFXPG064457	5,167	4D Sport Utility	Gravity Gray	FWD
KNDPM3ACXJ7381202	90,410	4D Sport Utility	Sparkling Silver	FWD
KNAE25LAXK6054386	56,118	4D Sedan	Micro Blue	RWD
5XYP3DHC7NG228221	7,432	4D Sport Utility	Ebony Black	AWD
5XYP34GC2PG374269	7,875	4D Sport Utility	Everlasting Silver	FWD
5XYP5DHC2MG104771	39,327	4D Sport Utility	Ebony Black	AWD
JM1CW2CL4C0143549	91,228	4D Wagon	Liquid	FWD
JF2SKAPC2NH504200	14,596	4D Sport Utility	Ice Silver Metallic	AWD

Class	Certified	Price	Original Price	Markup	Default % of Market	Adj Cost To Market
SUV, Luxury Sport Utility		\$17,480	\$18,246	\$300	95%	93%
Truck, Large Pick-up		\$31,826	\$33,124	\$10,466	98%	67%
SUV, Intermediate Sport Utility		\$14,991		\$4,991	101%	68%
SUV, Compact Sport Utility		\$13,839	\$14,689	(\$350)	97%	98%
SUV, Compact Sport Utility		\$21,994	\$23,064	\$1,400	94%	88%
SUV, Intermediate Sport Utility		\$28,980	\$29,230	(\$1,100)	100%	103%
SUV, Compact Sport Utility		\$15,991		\$4,781	99%	73%
Van, Small Van	Yes	\$31,104	\$32,905	(\$800)	94%	96%
Car, Compact		\$21,693		\$2,528		
Car, Compact	Yes	\$23,890	\$23,890	\$1,041	102%	97%
Car, Compact		\$21,155		\$1,336		
Car, Intermediate	Yes	\$26,580		\$3,120	102%	90%
Car, Intermediate		\$31,748		\$1,004		
SUV, Compact Sport Utility	Yes	\$37,655	\$38,155	(\$85)	98%	98%
Car, Intermediate		\$12,100	\$12,300	\$3,390	90%	59%
Car, Intermediate	Yes	\$17,757	\$17,757	\$4,257	98%	75%
SUV, Compact Sport Utility	Yes	\$22,417	\$22,890	\$5,287	103%	79%
SUV, Compact Sport Utility	Yes	\$24,363	\$24,488	\$1,415	103%	96%
SUV, Compact Sport Utility	Yes	\$28,775	\$28,987	\$2,428	97%	88%
SUV, Intermediate Sport Utility		\$9,671	\$8,990	\$3,461	100%	57%
SUV, Intermediate Sport Utility						53%
SUV, Intermediate Sport Utility	Yes	\$33,660	\$33,660	\$2,989	99%	90%
SUV, Intermediate Sport Utility	Yes	\$37,955	\$38,266	\$4,000	97%	87%
SUV, Intermediate Sport Utility	Yes	\$36,994	\$37,997	\$2,114	106%	99%
SUV, Intermediate Sport Utility	Yes	\$32,990	\$32,990	\$4,430	100%	87%
Car, Compact	Yes	\$17,720	\$17,720	\$1,129	100%	93%
SUV, Compact Sport Utility	Yes	\$24,734	\$24,734	\$2,101	99%	90%
SUV, Compact Sport Utility		\$30,217		\$1,357		
SUV, Compact Sport Utility		\$30,100		\$558		
SUV, Compact Sport Utility		\$15,479		\$2,357	96%	82%
Car, Intermediate	Yes	\$27,890		\$1,562	99%	93%
SUV, Intermediate Sport Utility	Yes	\$44,863	\$44,863	\$4,500	102%	91%
SUV, Intermediate Sport Utility	Yes	\$44,533	\$44,690	\$1,400	97%	94%
SUV, Intermediate Sport Utility	Yes	\$42,719	\$42,991	\$2,500	102%	95%
Car, Compact		\$9,733	\$9,898	\$1,000	97%	86%
SUV, Compact Sport Utility		\$33,230	\$33,730	\$1,000	99%	95%

Last \$ Change	Pending Price	Cost	Initial Cost	rBook	MMR Wholesale	J.D. Power Trade In
9/29/2023		\$17,180			\$11,950	\$16,200
9/27/2023		\$21,360			\$24,500	\$29,550
10/3/2023		\$10,000			\$10,550	\$12,050
9/29/2023		\$14,189			\$8,775	\$11,900
9/29/2023		\$20,594			\$19,450	\$21,825
9/25/2023		\$30,080			\$24,800	\$27,125
9/26/2023		\$11,210			\$10,900	\$13,200
9/29/2023		\$31,904			\$26,400	\$29,300
10/4/2023		\$19,165			-	-
9/29/2023		\$22,849			\$18,600	\$21,025
10/4/2023		\$19,819			-	-
9/27/2023		\$23,460			\$20,500	\$23,775
10/4/2023		\$30,744			-	-
9/25/2023		\$37,740			-	-
9/25/2023		\$8,710			\$8,225	\$10,463
9/12/2023		\$13,500			\$11,750	\$14,825
9/29/2023		\$17,130			\$17,250	\$19,850
9/25/2023		\$22,948			\$21,000	\$23,550
9/25/2023		\$26,347			-	-
10/2/2023		\$6,210			\$4,775	\$5,138
		\$5,750			\$5,500	\$6,050
9/29/2023		\$30,671			\$30,000	\$33,125
9/29/2023		\$33,955			\$33,500	\$37,175
9/29/2023		\$34,880			\$32,300	\$37,600
9/29/2023		\$28,560			\$28,900	\$31,800
8/13/2023		\$16,591			\$14,000	\$14,250
10/2/2023		\$22,633			\$22,000	\$22,850
10/4/2023		\$28,860			-	-
10/4/2023		\$29,542			-	-
9/24/2023		\$13,122			\$11,400	\$13,075
9/27/2023		\$26,328			\$24,300	\$25,800
9/29/2023		\$40,363			\$41,100	\$45,775
9/25/2023		\$43,133			\$42,000	\$45,050
9/29/2023		\$40,219			\$38,900	\$41,900
9/25/2023		\$8,733			\$5,525	\$5,850
9/25/2023		\$32,230			\$30,700	\$30,050

J.D. Power Retail	Water	Appraised Value	Appraiser	Overall	Like Mine	Price Rank Description
\$18,275	\$5,230	\$13,250	Denis Rose	47	51	8 of 26
\$32,925	(\$3,140)	\$19,000	Denis Rose	69	64	11 of 32
\$13,575	(\$550)	\$10,000	Juawn Middleton	45	42	12 of 28
\$13,525	\$5,414	\$9,000	Juawn Middleton	45	38	6 of 26
\$23,975	\$1,144	\$19,000	John Breedlove	72	63	8 of 26
\$29,500	\$5,280			58	36	10 of 27
\$15,150	\$310	\$10,000	Juawn Middleton	48	59	7 of 31
\$33,425	\$5,504	\$27,500	Juawn Middleton	114	114	6 of 31
-		\$17,400	Denis Rose			Unranked
\$25,050	\$4,249	\$19,500	Denis Rose	57	41	8 of 24
-		\$17,500	Denis Rose			Unranked
\$27,900	\$2,960	\$22,250	Denis Rose	40	43	14 of 26
-		\$28,300	Denis Rose			Unranked
-		\$36,500	John Breedlove	135	127	16 of 40
\$12,488	\$485	\$7,500	Juawn Middleton	50	70	20 of 24
\$18,775	\$1,750	\$13,500	Denis Rose	42	43	6 of 25
\$23,300	(\$120)	\$16,000	Juawn Middleton	69	72	19 of 31
\$26,975	\$1,948	\$20,000	Juawn Middleton	58	90	22 of 24
-		\$24,200	Denis Rose	57	57	12 of 28
\$7,363	\$1,435	\$5,000	Juawn Middleton	45	43	17 of 22
\$8,675	\$250			41	45	
\$36,250	\$671			65	56	20 of 27
\$38,550	\$455			61	75	8 of 26
\$39,050	\$2,580	\$33,000	John Breedlove	80	53	22 of 25
\$33,025	(\$340)	\$27,300	John Breedlove	57	52	12 of 22
\$16,650	\$2,591	\$13,500	Juawn Middleton	38	45	11 of 24
\$25,325	\$633			63	106	11 of 22
-		\$26,800	Denis Rose			Unranked
-		\$26,900	Denis Rose			Unranked
\$14,800	\$1,722	\$10,000	John Breedlove	51	62	11 of 28
\$31,225	\$2,028	\$23,000	Juawn Middleton	68	86	9 of 34
\$49,475	(\$737)	\$38,300	Denis Rose	69	59	20 of 26
\$47,725	\$1,133	\$41,000	Juawn Middleton	68	66	6 of 20
\$42,875	\$1,319			80	65	18 of 25
\$8,075	\$3,208	\$5,000	John Breedlove	50	41	15 of 24
\$33,800	\$1,530	\$31,000	Denis Rose	62	73	16 of 38

vRank Description	nVision Prob.toSell	AutoTrader.com List Price	AutoTrader.com Odometer	AutoTrader.com Image Count
3 of 26	24			
14 of 32	15			
20 of 28	N/A			
7 of 26	18			
5 of 26	14			
15 of 27	9	\$29,700	59,940	31
15 of 31	12			
15 of 31	16			
Unranked	12			
17 of 24	21			
Unranked	10			
17 of 26	0			
Unranked	N/A			
16 of 40	7			
8 of 24	17			
10 of 25	20			
26 of 31	9			
15 of 24	27			
12 of 28	21			
11 of 22	27			
	9			
16 of 27	3	\$33,499	13,206	1
8 of 26	0	\$38,900	24,621	5
21 of 25	6			
14 of 22	19			
11 of 24	11			
11 of 22	22	\$25,991	42,434	37
Unranked	9			
Unranked	N/A			
8 of 28	19			
14 of 34	21			
17 of 26	19	\$45,995	7,432	1
6 of 20	9			
20 of 25	17	\$41,991	39,288	1
11 of 24	18			
15 of 38	0			

AutoTrader.com SRP	AutoTrader.com VDP	AutoTrader.com % VDP	Cars.com List Price	Cars.com Odometer	Cars.com Image Count	Cars.com SRP
			\$17,480	97,810	42	1,809
			\$31,826	97,708	33	214
			\$13,839	102,010	35	924
			\$21,994	28,942	35	451
			\$28,980	60,522	38	408
			\$15,991	100,647	4	86
			\$31,104	60,691	42	1,153
			\$23,890	28,767	3	37
			\$26,580	57,446	4	64
			\$37,655	5,146	34	622
			\$12,100	59,701	3	1,034
			\$17,757	75,521	41	205
			\$22,417	44,495	4	33
			\$24,363	10,785	38	426
			\$28,775	8	36	66
			\$9,671	88,916	4	824
				122,880	0	11
			\$33,660	13,206	3	35
			\$37,955	24,695	39	156
			\$32,990	38,975	4	820
			\$17,720	47,820	3	18
			\$24,734	42,434	36	19
			\$15,479	90,410	35	17
			\$27,890	56,118	3	137
			\$44,863	7,432	40	202
			\$44,533	7,875	37	779
			\$42,719	39,327	43	169
			\$9,733	91,228	36	2,181
			\$33,230	14,596	39	525

Cars.com VDP	Cars.com % VDP	CarGurus List Price	CarGurus Odometer	CarGurus Image Count	CarGurus SRP	CarGurus VDP	CarGurus % VDP
66	3.60%	\$17,480	97,810	41		165	
15	7.00%	\$31,826	97,708	35		13	
		\$14,991	86,449	1			
28	3.00%	\$13,839	102,010	35		47	
8	1.80%	\$21,994	28,942	35		71	
10	2.50%	\$28,980	60,522	31		15	
1	1.20%	\$15,991	100,647	3		1	
30	2.60%	\$31,104	60,691	41		10	
1	2.70%	\$23,890	28,767	3		5	
8	12.50%	\$26,580	57,446	3		5	
28	4.50%	\$37,655	5,146	34		44	
46	4.40%	\$12,100	59,701	3		136	
3	1.50%	\$17,757	75,532	41		9	
0	0.00%	\$22,417	44,495	3			
2	0.50%	\$24,363	10,785	37		23	
3	4.50%	\$28,775		35		6	
42	5.10%	\$9,671	88,916	3		81	
0	0.00%		122,880	1		2	
3	8.60%	\$33,660	13,206	3		2	
3	1.90%	\$37,955	24,695	38		25	
15	1.80%	\$32,990	38,975	3		18	
0	0.00%	\$17,720	47,820	1		1	
1	5.30%	\$24,734	42,434	36			
0	0.00%	\$15,479	90,410	35		1	
2	1.50%	\$27,890	56,118	3		16	
5	2.50%	\$44,863	7,432	39		9	
19	2.40%	\$44,533	7,875	37		20	
2	1.20%	\$42,719	39,327	42		5	
83	3.80%	\$9,733	91,228	36		109	
22	4.20%	\$33,230	14,596	39		12	