

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	1423	1153	2576	Finance or Lease Reserve	45339	79612	124951
Finance or Lease Contracts	1018	802	1820	Service Contracts	106119	63723	169842
Service Contracts	777	749	1526	Pre-paid Maintenance	15489	7264	22753
Pre-Paid Maintenance	1087	680	1767	GAP	31246	29957	61203
GAP	241	284	525	Theft Deterrent			0
Theft Deterrent	1087	680	1767	Paint Sealant & Appearance			0
Paint Sealant & Appearance			0	Tire/Wheel	277		277
Tire/Wheel	4	1	5	Lease Care			0
Lease Care			0	Other _____			0
Other _____			0				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	2551437	2009293	4560730
Service Contracts	822146	853651	1675797
Pre-Paid maintenance	219440	113093	332533
GAP	116926	1145662	1262588
Theft Deterrent	216470	135355	351825
Paint Sealant & Appearance			0
Tire/Wheel	1629	294	1923
Lease Care			0
Other _____			0