

PD3071R
JTING9196

KIA FORT WALTON BEACH
Stock Order Analysis

9/29/23 10:41:35

From 9/01/23 to 9/29/23	All Manf, All #	OEM Cd, All Pieces	SGrp	Cost	Value
Stock Orders Placed	236	868		12268.46	16602.58
Stock Orders Received	303	2250		18940.20	32752.08
Special Orders Placed	508	601		81430.43	82972.56
Special Orders Received	579	689		88866.82	90557.03
Parts Canceled	4	8		1705.92	1843.32
Factory Returns	90	106		15229.99	16662.30
Core Returns	4	4		4075.00	4075.00
Parts On Order		561		37692.27	39698.47
Parts On Backorder		41		2125.90	2314.07
Parts Referred		11		10.00	110.00

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KIA FORT WALTON BEACH
Inventory Adjustments

9/29/23 10:39:09

From 9/01/23 to 9/29/23 All Manf, All Stocking Groups	#	Pieces	Value
Manual Increases	26	52	2579.77
Manual Decreases	31	-1149	-9810.98
Net Manual Adjustments	57	-1097	-7231.21
Physical Inventory Increases	31	134	1566.21
Physical Inventory Decreases	43	-92	-1929.54
Net Physical Inventory Adjustments	74	42	-363.33
LIFO Increases	3	2	47.34
LIFO Decreases	5	11	-87.60
Net LIFO Adjustments	8	13	-40.26

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All Manf, All Stocking Groups
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Changes to Status:	Phase-In	Phase-Out
September 2023	63	54
May 2023 To August 2023	194	136
February 2023 To May 2023	175	159
November 2022 To February 2023	117	199
August 2022 To November 2022	75	154
May 2022 To August 2022	52	63
May 2022 and Older	214	506

Inactive Parts to Phase-In	
Parts to Phase-Out	
Parts Excluded From Phase-In	
Non-Stocked Parts with On Hand	1137
Superceded Parts with On Hand	25
Active Parts with No Sales	

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KIA FORT WALTON BEACH
Inventory Aging by Last Sold

9/29/23

All Manf, All OEM Cd, All SGrp, All Parts	Parts	%	Acum%	Value	%	Acum%
Never Sold	295	17.0	17.0	35949	19.7	19.7
2022 September or Older	191	11.0	28.1	16246	8.9	28.6
2022 October	48	2.8	30.8	5034	2.8	31.4
2022 November	47	2.7	33.6	5870	3.2	34.6
2022 December	40	2.3	35.9	4992	2.7	37.3
2023 January	75	4.3	40.2	8030	4.4	41.7
2023 February	52	3.0	43.2	6518	3.6	45.3
2023 March	69	4.0	47.2	4593	2.5	47.8
2023 April	94	5.4	52.6	7122	3.9	51.7
2023 May	85	4.9	57.5	7334	4.0	55.7
2023 June	117	6.8	64.3	9900	5.4	61.1
2023 July	111	6.4	70.7	8335	4.6	65.7
2023 August	192	11.1	81.8	16636	9.1	74.8
2023 September	315	18.2	100.0	45980	25.2	100.0
Totals	1731	100.0		182538	100.0	
Cores With On Hand	10			20000		

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KIA FORT WALTON BEACH
Inventory Analysis Month End Aug 2023

9/29/23
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All Manf, All OEM Cd, All SGrp
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	%	#	Pieces	Value
Active Parts: Stocked	6.0	366	175	11497
Active Parts: With Excess Stock	31.1	443	15215	59897
Active Parts: Understocked	.5	126	37	1014
Active Parts: To Phase Out	.0	0	0	0
Total Active Parts	37.7	935	15427	72407
Superceded With On Hand	2.8	25	74	5390
Inactive With On Hand	59.5	1115	2391	114516
Total Inventory To Sell	100.0	2075	17892	192313
Cores on Hand		2	2	4000
Negative On Hand		2	-2	-302
Total of Inventory		2079	17892	196011
Parts on Open Repair Orders		71	145	11776
Value of Inventory		2150	18037	207787
Not on Factory Master		3165	2364	9381
Parts Without Cost		42	0	0

All Manf, All Stocking Groups, All Parts, All Sale Types					
	From	9/01/23	9/01/23	9/01/23	9/01/23
	To	9/29/23	9/29/23	9/29/23	9/29/23
		Sales	Cost	Gross	GP %
Sales Filled From Shelf		68451.49	47859.59	20591.90	30.1
Sales Filled By NG		1161.08	733.02	428.06	36.9
Sales Filled By EP		12324.46	7483.94	4840.52	39.3
Sales Filled By SO		110696.44	83115.85	27580.59	24.9
Total Sales		192633.47	139192.40	53441.07	27.7
Returns To Inventory		-29690.28	-28573.53	-1116.75	-3.8
Returns Not To Inventory		-150.00	-150.00		
Total Returns		-29840.28	-28723.53	-1116.75	-3.7
Net Sales		162793.19	110468.87	52324.32	32.1
Filled From Shelf-Counter		31.0%	29.8%	39.4%	
Filled From Shelf-Service		40.2%	40.8%	39.3%	
Filled Same Day--Counter		34.1%	32.1%	48.0%	
Filled Same Day--Service		49.2%	49.7%	48.5%	

	Value
(1)Idle Parts Total	22463.59
(2)Current Parts Total	155159.29
(3)Total Parts	177622.88
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
Idle Capital Percentage (1)/(3)	12.65%

Off the Shelf Fill Rate

	Quantity
(1)Total Off the Shelf	2973
(2)Total Other	60
(3)Total Quantity Sold	3033
Off the Shelf Fill Rate (1)/(3)	98.0%

True Turn

	Value
(1) Annualization Ratio (365/ 29) =	12.586
(2) Total Stock Orders	122374.00
(3) Annualized Stock Orders	1540199.16
(4) Inventory Value	177622.88
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
(5) True Turn (3)/(4)	8.67

Parts with Negative on Hand

	Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	6	350.84	6-	350.84-

Lost Sales

	Part Numbers	Cost	Qty	Extended
Total Lost Sales	6	131.86	15	386.26

Parts Without Cost

	Part Numbers
Total Parts Without Cost	11

Parts With No Bin Location

	Part Numbers	Cost	Qty	Extended
Total Parts with No Bin Location	0	.00	0	.00

Bin/Shelf	Group	Mfr	Part#/Desc	On Hand	Count
111		KI	26300 3LAA0 : COMPLETE ASSY-OIL FI	0	1
111		KI	36910 3D921 : EWP ASSY	1	1
111		KI	39100 3CYN0 : ELECTRONIC CONTROL U	1	1
111		KI	51730 M6000 : HUB ASSY-FR WHEEL	0	
111		KI	52750 C5000 : HUB ASSY-RR WHEEL	2	2
111		KI	52750 2B100 : HUB ASSY-RR WHEEL	1	1
111		KI	52751 2B100 : REAR BEARING SENSOR Old No: 52751 B8100	0	1
111		KI	54610 G2000 : INSULATOR ASSY-STRUT	3	1
111		KI	54610 2T000 : INSULATOR ASSY-STRUT	2	2
111		KI	54830 C1000 : LINK ASSY-FRONT STAB	1	1
111		KI	54830 F2000 : LINK-STABILIZER	2	2
111		KI	54840 C1000 : LINK ASSY-FRONT STAB	1	1
111		KI	56390 R5030 : COLUMN & HOUSING ASS	1	1
111		KI	56540 H8000 : INR BALL JOINT ASSY	1	1
111		KI	56820 H8000 : END ASSY-TIE ROD,LH	1	1

Bin/Shelf	Group	Mfr	Part#/Desc	On Hand	Count
111		KI	56825 H8000 : END ASSY-TIE ROD,RH	1	2
111		KI	56825 Q5000 : END ASSY-TIE ROD,RH	1	1
111		KI	57100 2E100 : PUMP ASSY-POWER STEE	1	1
111		KI	79380 C6000 : CHECKER ASSY-FRONT D	1	1
111		KI	83661 D9000 : GRIP-REAR DOOR OUTSI	1	1
111		KI	87624 S9000 : LAMP ASSY-OUTSIDE MI	1	1
111		KI	88195 A9120GBU : SWITCH ASSY-POWER FR	1	1
111		KI	88840 M7000WK : BUCKLE ASSY-FR S/BEL	1	1
111		KI	91950 L3621 : JUNCTION BOX ASSY-I/	1	1