

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	51,758		44,396		1,925,152.33	
Active Parts	6,665	12.87	41,376	93.19	1,655,923.57	86.01
NS Parts	44,277	85.54	2,033	4.57	195,588.43	10.15
MO Parts	21	0.04	34	0.07	1,462.88	0.07
AP Parts	776	1.49	769	1.73	64,529.26	3.35
DP Parts	17	0.03	184	0.41	7,648.19	0.39
SP Parts						
DEL Parts	2	0.00				
Parts With No Cost	34	0.06	139	0.31		
Parts With Negative On-Hand	4	0.00	15		-9,737.00	
Core/Exchange	306	0.59	687	1.54	55,180.75	
Memos On File	11,074					
Parts Added	529	1.02	436	0.98	20,806.45	1.08
Active Parts	14	2.64	26	5.96	1,268.89	6.09
NS Parts	515	97.35	410	94.03	19,537.56	93.90
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	326					
Inventory Movement - Sales						
0 to 3 Months	7,957	15.37	39,100	88.07	1,457,156.35	75.69
4 to 6 Months	3,108	6.00	1,910	4.30	173,827.43	9.02
7 to 12 Months	4,458	8.61	1,797	4.04	163,978.77	8.51
Over 12 Months	33,515	64.75	1,076	2.42	81,740.07	4.24
New Parts No Sales	2,720	5.25	513	1.15	48,449.71	2.51
Inventory Movement - Receipts						
0 to 3 Months	7,183	13.87	32,801	73.88	1,157,569.58	60.12
4 to 6 Months	3,013	5.82	2,653	5.97	206,776.37	10.74
7 to 12 Months	4,463	8.62	4,366	9.83	209,491.06	10.88
Over 12 Months	34,271	66.21	4,518	10.17	344,188.23	17.87
New Parts No Receipts	2,828	5.46	58	0.13	7,127.09	0.37
Outstanding Orders	332	0.64	1,066		417,517.43	
Stockorders	185	55.72	713	66.88	187,968.20	45.02
Supplemental Orders						
Customer Orders	64	19.27	91	8.53	14,746.38	3.53
Backorders	114	34.33	262	24.57	214,802.85	51.44
Stockorder Backorders	78	23.49	182	17.07	172,325.39	41.27
Supplemntl Backorders						
Customer Backorders	53	15.96	80	7.50	42,477.46	10.17
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	4,019	7.76	51,249.3		1,807,056.75		14,846
Regular	3,583	89.15	49,689.3	96.95	1,600,376.26	88.56	14,237
No History	560	13.93	1,560	3.04	206,680.49	11.43	609
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	46	0.08	86		11,097.54		49
Return Sales	918	1.77	5,535.9		300,286.23		1,608
Regular	902	98.25	5,507.9	99.49	292,516.19	97.41	1,588
No History	20	2.17	28	0.50	7,770.04	2.58	20
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	2,584	4.99	40,251		1,330,682.26		4,415
Stockorders	2,067	79.99	38,842	96.49	1,142,566.66	85.86	3,534
Supplemental Orders							
Customer Orders	754	29.17	1,318	3.27	184,454.97	13.86	870
Emergency Purchases	9	0.34	88	0.21	2,088.63	0.15	9
Other Receipts	2	0.07	3	0.00	1,572.00	0.11	2
Overages							
Net Adjustments	1,412	2.72	9,742		-4,801.41		2,816
Plus	813	57.57	3,384	34.73	100,712.70		1,618
Minus	599	42.42	6,358	65.26	-105,514.11		1,198
Factory Returns	1	0.00	3		-36.00		1
Net Appreciation	138	0.26	420	0.94	7,157.62		2,474
Positive	134	97.10	415	98.80	7,570.62		2,451
Negative	4	2.89	5	1.19	-413.00		23
Parts Updated With Cost	36	0.06	4		204.10		36
Parts With Comments	47						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			35		2,644.79		32
Lost Sales							
Return Sales			4		44.87		4

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	5,240		4,757		545,070.16	
Active Parts	1,117	21.31	4,508	94.76	516,846.70	94.82
NS Parts	4,036	77.02	149	3.13	18,443.43	3.38
MO Parts	1	0.01				
AP Parts	81	1.54	87	1.82	8,846.33	1.62
DP Parts	5	0.09	13	0.27	933.70	0.17
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	2	0.03	4		-5,987.00	
Core/Exchange	26	0.49	180	3.78	13,400.50	
Memos On File	817					
Parts Added	56	1.06	3	0.06	345.30	0.06
Active Parts	3	5.35				
NS Parts	53	94.64	3	100.00	345.30	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	8					
Inventory Movement - Sales						
0 to 3 Months	1,240	23.66	4,054	85.22	495,719.59	90.94
4 to 6 Months	292	5.57	310	6.51	23,580.13	4.32
7 to 12 Months	368	7.02	237	4.98	14,837.60	2.72
Over 12 Months	3,091	58.98	131	2.75	7,247.74	1.32
New Parts No Sales	249	4.75	25	0.52	3,685.10	0.67
Inventory Movement - Receipts						
0 to 3 Months	1,177	22.46	3,478	73.11	381,875.70	70.05
4 to 6 Months	315	6.01	347	7.29	29,450.47	5.40
7 to 12 Months	410	7.82	344	7.23	16,031.76	2.94
Over 12 Months	3,098	59.12	586	12.31	115,940.93	21.27
New Parts No Receipts	240	4.58	2	0.04	1,771.30	0.32
Outstanding Orders						
Stockorders	55	1.04	250		145,514.02	
Supplemental Orders	44	80.00	204	81.60	109,479.78	75.23
Customer Orders	2	3.63	2	0.80	758.00	0.52
Backorders	16	29.09	44	17.60	35,276.24	24.24
Stockorder Backorders	14	25.45	35	14.00	30,686.92	21.08
Supplemntl Backorders						
Customer Backorders	4	7.27	9	3.60	4,589.32	3.15
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	675	12.88	4,282		709,911.72		2,878
Regular	633	93.77	4,031	94.13	627,895.32	88.44	2,789
No History	73	10.81	251	5.86	82,016.40	11.55	89
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	5	0.09	7		1,311.00		6
Return Sales	148	2.82	343		79,102.37		191
Regular	146	98.64	333	97.08	75,699.87	95.69	187
No History	4	2.70	10	2.91	3,402.50	4.30	4
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	515	9.82	4,188		554,889.26		1,171
Stockorders	433	84.07	3,761	89.80	496,113.15	89.40	976
Supplemental Orders							
Customer Orders	152	29.51	426	10.17	57,996.11	10.45	194
Emergency Purchases							
Other Receipts	1	0.19	1	0.02	780.00	0.14	1
Overages							
Net Adjustments	228	4.35	992		8,944.53		455
Plus	157	68.85	420	42.33	25,942.95		313
Minus	71	31.14	572	57.66	-16,998.42		142
Factory Returns							
Net Appreciation	1	0.01	2	0.04	122.06		4
Positive	1	100.00	2	100.00	122.06		3
Negative							1
Parts Updated With Cost	7	0.13	1		89.00		6
Parts With Comments	5						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 201

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	941		446		133,394.25	
Active Parts	187	19.87	368	82.51	111,795.36	83.80
NS Parts	745	79.17	53	11.88	14,629.89	10.96
MO Parts						
AP Parts	8	0.85	23	5.15	6,521.00	4.88
DP Parts	1	0.10	2	0.44	448.00	0.33
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	20					
Parts Added	39	4.14	13	2.91	3,836.00	2.87
Active Parts	1	2.56	2	15.38	446.00	11.62
NS Parts	38	97.43	11	84.61	3,390.00	88.37
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	12					
Inventory Movement - Sales						
0 to 3 Months	289	30.71	373	83.63	112,736.00	84.51
4 to 6 Months	71	7.54	23	5.15	7,589.00	5.68
7 to 12 Months	113	12.00	24	5.38	6,147.36	4.60
Over 12 Months	312	33.15	13	2.91	3,778.00	2.83
New Parts No Sales	156	16.57	13	2.91	3,143.89	2.35
Inventory Movement - Receipts						
0 to 3 Months	304	32.30	410	91.92	122,675.89	91.96
4 to 6 Months	72	7.65	17	3.81	5,505.00	4.12
7 to 12 Months	119	12.64	11	2.46	3,673.00	2.75
Over 12 Months	309	32.83	6	1.34	1,101.36	0.82
New Parts No Receipts	137	14.55	2	0.44	439.00	0.32
Outstanding Orders						
Stockorders	13	1.38	22		7,735.00	
Supplemental Orders	9	69.23	13	59.09	4,324.00	55.90
Customer Orders						
Backorders	4	30.76	9	40.90	3,411.00	44.09
Stockorder Backorders	4	30.76	9	40.90	3,411.00	44.09
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 201

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	162	17.21	543		153,518.77		385
Regular	155	95.67	533	98.15	150,770.69	98.20	376
No History	9	5.55	10	1.84	2,748.08	1.79	9
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	4	0.42	7		2,043.00		4
Return Sales	37	3.93	78		22,813.00		50
Regular	37	100.00	78	100.00	22,813.00	100.00	50
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	141	14.98	465		130,913.38		274
Stockorders	137	97.16	452	97.20	129,690.91	99.06	269
Supplemental Orders							
Customer Orders							
Emergency Purchases	5	3.54	13	2.79	1,222.47	0.93	5
Other Receipts							
Overages							
Net Adjustments	20	2.12	27		3,380.00		40
Plus	12	60.00	19	70.37	5,907.00		24
Minus	8	40.00	8	29.62	-2,527.00		16
Factory Returns							
Net Appreciation	40	4.25	98	21.97	600.00		151
Positive	39	97.50	96	97.95	610.00		143
Negative	1	2.50	2	2.04	-10.00		8
Parts Updated With Cost	1	0.10					1
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			1		83.69		2
Lost Sales							
Return Sales							

Sort Source: 400

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	44,598		30,210		1,231,736.56	
Active Parts	5,327	11.94	27,585	91.31	1,021,140.65	82.90
NS Parts	38,559	86.45	1,765	5.84	153,950.61	12.49
MO Parts	20	0.04	34	0.11	1,462.88	0.11
AP Parts	679	1.52	657	2.17	48,915.93	3.97
DP Parts	11	0.02	169	0.55	6,266.49	0.50
SP Parts						
DEL Parts	2	0.00				
Parts With No Cost	34	0.07	139	0.46		
Parts With Negative On-Hand	2	0.00	11		-3,750.00	
Core/Exchange	280	0.62	507	1.67	41,780.25	
Memos On File	10,233					
Parts Added	415	0.93	409	1.35	15,827.15	1.28
Active Parts	10	2.40	24	5.86	822.89	5.19
NS Parts	405	97.59	385	94.13	15,004.26	94.80
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	292					
Inventory Movement - Sales						
0 to 3 Months	6,170	13.83	25,722	85.14	837,876.80	68.02
4 to 6 Months	2,653	5.94	1,571	5.20	142,124.90	11.53
7 to 12 Months	3,825	8.57	1,524	5.04	141,249.81	11.46
Over 12 Months	29,798	66.81	918	3.03	68,864.33	5.59
New Parts No Sales	2,152	4.82	475	1.57	41,620.72	3.37
Inventory Movement - Receipts						
0 to 3 Months	5,700	12.78	20,015	66.25	648,391.03	52.64
4 to 6 Months	2,625	5.88	2,289	7.57	171,820.90	13.94
7 to 12 Months	3,934	8.82	4,011	13.27	189,786.30	15.40
Over 12 Months	30,253	67.83	3,866	12.79	220,483.04	17.90
New Parts No Receipts	2,086	4.67	29	0.09	1,255.29	0.10
Outstanding Orders	264	0.59	794		264,268.41	
Stockorders	132	50.00	496	62.46	74,164.42	28.06
Supplemental Orders						
Customer Orders	62	23.48	89	11.20	13,988.38	5.29
Backorders	94	35.60	209	26.32	176,115.61	66.64
Stockorder Backorders	60	22.72	138	17.38	138,227.47	52.30
Supplemntl Backorders						
Customer Backorders	49	18.56	71	8.94	37,888.14	14.33
Outstanding Forced Orders						

Sort Source: 400

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	3,066	6.87	21,109.3		885,641.84		11,082
Regular	2,679	87.37	19,811.3	93.85	763,823.83	86.24	10,572
No History	477	15.55	1,298	6.14	121,818.01	13.75	510
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	37	0.08	72		7,743.54		39
Return Sales	603	1.35	3,288.9		145,778.80		1,011
Regular	589	97.67	3,270.9	99.45	141,411.26	97.00	995
No History	16	2.65	18	0.54	4,367.54	2.99	16
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,927	4.32	15,878		634,625.22		2,967
Stockorders	1,496	77.63	14,909	93.89	506,508.20	79.81	2,286
Supplemental Orders							
Customer Orders	602	31.24	892	5.61	126,458.86	19.92	676
Emergency Purchases	4	0.20	75	0.47	866.16	0.13	4
Other Receipts	1	0.05	2	0.01	792.00	0.12	1
Overages							
Net Adjustments	1,120	2.51	6,788		-10,190.48		2,233
Plus	639	57.05	2,940	43.31	68,445.25		1,271
Minus	481	42.94	3,848	56.68	-78,635.73		962
Factory Returns	1	0.00	3		-36.00		1
Net Appreciation	97	0.21	320	1.05	6,435.56		2,319
Positive	94	96.90	317	99.06	6,838.56		2,305
Negative	3	3.09	3	0.93	-403.00		14
Parts Updated With Cost	28	0.06	3		115.10		29
Parts With Comments	42						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			34		2,561.10		30
Lost Sales							
Return Sales			4		44.87		4

Sort Source: 418

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	977		85		10,324.40	
Active Parts	33	3.37	17	20.00	1,513.90	14.66
NS Parts	936	95.80	66	77.64	8,564.50	82.95
MO Parts						
AP Parts	8	0.81	2	2.35	246.00	2.38
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	2					
Parts Added	19	1.94	11	12.94	798.00	7.72
Active Parts						
NS Parts	19	100.00	11	100.00	798.00	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	14					
Inventory Movement - Sales						
0 to 3 Months	257	26.30	53	62.35	6,197.00	60.02
4 to 6 Months	91	9.31	6	7.05	533.40	5.16
7 to 12 Months	152	15.55	12	14.11	1,744.00	16.89
Over 12 Months	314	32.13	14	16.47	1,850.00	17.91
New Parts No Sales	163	16.68				
Inventory Movement - Receipts						
0 to 3 Months	1	0.10				
4 to 6 Months						
7 to 12 Months						
Over 12 Months	611	62.53	60	70.58	6,662.90	64.53
New Parts No Receipts	365	37.35	25	29.41	3,661.50	35.46
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 418

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	115	11.77	479		45,069.70		168
Regular	115	100.00	478	99.79	44,971.70	99.78	167
No History	1	0.86	1	0.20	98.00	0.21	1
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	129	13.20	493		51,898.90		335
Regular	129	100.00	493	100.00	51,898.90	100.00	335
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	43	4.40	62		-5,961.50		86
Plus	5	11.62	5	8.06	417.50		10
Minus	38	88.37	57	91.93	-6,379.00		76
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 420

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	2		8,898		4,626.96	
Active Parts	1	50.00	8,898	100.00	4,626.96	100.00
NS Parts	1	50.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File 2

Parts Added

- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	1	50.00	8,898	100.00	4,626.96	100.00
4 to 6 Months	1	50.00				
7 to 12 Months						
Over 12 Months						
New Parts No Sales						

Inventory Movement - Receipts

0 to 3 Months	1	50.00	8,898	100.00	4,626.96	100.00
4 to 6 Months	1	50.00				
7 to 12 Months						
Over 12 Months						
New Parts No Receipts						

Outstanding Orders

- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
 - Stockorder Backorders
 - Supplemntl Backorders
 - Customer Backorders

Outstanding Forced Orders

Sort Source: 420

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	1	50.00	24,836		12,914.72		333
Regular	1	100.00	24,836	100.00	12,914.72	100.00	333
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	1	50.00	1,333		693.16		21
Regular	1	100.00	1,333	100.00	693.16	100.00	21
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1	50.00	19,720		10,254.40		3
Stockorders	1	100.00	19,720	100.00	10,254.40	100.00	3
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	1	50.00	1,873		-973.96		2
Plus							
Minus	1	100.00	1,873	100.00	-973.96		2
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							