

ANALYSIS FOR MONTH ENDING 09/23/2023 VENDOR = GM

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS			SPECIALS		
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	834	8.7	73597.74	45.3	5195						
AUTO PHASE-OUT PARTS	4802	49.9	61699.74	38.0	3935						
DEALER PHASE-OUT PARTS	6	.1	183.18	.1	7						
MANUAL ORDER PARTS	9	.1	8404.49	5.2	2625						
NON-STOCK PARTS	3970	41.3	18425.53	11.4	478						
TOTAL INVENTORY	9621	100.0	162310.68	100.0	12240						
CLEAN CORES VALUE	580		5124.00		53						
INVENTORY WITH CLEAN CORES	0		167434.68		0						
INVENTORY BY GL											
P&AORIES GM	9621	100.0	167434.68	100.0	12240	COI GL: 242					
SALES (AT COST)											
ACTIVE PARTS	266	56.2	32627.44	49.2	2112						
AUTO PHASE-OUT PARTS	58	12.3	10431.48	15.7	364						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	7	1.5	1426.92	2.2	504						
NON-STOCK PARTS	142	30.0	21795.01	32.9	211						
TOTAL SALES (AT COST)	473	100.0	66280.85	100.0	3191						
TOTAL LOST SALES	4		73.01		5						
TOTAL EMERGENCY PURCHASES	0		0.00		0						
LEVEL OF SERVICE		99.2		99.9							
INVENTORY BY SOURCE											
SRC 101 STANDARD GM	335	3.5	12297.40	7.6	1042	43	100	1715.26	5	8	324.52
SRC 102 GM TIRES	164	1.7	6944.46	4.3	42	21	40	8878.41	1	4	731.72
SRC 103 AC DELCO	112	1.2	5955.01	3.7	358	12	25	917.80	1	1	157.60
SRC 107 GM CHEMICALS	92	1.0	15574.64	9.6	3040	9	57	586.11	5	16	406.67
SRC 109 NON STOCK	8854	92.0	114270.04	70.4	7533	163	2155	21176.78	206	304	22154.19
SRC 112 GM BATTERIES	31	.3	3277.45	2.0	25	15	22	2698.14	0	0	0.00
SRC 113 AFTERMARKET	23	.2	3195.75	2.0	197	0	0	0.00	0	0	0.00
SRC 114 NON RETURNABLE PAR	8	.1	795.93	.5	8	0	0	0.00	0	0	0.00
SRC 201 BATTERY TAX	1		0.00		0	0	0	0.00	0	0	0.00
SRC 202 TIRE TAX	1		0.00		0	0	0	0.00	0	0	0.00
SALES (AT COST) BY SOURCE											
SRC 101 STANDARD GM	57	11.9	2297.10	3.3	130						
SRC 102 GM TIRES	20	4.2	9614.59	13.6	45						
SRC 103 AC DELCO	23	4.8	1782.11	2.5	56						
SRC 107 GM CHEMICALS	24	5.0	2234.72	3.2	548						
SRC 109 NON STOCK	345	72.2	51216.26	72.6	2379						
SRC 112 GM BATTERIES	6	1.3	3320.28	4.7	24						
SRC 113 AFTERMARKET	3	.6	116.96	.2	4						

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SALES MOVEMENT

Month To Date	821	8.5	44901.66	27.7	6797
NO-SALE 1 TO 3 MONTHS	2142	22.3	36301.23	22.4	1394
NO-SALE 4 TO 6 MONTHS	2018	21.0	21812.91	13.4	1485
NO-SALE 7 TO 9 MONTHS	1695	17.6	8160.74	5.0	261
NO-SALE 10 TO 12 MONTHS	1732	18.0	10233.41	6.3	231
NO-SALE 13 TO 15 MONTHS	607	6.3	6078.67	3.7	216
NO-SALE OVER 15 MONTHS	606	6.3	34822.06	21.5	1856

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	0		0.00		0
PARTS PHASED OUT	0		0.00		0
PARTS DROPPED	0		0.00		0

AUTO/MATE, INC.

EOMCLOSE

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COMPANY: 02 JONES BUICK GMC INC  
PARTS INVENTORY / POS  
INVENTORY MANAGEMENT REPORT - RPT ONLY

RUN DATE: 09/25/2023

RUN TIME: 08:33

RUN BY: johnm

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DataPoint	Description	
	Number of Parts on ROs	2669
	Number of Parts Filled OSF	2524
DP1	RO Off the Shelf Fill %	94.57 %
DP2	Total Idle Capital %	26.80 %
DP3	Negative On Hand	.00
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	
DP6	Monthly Closing Inventory Value	162310.68
DP7	Lost Sales	73.01
DP8	True Turns $((R-S)*12/Y)*(V/100)$	2.8859

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	2285
B	Number of Stocking Parts Filled OSF	2223
C	RO Off the Shelf Fill % (B/A)*100	97.29 %
D	Value of Stocking Parts with MNS 6-11	6089.01
E	Value of Stocking Parts with MNS 12+	.00
F	Value of Non-Stock Parts with MNS 3-5	5618.36
G	Value of Non-Stock Parts with MNS 6-8	12051.94
H	Value of Non-Stock Parts with MNS 9-11	11895.72
I	Value of Non-Stock Parts with MNS 12+	43498.95
J	Total Idle Capital $((E+I)/Y)*100$	26.80 %
K	Number of Parts with Negative O.H.	2
L	Value of Parts with Negative O.H.	.00
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	4
Q	Value of Lost Sales	73.01

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	66280.85
S	Monthly Returns From Customers	1449.72
	Monthly Cycle Returns to Vendor	2177.77
	Decreasing Manual Onhand Adjustments	351.06
	Increasing Manual Onhand Adjustments	693.64
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	35972.50
U	Monthly Receipts	59747.20
V	Stock Order Utilization (T/U)*100	60.21 %
W	Month Close Inventory - Stock Parts	73597.74
X	Month Close Inventory- Non-Stock Parts	88712.94
Y	Month Close Inventory - All Parts	162310.68
	I/O Part Sales	5854.05
	I/O Part Returns and Deletes	-90.23

ANALYSIS FOR MONTH ENDING 09/23/2023

SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL	10072.41	7738.45	0.00	2333.96
2 WHOLESALE	9746.32	7469.81	0.00	2276.51
3 INTERNAL	1350.22	1194.34	0.00	155.88
4 EMPLOYEE	0.00	0.00	0.00	0.00
5 COST + 50	0.00	0.00	0.00	0.00
6 MILITARY	0.00	0.00	0.00	0.00
7 PENSKI	0.00	0.00	0.00	0.00
8	0.00	0.00	0.00	0.00
TOTAL	21168.95	16402.60	0.00	4766.35
9 RO CUST PAY	47403.16	31346.44	0.00	16056.72
10 RO WARRANTY	8753.57	5832.27	0.00	2921.30
11 RO INTERNAL	8812.26	6984.01	0.00	1828.25
12 RO SVC CONTR	0.00	0.00	0.00	0.00
13 RO EMPLOYEE	0.00	0.00	0.00	0.00
14 RO MILITARY	0.00	0.00	0.00	0.00
15 RO PENSKI	0.00	0.00	0.00	0.00
TOTAL	64968.99	44162.72	0.00	20806.27