

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	93	105	198				
Finance or Lease Contracts	61	60	121	Finance or Lease Reserve	1847	480	2327
Service Contracts	28	33	61	Service Contracts	480	1243	1723
Pre-Paid Maintenance	0	0	0	Pre-paid Maintenance	0	0	0
GAP	8	8	16	GAP	2150	2900	5050
Theft Deterrent	0	0	0	Theft Deterrent	0	0	0
Paint Sealant & Appearance	0	0	0	Paint Sealant & Appearance	0	0	0
Tire/Wheel	0	0	0	Tire/Wheel	0	0	0
Lease Care	0	0	0	Lease Care	0	0	0
Other_____			0	Other_____			0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	46557	26200	72757
Service Contracts	39447	39033	78480
Pre-Paid maintenance	0	0	0
GAP	3148	2002	5150
Theft Deterrent	0	0	0
Paint Sealant & Appearance	0	0	0
Tire/Wheel	0	0	0
Lease Care	0	0	0
Other_____			0

