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All Manf, All Stocking Groups, All Parts, All Sales Types  
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From	8/01/23	8/01/23	8/01/23	8/01/23
To	8/31/23	8/31/23	8/31/23	8/31/23
	Sales	Cost	Gross	GP %

Sales Filled From Shelf	100237.30	68084.31	32152.99	32.1
Sales Filled By NG	50.00	37.50	12.50	25.0
Sales Filled By EP	14222.80	8739.47	5483.33	38.6
Sales Filled By SO	71552.13	50757.76	20794.37	29.1
Total Sales	186062.23	127619.04	58443.19	31.4
Returns To Inventory	-15773.38	-15658.56	-114.82	-.7
Returns Not To Inventory				
Total Returns	-15773.38	-15658.56	-114.82	-.7
Net Sales	170288.85	111960.48	58328.37	34.3
Filled From Shelf-Counter	65.3%	65.0%	66.2%	
Filled From Shelf-Service	52.5%	51.8%	54.0%	
Filled Same Day--Counter	66.1%	65.5%	67.9%	
Filled Same Day--Service	61.0%	59.5%	64.1%	

All Manf. All Stocking Groups. All Parts. All Sales Types

From 8/10/23 8/10/23 8/10/23 8/10/23

To 8/31/23 Sales Cost Gross

From	To	Sales	Cost	Gross
8/10/23	8/31/23			
8/10/23	8/31/23			
8/10/23	8/31/23			
8/10/23	8/31/23			

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GERRY RAYMOND CBG WINTERSVILLE  
Inventory Adjustments

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From 8/01/23 to 8/31/23 All Manf, All Stocking Groups	#	Pieces	Value
Manual Increases	10	167	1190.28
Manual Decreases	13	-1119	-6162.88
Net Manual Adjustments	23	-952	-4972.60
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
LIFO Increases	1164	6724	1926.06
LIFO Decreases	56	1384	-290.57
Net LIFO Adjustments	1220	8108	1635.49



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GERRY RAYMOND CBG WINTERSVILLE  
Inventory Analysis Month End Aug 2023

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All Manf, All OEM Cd, All SGrp  
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	%	#	Pieces	Value
Active Parts: Stocked	6.7	251	269	11929
Active Parts: With Excess Stock	39.5	866	9074	70706
Active Parts: Understocked	2.1	155	253	3720
Active Parts: To Phase Out	.0	0	0	0
Total Active Parts	48.3	1272	9596	86355
Superceded With On Hand	2.2	29	85	4008
Inactive With On Hand	49.5	923	7204	88502
Total Inventory To Sell	100.0	2224	16885	178865
Cores on Hand		11	9	11720
Negative On Hand		12	-12	-1236
Total of Inventory		2247	16882	189349
Parts on Open Repair Orders		329	1843	60473
Value of Inventory		2576	18725	249822
Not on Factory Master		9861	5733	24394
Parts Without Cost		142	0	0

Return Code: \*\* Days Since Last Sale: 485

MF Part Number : Description	Sgp Bin/Shelf	On Hand	On Ord	On B/O	Cost	Ext. Cost	LTD Sales	Last Sale
GM ORING : ORING	600 GKENT	238			1.99	473.62		No Sales
GM 19333360 : N-GREASE (08800-BOPCKT) (82/2	600 G-RECC	1			20.52	20.52		No Sales
GM M01491 : LIM SLIP	600 GCHEM	10			8.99	89.90		4/12/18
GM CH-9952 : CAN HOLDER TUMBLER	600 DISPLAY	1			12.50	12.50		12/20/19
GM M02161 : PWR STRG	600 GCHEM	5			28.99	144.95		3/10/20
GM M01361 : AC OIL	600 GCHEM	12			8.99	107.88		7/14/20
GM 23434150 : N-MODULE KIT (14865-K) (14/16	600 SPORD	1			362.84	362.84		7/23/20
GM 84406464 : SL-*N-ARM (06168-CT) (18/21)	600 328G	1			101.31	101.31		8/15/20
GM 13583889 : SL-N-HANDLE KIT (16350-CT) (1	600 328B	2			26.84	53.68		9/23/20
GM 96451064 : SL-N-HOSE (03675-PC) (04/18)	600 313C	3			2.69	8.07		10/03/20
GM 19256039 : N-FLUID (08800-BOPCKT) (82/24	600 305C	4			34.45	137.80		11/17/20
GM 94013304 : SL-N-GASKET (01079-CT) (01/16	600 308E	4			11.83	47.32		11/23/20
GM 10182334 : N-STUD (03613-BOPCKT) (82/09)	600 SPORD	3			10.13	30.39		1/22/21
GM 19354942 : N-PAINT (08800-BOPCKT) (89/16	600 SPORD	1			8.99	8.99		2/03/21
GM M01211 : OIL SUPP	600 GCHEM	27			8.99	242.73		2/20/21
GM 84551653 : SL-N-MODULE (02485-C) (21/22)	600 309B	2			16.00	32.00		2/23/21
GM 24100263 : SL-N-BOLT (00736-CT) (02/06)	600 SPORD	3			10.38	31.14		2/25/21
GM 19367762 : N-PAINT (08800-BOPCKT) (92/24	600 SPORD	2			14.15	28.30		3/15/21
GM 11609411 : SL-N-NUT (08917-BOPCKT) (76/2	600 318C	9			1.28	11.52		3/17/21
GM 11562587 : SL-N-BOLT (09008-BCKT) (04/24	600 318C	7			5.68	39.76		4/07/21
GM 19252696 : SL-N-BLADE (10146-BOPCKT) (66	600 GWIPER	2			9.33	18.66	6	4/07/21
GM 11516074 : SL-N-NUT (08917-BOPCKT) (66/2	600 318E	4			3.80	15.20		4/15/21
GM 10477565 : SL-N-SEAL (01639-BOPCKT) (82/	600 308F	4			2.86	11.44		4/19/21
GM 10366901 : SL-N-ELEMENT (03410-PC) (05/1	600 332B	3			9.80	29.40		4/19/21
GM 12378514 : N-FLUID (08800-BOPCKT) (82/24	600 305D	1			18.62	18.62		4/23/21
GM 9436789 : SL-N-BULB (08991-BOPCKT) (66/1	600 310A	5			1.38	6.90		5/18/21
GM 14047335 : N-BUSHING (16460-OCT) (83/24)	600 SPORD	4			5.02	20.08		5/18/21
GM 15199562 : SL-N-BULB (02727-BOPCKT) (82/	600 310A	3			3.01	9.03		6/17/21
GM 10121502 : SL-N-RETAINER (08950-BOPCKT)	600 318C	3			1.60	4.80		6/21/21
GM 25643735 : SL-N-BOLT (06172-CKT) (97/14)	600 SPORD	2			3.25	6.50		6/24/21
GM 19367830 : N-PAINT (08800-CKT) (08/16)	600 SPORD	1			14.15	14.15		6/29/21
GM 11516365 : SL-N-BOLT (08900-BOPCKT) (98/	600 SPORD	4			9.79	39.16		7/27/21
GM 9597846 : N-NUT (05813-BCK) (09/24)	600 SPORD	3			6.69	20.07		8/04/21
GM 85521781 : N-LABEL (08808-CT) (18/21)	600 G-RECC	13			2.00	26.00		9/28/21
GM 19367759 : N-PAINT (08800-CKT) (13/19)	600 320C	1			14.15	14.15		10/13/21
GM 19383949 : SL-N-HUB (05806-BOPCKT) (99/9	600 304D	1			124.46	124.46		10/22/21
GM 12681662 : SL-N-SPARK PLUG (02270-BPCT)	600 302F	2			7.90	15.80		10/28/21
GM 95129884 : N-PIVOT (15024-BC) (13/22)	600 327C	3			6.04	18.12		11/03/21
GM 12345885 : N-OIL (08800-BOPCKT) (82/24)	600 GCHEM	5			8.32	41.60		11/05/21
GM 19300089 : SL-N-SPLICE (08965-BOPCKT) (8	600 319E	8			2.03	16.24		11/08/21
GM 19355198 : N-CLEANER (08800-BOPCK) (82/2	600 305D	5			24.69	123.45		11/09/21
GM 19209795 : SL-N-FUSE (08965-BOPCKT) (82/	600 309E	4			.08	.32		11/12/21
GM 22730280 : EXTENSIO KIT/SEATBELT	600 SPORD	1			.10	.10		12/06/21
GM 12630941 : SL-N-WASHER (00533-BPCKT) (07	600 306F	3			5.64	16.92		12/10/21
GM 19351948 : N-HEADLAMP KIT (02725-B) (12/	600 SPORD	1			839.98	839.98		12/14/21
GM M02881 : SEASONAL KIT	600 GCHEM	25			17.50	437.50		1/07/22
GM 9431808 : SL-N-BULB (08991-BOPCKT) (45/2	600 310A	7			1.92	13.44		1/20/22
GM 12689037 : SL-N-HOUSING (01251-C) (12/16	600 308TOP	1			87.69	87.69		2/16/22
GM 12589235 : SL-N-SEAL (03336-CT) (06/20)	600 311E	1			24.03	24.03		2/22/22
GM 25824250 : SL-N-BEARING (05536-BOCKT) (8	600 316A	2			58.93	117.86		2/22/22
GM 25824251 : SL-N-BEARING (05484-CT) (08/2	600 316E	1			81.55	81.55		2/22/22
GM 88891763 : SL-N-NUT (05595-BOPCKT) (82/2	600 SPORD	4			3.75	15.00		2/22/22
GM 347347 : SL-N-NUT (01267-BOPCKT) (66/09)	600 SPORD	6			1.28	7.68		3/17/22
GM 12591197 : SL-N-PIPE (03163-BCKT) (08/17	600 312B	1			65.47	65.47		3/22/22
GM 22876132 : SL-N-ACTUATOR (06058-CT) (08/	600 315B	1			126.93	126.93		3/30/22

Return Code: \*\* Days Since Last Sale: 485

MF Part Number : Description	Sgp Bin/Shelf	On Hand	On Ord	On B/O	Cost	Ext. Cost	LTD Sales	Last Sale
GM 12637166 : SL-N-GASKET KIT (00289-BCT) ( 600 323G		1			61.41	61.41		4/04/22
GM 12683595 : SL-N-PISTON (00629-BPCT) (06/ 600 306TOP		1			240.05	240.05		4/04/22
GM 15969051 : SL-N-SEAL (04515-OCT) (96/14) 600 314E		1			6.52	6.52		4/11/22
GM 11516868 : SL-N-BOLT (08900-BOPCKT) (88/ 600 319D		4			2.43	9.72		4/13/22
GM 11589279 : SL-N-BOLT (08900-BOPCKT) (00/ 600 321C		5			4.12	20.60		4/19/22
GM 19421221 : SL-N-BODY (04265-BCKT) (13/20 600 G201		1			261.01	261.01		4/20/22
GM 84134930 : SL-N-PUMP (10153-CT) (10/17) 600 321E		1			20.88	20.88		4/25/22
GM M04152 : TRNSFR CASE FLUID 600 GCHEM		5			14.99	74.95		4/25/22
GM 94502120 : SL-N-BOLT (06170-PC) (08/18) 600 SPORD		4			6.55	26.20		4/30/22
GM 85520396 : SL-N-PAD KIT (05017-BCKT) (20 600 302C		1			94.37	94.37		5/03/22
GM 19310543 : SL-N-ROTOR (05809-BOPCKT) (99 600 333C		2			45.11	90.22		5/11/22
GM 23271566 : SL-N-GEAR (06508-CT) (07/17) 600 G200		1			339.71	339.71		5/12/22
GM 9596861 : N-NUT (05813-CT) (90/09) 600 SPORD		1			23.74	23.74		5/12/22
GM 12635957 : SL-N-SWITCH (01800-BPCKT) (02 600 306B		1			43.66	43.66		5/13/22
GM 20826182 : SL-N-ACTUATOR (09280-CT) (07/ 600 319E		1			71.59	71.59		5/13/22
GM 84051224 : SL-N-SENSOR (04710-CT) (15/19 600 310D		1			31.63	31.63		5/14/22
GM 84335609 : SL-N-COMPRESSOR KIT (09170-CT 600 320G		2			236.46	472.92	1	5/16/22
GM 19354938 : N-PAINT (08800-BOPCKT) (91/24 600 SPORD		1			8.99	8.99		5/16/22
GM 12479162 : SL-N-SPACER (05453-BOPCKT) (8 600 315C		1			8.91	8.91		5/18/22
GM 23434158 : SL-N-FAN (01055-CT) (07/17) 600 G200		1			378.40	378.40		5/19/22
GM 98065523 : SL-N-GASKET (03680-CT) (11/16 600 311B		1			4.18	4.18		5/19/22
GM 98065519 : SL-N-GASKET (03671-CT) (11/16 600 313C		1			3.99	3.99		5/19/22
GM 12610279 : N-COVER (00386-BCT) (10/17) 600 G200		1			231.93	231.93		5/20/22
GM 15839897 : SL-N-BULB (02727-PCT) (07/22) 600 310B		1			23.15	23.15		5/20/22
GM 55575172 : SL-N-SEAL KIT (03331-BCK) (11 600 307B		4			10.62	42.48		5/21/22
GM 88909754 : SL-N-FUSE (08965-BOPCKT) (82/ 600 309C		49			2.32	113.68		5/23/22
Stocking Group 600 Totals:		564				7118.41		
GM 19187470 : N-G2257517 (05880-BOPCKT) (99 602 GTIRE		2			180.90	361.80		No Sales
GM 19325733 : N-H2853519 (05880-BOPCKT) (99 602 GTIRE		2			271.91	543.82		No Sales
GM 19161383 : N-BF2856520 (05880-BOPCKT) (9 602 GTIRE		1			354.34	354.34		1/24/13
Stocking Group 602 Totals:		5				1259.96		
Final Totals:		569				8378.37		

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GERRY RAYMOND CBG WINTERSVILLE 9/21/23  
Inventory Aging by Last Sold

All GM OEM Codes	All Parts			Value	% Acum%	% Acum%
	Parts	%	Acum%			
Never Sold	125	6.3	6.3	9813	6.2	6.2
2022 September or Older	316	15.8	22.1	25372	16.1	22.3
2022 October	54	2.7	24.8	3937	2.5	24.8
2022 November	73	3.7	28.5	5422	3.4	28.2
2022 December	82	4.1	32.6	6992	4.4	32.6
2023 January	91	4.6	37.1	7110	4.5	37.2
2023 February	57	2.9	40.0	4702	3.0	40.1
2023 March	86	4.3	44.3	6970	4.4	44.5
2023 April	123	6.2	50.5	7667	4.9	49.4
2023 May	111	5.6	56.0	8058	5.1	54.5
2023 June	137	6.9	62.9	8922	5.7	60.2
2023 July	167	8.4	71.3	9659	6.1	66.3
2023 August	253	12.7	84.0	19762	12.5	78.8
2023 September	320	16.0	100.0	33464	21.2	100.0
Totals	1995	100.0		157850	100.0	
Cores With On Hand	13			14595		

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All Manf, All OEM Cd, All SGrp

From	8/01/23	8/01/23	8/01/23	8/01/23
To	8/31/23	8/31/23	8/31/23	8/31/23
	Sales	Cost	Gross	GP %

Counter Retail Sales	8376.73	5684.80	2691.93	32.1
Counter Internal Sales	1938.83	1414.06	524.77	27.1
Counter Wholesale Sales	9793.58	8057.26	1736.32	17.7
Total Counter Sales	20109.14	15156.12	4953.02	24.6
RO Customer Pay Sales	72333.00	49611.40	22721.60	31.4
RO Internal Pay Sales	32607.46	22260.93	10346.53	31.7
RO Warranty Sales	61012.63	40590.59	20422.04	33.5
RO Service Contract Sales				
Total RO Sales	165953.09	112462.92	53490.17	32.2
Total Sales	186062.23	127619.04	58443.19	31.4
Total Returns	-15773.38	-15658.56	-114.82	-.7
Total Net Sales	170288.85	111960.48	58328.37	34.3



Inventory	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sep	Total	Avg.
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Inventory	1.8	1.6	1.9	1.2	1.8	1.5	1.6	1.1	1.1	2.2	1.2	4.6	1.8
Inventory	2.7	10.6	3.0	2.0	2.7	2.5	2.5	2.0	2.0	3.2	2.2	6.1	3.4

Inventory	2,053	2,011	1,964	1,916	1,924	1,857	1,850	1,853	1,860	1,884	1,913	1,993	1,923
Inventory	10,651	10,679	10,264	10,681	12,777	12,694	11,086	9,951	11,088	9,920	10,191	11,938	10,993
Inventory	174,935	163,081	159,106	158,277	166,928	164,910	157,046	158,013	155,764	164,385	168,721	170,754	163,493

Inventory	1,072	1,068	1,086	1,093	1,103	1,084	1,071	1,048	1,043	1,064	1,041	1,041	1,067
Inventory	7,771	7,647	7,692	7,934	9,853	9,787	8,228	7,061	8,064	6,869	7,100	9,331	8,111
Inventory	86,621	84,811	86,111	89,175	90,845	89,043	84,963	81,685	83,697	88,417	86,523	83,165	86,254

Inventory	945	905	838	782	778	737	742	770	781	781	834	910	816
Inventory	2,000	1,935	2,021	1,957	2,093	2,041	2,024	2,084	2,272	2,250	2,382	2,504	2,130
Inventory	75,380	67,389	63,748	59,513	62,059	61,837	60,276	61,922	60,166	61,911	66,996	67,942	64,094

Inventory	29	31	30	32	28	30	28	25	27	29	29	31	29
Inventory	864	1,090	541	782	815	859	825	794	743	793	702	94	741
Inventory	6,574	7,235	4,816	6,712	6,592	7,573	7,023	6,490	7,063	7,395	6,972	4,766	6,600

Inventory	7	7	10	9	15	6	9	10	9	10	9	11	9
Inventory	16	7	10	8	16	7	9	12	9	8	7	9	9
Inventory	6,360	3,646	4,431	2,877	7,432	6,457	4,784	7,916	4,838	6,662	8,230	14,881	6,542

Inventory	94,855	101,217	79,768	127,137	88,745	106,743	95,651	140,861	131,490	74,368	132,939	36,498	1,210,272
Inventory	61,959	82,890	63,253	64,415	64,956	87,139	67,858	108,194	91,766	50,347	104,744	12,428	859,949
Inventory	32,896	18,326	16,514	62,721	23,789	19,604	27,792	32,667	39,723	24,021	28,194	24,069	350,316

Inventory	82,314	913,322	80,650	106,144	80,743	102,264	83,260	134,524	115,873	75,109	130,214	54,530	1,958,947
Inventory	47,473	872,662	51,319	53,864	37,308	47,611	42,992	73,827	53,999	47,878	58,625	23,337	1,410,895
Inventory	34,841	40,659	29,330	52,280	43,434	54,652	40,268	60,697	61,873	27,230	71,588	31,193	548,045

Inventory	118	123	92	139	103	98	127	167	126	145	105	105	111
Inventory	221	238	210	351	203	191	483	515	269	323	343	343	278
Inventory	5,266	8,079	6,257	9,432	8,934	5,690	8,778	12,898	8,432	8,320	6,398	6,398	7,373

Inventory	136	71	118	1,426	43	53	140	63	92	39	1,243	43	288
Inventory	355	-6,895	1,020	5,289	2,401	886	888	14	131	205	7,156	430	990
Inventory	660	-823,438	303	2,506,105	-765	-1,729	-98	-4,199	-2,662	-46	1,647,355	-3,173	276,526

Inventory	118	123	92	139	103	98	127	167	126	145	105	105	111
Inventory	221	238	210	351	203	191	483	515	269	323	343	343	278
Inventory	5,266	8,079	6,257	9,432	8,934	5,690	8,778	12,898	8,432	8,320	6,398	6,398	7,373

Inventory	136	71	118	1,426	43	53	140	63	92	39	1,243	43	288
Inventory	355	-6,895	1,020	5,289	2,401	886	888	14	131	205	7,156	430	990
Inventory	660	-823,438	303	2,506,105	-765	-1,729	-98	-4,199	-2,662	-46	1,647,355	-3,173	276,526

Inventory	118	123	92	139	103	98	127	167	126	145	105	105	111
Inventory	221	238	210	351	203	191	483	515	269	323	343	343	278
Inventory	5,266	8,079	6,257	9,432	8,934	5,690	8,778	12,898	8,432	8,320	6,398	6,398	7,373

Inventory	136	71	118	1,426	43	53	140	63	92	39	1,243	43	288
Inventory	355	-6,895	1,020	5,289	2,401	886	888	14	131	205	7,156	430	990
Inventory	660	-823,438	303	2,506,105	-765	-1,729	-98	-4,199	-2,662	-46	1,647,355	-3,173	276,526

Inventory	118	123	92	139	103	98	127	167	126	145	105	105	111
Inventory	221	238	210	351	203	191	483	515	269	323	343	343	278
Inventory	5,266	8,079	6,257	9,432	8,934	5,690	8,778	12,898	8,432	8,320	6,398	6,398	7,373

Inventory	136	71	118	1,426	43	53	140	63	92	39	1,243	43	288
Inventory	355	-6,895	1,020	5,289	2,401	886	888	14	131	205	7,156	430	990
Inventory	660	-823,438	303	2,506,105	-765	-1,729	-98	-4,199	-2,662	-46	1,647,355	-3,173	276,526

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total	Avg.
using														
Inventory	2,053	2,011	1,964	1,916	1,924	1,857	1,850	1,853	1,860	1,884	1,913	1,993		1,923
Pieces	10,651	10,679	10,264	10,681	12,777	12,694	11,086	9,951	11,088	9,920	10,191	11,938		10,993
Cost	174,935	163,081	159,106	158,277	166,928	164,910	157,046	158,013	155,764	164,385	168,721	170,754		163,493

Ageing \*\*\*\*\*

1d Last 3 Months		Total Cost	
Parts	28	30	27
Pieces	25,578	27,757	27,929
Cost	97,497	110,053	109,995
Parts	4	4	4
Pieces	17	16	369
Cost	612	298	1,987

3 Months		Total Cost	
Parts	1.9	1.5	.8
Pieces	10	10	9
Cost	25	25	-375
Parts	16	16	6
Pieces	37	55	6
Cost	3,365	2,474	1,701

5 Months		Total Cost	
Parts	13.7	14.0	17.0
Pieces	271	284	275
Cost	420	463	4,190
Parts	20,106	18,979	22,156
Pieces	74	62	69
Cost	175	114	130
Parts	4,035	3,858	4,909

3 Months		Total Cost	
Parts	10.3	10.8	10.3
Pieces	180	189	209
Cost	308	285	302
Parts	11,671	12,260	13,856
Pieces	80	71	51
Cost	144	155	139
Parts	6,352	5,370	2,541

12 Months		Total Cost	
Parts	10.3	8.0	8.8
Pieces	16	10	9
Cost	18	19	10
Parts	2,639	1,469	591
Pieces	215	168	179
Cost	615	438	314
Parts	15,425	11,584	13,495

3r 12 Months		Total Cost	
Parts	17.6	16.6	15.8
Pieces	15	15	16
Cost	18	16	17
Parts	1,897	1,509	2,276

GERRY RAYMOND CBG WINTERSVILLE  
Parts Inventory  
Management Trend Analysis

3430R  
JH#8135 \*  
Manufacturer: GENERAL MOTORS

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jly	Aug	Sep	Total	Avg.
1-Stk	384	361	321	335	279	273	259	260	261	264	283			273
Parts	727	664	766	853	807	829	801	852	828	836	880			736
Cost	28,985	25,584	22,873	25,980	23,720	23,576	20,600	19,081	19,787	21,151	22,805			21,178