

Customer Name	MTD Sales	MTD GP%	MTD Return %	YTD Sales	YTD GP%	
H & T Ford	\$14,548	10.70%	5.6	\$188,829	11.40%	\$ 21,526.51
M & B Collision	\$19,283	19.00%	12	\$192,762	11.80%	\$ 22,745.92
B & LAII Makes Re air	\$6,680	12.00%	5	\$108,734	12.70%	\$ 13,809.22
M & D Used Cars	\$4,968	5.80%	3.6	\$94,439	7.60%	\$ 7,177.36
M & M Auto sales	\$7,166	7.80%	6	\$105,208	7%	\$ 7,364.56
JD Auto Leader	\$1,155	20.00%	1	\$1,155	20%	\$ 231.00
Import S ecialists	\$8,441	20.00%	3.3	\$22,147	20.30%	\$ 4,495.84
Accidents Ha pen	\$3,355	11.00%	5.6	\$7,755	11.80%	\$ 915.09
AAAAAUtO Collision	\$2,215	16.20%	10	\$13,447	17.10%	\$ 2,299.44
VanaMax	\$22,847	24.00%	13	\$255,103	25.00%	\$ 63,775.75
MFD Car Doctor	\$8,003	20,20%	11.7	\$87,321	19.50%	\$ 17,027.60
BP Customs	\$6,716	14.00%	4.7	\$82,625	18.30%	\$ 15,120.38

YTD Return %	Prior Year sales	Prior Year GP%	Prior Year Return %	Credit Terms	Acct Status
9.10%	\$130,82	11.90%	8.500/	Net30	Current
9.80%	\$200,48	17.90%	11.00%	COD	N/A
11.60%	\$120,17	10.500/	16.000/	COD	NA
7.40%	\$75,785	11.300/	8.900/	Net30	Overdue
8.80%	\$129,715	13.600/	8.6	COD	N/A
1.00%	\$36,38	21.210/	2.800/	Net15	Overdue
5.00%	\$18,772	18.000/	4,700/	Net30	Current
8.20%	\$51,225	10.900/	6.000/	Net30	Current
10.00%	\$22,80	16.802'	13.000/	Net30	Current
10%	\$294,222	24.8	8.600/	COD	N/A
14%	\$118,972	19.900/	8.200/	Net30	Current
5.90%	\$90,641	18.900/	6.409/	COD	NA