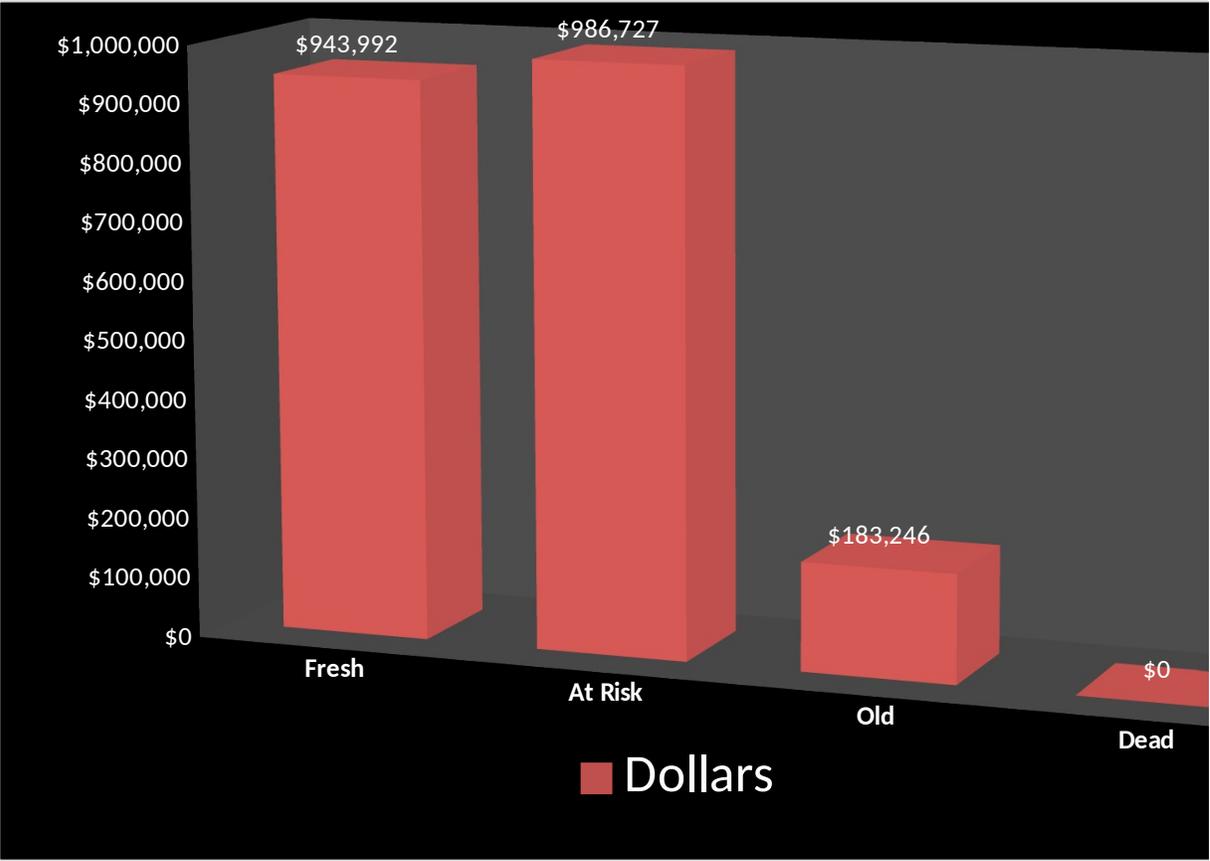


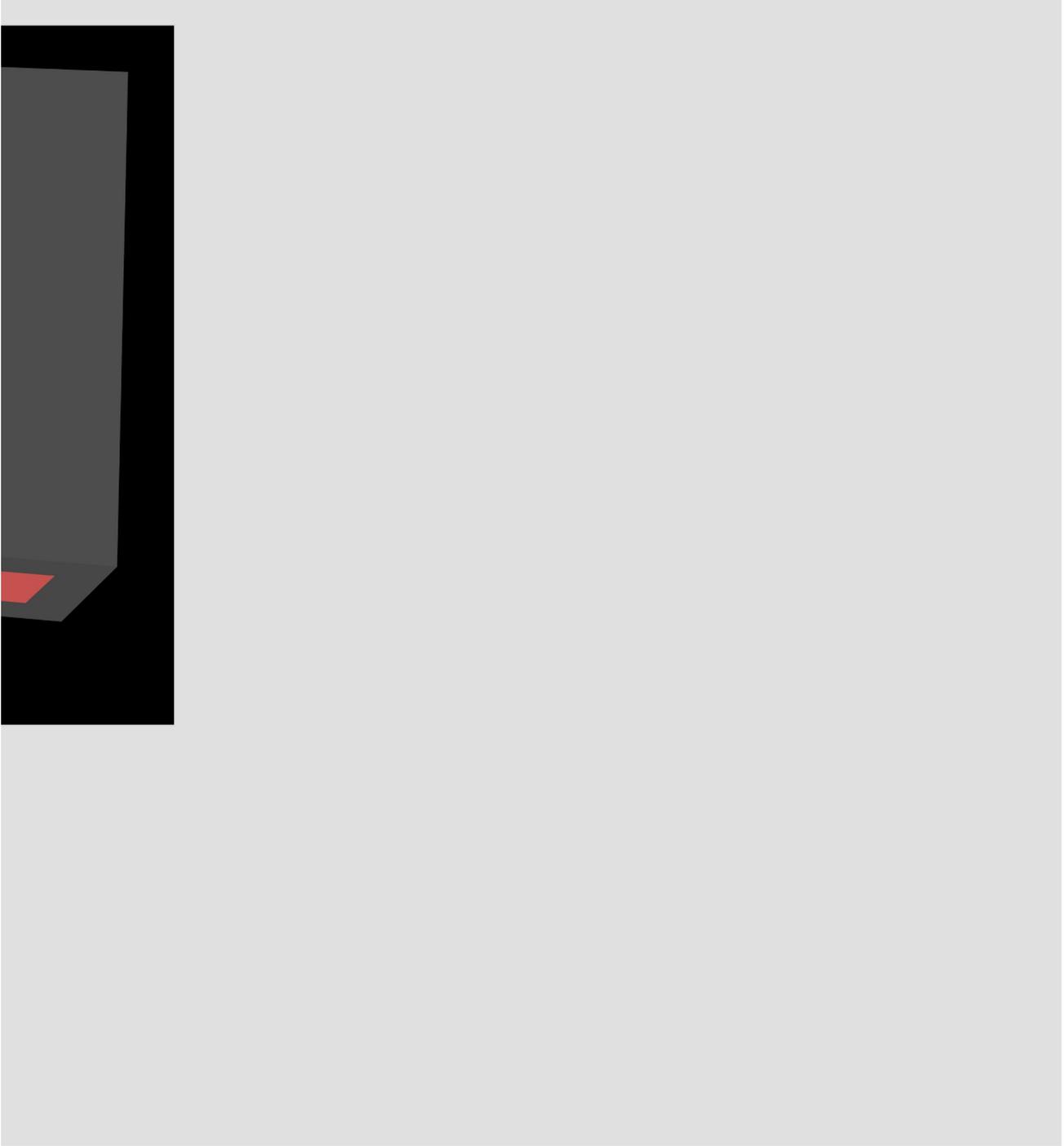
Pre-Owned Stock Analysis

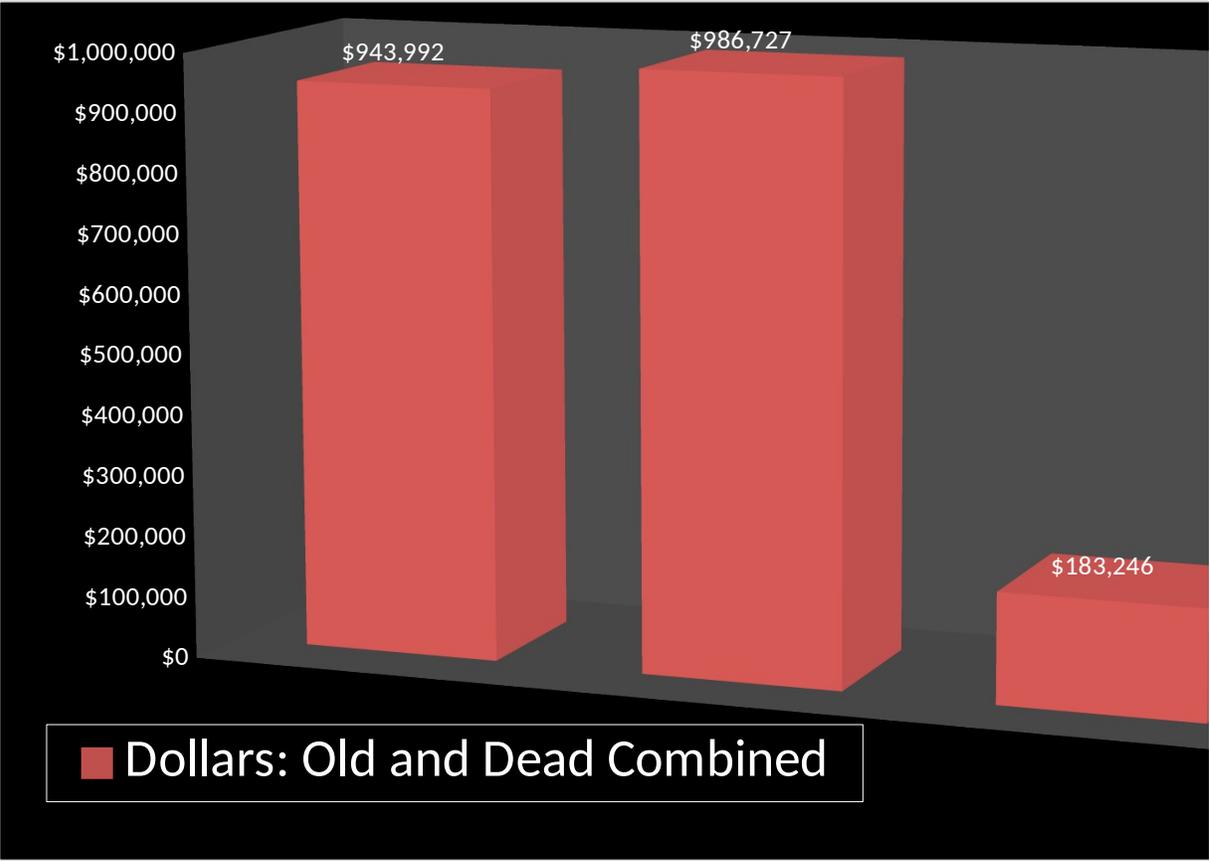
Days In Stock

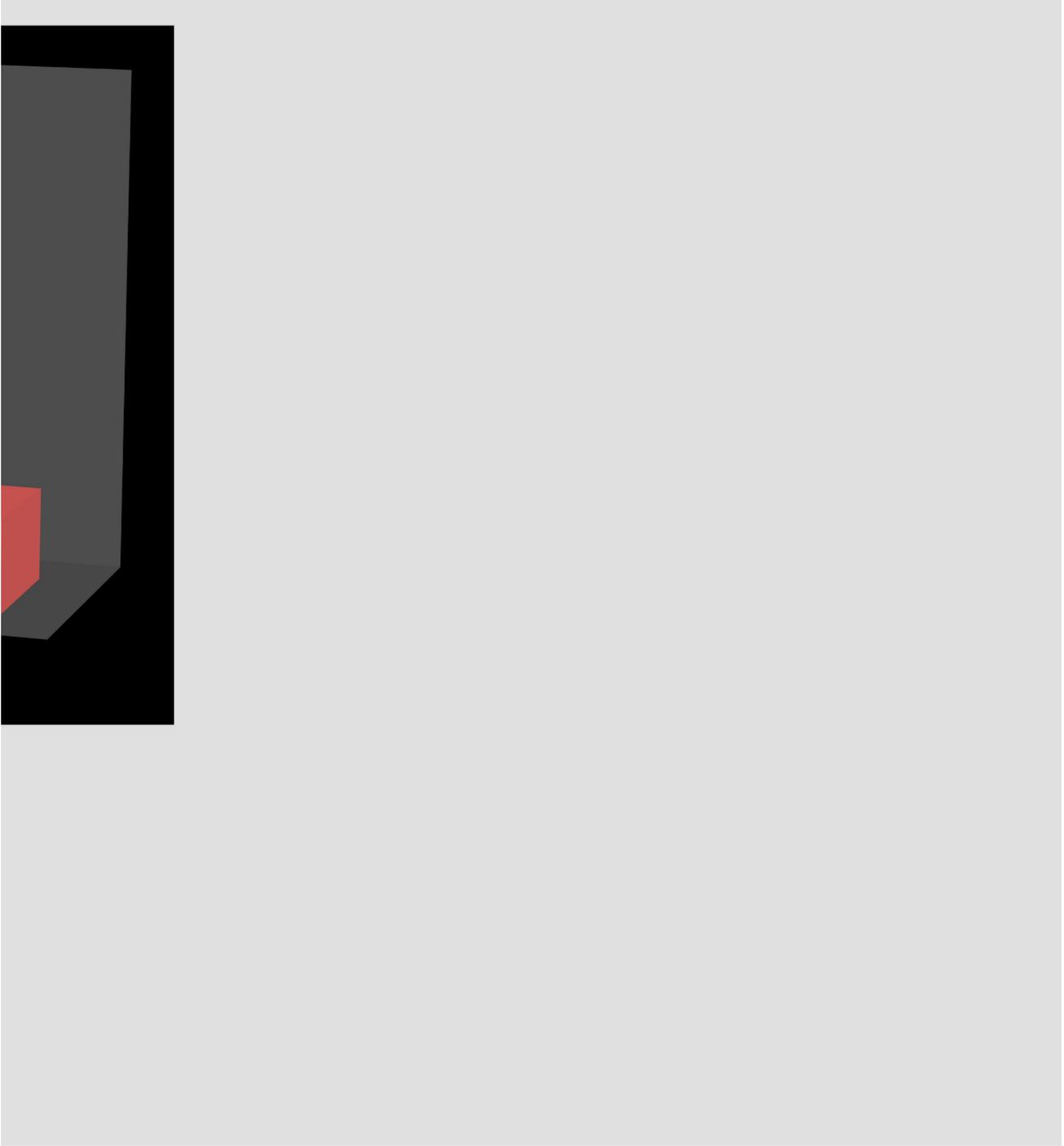
| | | | | | | Days In Stock | | | | | | |
|------------|--|--|--|--|--|---------------|----------------|----------------|-----------|------------|--|--|
| | | | | | | 0-30 | 31-45 | 46-60 | 61-90 | 90-120 | | |
| # Of Units | | | | | | 31 | 20 | 10 | 5 | 0 | | |
| Dollars | | | | | | \$943,992 | \$640,124 | \$346,603 | \$183,246 | \$0 | | |
| | | | | | | Fresh | At Risk | | | Old | | |
| | | | | | | 31 | 30 | <i>Units</i> | | 5 | | |
| | | | | | | \$943,992 | \$986,727 | <i>Dollars</i> | | \$183,246 | | |

| | |
|-------------|--------------------|
| | |
| | |
| 121+ | Total |
| 0 | 66 |
| \$0 | \$2,113,965 |
| Dead | |
| 0 | |
| \$0 | |
| | \$183,246 |









Pre-Owned Stock Analysis

| | | | | |
|--------------|----------------|----------------------------------|------------|-------------|
| Fresh | At Risk | Units | Old | Dead |
| 31 | 30 | <i>Units</i> | 5 | 0 |
| \$943,992 | \$986,727 | <i>Dollars</i> | \$183,246 | \$0 |
| 47% | 45% | <i>Percent of total in Units</i> | 8% | 0% |
| 45% | 47% | <i>Percent of total in \$</i> | 9% | 0% |
| \$30,451 | \$32,891 | <i>Average Cost per Unit</i> | \$36,649 | 0 |

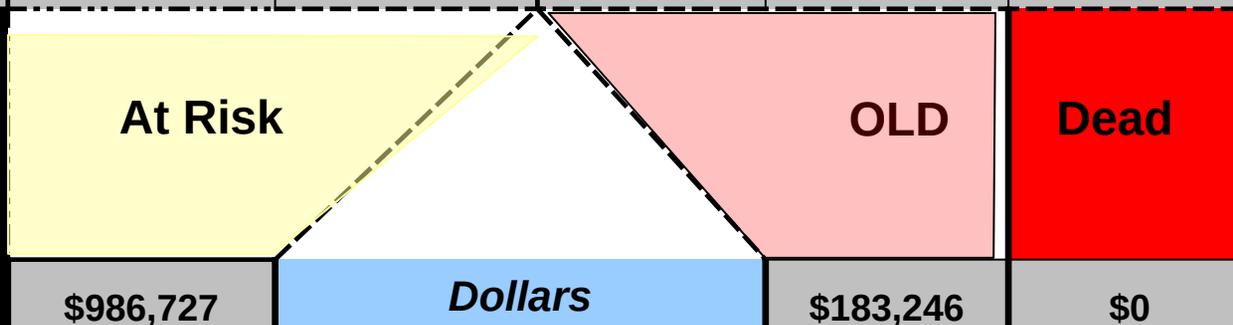
66

\$2,113,965

Over Valuation "Water" Analysis

Days In Stock

| | 0-30 | 31-45 | 46-60 | 61-90 | 91 - 120 | 121+ |
|----------------|--------|--------|--------|--------|----------|------|
| Dollars | 943992 | 640124 | 346603 | 183246 | 0 | 0 |



Enter the percentage of this inventory value that you estimate is "water"

| | | | |
|----------|------------------------|----------|-----|
| 10% | "Water" % | 15% | 25% |
| \$98,673 | "Water" Dollars | \$27,487 | \$0 |

% of inventory under water 6.0%

Total Water Dollars \$126,160

Total

2113965

