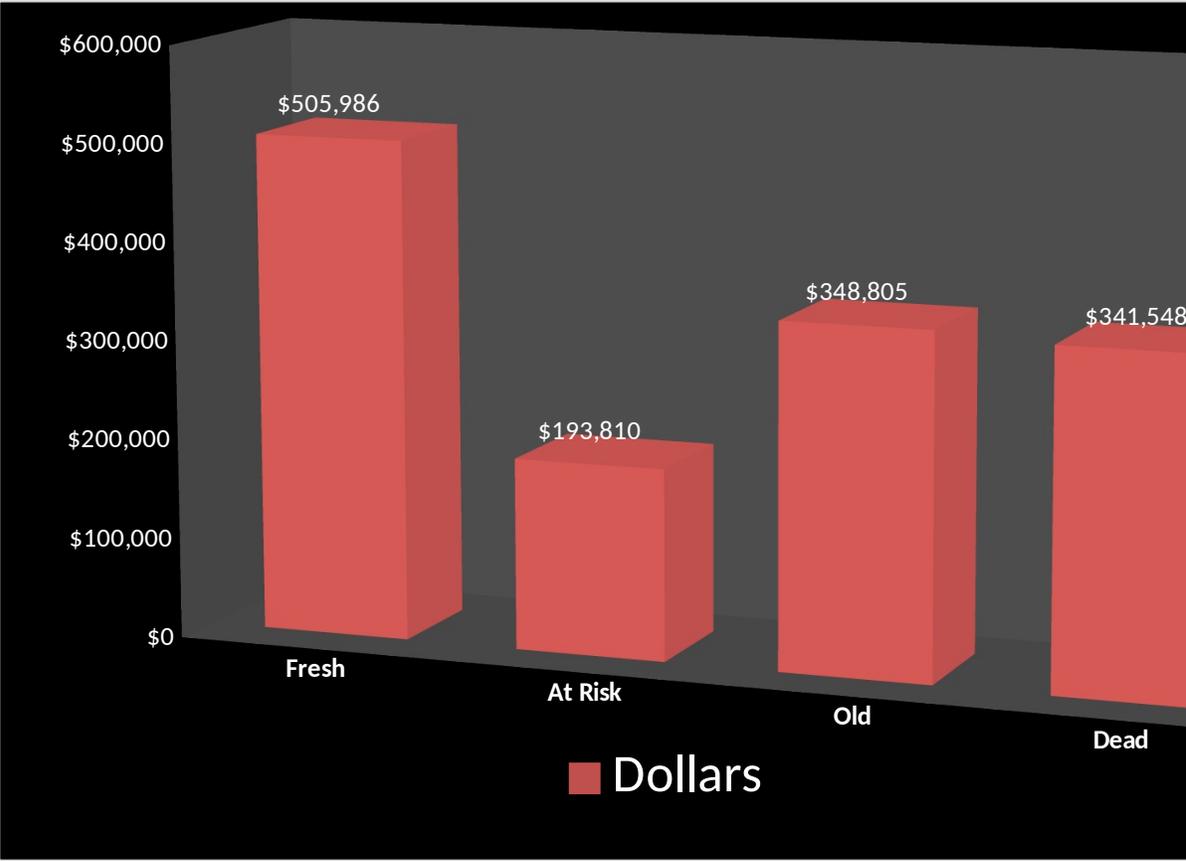
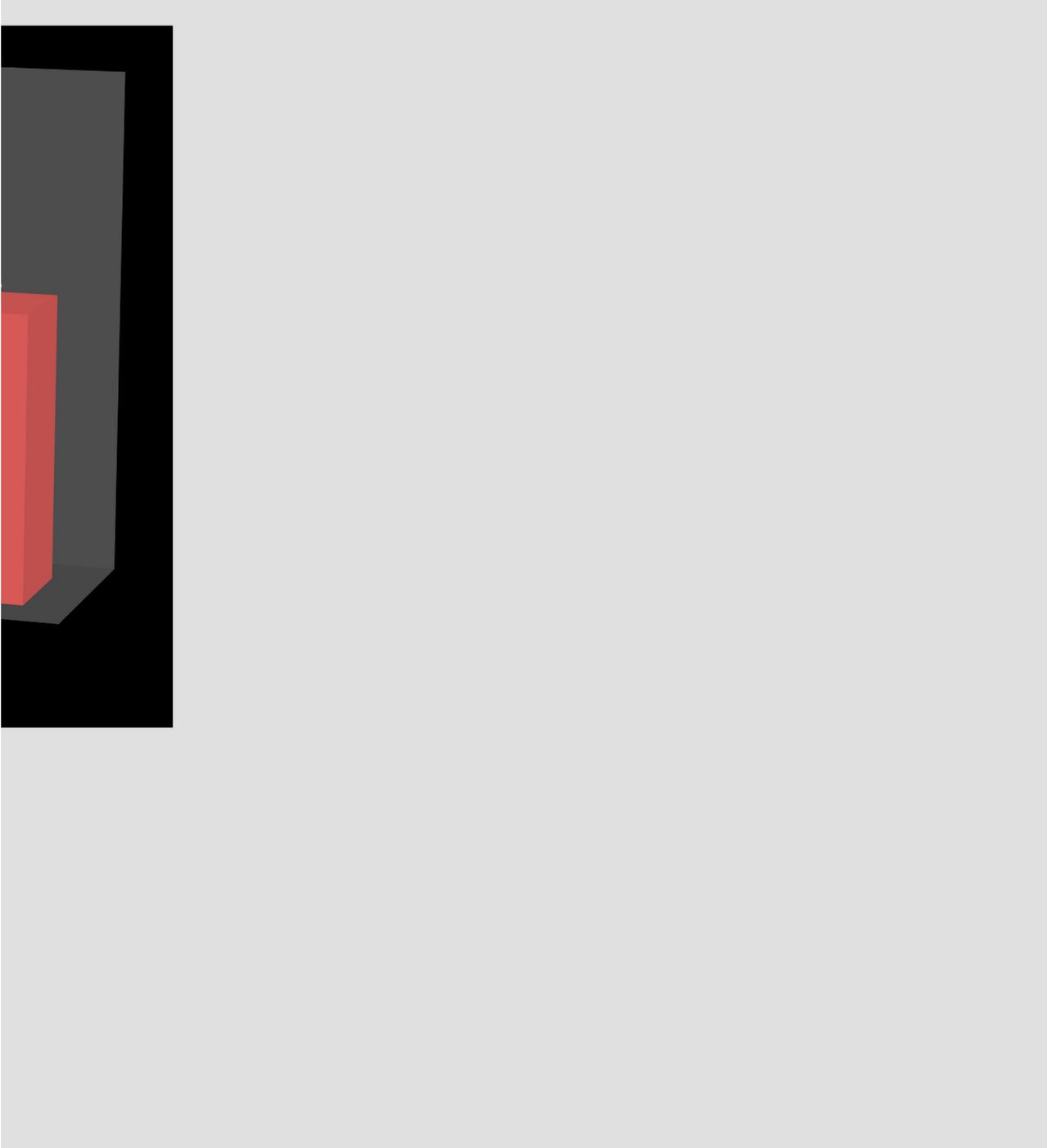


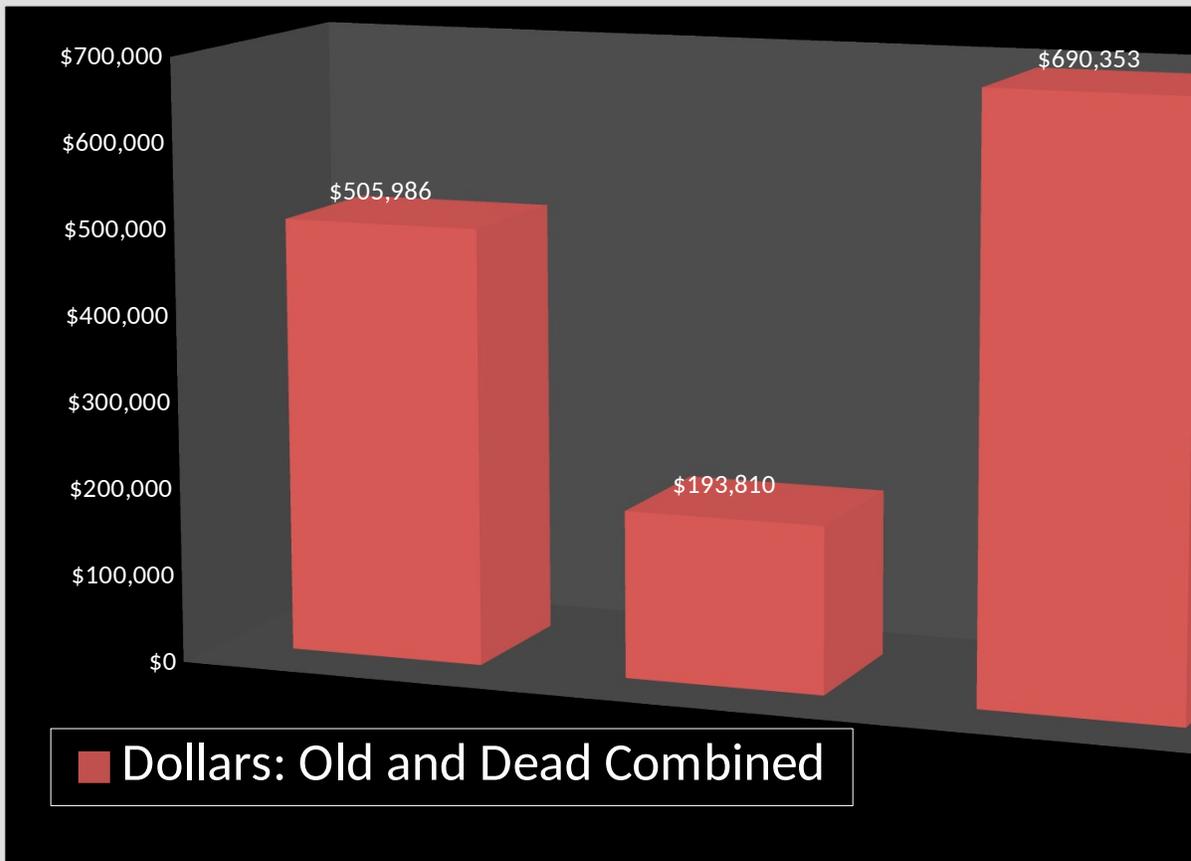
Pre-Owned Stock Analysis

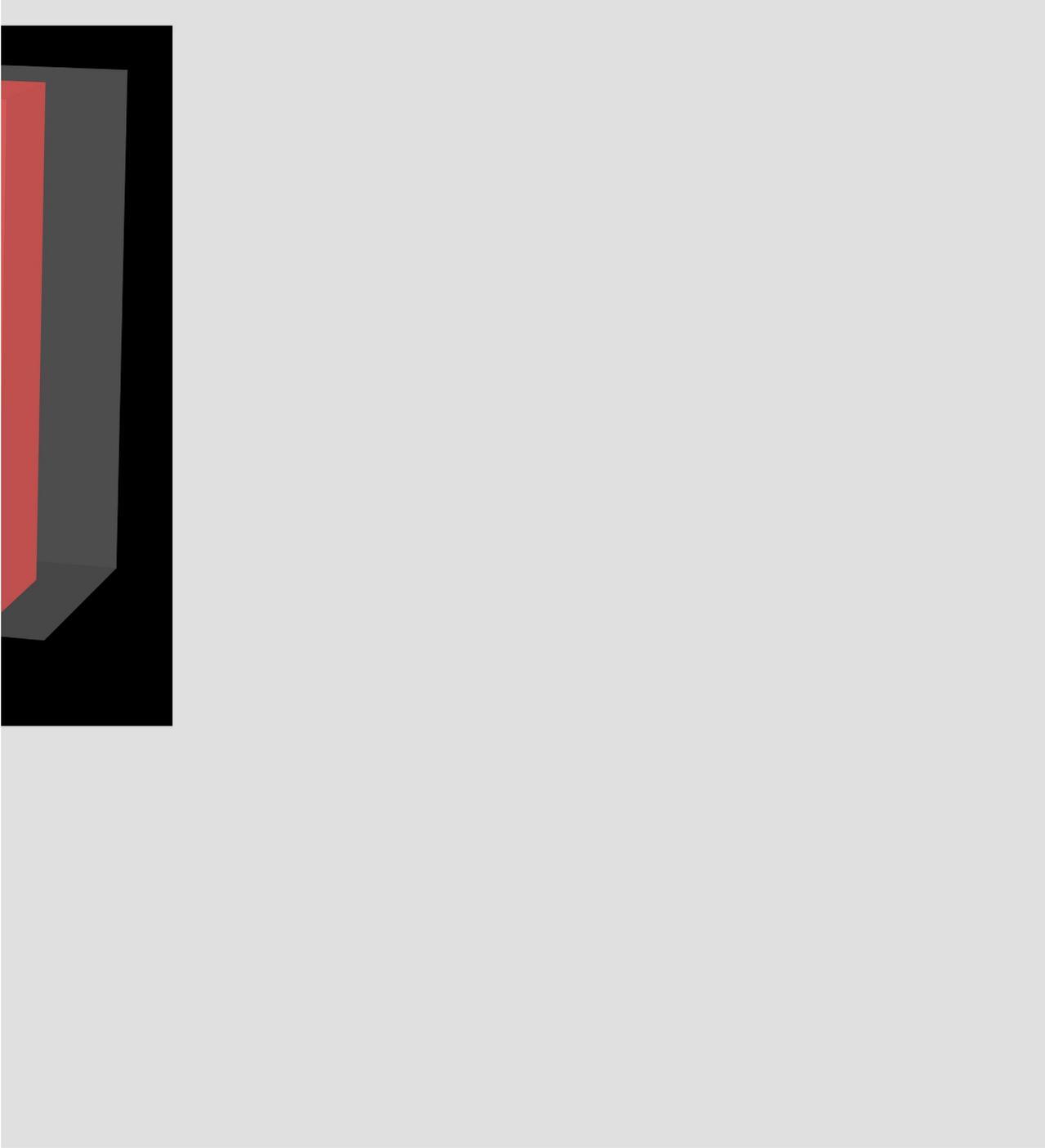
Pre-Owned Stock Analysis							
Days In Stock							
	0-30	31-45	46-60	61-90	90-120	121+	Total
# Of Units	15	4	2	4	5	8	38
Dollars	\$505,986	\$132,927	\$60,883	\$114,843	\$233,962	\$341,548	\$1,390,149
<div style="display: flex; justify-content: space-around; align-items: center;"> <div style="background-color: #00ff00; padding: 10px; border: 1px dashed black;">Fresh</div> <div style="background-color: #ffff00; padding: 10px; border: 1px dashed black;">At Risk</div> <div style="background-color: #ffcccc; padding: 10px; border: 1px dashed black;">Old</div> <div style="background-color: #ff0000; padding: 10px; border: 1px dashed black;">Dead</div> </div>							
	15	6	<i>Units</i>		9	8	
	\$505,986	\$193,810	<i>Dollars</i>		\$348,805	\$341,548	

\$690,353









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
15	6	<i>Units</i>	9	8
\$505,986	\$193,810	<i>Dollars</i>	\$348,805	\$341,548
39%	16%	<i>Percent of total in Units</i>	24%	21%
36%	14%	<i>Percent of total in \$</i>	25%	25%
\$33,732	\$32,302	<i>Average Cost per Unit</i>	\$38,756	\$42,694

38

\$1,390,149

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	505986	132927	60883	114843	233962	341548
	At Risk		OLD		Dead	
	\$193,810	<i>Dollars</i>		\$348,805	\$341,548	
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$19,381	<i>"Water" Dollars</i>		\$52,321	\$85,387	

% of inventory under water 11.3%

Total Water Dollars \$157,089

Total

1390149

