

|                             |       |        |       |        |            |        |       |
|-----------------------------|-------|--------|-------|--------|------------|--------|-------|
| Gross Sales                 | 1,437 | 8.85   | 7,037 |        | 211,998.68 |        | 3,820 |
| Regular                     | 1,437 | 100.00 | 7,037 | 100.00 | 211,998.68 | 100.00 | 3,820 |
| No History                  |       |        |       |        |            |        |       |
| Drop Ship                   |       |        |       |        |            |        |       |
| Wholesale                   |       |        |       |        |            |        |       |
| Wholesale No History        |       |        |       |        |            |        |       |
| Wholesale Drop Ship         |       |        |       |        |            |        |       |
| Warranty                    |       |        |       |        |            |        |       |
| Warranty No History         |       |        |       |        |            |        |       |
| Warranty Drop Ship          |       |        |       |        |            |        |       |
| Lost Sales                  | 14    | 0.08   | 78    |        | 2,720.80   |        | 14    |
| Return Sales                | 219   | 1.34   | 509   |        | 28,113.48  |        | 316   |
| Regular                     | 219   | 100.00 | 509   | 100.00 | 28,113.48  | 100.00 | 316   |
| No History                  |       |        |       |        |            |        |       |
| Defective                   |       |        |       |        |            |        |       |
| Wholesale                   |       |        |       |        |            |        |       |
| Wholesale No History        |       |        |       |        |            |        |       |
| Wholesale Defective         |       |        |       |        |            |        |       |
| Warranty                    |       |        |       |        |            |        |       |
| Warranty No History         |       |        |       |        |            |        |       |
| Warranty Defective          |       |        |       |        |            |        |       |
| Receipts                    | 1,122 | 6.91   | 3,930 |        | 177,114.36 |        | 1,580 |
| Stockorders                 | 491   | 43.76  | 1,308 | 33.28  | 44,506.48  | 25.12  | 654   |
| Supplemental Orders         | 11    | 0.98   | 40    | 1.01   | 1,084.22   | 0.61   | 13    |
| Customer Orders             | 560   | 49.91  | 844   | 21.47  | 83,517.58  | 47.15  | 680   |
| Emergency Purchases         | 47    | 4.18   | 63    | 1.60   | 4,472.41   | 2.52   | 54    |
| Other Receipts              | 142   | 12.65  | 1,675 | 42.62  | 43,533.67  | 24.57  | 179   |
| Overages                    |       |        |       |        |            |        |       |
| Net Adjustments             | 101   | 0.62   | 3,520 |        | 11,751.01  |        | 108   |
| Plus                        | 65    | 64.35  | 3,438 | 97.67  | 14,982.38  |        | 68    |
| Minus                       | 36    | 35.64  | 82    | 2.32   | -3,231.37  |        | 40    |
| Factory Returns             | 87    | 0.53   | 103   |        | -7,416.24  |        | 86    |
| Net Appreciation            | 2,569 | 15.83  | 5,654 | 53.44  | 3,547.98   |        | 9,656 |
| Positive                    | 2,501 | 97.35  | 4,481 | 79.25  | 3,931.45   |        | 9,466 |
| Negative                    | 68    | 2.64   | 1,173 | 20.74  | -383.47    |        | 190   |
| Parts Updated With Cost     | 7     | 0.04   | 2     |        | 753.31     |        | 7     |
| Parts With Comments         | 182   |        |       |        |            |        |       |
| Misc & Sublet Items         |       |        |       |        |            |        |       |
| Gross Sales                 |       |        |       |        |            |        |       |
| Lost Sales                  |       |        |       |        |            |        |       |
| Return Sales                |       |        |       |        |            |        |       |
| Parts Not On File, But Sold |       |        |       |        |            |        |       |
| Gross Sales                 |       |        | 802   |        | 108,305.20 |        | 694   |
| Lost Sales                  |       |        |       |        |            |        |       |
| Return Sales                |       |        | 85    |        | 15,288.46  |        | 72    |

|                               |        |       |        |       |            |       |
|-------------------------------|--------|-------|--------|-------|------------|-------|
| Inventory Balance             | 16,227 |       | 10,580 |       | 319,436.62 |       |
| Active Parts                  | 2,745  | 16.91 | 6,757  | 63.86 | 146,674.11 | 45.91 |
| NS Parts                      | 11,191 | 68.96 | 2,216  | 20.94 | 116,330.24 | 36.41 |
| MO Parts                      |        |       |        |       |            |       |
| AP Parts                      | 2,280  | 14.05 | 1,599  | 15.11 | 55,997.61  | 17.53 |
| DP Parts                      | 9      | 0.05  | 8      | 0.07  | 434.66     | 0.13  |
| SP Parts                      |        |       |        |       |            |       |
| DEL Parts                     | 2      | 0.01  |        |       |            |       |
| Parts With No Cost            | 1,400  | 8.62  | 1      | 0.00  |            |       |
| Parts With Negative On-Hand   | 4      | 0.02  | 4      |       | -384.04    |       |
| Core/Exchange                 | 105    | 0.64  | 129    | 1.21  | 14,647.00  |       |
| Memos On File                 | 1,424  |       |        |       |            |       |
| Parts Added                   | 618    | 3.80  | 205    | 1.93  | 7,614.25   | 2.38  |
| Active Parts                  | 73     | 11.81 | 7      | 3.41  | 38.43      | 0.50  |
| NS Parts                      | 542    | 87.70 | 198    | 96.58 | 7,575.82   | 99.49 |
| MO Parts                      |        |       |        |       |            |       |
| AP Parts                      | 3      | 0.48  |        |       |            |       |
| DP Parts                      |        |       |        |       |            |       |
| SP Parts                      |        |       |        |       |            |       |
| Parts & Memos Deleted         | 661    |       |        |       |            |       |
| Inventory Movement - Sales    |        |       |        |       |            |       |
| 0 to 3 Months                 | 3,317  | 20.44 | 6,483  | 61.27 | 142,983.75 | 44.76 |
| 4 to 6 Months                 | 1,438  | 8.86  | 877    | 8.28  | 37,054.68  | 11.60 |
| 7 to 12 Months                | 2,486  | 15.32 | 1,974  | 18.65 | 64,859.11  | 20.30 |
| Over 12 Months                | 5,703  | 35.14 | 953    | 9.00  | 52,937.22  | 16.57 |
| New Parts No Sales            | 3,283  | 20.23 | 293    | 2.76  | 21,601.86  | 6.76  |
| Inventory Movement - Receipts |        |       |        |       |            |       |
| 0 to 3 Months                 | 3,230  | 19.90 | 5,959  | 56.32 | 153,447.76 | 48.03 |
| 4 to 6 Months                 | 1,430  | 8.81  | 1,269  | 11.99 | 49,544.31  | 15.50 |
| 7 to 12 Months                | 2,520  | 15.52 | 2,138  | 20.20 | 66,899.03  | 20.94 |
| Over 12 Months                | 5,817  | 35.84 | 1,184  | 11.19 | 49,230.59  | 15.41 |
| New Parts No Receipts         | 3,230  | 19.90 | 30     | 0.28  | 314.93     | 0.09  |
| Outstanding Orders            | 180    | 1.10  | 404    |       | 21,584.99  |       |
| Stockorders                   | 73     | 40.55 | 133    | 32.92 | 4,396.67   | 20.36 |
| Supplemental Orders           |        |       |        |       |            |       |
| Customer Orders               | 46     | 25.55 | 69     | 17.07 | 9,737.59   | 45.11 |
| Backorders                    | 70     | 38.88 | 202    | 50.00 | 7,450.73   | 34.51 |
| Stockorder Backorders         | 47     | 26.11 | 149    | 36.88 | 4,226.23   | 19.57 |
| Supplemntl Backorders         |        |       |        |       |            |       |
| Customer Backorders           | 24     | 13.33 | 53     | 13.11 | 3,224.50   | 14.93 |
| Outstanding Forced Orders     | 1      | 0.00  | 144    |       | 522.72     |       |