

Units	Year To Date Production		Totals	Chargebacks	Year To Date Charge backs		
	New Vehicle	Used Vehicle			New Vehicle	Used Vehicle	Totals
Units Delivered	558	382	940				
Finance or Lease Contracts	484	337	821	Finance or Lease Reserve	41767	27844	69611
Service Contracts	241	156	397	Service Contracts	98842	65789	164631
Pre-Paid Maintenance			0	Pre-paid Maintenance			0
GAP	228	197	425	GAP			0
Theft Deterrent			0	Theft Deterrent			0
Paint Sealant & Appearance	54	1	55	Paint Sealant & Appearance			0
Tire/Wheel	15	5	20	Tire/Wheel			0
Lease Care			0	Lease Care			0
Other			0	Other			0
Year To Date Income							
Incomes	New Vehicle	Used Vehicle	Totals				
Finance or Lease Reserve	315354.9	196955.19	512310				
Service Contracts	175414.38	116965.4	292380				
Pre-Paid maintenance			0				
GAP	124562	110626	235188				
Theft Deterrent			0				
Paint Sealant & Appearance	16535.66	208	16743.7				
Tire/Wheel	4610	1587	6197				
Lease Care			0				
Other			0				