

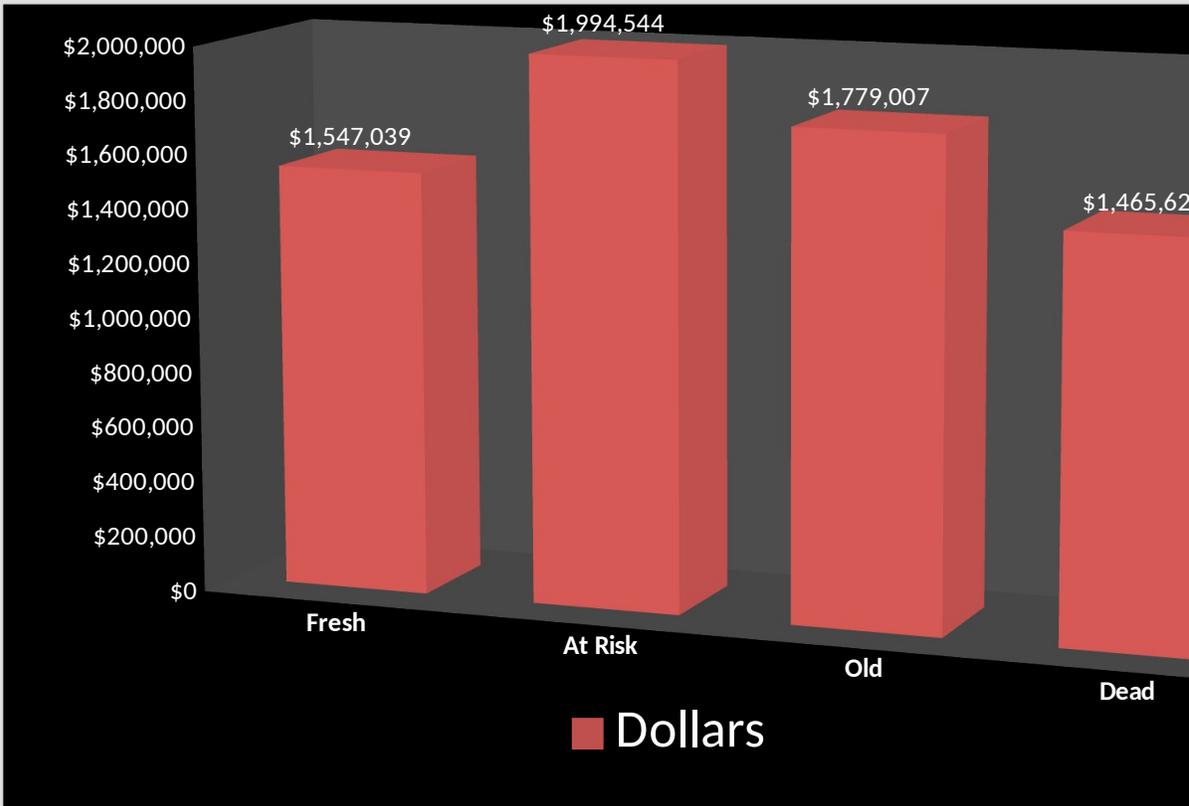
## Pre-Owned Stock Analysis

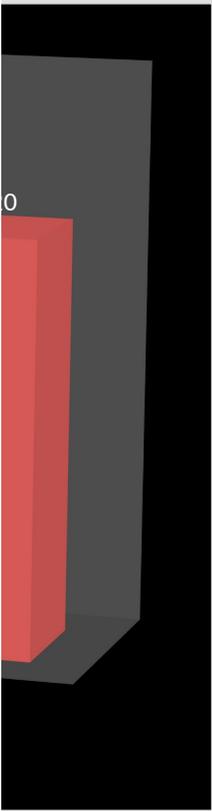
### Days In Stock

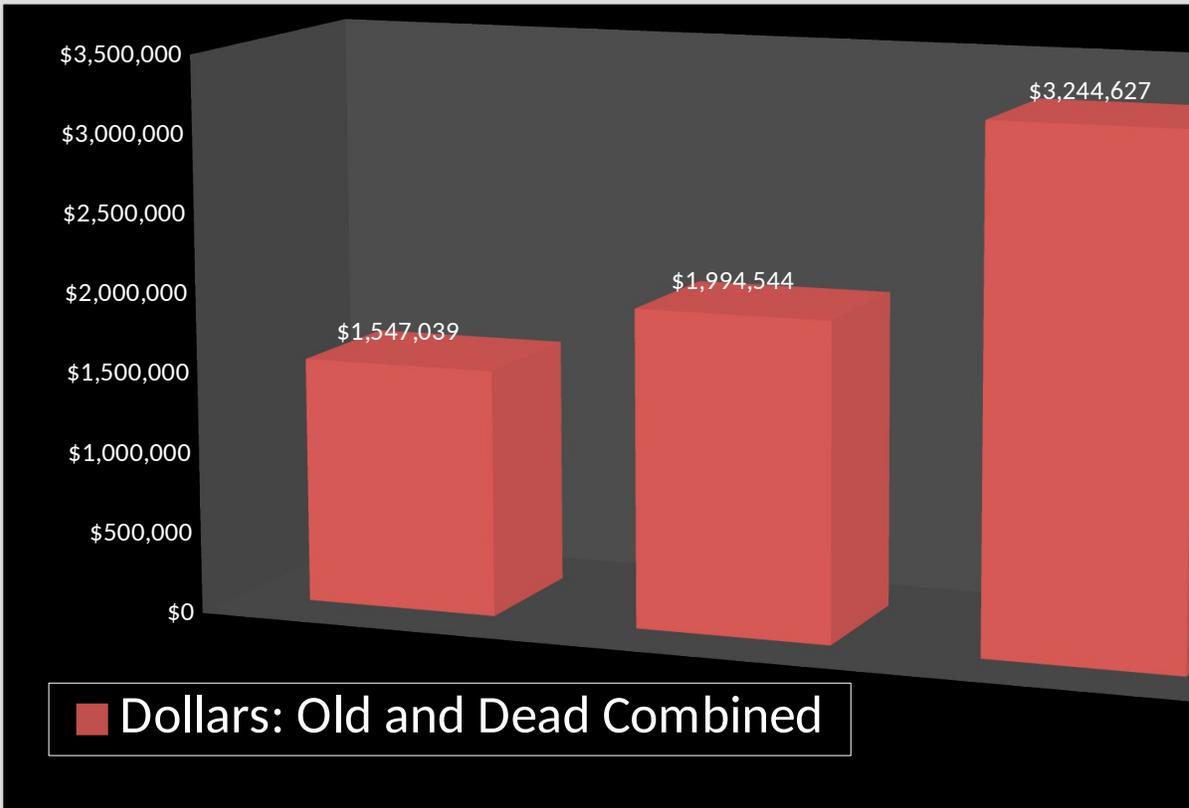
	0-30	31-45	46-60	61-90	90-120
# Of Units	53	1547	17	23	19
Dollars	\$1,547,039	\$1,077,707	\$916,837	\$1,011,208	\$767,799
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	53	1564	<i>Units</i>		42
	\$1,547,039	\$1,994,544	<i>Dollars</i>		\$1,779,007

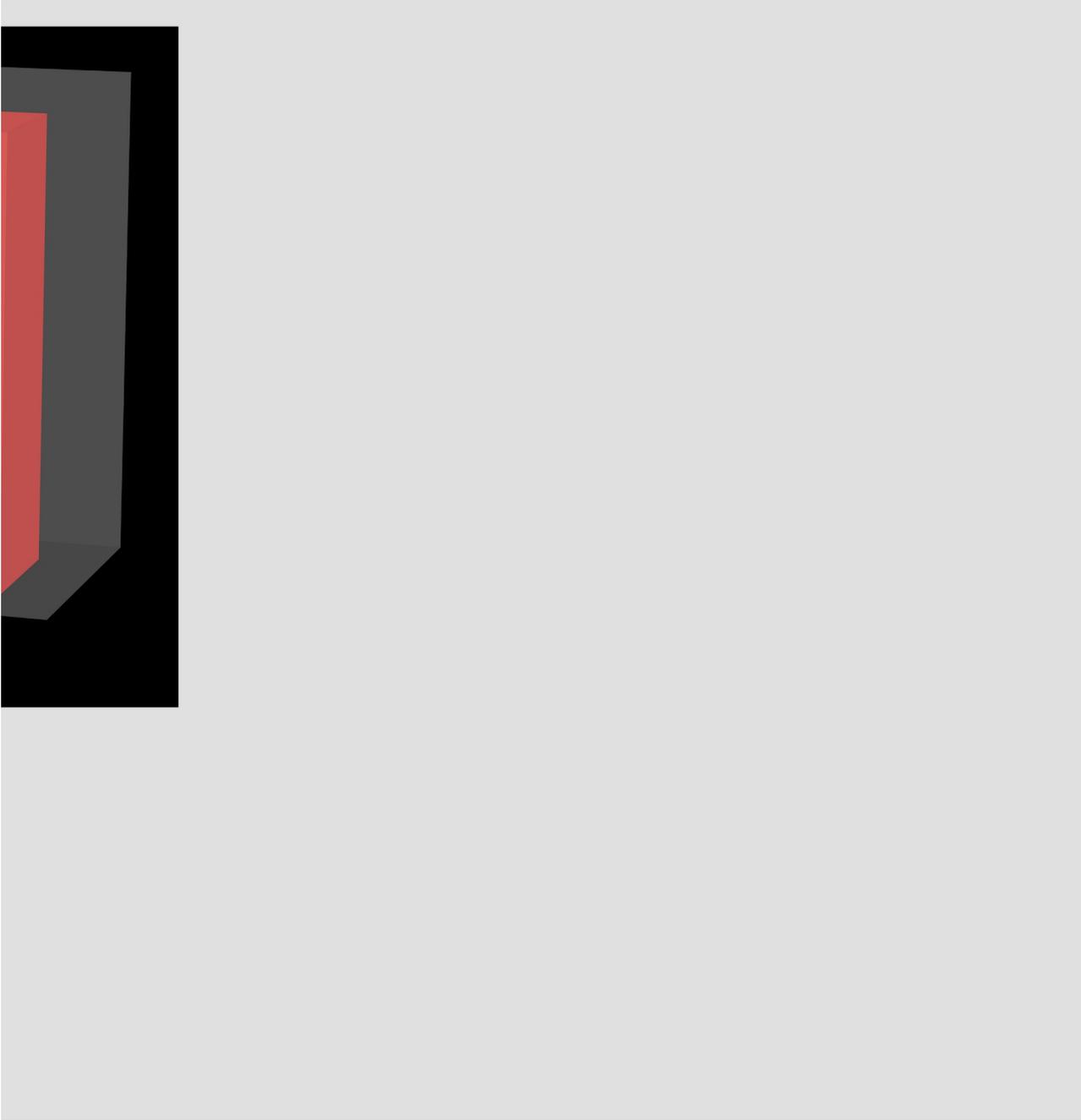


<b>121+</b>	<b>Total</b>
<b>34</b>	<b>1693</b>
<b>\$1,465,620</b>	<b>\$6,786,210</b>
<b>Dead</b>	
<b>34</b>	
<b>\$1,465,620</b>	<b>\$3,244,627</b>









## Pre-Owned Stock Analysis

Fresh	At Risk	Units	Old	Dead
53	1564	<i>Units</i>	42	34
\$1,547,039	\$1,994,544	<i>Dollars</i>	\$1,779,007	\$1,465,620
3%	92%	<i>Percent of total in Units</i>	2%	2%
23%	29%	<i>Percent of total in \$</i>	26%	22%
\$29,189	\$1,275	<i>Average Cost per Unit</i>	\$42,357	\$43,106

**1693**

**\$6,786,210**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	1547039	1077707	916837	1011208	767799	1465620
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$1,994,544		<i>Dollars</i>		\$1,779,007	\$1,465,620
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$199,454	<i>"Water" Dollars</i>		\$266,851	\$366,405	

% of inventory under water     12.3%

Total Water Dollars     \$832,710

**Total**

**6786210**

