

LEXUS OF WESTMINSTER
 MONTHLY SUMMARY REPORT

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	12,856		28,066		492,282.66	
Active Parts	2,662	20.70	19,601	69.83	259,945.92	52.80
NS Parts	7,392	57.49	413	1.47	27,535.52	5.59
MO Parts	2,024	15.74	6,465	23.03	157,702.62	32.03
AP Parts	743	5.77	1,483	5.28	39,673.87	8.05
DP Parts	34	0.26	104	0.37	7,424.73	1.50
SP Parts						
DEL Parts	1	0.00				
Parts With No Cost	32	0.24				
Parts With Negative On-Hand						
Core/Exchange	12	0.09	12	0.04	855.00	
Memos On File	1,768					
Parts Added	1,289	10.02	113	0.40	8,409.87	1.70
Active Parts	9	0.69	3	2.65	36.82	0.43
NS Parts	1,248	96.81	37	32.74	6,294.50	74.84
MO Parts	31	2.40	73	64.60	2,078.55	24.71
AP Parts	1	0.07				
DP Parts						
SP Parts						
Parts & Memos Deleted	216					
Inventory Movement - Sales						
0 to 3 Months	6,259	48.68	24,697	87.99	357,382.40	72.59
4 to 6 Months	1,449	11.27	948	3.37	42,423.79	8.61
7 to 12 Months	653	5.07	705	2.51	26,565.43	5.39
Over 12 Months	1,344	10.45	1,099	3.91	47,907.03	9.73
New Parts No Sales	3,151	24.50	617	2.19	18,004.01	3.65
Inventory Movement - Receipts						
0 to 3 Months	5,960	46.35	21,295	75.87	350,075.39	71.11
4 to 6 Months	1,427	11.09	1,774	6.32	48,431.32	9.83
7 to 12 Months	720	5.60	1,409	5.02	30,123.36	6.11
Over 12 Months	1,715	13.34	3,575	12.73	62,529.99	12.70
New Parts No Receipts	3,034	23.59	13	0.04	1,122.60	0.22
Outstanding Orders	299	2.32	1,122		54,289.94	
Stockorders	107	35.78	580	51.69	9,484.19	17.46
Supplemental Orders						
Customer Orders	62	20.73	86	7.66	6,194.15	11.40
Backorders	140	46.82	456	40.64	38,611.60	71.12
Stockorder Backorders	52	17.39	313	27.89	8,167.91	15.04
Supplemntl Backorders						
Customer Backorders	103	34.44	143	12.74	30,443.69	56.07
Outstanding Forced Orders						

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	NBR OF PARTS	PERCENT	PARTS	PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	2,949	22.93	21,186		100.00	598,973.97		13,179
Regular	2,949	100.00	21,186			598,973.97	100.00	13,179
No History								
Drop Ship								
Wholesale								
Wholesale No History								
Wholesale Drop Ship								
Warranty								
Warranty No History								
Warranty Drop Ship								
Lost Sales	8	0.06	115			2,415.39		8
Return Sales	584	4.54	3,561		100.00	101,729.51		871
Regular	584	100.00	3,561			101,729.51	100.00	871
No History								
Defective								
Wholesale								
Wholesale No History								
Wholesale Defective								
Warranty								
Warranty No History								
Warranty Defective								
Receipts	2,450	19.05	18,750			499,077.24		4,014
Stockorders	869	35.46	5,633		30.04	115,954.30	23.23	1,823
Supplemental Orders								
Customer Orders	1,579	64.44	2,212		11.79	261,357.62	52.36	1,902
Emergency Purchases	6	0.24	6		0.03	939.46	0.18	8
Other Receipts	146	5.95	10,899		58.12	120,825.86	24.20	281
Overages								
Net Adjustments	32	0.24	336			128.12		42
Plus	14	43.75	124		36.90	2,456.66		18
Minus	18	56.25	212		63.09	-2,328.54		24
Factory Returns	139	1.08	152			-22,176.07		138
Net Appreciation	2,144	16.67	6,950		24.76	6,694.54		8,041
Positive	2,024	94.40	6,791		97.71	6,818.70		7,336
Negative	120	5.59	159		2.28	-124.16		705
Parts Updated With Cost								
Parts With Comments	91							
Misc & Sublet Items								
Gross Sales								
Lost Sales								
Return Sales								
Parts Not On File, But Sold								
Gross Sales			25			6,850.86		25
Lost Sales								
Return Sales			5			887.11		5