

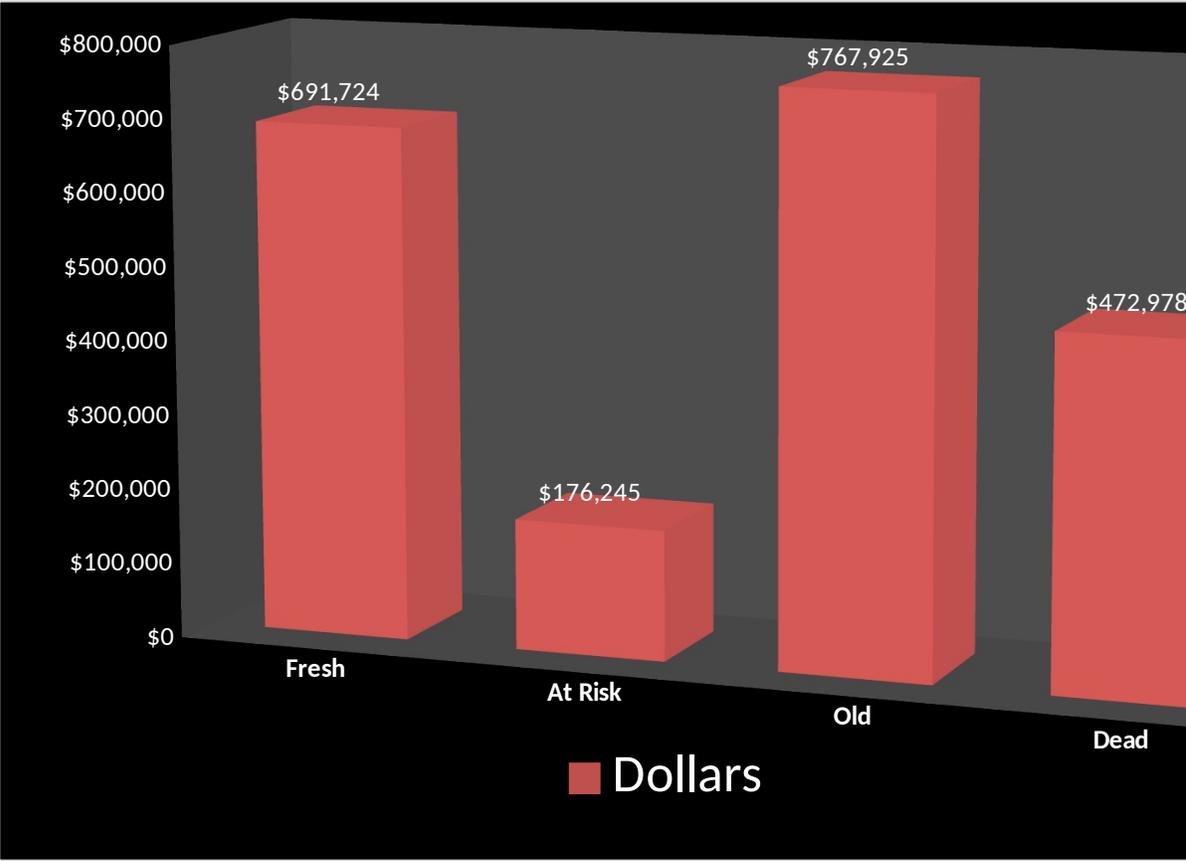
## Pre-Owned Stock Analysis

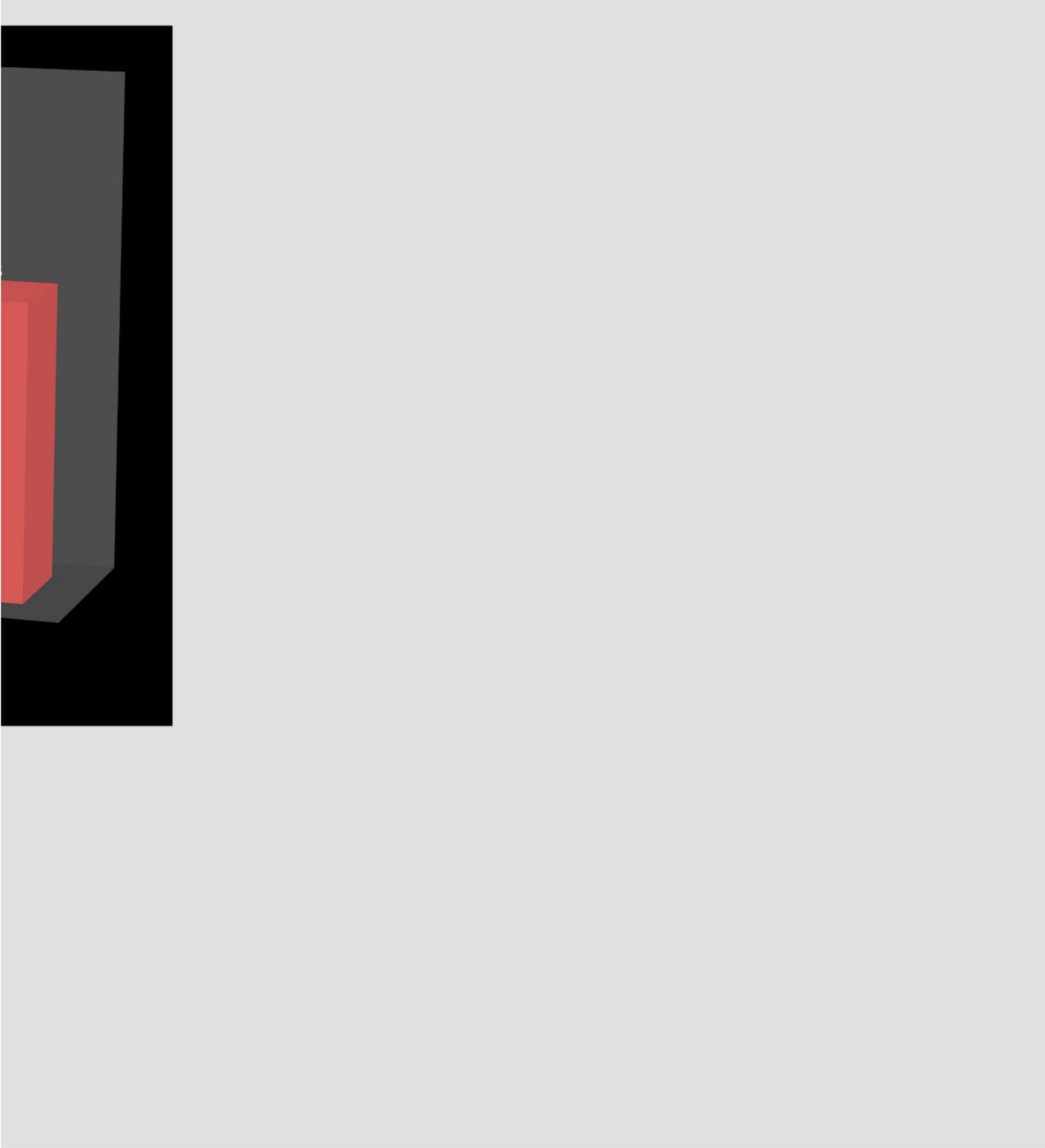
### Days In Stock

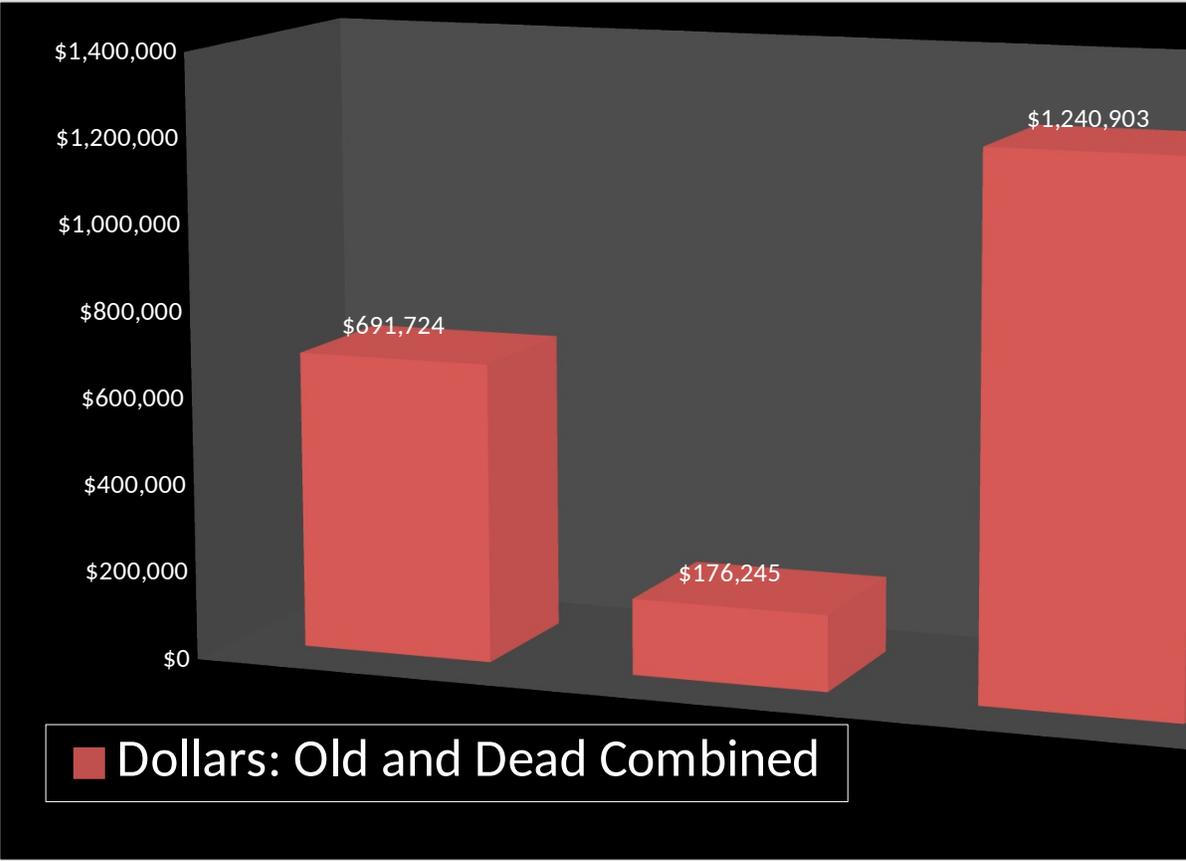
	0-30	31-45	46-60	61-90	90-120
# Of Units	29	4	4	14	10
Dollars	\$691,724	\$53,701	\$122,544	\$440,889	\$327,036
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	29	8	<i>Units</i>		24
	\$691,724	\$176,245	<i>Dollars</i>		\$767,925

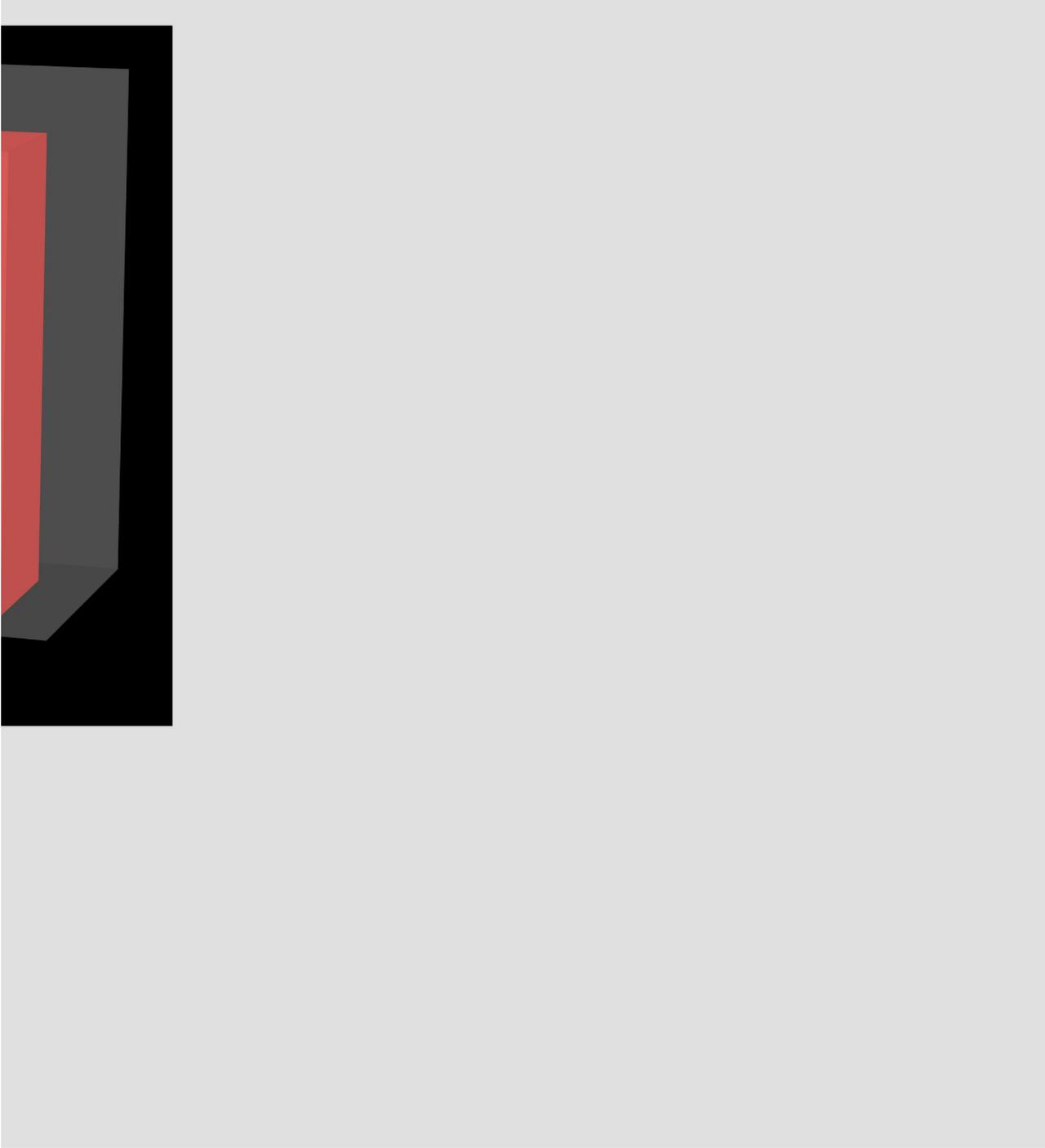


<b>121+</b>	<b>Total</b>
<b>15</b>	<b>76</b>
<b>\$472,978</b>	<b>\$2,108,872</b>
<b>Dead</b>	
<b>15</b>	
<b>\$472,978</b>	<b>\$1,240,903</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
29	8	<i>Units</i>	24	15
\$691,724	\$176,245	<i>Dollars</i>	\$767,925	\$472,978
38%	11%	<i>Percent of total in Units</i>	32%	20%
33%	8%	<i>Percent of total in \$</i>	36%	22%
\$23,853	\$22,031	<i>Average Cost per Unit</i>	\$31,997	\$31,532

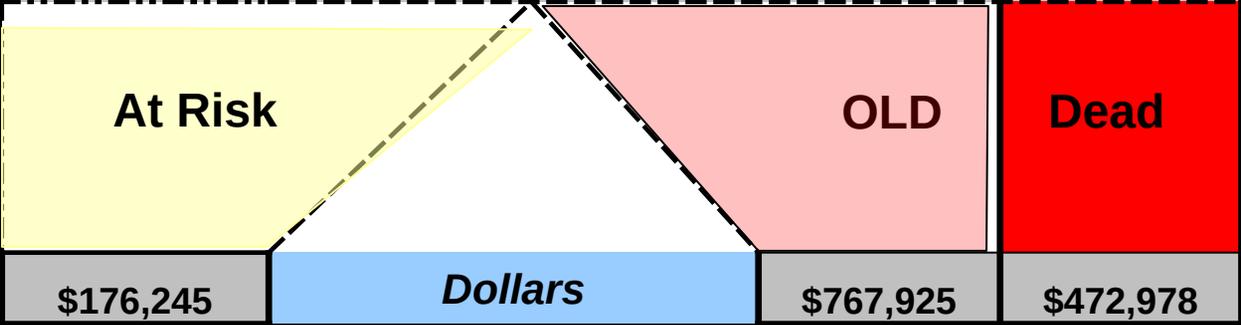
76

\$2,108,872

# Over Valuation "Water" Analysis

## Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	691724	53701	122544	440889	327036	472978



\$176,245	<i>Dollars</i>	\$767,925	\$472,978
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Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$17,625	<i>"Water" Dollars</i>	\$115,189	\$118,245

**% of inventory under water 11.9%**

**Total Water Dollars \$251,058**

**Total**

**2108872**

