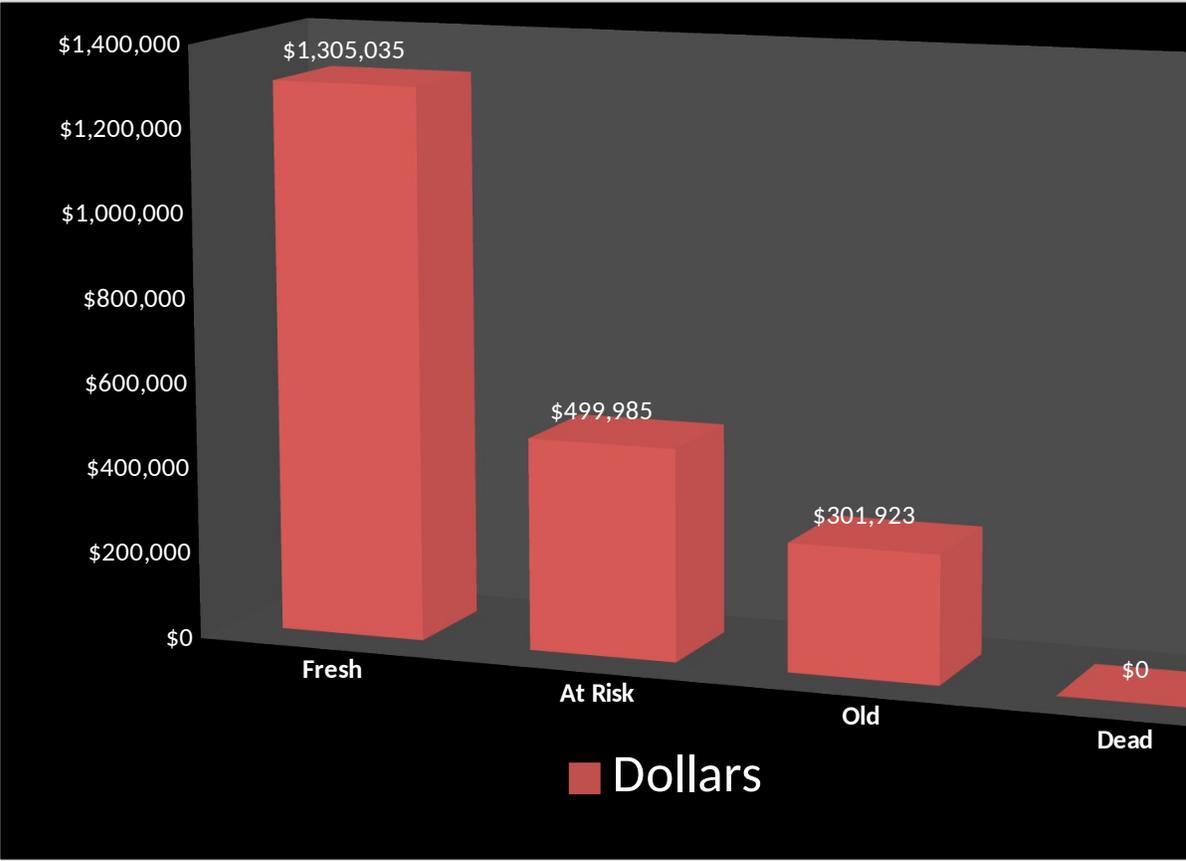


Pre-Owned Stock Analysis

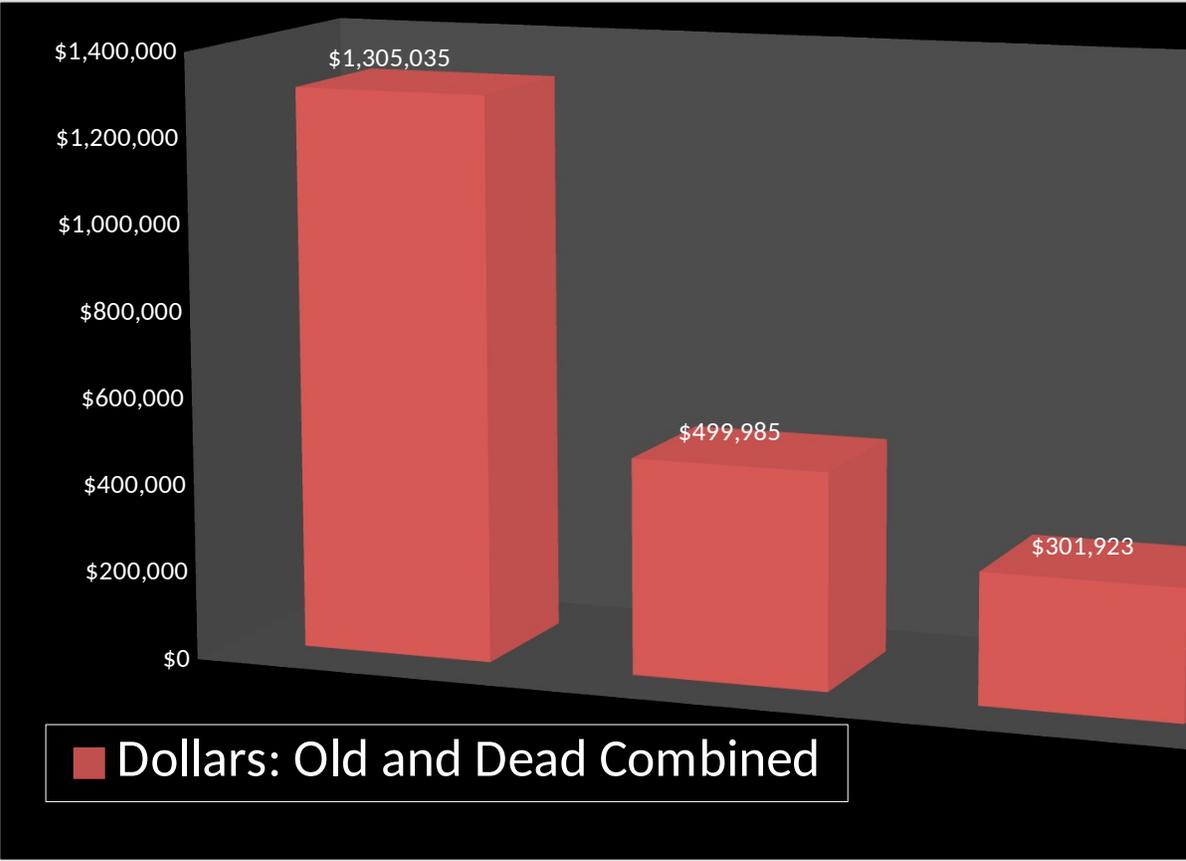
Days In Stock

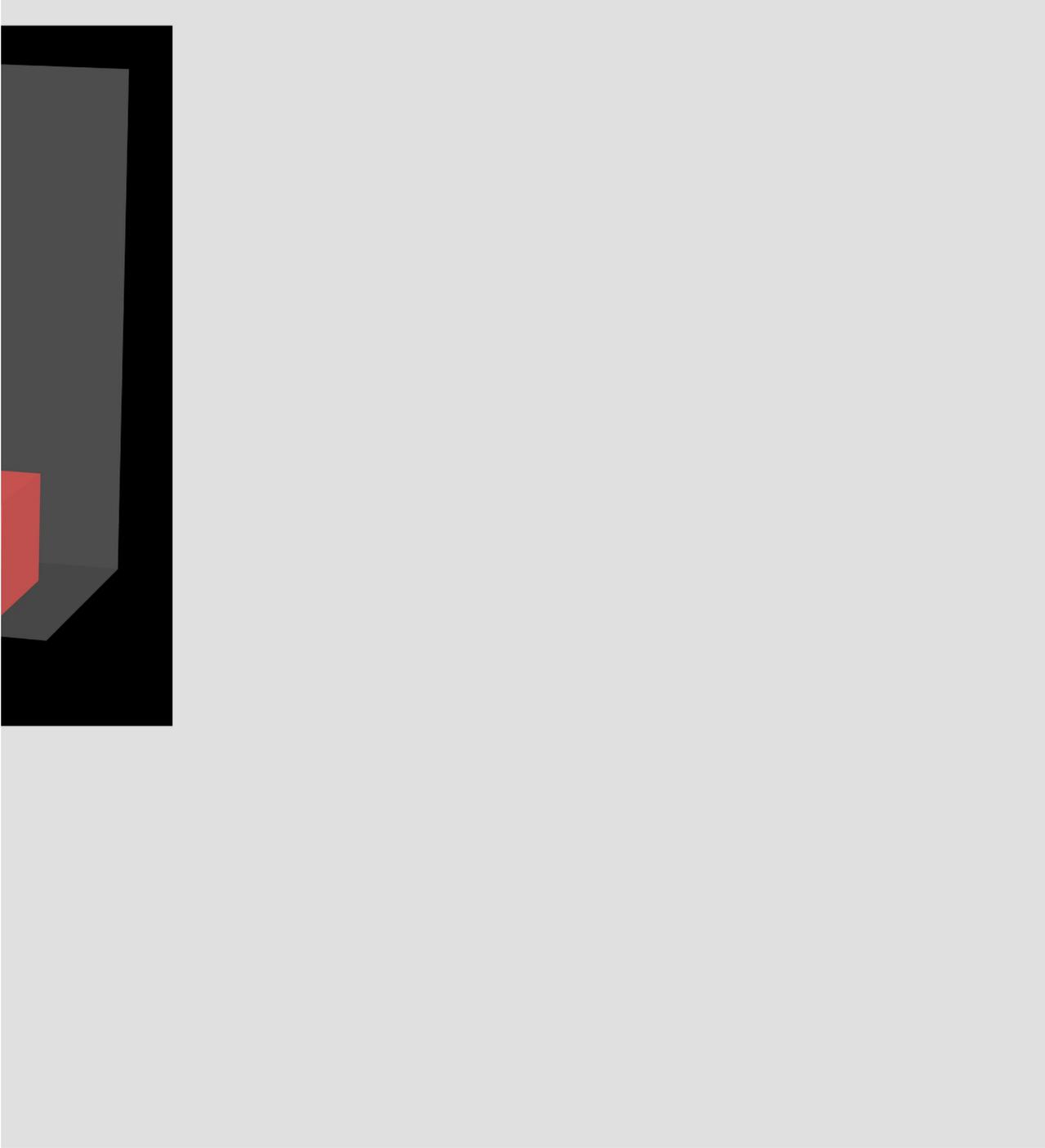
	0-30	31-45	46-60	61-90	90-120
# Of Units	79	15	6	6	3
Dollars	\$1,305,035	\$322,514	\$177,471	\$248,839	\$53,084
	Fresh	At Risk		Old	
	79	21	<i>Units</i>		9
	\$1,305,035	\$499,985	<i>Dollars</i>		\$301,923

121+	Total
0	109
\$0	\$2,106,943
Dead	
0	
\$0	\$301,923









Pre-Owned Stock Analysis

Fresh	At Risk	Units	Old	Dead
79	21	<i>Units</i>	9	0
\$1,305,035	\$499,985	<i>Dollars</i>	\$301,923	\$0
72%	19%	<i>Percent of total in Units</i>	8%	0%
62%	24%	<i>Percent of total in \$</i>	14%	0%
\$16,519	\$23,809	<i>Average Cost per Unit</i>	\$33,547	0

109

\$2,106,943

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1305035	322514.16	177470.92	248838.74	53084	0

At Risk	OLD	Dead
\$499,985	Dollars	\$301,923

Enter the percentage of this inventory value that you estimate is "water"

10%	"Water" %	15%	25%
\$49,999	"Water" Dollars	\$45,288	\$0

% of inventory under water 4.5%

Total Water Dollars \$95,287

Total

2106942.82

