

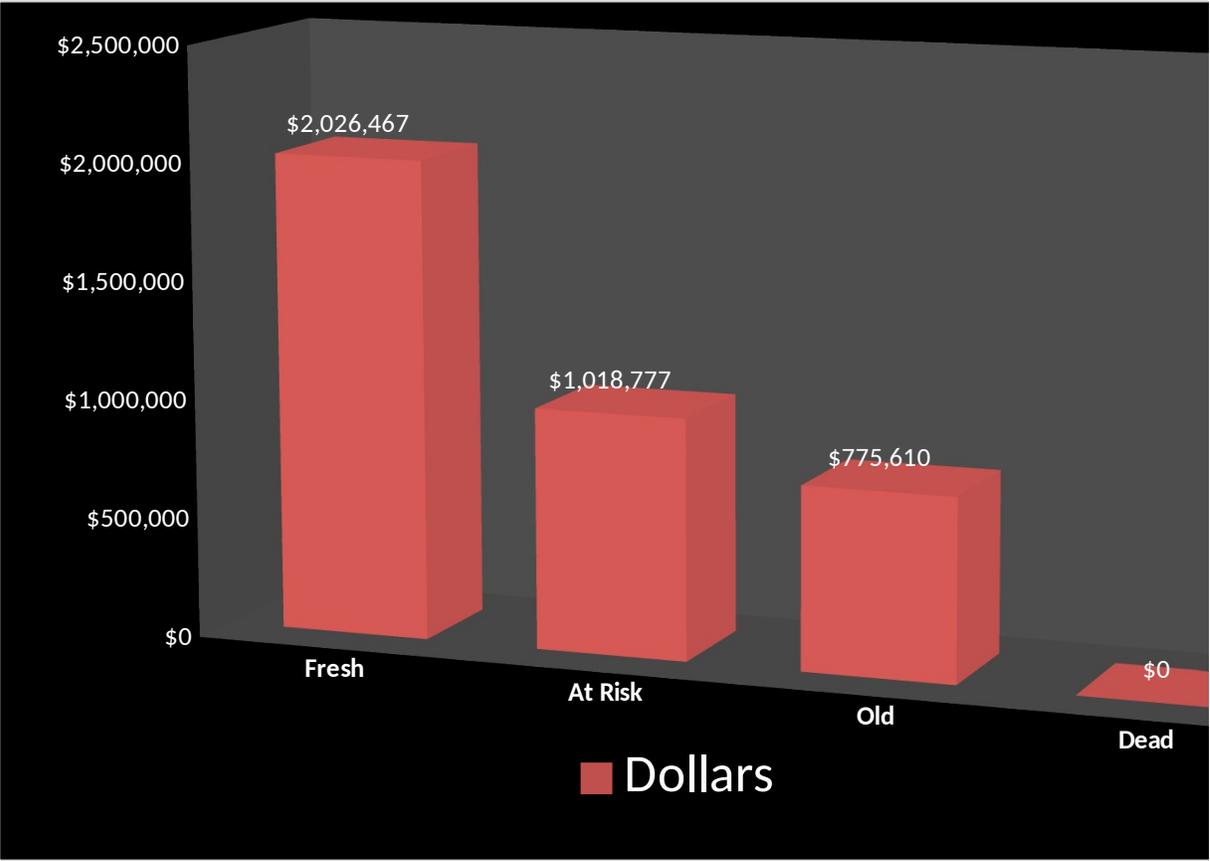
## Pre-Owned Stock Analysis

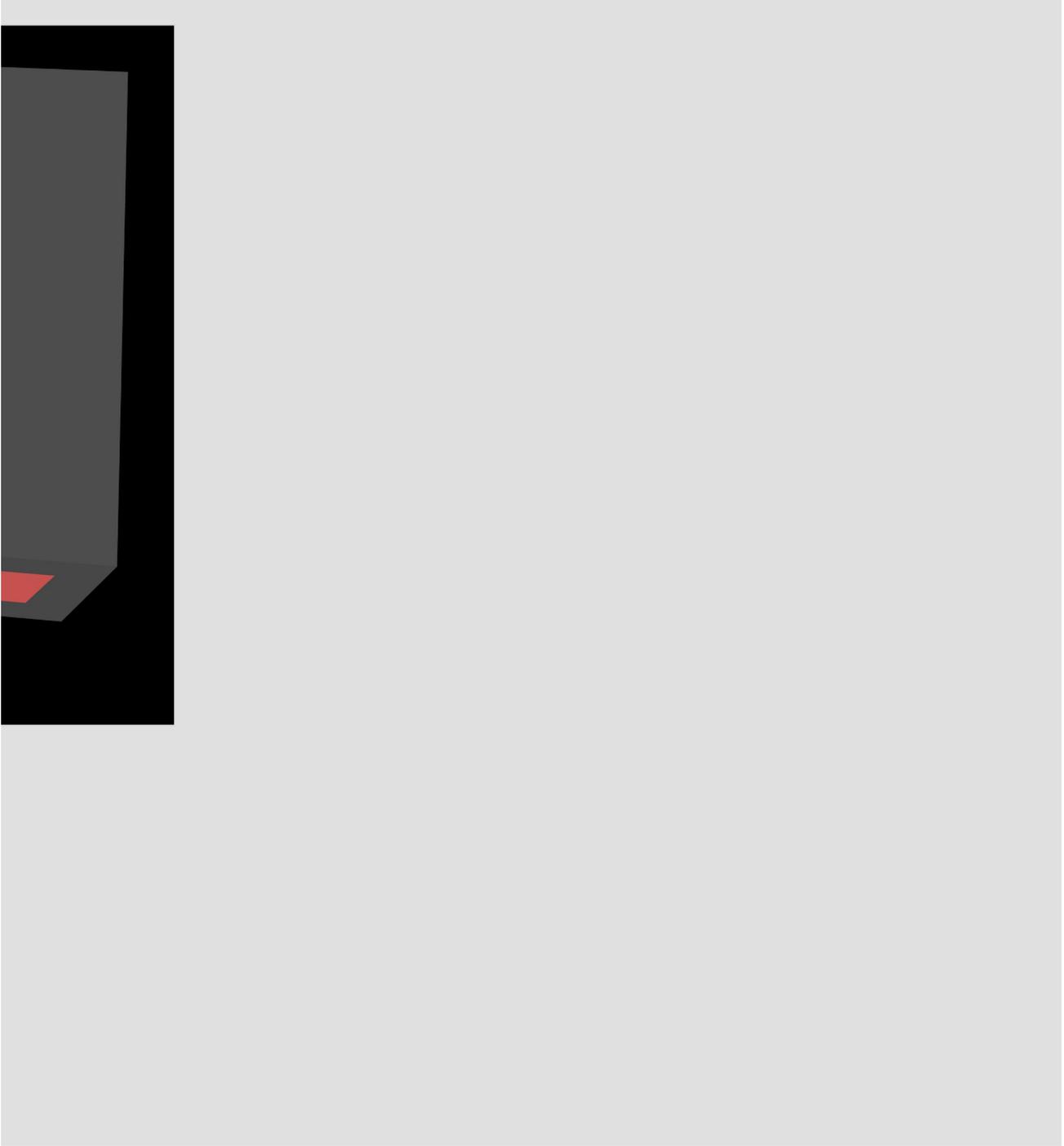
### Days In Stock

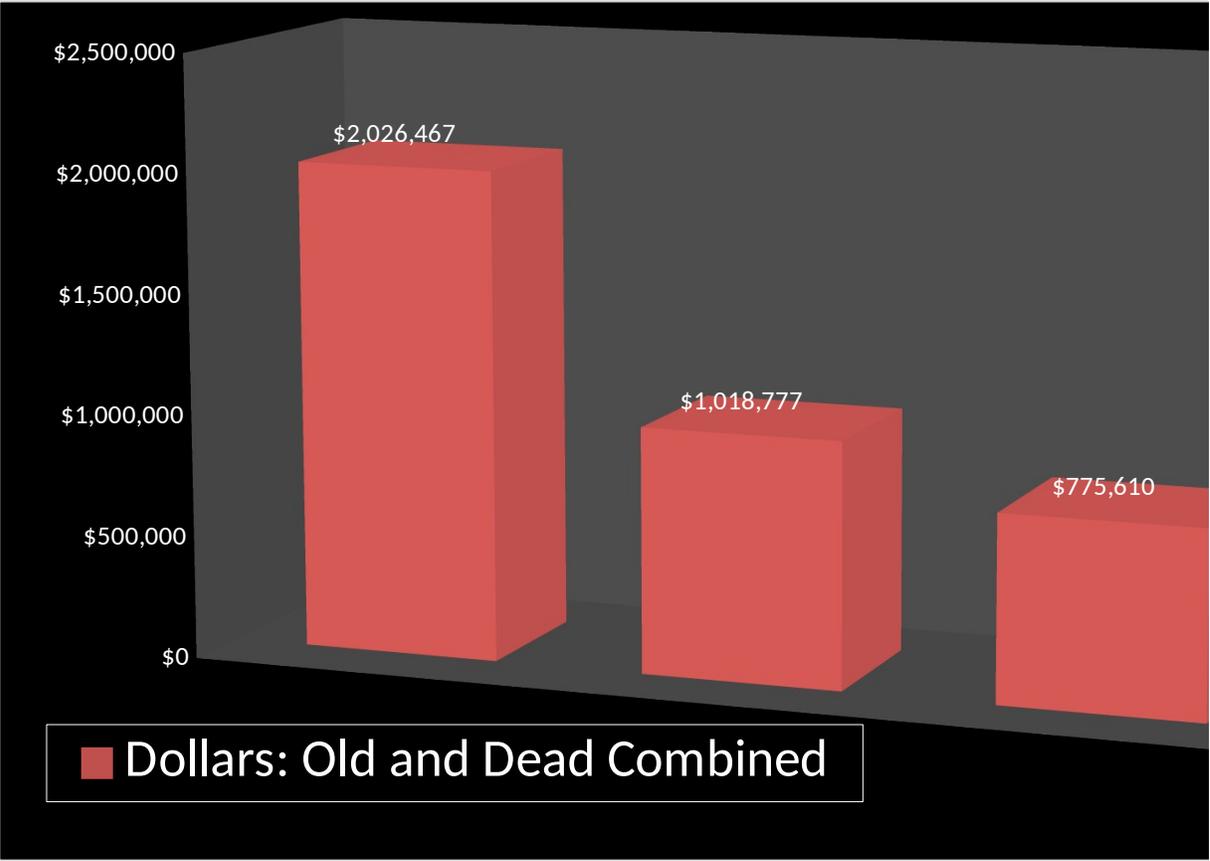
						0-30	31-45	46-60	61-90	90-120	
# Of Units						90	19	16	23	3	
Dollars						\$2,026,467	\$544,918	\$473,859	\$681,599	\$94,011	
						<b>At Risk</b>			<b>Old</b>		<b>Fresh</b>
						90	35	<i>Units</i>		26	
						\$2,026,467	\$1,018,777	<i>Dollars</i>		\$775,610	

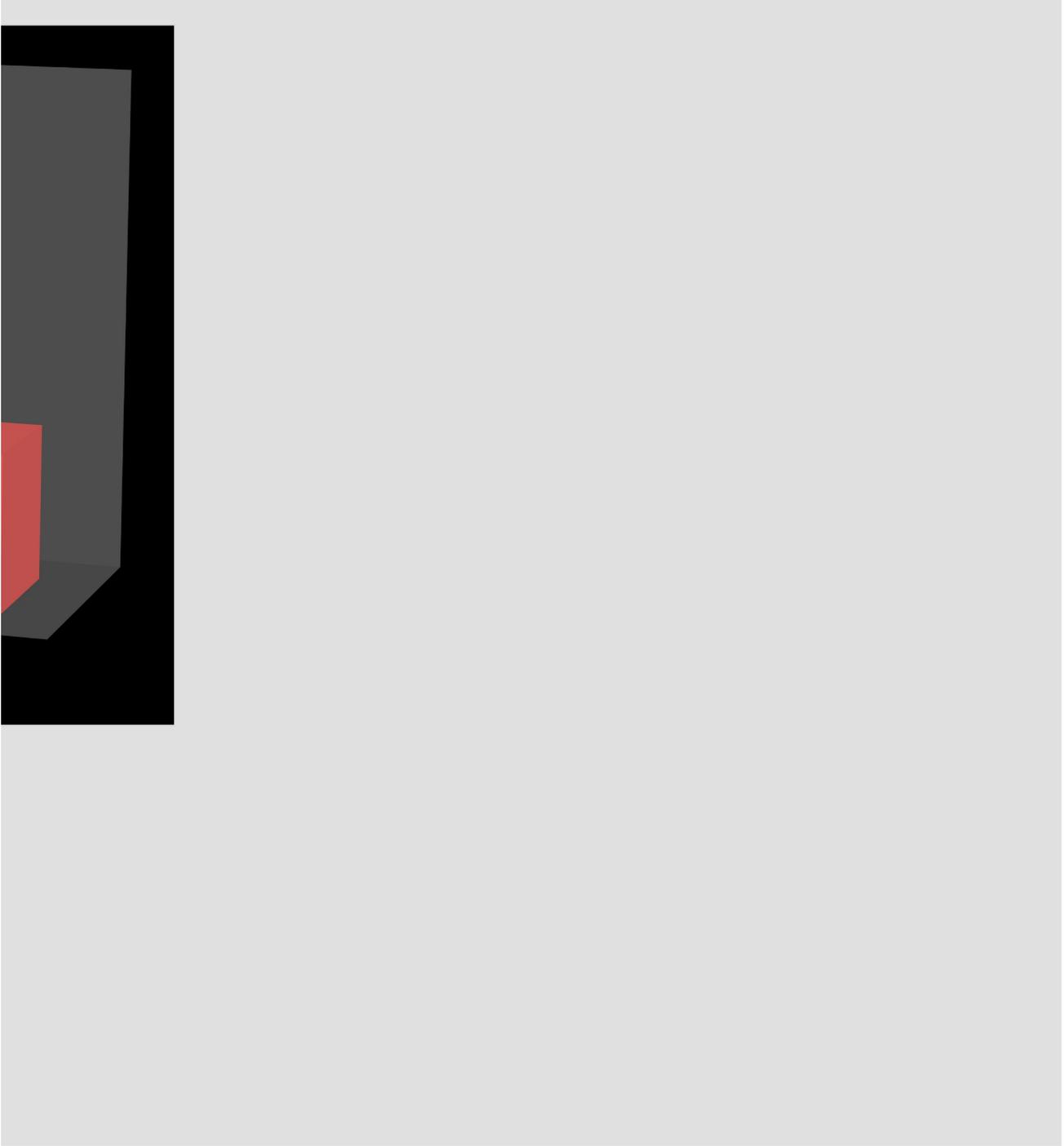


121+	Total
	151
	\$3,820,854
Dead	
0	
\$0	\$775,610









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
90	35	<i>Units</i>	26	0
\$2,026,467	\$1,018,777	<i>Dollars</i>	\$775,610	\$0
60%	23%	<i>Percent of total in Units</i>	17%	0%
53%	27%	<i>Percent of total in \$</i>	20%	0%
\$22,516	\$29,108	<i>Average Cost per Unit</i>	\$29,831	0

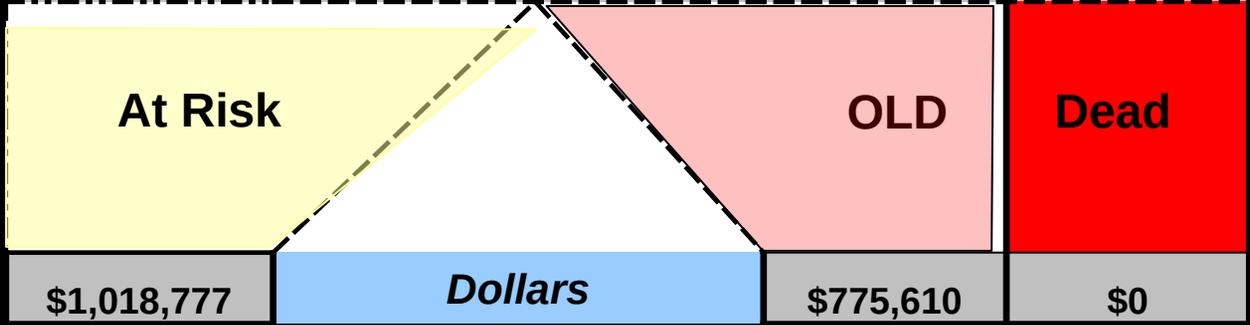
**151**

**\$3,820,854**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>2026467</b>	<b>544918</b>	<b>473859</b>	<b>681599</b>	<b>94011</b>	<b>0</b>



<b>\$1,018,777</b>	<b>Dollars</b>	<b>\$775,610</b>	<b>\$0</b>
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Enter the percentage of this inventory value that you estimate is "water"

<b>10%</b>	<b>"Water" %</b>	<b>15%</b>	<b>25%</b>
<b>\$101,878</b>	<b>"Water" Dollars</b>	<b>\$116,342</b>	<b>\$0</b>

**% of inventory under water    5.7%**

**Total Water Dollars    \$218,219**

**Total**

**3820854**

