

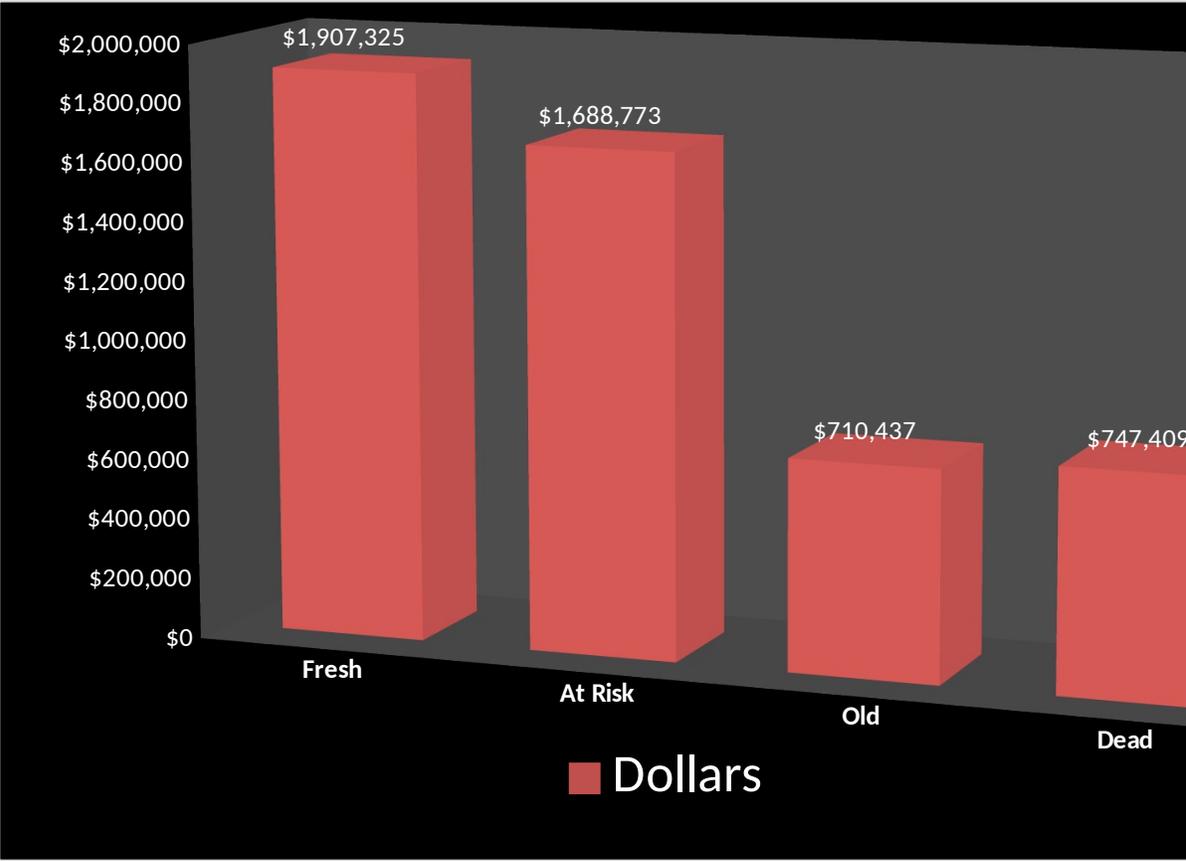
## Pre-Owned Stock Analysis

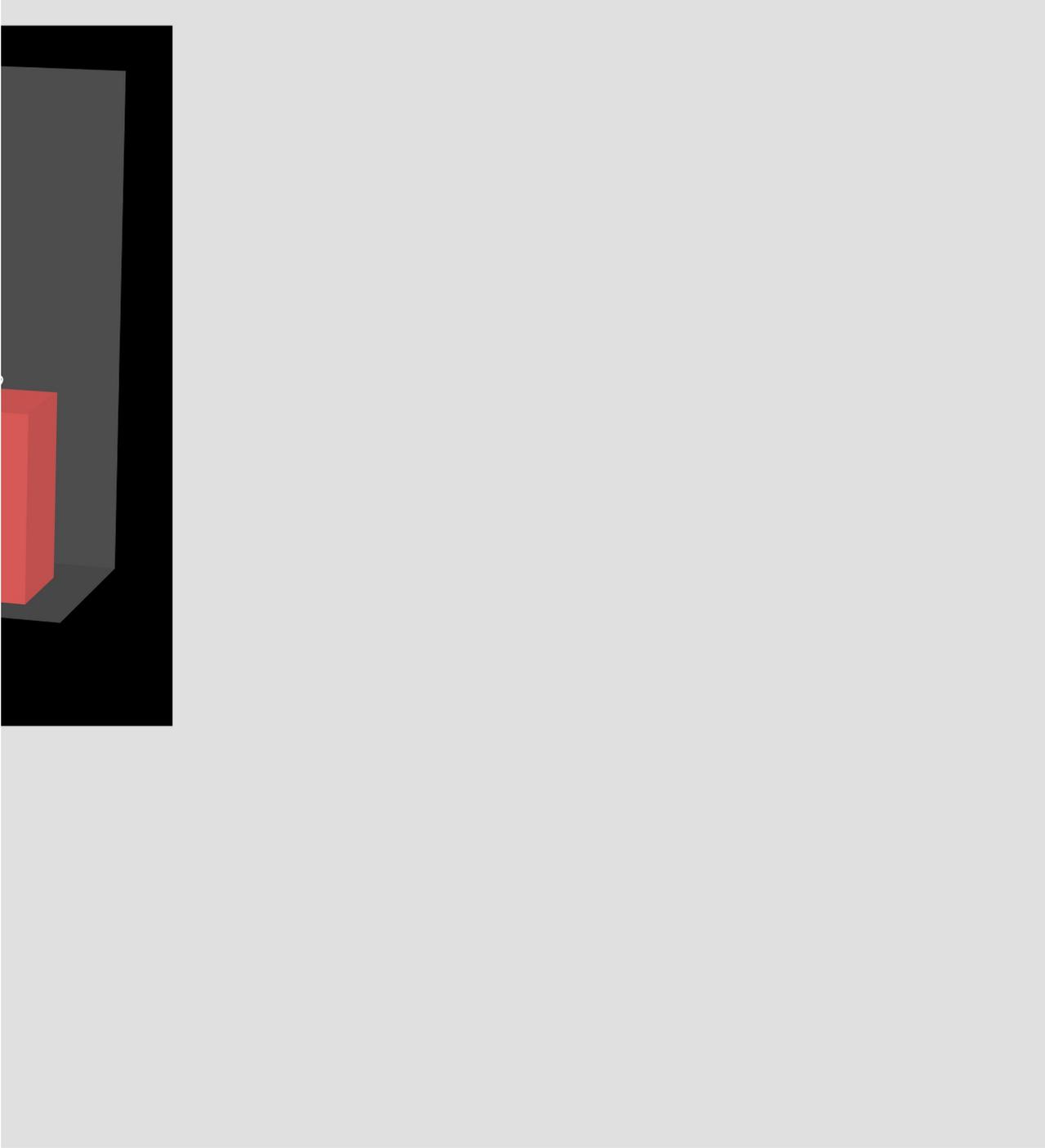
### Days In Stock

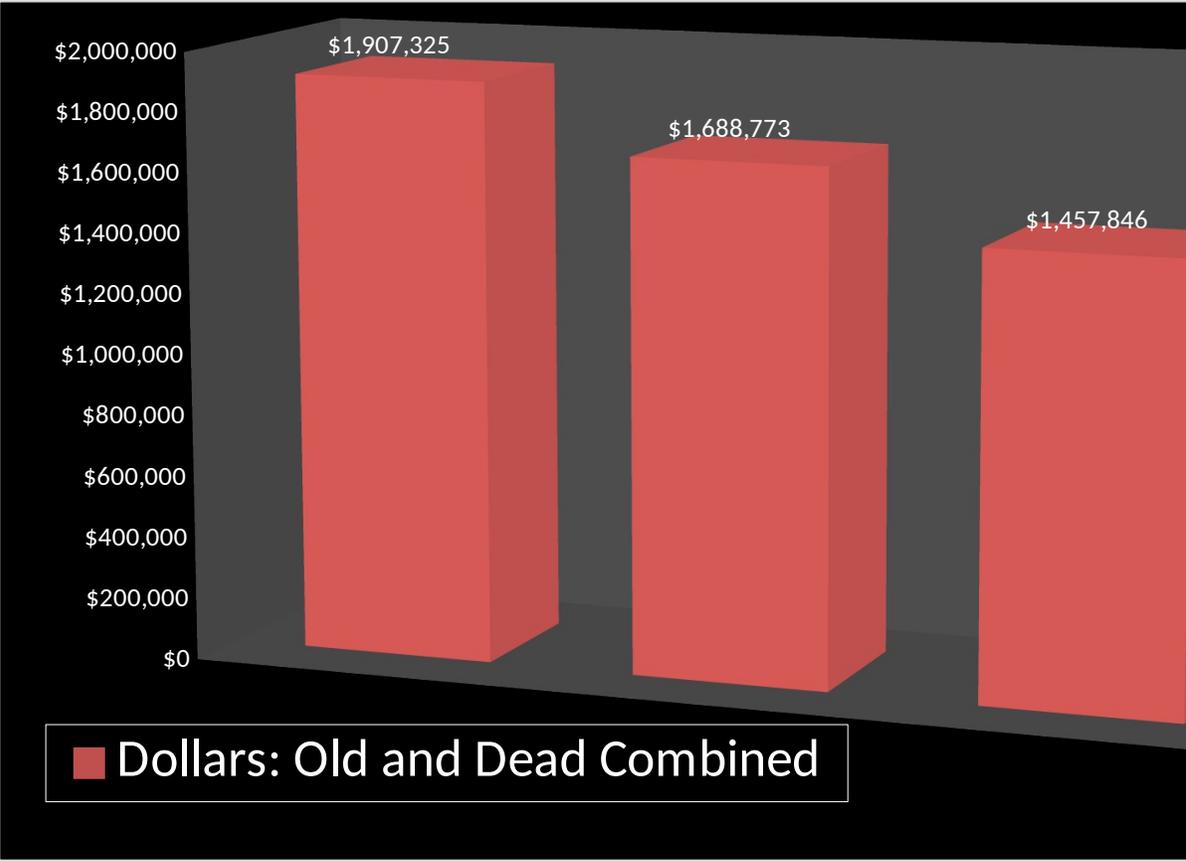
						Days In Stock						
						0-30	31-45	46-60	61-90	90-120		
# Of Units						70	26	30	11	9		
Dollars						\$1,907,325	\$711,016	\$977,757	\$391,876	\$318,561		
						<b>Fresh</b>	<b>At Risk</b>			<b>Old</b>		
						70	56	<i>Units</i>		20		
						\$1,907,325	\$1,688,773	<i>Dollars</i>		\$710,437		

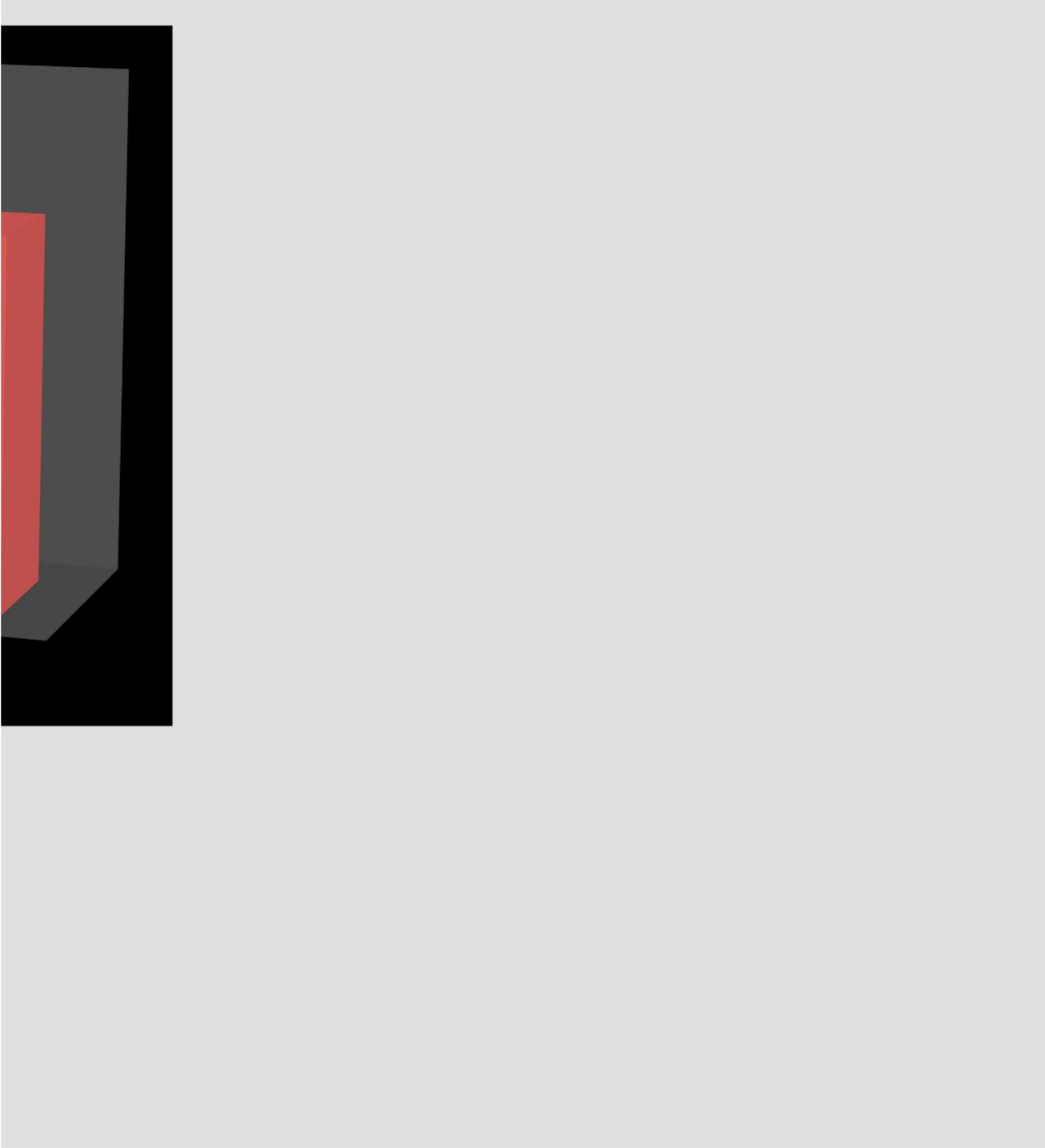


<b>121+</b>	<b>Total</b>
<b>23</b>	<b>169</b>
<b>\$747,409</b>	<b>\$5,053,944</b>
<b>Dead</b>	
<b>23</b>	
<b>\$747,409</b>	<b>\$1,457,846</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
70	56	<i>Units</i>	20	23
\$1,907,325	\$1,688,773	<i>Dollars</i>	\$710,437	\$747,409
41%	33%	<i>Percent of total in Units</i>	12%	14%
38%	33%	<i>Percent of total in \$</i>	14%	15%
\$27,248	\$30,157	<i>Average Cost per Unit</i>	\$35,522	\$32,496

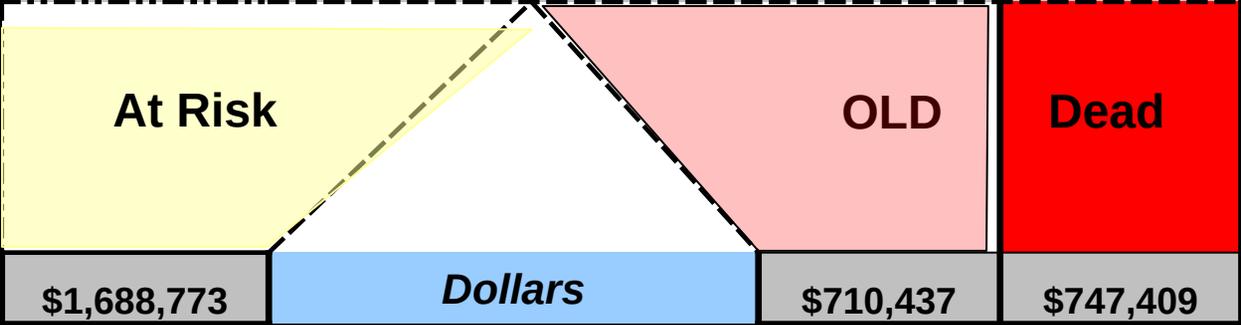
**169**

**\$5,053,944**

# Over Valuation "Water" Analysis

## Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>1907325</b>	<b>711016</b>	<b>977757</b>	<b>391876</b>	<b>318561</b>	<b>747409</b>



Enter the percentage of this inventory value that you estimate is "water"

10%	<b>"Water" %</b>	15%	25%
<b>\$168,877</b>	<b>"Water" Dollars</b>	<b>\$106,566</b>	<b>\$186,852</b>

**% of inventory under water 9.1%**

**Total Water Dollars \$462,295**

**Total**

**5053944**

