

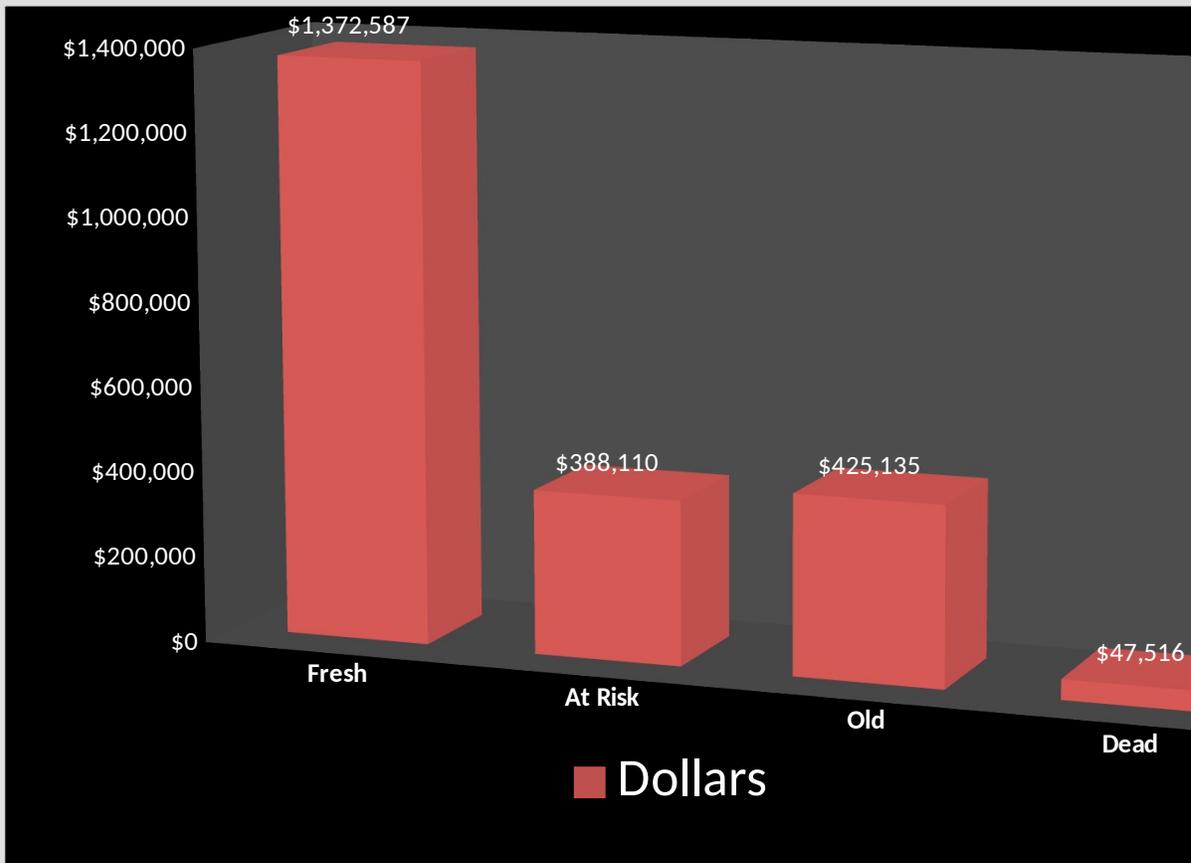
## Pre-Owned Stock Analysis

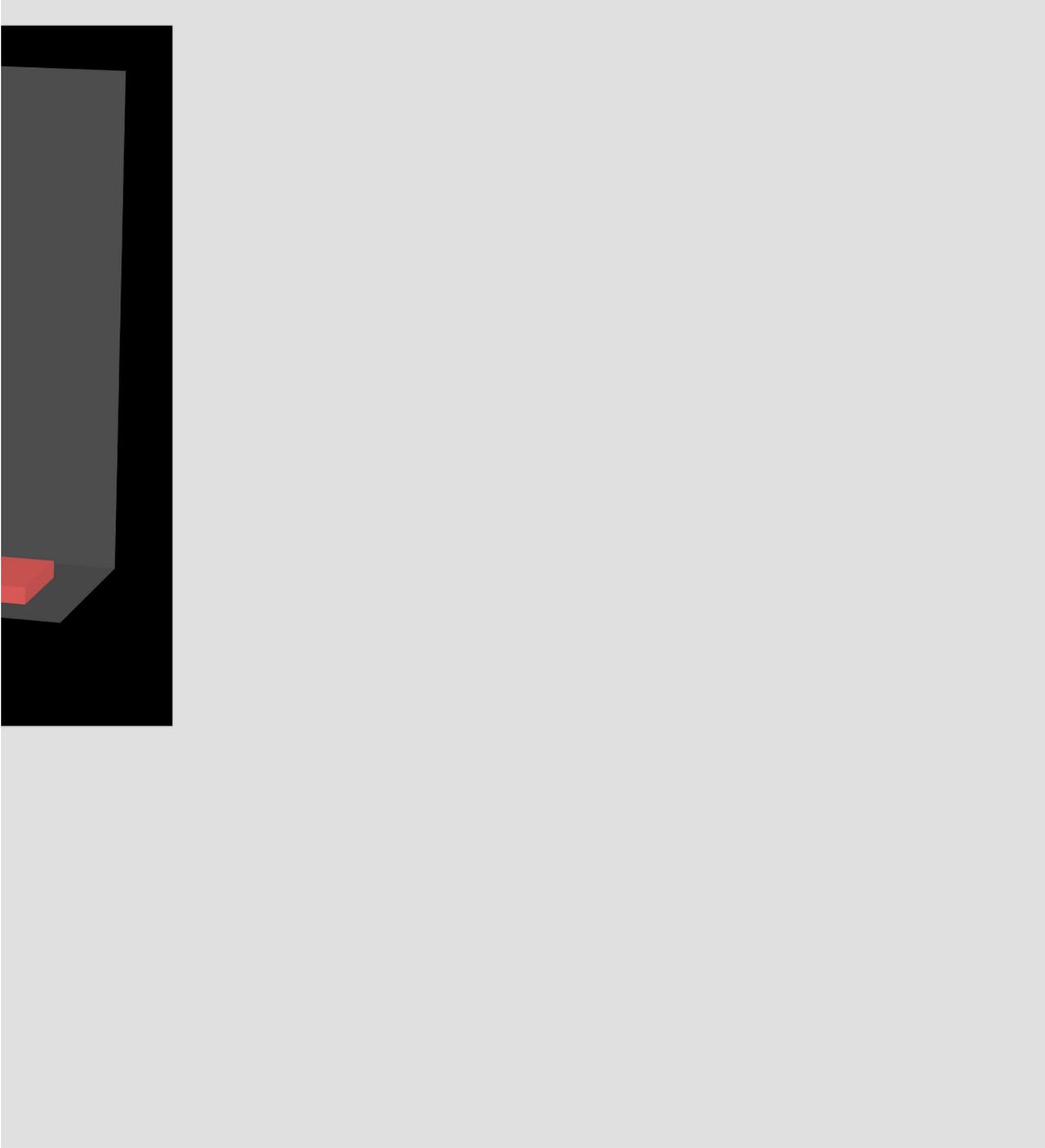
### Days In Stock

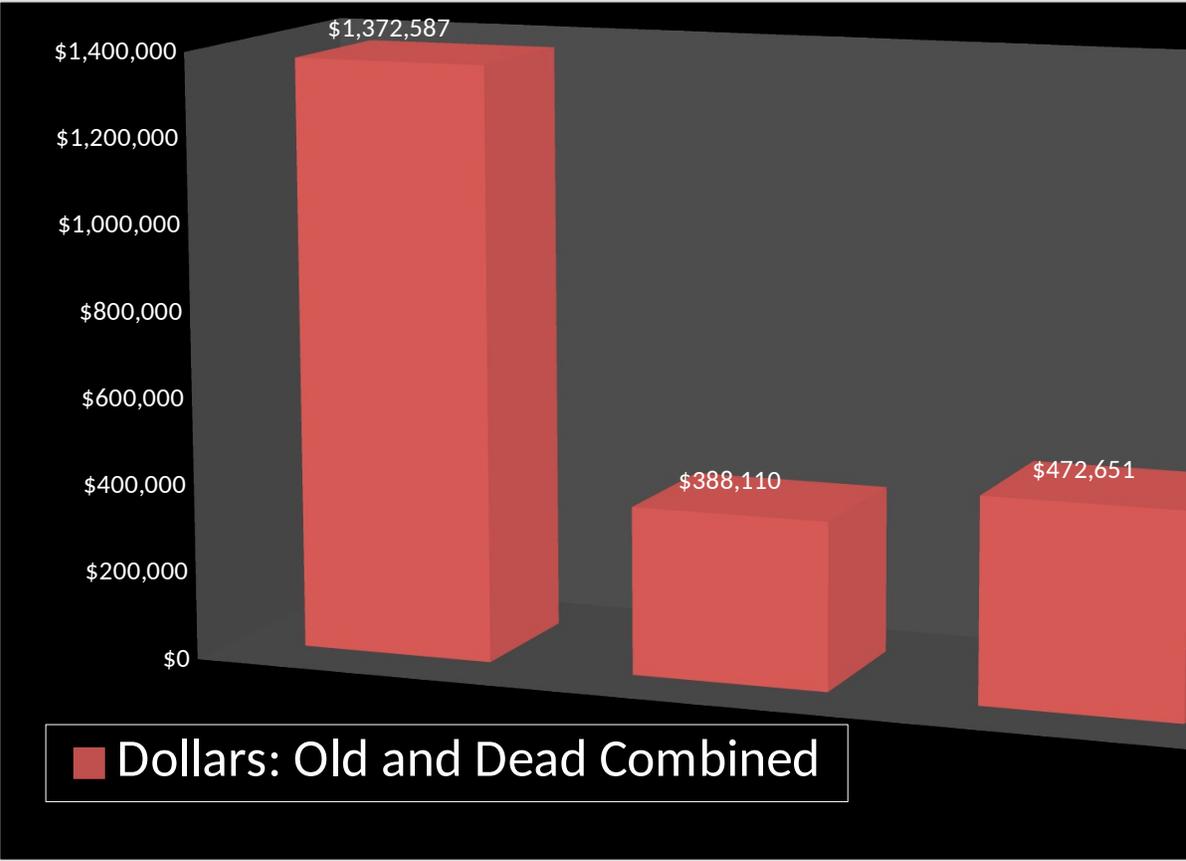
	0-30	31-45	46-60	61-90	90-120
# Of Units	47	7	5	10	3
Dollars	\$1,372,587	\$204,065	\$184,045	\$334,427	\$90,708
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	47	12	<i>Units</i>		13
	\$1,372,587	\$388,110	<i>Dollars</i>		\$425,135

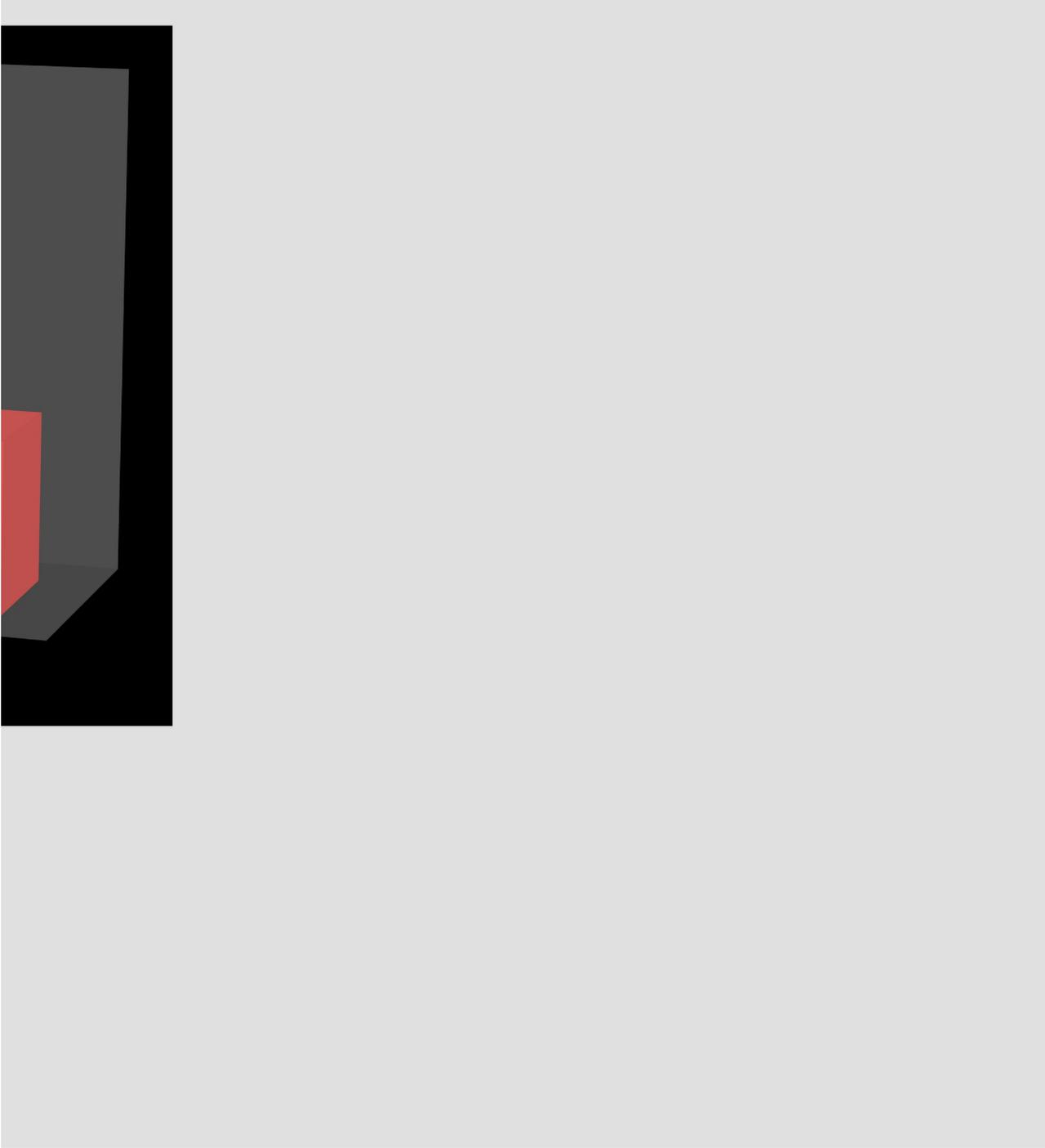


<b>121+</b>	<b>Total</b>
<b>1</b>	<b>73</b>
<b>\$47,516</b>	<b>\$2,233,348</b>
<b>Dead</b>	
<b>1</b>	
<b>\$47,516</b>	
	\$472,651









## Pre-Owned Stock Analysis

Fresh	At Risk	Units	Old	Dead
47	12	<i>Units</i>	13	1
\$1,372,587	\$388,110	<i>Dollars</i>	\$425,135	\$47,516
64%	16%	<i>Percent of total in Units</i>	18%	1%
61%	17%	<i>Percent of total in \$</i>	19%	2%
\$29,204	\$32,343	<i>Average Cost per Unit</i>	\$32,703	\$47,516

**73**

**\$2,233,348**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	1372587	204065	184045	334427	90708	47516
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$388,110	<i>Dollars</i>		\$425,135	\$47,516	
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$38,811	<i>"Water" Dollars</i>		\$63,770	\$11,879	

% of inventory under water     5.1%

Total Water Dollars     \$114,460

**Total**

**2233348**

