

Value

) Idle Parts Total .00  
 ) Current Parts Total .00  
 ) Total Parts .00  
 \*Note: Does NOT include Negative on Hand or "Dirty Cores"  
 le Capital Percentage (1)/(3) .00%

f the Shelf Fill Rate

Quantity

) Total Off the Shelf 0  
 ) Total Other 0  
 ) Total Quantity Sold 0  
 f the Shelf Fill Rate (1)/(3) .0%

ue Turn

Value

) Annualization Ratio (365/ 31) = 11.774  
 ) Total Stock Orders .00  
 ) Annualized Stock Orders .00  
 ) Inventory Value .00 \*Note: Does NOT include Negative on Hand or "Dirty Cores"  
 ) True Turn (3)/(4) .00

rts with Negative on Hand

Part Numbers

Cost Qty Extended

tal of Negative on Hand 0 .00 0 .00

st Sales

Part Numbers

Cost Qty Extended

tal Lost Sales 0 .00 0 .00

rts Without Cost

Part Numbers

tal Parts Without Cost 0

rts With No Bin Location

Part Numbers

Cost Qty Extended

tal Parts with No Bin Location 0 .00 0 .00

PD3011R

Inventory Analysis

3/01/23 8:47:35

3GB062:

All Manf, All OEM Cd, All Scrp

	\$	#	Pieces	Value
Active Parts: Stocked	13.1	1071	360	58914.01
Active Parts: With Excess Stock	48.4	1298	1456	217205.98
Active Parts: Understocked	2.7	453	361	11969.75
Active Parts: To Phase Out	.0	0	0	.00
Total Active Parts	64.1	2822	16377	280089.74
Superseded With On Hand	3.5	83	326	13587.81
Inactive With On Hand	32.4	2062	5992	145455.28
Total Inventory To Sell	100.0	4967	24730	449132.83
Cores on Hand		59	89	24190.00
Negative Or Hand		29	53	31905.63
Total of Inventory Parts on Open Repair Orders		5055	24766	441417.20
		858	-589	55635.75
Value of Inventory Not on Factory Master		5913	26355	497052.95
Parts Without Cost		33484	230	57879.68
		421	0	.00

=====  
 All Manf, All OEM Cd, All Scrp, All Parts  
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	Parts	\$	Acum%	Value	\$	Acum%
Never Sold	342	7.6	7.6	56346	13.1	13.1
2022 September or Older	621	13.8	21.4	30776	7.4	20.6
2022 October	94	2.1	23.5	4747	1.1	21.7
2022 November	81	1.8	25.3	5008	1.2	22.9
2022 December	143	3.2	28.5	10647	2.6	25.5
2023 January	127	2.8	31.3	9011	2.2	27.7
2023 February	108	2.4	33.7	6331	1.5	29.2
2023 March	164	3.6	37.3	12432	3.0	32.2
2023 April	235	5.2	42.6	16875	4.1	36.3
2023 May	335	7.4	50.0	17569	4.2	40.5
2023 June	413	9.2	59.2	29689	7.2	47.7
2023 July	522	11.6	70.8	44271	10.7	58.4
2023 August	1300	28.9	99.7	148532	35.3	93.6
2023 September	13	.3	100.0	28307	6.4	100.0
Totals	4498	100.0		413583	100.0	
Cores With On Hand	59			24747		

PD041R  
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Korum Ford  
Inventory Adjustments

9/01/23 8:50:51

From 9/01/23 to 8/31/23 All Manf, All Secoring Groups

4 Pieces Value

Manual Increases	10	302	306.07
Manual Decreases	36	-435	-9159.80
Net Manual Adjustments	46	-126	-7953.73
Physical Inventory Increases	10	13	406.46
Physical Inventory Decreases	8	-16	-925.22
Net Physical Inventory Adjustments	18	-3	-518.76
LIFO Increases	851	2572	3551.13
LIFO Decreases	190	785	-2356.14
Net LIFO Adjustments	1047	3127	1294.99

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Korum Ford

9/01/23 9:54:22

3GEB2:

Phase-In/Phase-Out

=====  
All Manf, All Socking Groups  
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Changes to Status:	Phase-In	Phase-Out
September 2023	143	78
May 2023 To August 2023	304	242
February 2023 To May 2023	296	256
November 2022 To February 2023	211	257
August 2022 To November 2022	161	213
May 2022 To August 2022	132	30
May 2022 and Older	-363	6692

Inactive Parts to Phase-In	Phase-In	Phase-Out
Parts to Phase-Out		
Parts Excluded From Phase-In	2	
Non-Stocked Parts with On Hand	2062	
Superceded Parts with On Hand	83	
Inclive Parts with No Sales	5	

All Manf, All Socking Groups, All Parts, All Sales Types

	From	8/01/23	8/01/23	8/01/23	8/01/23
	To	8/31/23	8/31/23	8/31/23	8/31/23
		Sales	Cost	Gross	GP %
===== Sales Filled From Shelf		225381.57	149856.01	75525.56	33.5%
Sales Filled By NG		74811.59	54864.59	19947.00	26.7%
Sales Filled By F2		30733.74	19633.29	11100.45	36.1%
Sales Filled By S0		217931.59	139905.40	78046.19	35.8%
Total Sales		548678.49	364259.29	184419.20	33.4%
Returns To Inventory		-32711.15	-29209.96	-3501.19	-10.7%
Returns Not To Inventory		-896.60	-811.00	-85.60	-9.5%
Total Returns		-33607.75	-30020.96	-3586.79	-10.7%
Net Sales		515270.74	334238.33	181032.41	35.1%
===== Filled From Shelf-Counter		41.9%	43.8%	36.8%	
Filled From Shelf-Service		59.0%	60.9%	55.6%	
Filled Same Day--Counter		46.8%	48.5%	41.4%	
Filled Same Day--Service		64.9%	66.6%	62.0%	

All Manf, All OEM Cd, All Sgrp

	From	8/01/23	8/01/23	8/01/23	8/01/23
	To	8/31/23	8/31/23	8/31/23	8/31/23
		Sales	Cost	Gross	GP %
Counter Retail Sales		63302.90	44636.46	18666.44	29.5
Counter Internal Sales		2945.23	1792.44	1152.79	39.1
Counter Wholesale Sales		72216.59	53775.97	18440.62	25.5
Total Counter Sales		138464.72	100204.87	38259.85	27.6
RO Customer Pay Sales		173902.57	133937.52	59965.05	34.5
RO Internal Pay Sales		70756.44	50611.84	20144.60	28.5
RO Warranty Sales		118231.13	67028.09	51203.04	43.3
RO Service Contract Sales		47523.63	32476.97	15046.66	31.7
Total RO Sales		410413.77	264054.42	146359.35	35.7

Total Sales	548878.49	364259.29	184619.20	33.6
Total Returns	-33607.75	-30020.96	-3586.79	-10.7
Total Net Sales	515270.74	334238.33	181032.41	35.1

PD3071R  
RGEORZ:

Stock Order Analysis

9/01/23 9:17:35

From	To	All Manf,	All OEM Cn,	All SGRP	#	Pieces	Cost	Value
Stock Orders Placed					368	1719	19348.11	40913.93
Stock Orders Received					1463	8681	83972.53	172651.81
Special Orders Placed		951	1792	21593.58				132472.90
Special Orders Received		1015	2006	119935.72				133575.50
Parts Canceled		15	64	1792.65				2175.07
Factory Returns		73	111	6979.36				10159.43
Core Returns		79	131	11748.00				12938.00
Parts Or Order			125	1325.76				1648.01
Parts Or Backorder			189	19733.39				20117.69
Parts Referred			73	19852.49				20906.39

PD3081R  
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Korum Ford  
Phase-In/Phase-Out

9/01/23 8:06:00

A11 Manf, A11 Stocking Groups

Changes to Status:		Phase-In	Phase-Out
September 2023	2023 To August 2023	143	78
May 2023	2023 To May 2023	304	242
February 2023	2023 To February 2023	296	236
November 2022	2022 To November 2022	211	237
August 2022	2022 To August 2022	161	213
May 2022	2022 To May 2022	132	190
May 2022	2022 and Older	1363	6692

Inactive Parts to Phase-In		
Parts to Phase-Out		
Parts Excluded From Phase-In		2
Non-Stocked Parts with On Hand		2062
Superceded Parts with On Hand		83
Active Parts with No Sales		5