

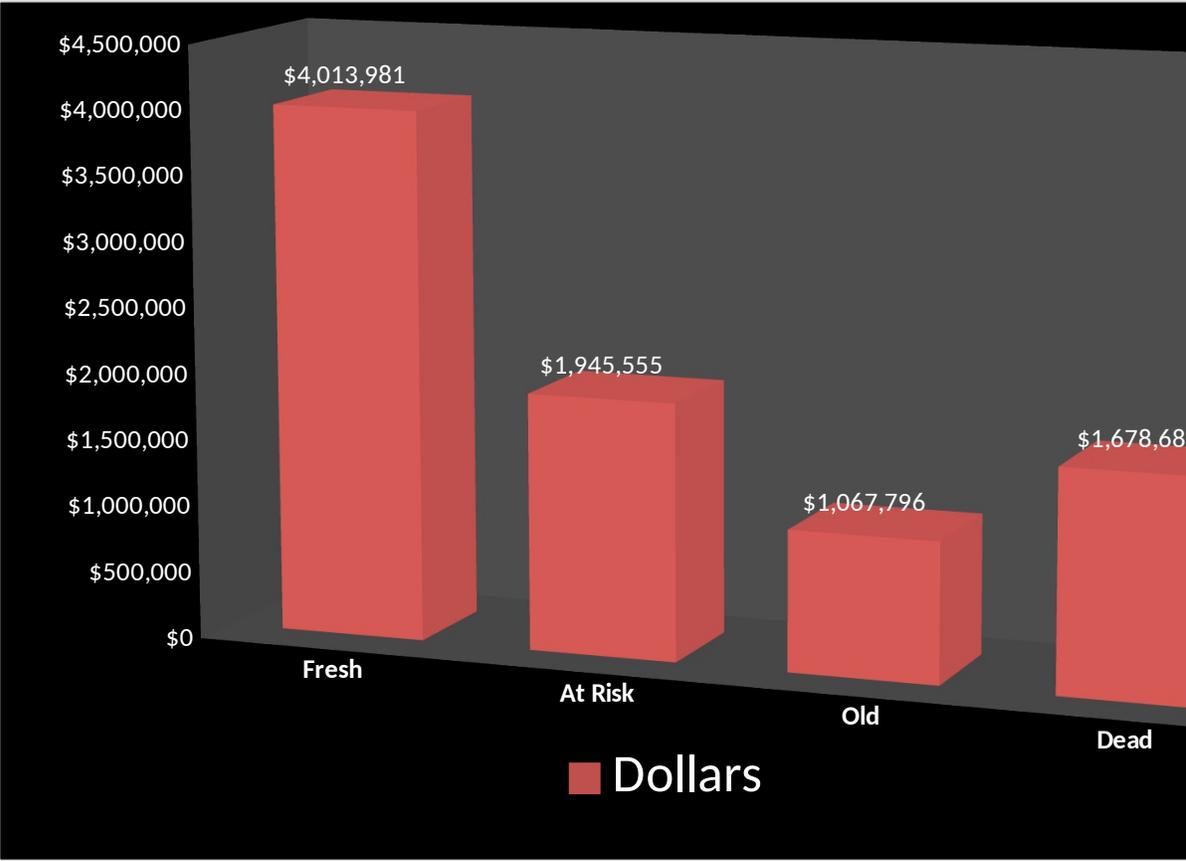
## Pre-Owned Stock Analysis

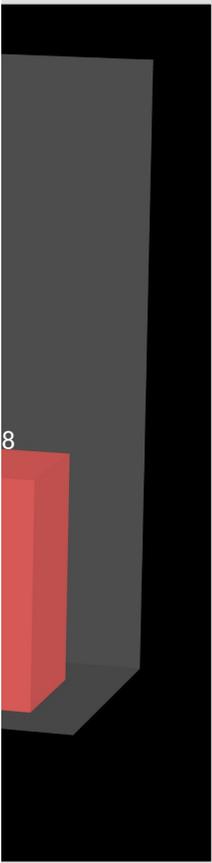
### Days In Stock

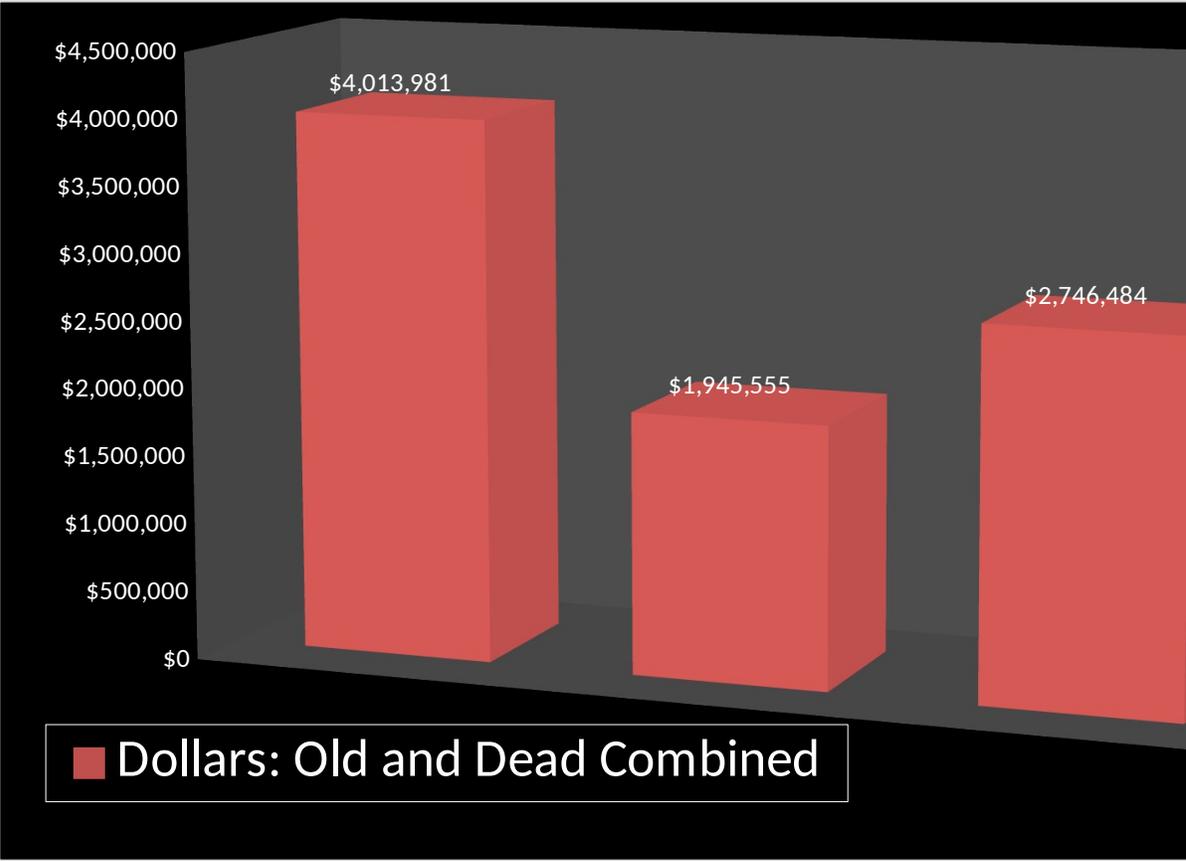
	0-30	31-45	46-60	61-90	90-120
# Of Units	174	59	26	19	12
Dollars	\$4,013,981	\$1,366,519	\$579,036	\$575,443	\$492,353
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	174	85	<i>Units</i>		31
	\$4,013,981	\$1,945,555	<i>Dollars</i>		\$1,067,796

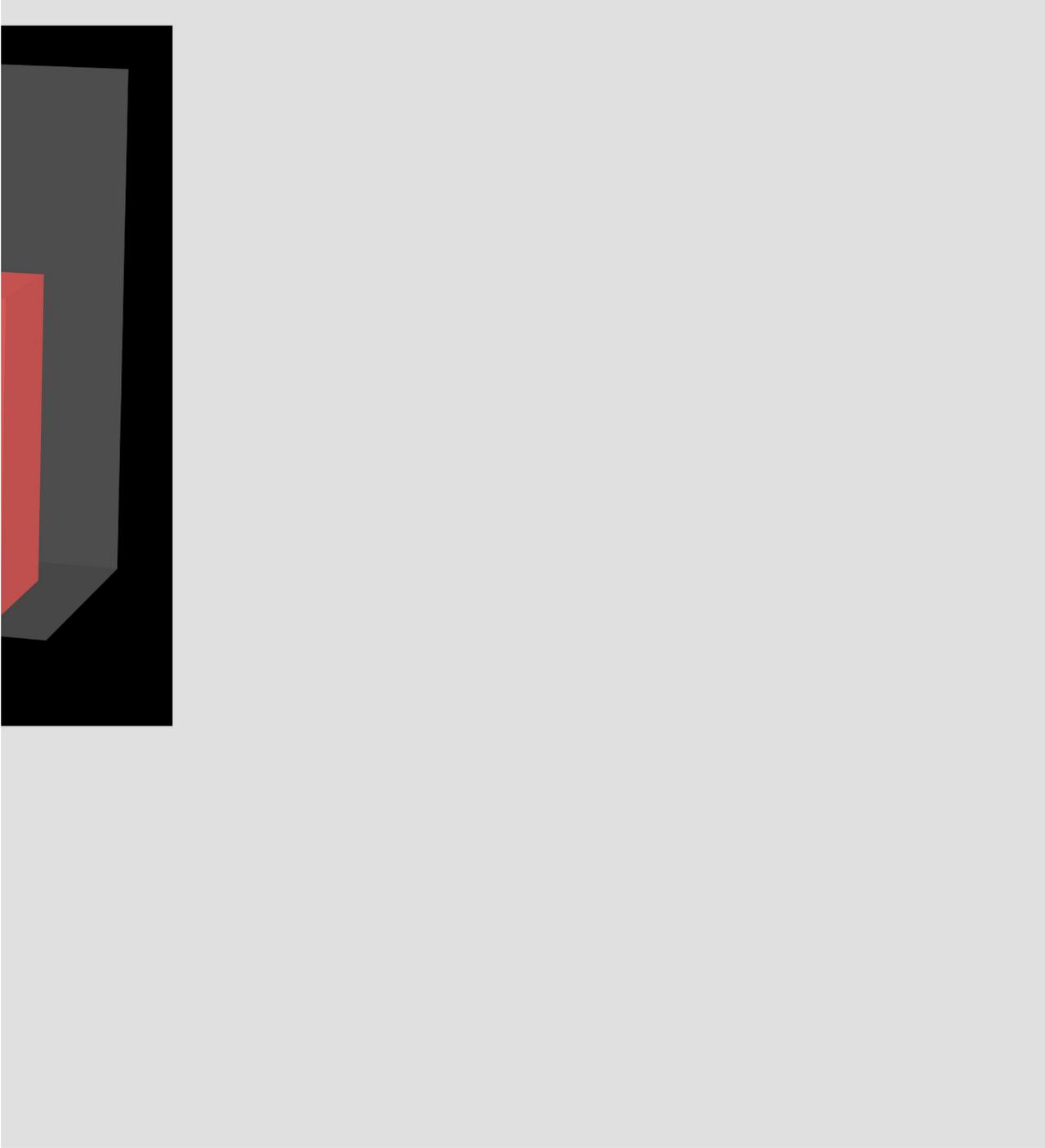


<b>121+</b>	<b>Total</b>
<b>55</b>	<b>345</b>
<b>\$1,678,688</b>	<b>\$8,706,020</b>
<b>Dead</b>	
<b>55</b>	
<b>\$1,678,688</b>	<b>\$2,746,484</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
174	85	<i>Units</i>	31	55
\$4,013,981	\$1,945,555	<i>Dollars</i>	\$1,067,796	\$1,678,688
50%	25%	<i>Percent of total in Units</i>	9%	16%
46%	22%	<i>Percent of total in \$</i>	12%	19%
\$23,069	\$22,889	<i>Average Cost per Unit</i>	\$34,445	\$30,522

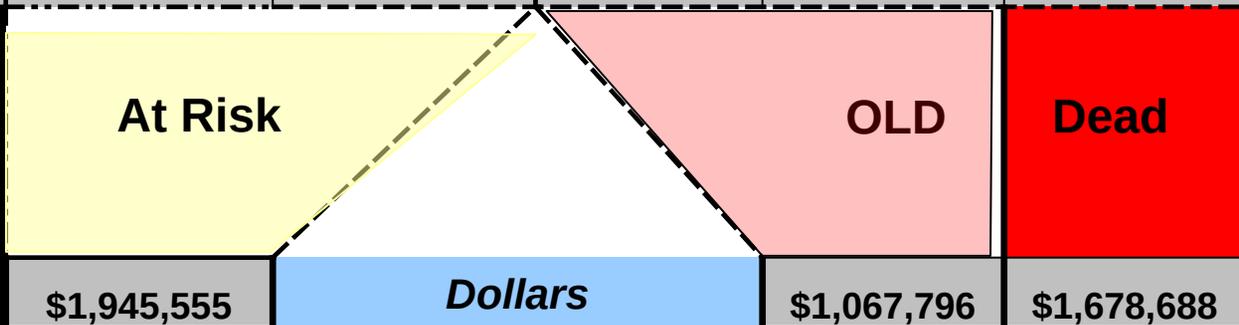
**345**

**\$8,706,020**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>4013981</b>	<b>1366519</b>	<b>579036</b>	<b>575443</b>	<b>492353</b>	<b>1678688</b>



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$194,556	<i>"Water" Dollars</i>	\$160,169	\$419,672

**% of inventory under water    8.9%**

**Total Water Dollars    \$774,397**

**Total**

**8706020**

