

CLEAR N 333 / STUDENT # 013
 CMU RUKARZ

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	34	\$108,473	\$54,830.00	\$4,803.00	43.58%
31 - 45 Days	12	\$16,946	\$19,949.00	\$3,075.00	15.38%
46 - 60 Days	6	\$4,758	\$11,715.00	\$2,746.00	7.69%
60 - 90 Days	2	\$420	\$2,081.00	\$1,251.00	2.56%
90 Days and Over	24	-\$84,746	\$42,843.00	(\$41,903.00)	30.77%
Total	78	\$45,851	\$131,418.00	(\$30,028.00)	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
 % of total unit sales result of dividing unit sales in age bucket by total unit sales

Car Deals - 04/01/2018 - 05/31/2018

Deals: 78



Include

Date	Deal#	Sts	R/L	Stock#	Type	Year	Make	Model	Age	FE	Reserve	ELW	AFT/OTH	TR BE	Total	Mgr	FI Mgr	Sls 1	Sls 2	Buyer	Trd
05/31/18	84036	F	R	37053U	Used	2016	Mercedes-Benz	GL350D4	1	263	0	0	0	0	263	Michael	Sergio D richard M	-	-	SZABO JR,JOHN P	
05/23/18	83936	F	R	37031U	Used	2015	Mercedes-Benz	GLK350W4	1	4,149	926	850	0	1,776	5,925	Michael	Sergio D Christian D	-	-	IRIZARRY,MAGDA	
05/30/18	84016	F	R	37048U	Used	2015	Mercedes-Benz	ML350W4	1	4,965	916	0	0	916	5,881	Michael	Sergio D Shawn M	-	-	SMITH,DOUGLAS B	
04/12/18	83583	F	R	36059U	Used	2015	Mercedes-Benz	SS50V4	2	5,062	0	0	0	0	5,062	Michael	James C Renee B	-	-	CLEMENTE,ROBERT J	
05/18/18	83898	F	R	37019U	Used	2015	Mercedes-Benz	C300W4	3	1,585	682	0	2,587	3,269	4,854	Michael	Sergio D David G	-	-	JOHNSON, DENISE M	
05/18/18	83908	F	R	37018U	Used	2015	Mercedes-Benz	SS50V4	4	2,905	1,049	0	1,577	2,626	5,531	Michael	James C Christian D	-	-	ESPOSITO,MICHAEL P	T
04/28/18	83720	F	R	36081U	Used	2015	Mercedes-Benz	ML350W4	5	3,630	824	0	0	824	4,454	Michael	James C richard M	-	-	MITCHELL,COVEL M	
05/12/18	83878	F	R	37005U	Used	2015	Mercedes-Benz	ML350W4	5	2,058	660	0	0	660	2,718	Michael	Sergio D Shawn M	-	-	DASCOLI,JERRY	
04/11/18	83626	F	R	36049U	Used	2015	Mercedes-Benz	ML350W4	6	3,566	883	0	1,110	1,993	5,559	Michael	Sergio D David G	-	-	FELIX,RAFAEL E	T
04/30/18	83770	F	R	36082U	Used	2015	Mercedes-Benz	ML350W4	6	5,890	1,026	1,225	0	2,251	8,141	Michael	James C Shawn M	-	-	UMELO,EVANS O	
05/10/18	83858	F	R	36099U	Used	2015	Mercedes-Benz	C300W4	6	1,946	291	0	0	291	2,237	Michael	Sergio D Alexander N	-	-	RICHARDSON,ANTHONY N	
04/07/18	83548	F	R	36034U	Used	2015	Mercedes-Benz	C300W4	8	3,654	790	850	1,515	3,155	6,809	Michael	Sergio D Jeremie R	-	-	BAEZ,JUAN C	
05/29/18	83990	F	R	37030U	Used	2015	Mercedes-Benz	GLA250W4	8	5,713	707	850	0	1,557	7,270	Michael	James C Kevin S	-	-	FASHANU,PATRICIA M	
04/13/18	83599	F	R	36051U	Used	2015	Mercedes-Benz	SS50C4	8	10,495	924	0	627	1,551	12,045	Michael	Sergio D Kevin S	-	-	CHAPPS,SCOTT	T
04/28/18	83676	F	R	36075U	Used	2015	Mercedes-Benz	E350W4	8	3,775	0	0	1,585	1,585	5,360	Michael	Sergio D Shawn M	-	-	BENTLEY,JESSICA E	
04/20/18	83633	F	R	36058U	Used	2017	Honda	Accord Sedan	11	482	0	0	0	0	482	Michael	ID: 999 House 99 S	-	-	CRISS,JAMES J	
05/19/18	83914	F	R	37006U	Used	2015	Mercedes-Benz	GLA50W4	11	5,366	1,022	0	0	1,022	6,388	Michael	James C James P	-	-	IDOWU,OLUWAFEMI T	
05/12/18	83871	F	R	36091U	Used	2015	Mercedes-Benz	GLA50W4	12	3,078	0	875	0	875	3,953	Michael	James C richard M	-	-	JACKSON,MARILYN S	T
05/12/18	83843	F	R	36090U	Used	2015	Mercedes-Benz	SS50V4	12	6,799	0	0	1,327	1,327	8,126	Michael	James C martin g	-	-	MACCARINO,RALPH	T
05/29/18	83989	F	R	37022U	Used	2015	Mercedes-Benz	GLA250W4	12	1,266	762	0	0	762	2,028	Michael	James C Jennifer M	-	-	DIAZ,M DENISE	T
05/19/18	83919	F	R	37004U	Used	2017	Chevrolet	Silverado 1500	12	3,324	1,415	0	0	1,415	4,739	Michael	Sergio D Kevin S	-	-	WASSERMAN,SETH JASON	
05/30/18	83923	F	R	37021U	Used	2015	Mercedes-Benz	C300W4	13	5,574	717	850	500	2,067	7,641	Michael	James C Christian D	-	-	BOODRAM,SEEPAUL	
04/30/18	83783	F	R	36071U	Used	2015	Mercedes-Benz	C300W4	14	2,210	1,514	0	882	2,396	4,606	Michael	James C martin g	-	-	BANTON,JESEKA E	
04/30/18	83761	F	L	36067U	Used	2018	Mercedes-Benz	C300W4	17	-1,921	264	0	300	564	-1,357	Michael	James C Alexander N	-	-	MARSDEN,WILLIAM F	
05/21/18	83937	F	R	37000U	Used	2015	Mercedes-Benz	C300W4	17	2,891	815	850	0	1,665	4,557	Michael	James C David G	-	-	VARGAS,JOSE	

04/06/18 83539	F	R	36003U	Used	2015	Mercedes-Benz CLA250C4	17	1,678	693	850	1,085	2,628	4,307	Michael	Sergio D Renee B	-	LOPILATO,NICHOLAS JUDE
05/29/18 84028	F	R	37013U	Used	2016	Mercedes-Benz GLE450C4	18	5,474	2,784	0	2,210	4,994	10,468	Michael	James C Jeremie R	-	CRAWFORD,ALBERT T
04/09/18 83600	F	R	36000U	Used	2014	Mercedes-Benz GL450	21	1,271	2,089	1,225	0	3,314	4,585	Michael	Sergio D David G	-	VALERIO,BELKYS B T
04/05/18 83581	F	R	35991U	Used	2015	Mercedes-Benz CLA250C4	21	684	1,240	0	1,090	2,330	3,013	Michael	James C Jennifer M	-	NEMBHARD,MARK A
04/20/18 83654	F	R	36026U	Used	2018	Mercedes-Benz E300W4	22	472	611	0	2,085	2,696	3,168	Michael	Sergio D Kevin s	James p	SINGH,AVTAR T
04/21/18 83711	F	R	36031U	Used	2015	Mercedes-Benz C300W4	22	1,264	651	0	0	651	1,915	Michael	James C Jeremie R	-	HOLDER,CRYSTAL S T
05/19/18 83860	F	R	36085U	Used	2015	Mercedes-Benz GLA45	23	4,050	612	0	0	612	4,662	Michael	Sergio D Kevin s	-	KOLMAGA,KEITH
04/20/18 83651	F	R	36025U	Used	2014	MINI Cooper Converti	23	2,281	0	0	921	921	3,202	Michael	Sergio D Christian D	-	WILSON,MICHAEL R
05/17/18 83879	F	R	36076U	Used	2015	Mercedes-Benz C300W4	27	3,295	847	0	1,290	2,137	5,432	Michael	James C Kevin s	-	MARTIN,CORAL M
04/23/18 83675	F	R	36007U	Used	2015	Mercedes-Benz ML350W4	31	3,255	0	1,225	0	1,225	4,480	Michael	Sergio D James p	-	HAMPTON,VAN J T
04/30/18 83774	F	R	36033U	Used	2015	Mercedes-Benz ML350W4	31	2,155	424	0	0	424	2,579	Michael	James C Renee B	Alexander N GAROFALO,GARY G	
04/30/18 83775	F	R	36032U	Used	2015	Mercedes-Benz GLA250W	31	159	806	0	1,335	2,141	2,300	Michael	James C James p	-	FORTUNE,CHERYL A T
05/15/18 83857	F	L	36061U	Used	2018	Mercedes-Benz C300W4	35	-209	457	0	300	757	548	Michael	Sergio D Renee B	-	LABOMBARD,CARRIE A
04/06/18 83550	F	R	35975U	Used	2015	Mercedes-Benz ML350W4	35	2,492	0	1,225	1,590	2,815	5,307	Michael	Sergio D Christian D	-	SPEARS,CHRISTOPHER J T
05/11/18 83862	F	R	36055U	Used	2015	Mercedes-Benz ML350W4	35	4,962	1,032	0	0	1,032	5,994	Michael	James C Renee B	-	ADUSEI,YAW
04/18/18 83657	F	R	35983U	Used	2015	Mercedes-Benz ML350W4	37	2,858	947	0	1,510	2,457	5,315	Michael	Sergio D Shawn M	-	SEVILLA,EUSEBIO MARK T
05/12/18 83880	F	R	36050U	Used	2015	Mercedes-Benz ML350W4	37	1,410	1,048	0	1,660	2,708	4,118	Michael	Sergio D Jennifer M	-	SIERRA,YVONNE
05/03/18 83822	F	R	36019U	Used	2018	Mercedes-Benz C300W4	38	-568	1,161	0	100	1,261	693	Michael	James C Jeremie R	-	BROWN,OLIVER A T
04/30/18 83765	F	L	36009U	Used	2018	Mercedes-Benz C300W4	38	-3,807	224	0	200	424	-3,383	Michael	Sergio D martin g	-	ZALTA,CINDY D
05/31/18 84050	F	R	36077U	Used	2015	Mercedes-Benz C300W4	41	1,001	734	0	0	734	1,735	Michael	James C Alexander N	-	RODRIGUEZ,BARTHOLOME
05/08/18 83848	F	R	36014U	Used	2014	Mercedes-Benz E350W4	45	1,453	2,006	0	1,965	3,971	5,424	Michael	Sergio D Alexander N	-	FERGUS,ANTHONY M T
04/30/18 83590	F	R	35992U	Used	2015	Mercedes-Benz ML350W4	46	5,351	360	1,225	1,085	2,670	8,021	Michael	Sergio D Jeremie R	-	PETRIE-JOHNSON,F J
05/04/18 83815	F	L	35986U	Used	2018	Mercedes-Benz CLA250C4	52	-484	438	0	300	738	254	Michael	Sergio D Christian D	-	ESPOSITO,DOMENICK C
05/25/18 84001	F	R	36040U	Used	2015	Mercedes-Benz GLK350W4	53	2,722	1,966	0	2,585	4,551	7,273	Michael	Sergio D Shawn M	-	POLK,JASON A
05/29/18 83939	F	R	36048U	Used	2015	Mercedes-Benz C300W4	54	1,696	854	0	1,085	1,939	3,635	Michael	Sergio D Alexander N	-	LOEB,BARBARA ANN
05/22/18 83957	F	L	36024U	Used	2018	Mercedes-Benz GLE350W4	55	-1,778	819	0	300	1,119	-659	Michael	Sergio D martin g	-	DIBUONO,JAMES M
05/26/18 83922	F	L	36023U	Used	2018	Mercedes-Benz C300W4	59	-2,749	398	0	300	698	-2,051	Michael	Sergio D martin g	-	TAYLOR,SHIRLEY J
04/26/18 83663	F	R	35950U	Used	2015	Mercedes-Benz CLA250C4	64	1,462	0	0	0	0	1,462	Michael	Sergio D richard M	-	DECKER,STEVEN B
05/23/18 83940	F	L	35988U	Used	2018	Mercedes-Benz GLE350W4	71	-1,042	809	0	1,272	2,081	1,039	Michael	Sergio D martin g	-	DECHTARA,CATERINA M T

04/28/18 83568	F	L	35897U	Used	2018	Mercedes-Benz E300W4	92	-2,969	513	0	300	813	-2,156	Michael L	Sergio D martin g	-	LATOP LLC
05/03/18 83823	F	R	35904U	Used	2015	Mercedes-Benz GLK350W4	93	219	398	0	0	398	617	Michael L	James C kevin s	-	PANAVELL, ANIYAN C
05/26/18 83932	F	L	35955U	Used	2018	Mercedes-Benz E300W4	94	-3,104	726	0	1,114	1,840	-1,264	-	James C Renee B	-	DUNLEAVY, SHERYL W
05/14/18 83846	F	L	35914U	Used	2018	Mercedes-Benz GLC300W4	102	-2,304	230	0	1,172	1,402	-902	Michael L	Sergio D Alexander N	-	WERDANN, FLORENCE M
05/21/18 83884	F	L	35922U	Used	2018	Mercedes-Benz GLE350W4	103	-3,336	285	0	300	585	-2,752	Michael T	James C David G	-	MILLER, CHANELL N
04/14/18 83569	F	L	35834U	Used	2017	Mercedes-Benz C300W4	108	-3,736	209	0	300	509	-3,227	Michael T	James C martin g	Renee B	TORRES, LOTTIE
04/14/18 83652	F	R	35821U	Used	2017	Mercedes-Benz E300W4	114	-14,101	0	0	0	0	-14,101	Michael L	Sergio D Alexander N	-	OSER, MARIAN
04/18/18 83679	F	R	35816U	Used	2017	Mercedes-Benz E300W4	119	-9,941	1,749	0	0	1,749	-8,192	Michael L	Sergio D richard M	-	BROWN, DAVID R
05/08/18 83767	F	R	35861U	Used	2017	Mercedes-Benz S63V4	120	3,229	3,067	0	0	3,067	6,296	Michael T	James C richard M	-	THORNTON, GERRARD
05/23/18 83972	F	R	35869U	Used	2015	Mercedes-Benz C300W4	131	883	552	0	0	552	1,435	Michael L	James C kevin s	-	WATSON, LILEITH D
05/09/18 83834	F	R	35830U	Used	2017	Mercedes-Benz E300W4	133	-9,383	0	850	0	850	-8,533	Michael L	Sergio D martin g	-	DUCATO, JOSEPH V
05/30/18 83913	F	L	35881U	Used	2018	Mercedes-Benz C300W4	135	-2,736	1,082	0	1,022	2,104	-632	Michael T	James C Christian D	-	BUSTAMANTE, MARIA R
05/05/18 83831	F	L	35822U	Used	2017	Mercedes-Benz C300C4	135	-5,522	555	0	1,103	1,658	-3,864	Michael L	James C David G	-	CULLEN, THERESA A
04/30/18 83762	F	R	35770U	Used	2017	Mercedes-Benz E300W4	159	-9,422	598	0	0	598	-8,824	Michael T	James C martin g	-	FOLEY, DANIEL J
05/11/18 83849	F	R	35787U	Used	2017	Mercedes-Benz E300W4	162	-6,132	548	850	2,085	3,483	-2,649	Michael L	Sergio D kevin s	-	RENWICK, BERNADETTE M
05/21/18 83933	F	R	35773U	Used	2015	Mercedes-Benz GLA450W4	178	994	0	1,225	0	1,225	2,219	Michael T	Sergio D james p	-	SULLIVAN, LIAM C
04/03/18 83553	F	R	35681U	Used	2015	Mercedes-Benz C300W4	180	-470	1,700	0	810	2,510	2,040	-	Sergio D martin g	-	VAZQUEZ, YESENIA
04/11/18 83611	F	R	35676U	Used	2015	Mercedes-Benz S550C4	188	-398	2,822	0	2,315	5,137	4,739	Michael L	Sergio D Renee B	-	LOZADO, JEANNINE KERA
04/24/18 83735	F	R	35698U	Used	2014	Mercedes-Benz E350A	194	4,875	0	0	0	0	4,875	Michael T	Sergio D Jeremie R	-	NADJADI, DEBORAH T
05/01/18 83794	F	R	35621U	Used	2014	Mercedes-Benz CLA250C4	232	-1,129	1,402	850	500	2,752	1,623	Michael T	Sergio D Alexander N	-	ADAVI, DAMILARE JOHN
04/27/18 83736	F	R	35601U	Used	2015	Mercedes-Benz GLA250W4	233	-3,273	585	0	1,002	1,587	-1,686	Michael T	Sergio D james p	-	JEAN, VIOLETTE F
05/12/18 83809	F	R	35646U	Used	2015	Mercedes-Benz E400C4	233	-4,168	625	0	1,085	1,710	-2,458	Michael T	Sergio D james p	-	VILLUCCI, PETER LAWRENCE
05/19/18 83920	F	R	35642U	Used	2017	Mercedes-Benz E300W4	242	-6,848	397	850	2,562	3,809	-3,039	Michael T	Sergio D Shawn M	-	HUGHES, DIANA M
05/16/18 83900	F	R	35606U	Used	2017	Mercedes-Benz E300W4	252	-5,974	1,070	850	2,585	4,505	-1,469	Michael T	Sergio D Bob L	-	RUSSINI-VALENTI, LISA
Total							44,749	59,285	17,575	54,533	131,393	176,172					

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