

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
	13-1703	2013	Toyota	Corolla	8	\$ 576.23	\$ 2,075.87
	16-9170	2016	Toyota	Camry	9	\$ 2,215.97	\$ 1,507.00
	14-1214	2014	Toyota	Corolla	13	\$ 1,344.84	\$ 607.00
	14-0564	2014	Toyota	Sienna	13	\$ 1,617.68	\$ 1,953.00
	14-1434	2014	Toyota	Yaris	14	\$ 784.75	\$ 1,612.00
	08-9564	2008	Mazda	6 GS	15	\$ 1,408.18	\$ 607.00
	14-6384	2014	Nissan	Versa	15	\$ 1,421.83	\$ 607.00
	13-8629	2013	Toyota	Corolla	16	\$ 2,060.68	\$ 2,102.63
	14-7243	2014	Honda	Civic	16	\$ 706.81	\$ 607.00
	13-3853	2013	Toyota	Rav 4	17	\$ 2,886.08	\$ 1,303.74
	14-5201	2014	Toyota	Corolla	18	\$ 1,165.60	\$ 471.00
	13-6868	2013	Toyota	Corolla	18	\$ 212.11	\$ 607.00
	15-9178	2015	Toyota	4 Runner	20	\$ 1,807.55	\$ 1,968.06
	09-7223	2009	Toyota	Highlander	23	\$ 1,026.74	\$ 1,126.61
	12-6648	2012	Toyota	Rav 4	23	\$ 776.91	\$ 1,101.77
	14-4451	2014	Toyota	Corolla	24	\$ 2,080.64	\$ 992.23
Apr.24th	14-0593	2014	Toyota	Rav 4	26	\$ 1,850.55	\$ 1,012.00
	15-8828	2015	Toyota	Corolla	27	\$ 1,278.42	\$ 2,107.68
	15-6115	2015	Toyota	Corolla	28	\$ 857.48	\$ 969.00
	15-7293	2015	Toyota	Rav 4	28	\$ 1,839.29	\$ 1,107.00
	07-7922	2007	VW	Golf	30	\$ 802.55	\$ 471.00
	15-4971	2015	Toyota	Rav 4	30	\$ 618.45	\$ 607.00
	13-5808	2013	Toyota	Highlander	30	\$ 2,290.81	\$ 3,910.90
	15-3203	2015	Toyota	Avalon	34	\$ 2,164.74	\$ 653.19
	14-7973	2014	Hyundai	Santa Fe	38	\$ 491.16	\$ 1,781.18
	17-0687	2017	Toyota	Corolla	38	\$ 576.23	\$ 2,075.87
	15-0269	2015	VW	Jetta	47	\$ (93.13)	\$ 717.40
	12-5452	2012	Mini	Cooper	48	\$ (572.16)	\$ 607.00
	15-4122	2015	Toyota	Tacoma	49	\$ 1,674.17	\$ 1,500.74
	13-9021	2013	Ford	Fiesta	49	\$ 129.21	\$ 607.00
	16-1324	2016	Toyota	4 Runner	54	\$ 1,153.89	\$ 1,358.07
	15-7745	2015	GMC	Sierra	64	\$ 1,328.65	\$ 1,983.45
	11-8546	2011	Toyota	Tacoma	71	\$ 664.61	\$ 607.00

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	24	\$31,630	\$29,433	2544	
31 - 45 Days	3	\$3,232	\$4,510	2581	
46 - 60 Days	4	\$2,385	\$4,073	1614	
60 - 90 Days	6	\$7,758	\$11,013	3128	
90 Days and Over	4	\$1,704	\$6,185	1972	
Total	41	\$46,709	\$55,215	2486	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales