

-----  
 Value  
 (1) Idle Parts Total 81951.19  
 (2) Current Parts Total 1170651.86  
 (3) Total Parts 1252603.05

Idle Capital Percentage (1)/(3) 6.54%

Off the Shelf Fill Rate

-----  
 Quantity  
 (1) Total Off the Shelf 95416  
 (2) Total Other 3181  
 (3) Total Quantity Sold 98597

Off the Shelf Fill Rate (1)/(3) 96.7%

True Turn

-----  
 Value  
 (1) Annualization Ratio (365/212) 1.721  
 (2) Total Stock Orders 5176634.00  
 (3) Annualized Stock Orders 8908987.11  
 (4) Inventory Value 1252603.05  
 (5) True Turn (3)/(4) 7.11

Parts with Negative on Hand \*Note: Does NOT include Negative on Hand or "Dirty Cores"

-----  
 Part Numbers Cost Qty Extended  
 14 1348.23 2261- 1957.30-

Lost Sales

-----  
 Part Numbers Cost Qty Extended  
 9 670.21 9 670.21

Parts Without Cost

-----  
 Part Numbers  
 Total Parts Without Cost 112

Parts With No Bin Location

-----  
 Part Numbers Cost Qty Extended  
 9 917.86 3 132.54  
 Total Parts with No Bin Location

=====  
All Manf, All OEM Cd, All SGrp

	%	#	Pieces	Value
Active Parts: Stocked	13.6	1712	1727	177124.14
Active Parts: With Excess Stock	59.1	4316	18639	768076.08
Active Parts: Understocked	3.3	639	471	43043.05
Active Parts: To Phase Out	.0	0	0	.00
Total Active Parts	76.1	6667	20837	988243.27
Superceded With On Hand	1.2	88	177	15479.39
Inactive With On Hand	22.7	2322	4677	295347.83
Total Inventory To Sell	100.0	9077	25691	1299070.49
Cores on Hand		96	125	35018.80
Negative On Hand		15	2342	2705.81
Total of Inventory		9188	23474	1331383.48
Parts on Open Repair Orders		1585	4628	156052.50
Value of Inventory		10773	28102	1487435.98
Not on Factory Master		9430	833	64511.08
Parts Without Cost		176	0	.00

All Manf, All OEM Cd, All SGrp, All Parts	Parts	%	Acum%	Value	%	Acum%
Never Sold	334	4.2	4.2	55540	4.3	4.3
2022 August or Older	892	11.1	15.3	95449	7.4	11.7
2022 September	190	2.4	17.7	18608	1.4	13.2
2022 October	226	2.8	20.5	20010	1.6	14.7
2022 November	221	2.8	23.3	23838	1.8	16.6
2022 December	294	3.7	26.9	35885	2.8	19.3
2023 January	279	3.5	30.4	35483	2.8	22.1
2023 February	297	3.7	34.1	39918	3.1	25.2
2023 March	470	5.9	40.0	67089	5.2	30.4
2023 April	500	6.2	46.2	74415	5.8	36.2
2023 May	639	8.0	54.2	98981	7.7	43.8
2023 June	838	10.5	64.7	142445	11.0	54.9
2023 July	1177	14.7	79.4	192371	14.9	69.8
2023 August	1652	20.6	100.0	389496	30.2	100.0
Totals	8009	100.0		1289528	100.0	
Cores With On Hand	96			35019		

=====			
From 1/01/23 to 7/31/23	All Manf, All	Stocking Groups	
	#	Pieces	Value
=====			
Manual Increases	343	666	48707.53
Manual Decreases	432	-1479	-107830.49
Net Manual Adjustments	775	-813	-59122.96
Physical Inventory Increases	402	1125	24626.94
Physical Inventory Decreases	157	-934	-8797.35
Net Physical Inventory Adjustments	559	191	15829.59
LIFO Increases	5379	18022	50869.91
LIFO Decreases	154	11780	-12548.93
Net LIFO Adjustments	5533	29802	38320.98

=====			
From 1/01/23 to 7/31/23	All Manf, All Stocking Groups		
	#	Pieces	Value
=====			
Manual Increases	343	666	48707.53
Manual Decreases	432	-1479	-107830.49
Net Manual Adjustments	775	-813	-59122.96
Physical Inventory Increases	402	1125	24626.94
Physical Inventory Decreases	157	-934	-8797.35
Net Physical Inventory Adjustments	559	191	15829.59
LIFO Increases	5379	18022	50869.91
LIFO Decreases	154	11780	-12548.93
Net LIFO Adjustments	5533	29802	38320.98

=====  
All Manf, All Stocking Groups  
=====

Changes to Status:			Phase-In	Phase-Out
August	2023		91	276
April	2023 To July	2023	386	729
January	2023 To April	2023	456	626
October	2022 To January	2023	439	487
July	2022 To October	2022	315	461
April	2022 To July	2022	339	505
April	2022 and Older		2515	8521

Inactive Parts to Phase-In

Parts to Phase-Out

Parts Excluded From Phase-In

Non-Stocked Parts with On Hand 2322

Superseded Parts with On Hand 87

Active Parts with No Sales 1

All Manf, All Stocking Groups, All Parts, All Sales Types					
	From	1/01/23	1/01/23	1/01/23	1/01/23
	To	7/31/23	7/31/23	7/31/23	7/31/23
		Sales	Cost	Gross	GP %
Sales Filled From Shelf		5392784.17	3767691.09	1625093.08	30.1
Sales Filled By NG		557216.66	448779.33	108437.33	19.5
Sales Filled By EP		285057.01	222415.55	62641.46	22.0
Sales Filled By SO		2155546.99	1492894.97	662652.02	30.7
Total Sales		8390604.83	5931780.94	2458823.89	29.3
Returns To Inventory		-425986.20	-401486.57	-24499.63	-5.8
Returns Not To Inventory		-13686.23	-13196.56	-489.67	-3.6
Total Returns		-439672.43	-414683.13	-24989.30	-5.7
Net Sales		7950932.40	5517097.81	2433834.59	30.6
Filled From Shelf-Counter		68.9%	68.0%	75.2%	
Filled From Shelf-Service		72.3%	74.2%	69.5%	
Filled Same Day--Counter		71.9%	71.0%	78.0%	
Filled Same Day--Service		76.0%	78.7%	72.0%	

All Manf, All OEM Cd, All SGrp	From	1/01/23	1/01/23	1/01/23	1/01/23
	To	7/31/23	7/31/23	7/31/23	7/31/23
		Sales	Cost	Gross	GP %
Counter Retail Sales		349531.96	252535.03	96996.93	27.8
Counter Internal Sales		352373.00	258179.57	94193.43	26.7
Counter Wholesale Sales		2692106.53	2449881.88	242224.65	9.0
Total Counter Sales		3394011.49	2960596.48	433415.01	12.8
RO Customer Pay Sales		1601170.48	1097002.03	504168.45	31.5
RO Internal Pay Sales		712726.11	568354.98	144371.13	20.3
RO Warranty Sales		2353767.12	1087855.63	1265911.49	53.8
RO Service Contract Sales		328929.63	217971.82	110957.81	33.7
Total RO Sales		4996593.34	2971184.46	2025408.88	40.5
Total Sales		8390604.83	5931780.94	2458823.89	29.3
Total Returns		-439672.43	-414683.13	-24989.30	-5.7
Total Net Sales		7950932.40	5517097.81	2433834.59	30.6

PD3071R  
CCOBOS

VERA CADILLAC BUICK GMC  
Stock Order Analysis

8/23/23 12:58:17

=====  
From 1/01/23 to 7/31/23 All Manf, All OEM Cd, All SGrp  
=====  
# Pieces Cost Value  
=====  
Stock Orders Placed 22461 52694 2107996.95 2515305.82  
Stock Orders Received 24471 111744 2442771.02 3806851.15  
  
Special Orders Placed 11224 16092 1630114.69 1734302.04  
Special Orders Received 11085 15612 1605043.32 1696566.35  
  
Parts Canceled 1490 6017 348465.83 390523.92  
  
Factory Returns 1781 2302 217167.88 228228.14  
Core Returns 1198 1395 221415.00 255165.00  
  
Parts On Order 386 16190.67 18812.50  
Parts On Backorder 780 163926.76 169365.57  
Parts Referred 372 16812.86 22351.79