

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
04/03/18	17G088G	2003	GMC	C4500	315	-\$1,284.02	\$190.89
04/03/18	17B078A	2013	BUICK	LACROSSE	34	\$2,096.01	\$1,135.46
04/04/18	17B048C	2003	TOYOTA	COROLLA	9	\$35.58	\$0.00
04/04/18	18G189A	2011	MAZDA	MAZDA6	8	\$866.00	\$0.00
04/05/18	A2650	2015	CHEVROLET	EQUINOX LT	28	\$1,489.05	\$0.00
04/05/18	A2713	2015	GMC	SIERRA K150	0	\$26,861.90	\$0.00
04/05/18	17G353A	2016	FORD	F-150	171	\$2,145.95	\$1,838.40
04/05/18	A2503A	2015	GMC	SIERRA 1500	64	\$1,710.01	\$1,540.15
04/05/18	17B141C	2004	HONDA	CR-V	97	-\$774.55	\$0.00
04/05/18	18G131A	2013	BUICK	ENCORE PRE	36	\$2,560.95	\$977.19
04/06/18	A2600	2017	GMC	YUKON/DEN/	53	\$1,845.00	\$0.00
04/06/18	A2300	2015	CHEVROLET	SILVERADO K	206	\$652.26	\$3,063.60
04/06/18	18G110B	2005	CHEVROLET	EQUINOX	11	\$1,850.67	\$0.00
04/06/18	18B050A	2012	KIA	SPORTAGE	8	\$3,075.00	\$1,622.96
04/06/18	A2471A	2015	CHEVROLET	SILVERADO 1	37	\$2,080.01	\$600.00
04/07/18	17G300B	2003	PORSCHE	BOXSTER	203	\$1,452.65	\$45.00
04/07/18	A2472A	2011	CHEVROLET	SILVERADO 1	106	\$2,252.95	\$245.00
04/07/18	17B147A	2013	GMC	ACADIA	101	-\$119.75	\$2,368.31
04/09/18	17G371A	2017	RAM	1500	162	\$8,681.89	\$2,900.37
04/09/18	A2557A	2012	DODGE	JOURNEY	30	\$2,320.00	\$1,014.94
04/09/18	18G129A	2018	GMC	YUKON	49	-\$204.71	\$599.73
04/10/18	A2463	2017	GMC	TERRAIN SLT	132	\$88.98	\$0.00
04/10/18	A2512	2017	GMC	SIERRA K350	96	-\$94.00	\$1,068.95
04/11/18	A2130G	2011	SUZUKI	GSX R 750	152	\$875.00	\$0.00
04/12/18	A2702	2012	GMC	SIERRA K350	13	\$3,905.00	\$1,263.30
04/12/18	17B193B	2013	CHEVROLET	TRAVERSE	43	\$3,191.05	\$1,169.88
04/12/18	A2705	2016	CHEVROLET	EXPRESS G3	10	\$2,850.99	\$0.00
04/12/18	A2486A	2006	DODGE	RAM 1500	43	\$2,172.00	\$0.00
04/13/18	A2681	2017	NISSAN	ALTIMA 2.5/S	21	\$1,805.00	\$1,786.77
04/13/18	A2522	2017	GMC	SIERRA K250	93	\$3,102.93	\$0.00
04/13/18	A2149A	2016	GMC	YUKON	256	\$2,008.31	\$0.00
04/14/18	18G069B	2007	FORD	F-150	16	\$3,295.00	\$45.00
04/14/18	A2524A	2014	JEEP	COMPASS	25	\$2,160.98	\$1,045.00
04/17/18	17B062B	2015	GMC	TERRAIN	17	\$1,295.00	\$0.00
04/18/18	A2441B	2012	FORD	F-150	56	\$2,170.95	\$1,683.80
04/18/18	17G338B	2015	CHEVROLET	SILVERADO 1	33	\$2,030.01	\$1,000.00
04/19/18	A2650A	2008	CHEVROLET	SILVERADO K	14	\$3,585.00	\$946.22
04/19/18	17B095G	2009	GMC	SIERRA 1500	6	\$3,172.00	\$145.00

04/20/18 A2677	2013 GMC	SIERRA K250	36	\$3,885.00	\$3,415.36
04/21/18 A2194	2017 BUICK	ENVISION ES	270	\$85.45	\$248.00
04/21/18 18G166A	2014 FORD	F-150	40	\$2,395.00	\$1,405.56
04/21/18 A2659A	2014 CHEVROLET	SILVERADO 1	35	\$3,163.11	\$2,258.71
04/21/18 A2531	2016 GMC	TERRAIN DE	100	\$3,057.45	\$275.00
04/21/18 A2654	2017 CHEVROLET	CRUZE LT	44	\$1,161.00	\$45.00
04/23/18 A2566	2016 CHEVROLET	IMPALA LIM	87	\$1,901.44	\$325.00
04/23/18 17G439A	2014 GMC	YUKON XL 1E	116	\$513.03	\$2,779.16
04/23/18 A2527A	2014 RAM	3500	25	\$3,940.00	\$2,971.40
04/23/18 18B061A	2012 NISSAN	SENTRA	7	\$3,425.00	\$0.00
04/23/18 A2680	2016 FORD	FUSION SE	31	\$1,790.40	\$145.78
04/23/18 A2707	2017 BUICK	ENCLAVE	19	\$942.95	\$1,875.38
04/23/18 A2448A	2014 GMC	ACADIA	123	\$2,698.45	\$1,156.29
04/24/18 A2689	2014 CHEVROLET	SILVERADO K	26	\$2,950.29	\$2,326.31
04/24/18 A2175A	2015 JEEP	WRANGLER U	182	-\$49.30	\$1,985.24

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	19	\$51,039.66	\$7,372.21	\$3,074.31	28.79%
31 - 45 Days	5	\$10,121.04	\$3,443.49	\$2,712.98	7.58%
46 - 60 Days	4	\$6,333.93	\$731.09	\$1,766.26	6.06%
60 - 90 Days	9	\$15,595.62	\$6,697.25	\$2,476.99	13.64%
90 Days and Over	29	\$6,151.25	\$22,709.18	\$995.19	43.94%
Total	66	\$89,241.50	\$40,953.22	\$11,025.73	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales