

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
4/13/2018	C20008	2015	KIA	OPTIMA	20	\$ 1,946.00	\$ 723.66
4/13/2018	D19960	2014	CHEVY	SILVERADO	20	\$ 3,484.11	\$ 200.00
4/14/2018	D19909	2017	DODGE	CARAVAN	29	\$ 1,802.16	\$ 756.00
4/15/2018	CR19907	2017	DODGE	CARAVAN	29	\$ 4,536.57	\$ 2,114.00
4/5/2018	D19792	2013	TOYOTA	CAMRY	30	\$ 2,894.41	\$ 1,846.96
4/15/2018	C19898	2017	KIA	OPTIMA	30	\$ 2,835.29	\$ 1,590.78
4/15/2018	C19022	2015	CHEVY	SILVERADO	210	\$ (2,677.17)	\$ 3,745.52
4/29/2018	D20882	2014	DODGE	CHALLENGER	259	\$ (2,092.47)	\$ 2,714.00
4/3/2018	D19964	2001	GMC	SIERRA 1500	6	\$ 3,160.00	
4/12/2018	DCR2000	2016	JEEP	PATRIOT	12	\$ (1,417.09)	\$ 1,492.08
4/20/2018	K20012	2015	DODGE	CHARGER	14	\$ 2,003.64	\$ 2,019.00
4/5/2018	C19891	2016	RAM	1500	19	\$ 4,259.62	\$ 303.11
4/8/2018	CR19910	2017	CHRYSLER	300	20	\$ (115.10)	\$ 503.00
4/20/2018	C20007	2017	KIA	SPARTAGE	20	\$ 982.55	\$ 413.52
4/6/2018	D19864	2015	DODGE	DURANGO	25	\$ 3,931.26	\$ 2,847.77
4/6/2018	K19791	2016	HONDA	ACCORD	28	\$ 3,227.38	\$ 3,076.00
4/21/2018	D19961	2016	CHEVY	SILVERADO1500	28	\$ 1,284.13	\$ 988.03
4/2/2018	C19844	2017	RAM	1500	29	\$ 2,081.57	\$ 1,872.89
4/10/2018	D19799	2016	DODGE	CHALLENGER	31	\$ (23.40)	\$ 1,000.00
4/9/2018	K19795	2016	NISSAN	VERSA	34	\$ 2,798.00	\$ 3,943.75
4/25/2018	CR19915	2017	RAM	3500	36	\$ 3,003.47	\$ 4,281.99
4/10/2018	D19776	2017	KIA	SPORTAGE	38	\$ 1,335.50	\$ 1,803.42
4/10/2018	N19818	2016	CHEVY	SILVERADO	38	\$ 739.11	\$ 607.32
4/18/2018	D19883	2016	DODGE	CHARGER	38	\$ 1,409.31	\$ 1,920.08
4/18/2018	D19827	2016	NISSAN	FRONTIER	38	\$ 2,373.82	\$ 2,252.48
4/23/2018	C19796	2017	KIA	OPTIMA	50	\$ 2,301.47	\$ 334.07
4/6/2018	CR19697	2017	DODGE	DURANGO	61	\$ 4,127.34	\$ 3,591.00
4/7/2018	CR19628	2017	KIA	SEDONA	76	\$ 2,515.55	\$ 754.00
4/26/2018	K19609	2016	RAM	2500	97	\$ 85.53	\$ 3,097.64
4/17/2018	D19467	2015	DODGE	CHALLENGER	120	\$ (368.60)	\$ 3,701.00
4/8/2018	D19368	2017	RAM	2500	132	\$ 1,829.60	\$ 502.33
4/8/2018	N19266	2016	TOYOTA	TACOMA	156	\$ (1,899.68)	\$ 3,960.00
4/21/2018	D18881	2014	CHEVY	SILVERADO	258	\$ (3,717.47)	\$ 2,948.00

4/6/2018	K19871	2015	KIA	OPTIMA	12	\$	3,259.87	
4/22/2018	D20020	2017	CHEVY	COLORADO	16	\$	2,383.20	\$ 374.00
4/6/2018	D19895	2015	TOYOTA	TC	21	\$	2,488.36	\$ 464.94
4/9/2018	K19916	2017	HYUNDAI	ACCENT	23	\$	2,285.55	\$ 843.58
4/18/2018	D19853	2013	DODGE	DART	30	\$	2,502.51	\$ 2,224.77
4/26/2018	K19991	2013	KIA	SOUL	36	\$	(72.44)	\$ 367.06
4/21/2018	D19862	2015	KIA	OPTIMA	41	\$	893.09	\$ 3,897.96
4/7/2018	D19768	2014	NISSAN	NOTE	49	\$	1,550.92	\$ 2,572.31
4/6/2018	K19439	2017	TOYOTA	TUNDRA	112	\$	2,560.61	\$ 3,897.42
4/29/2018	K20077	2017	KIA	OPTIMA	7	\$	1,028.03	\$ 368.20
4/25/2018	D19932	2015	NISSAN	NOTE	9	\$	4,318.18	\$ 393.51
4/30/2018	K20057	2017	CHEVY	SONIC	15	\$	2,328.34	\$ 1,202.00
4/13/2018	K19984	2016	KIA	SOUL	17	\$	2,328.34	\$ 1,202.00
4/1/2018	C19894	2016	KIA	SPORTAGE	19	\$	(730.76)	\$ 1,128.14
4/11/2018	K19912	2017	DODGE	JOURNEY	19	\$	1,367.53	\$ 561.00
4/9/2018	C19899	2017	KIA	FORTE	21	\$	1,493.27	\$ 150.00
4/2/2018	K19821	2015	KIA	OPTIMA	23	\$	5,970.60	\$ 3,099.77
4/28/2018	K19927	2015	KIA	RIO	26	\$	2,904.64	\$ 95.61
4/27/2018	K19987	2016	KIA	OPTIMA	29	\$	3,336.61	\$ 639.00
4/17/2018	k19876	2014	KIA	SOUL	30	\$	845.00	

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	32	\$84,836	43846	4021	0.61
31 - 45 Days	9	\$12,454	20070	3613	0.17
46 - 60 Days	2	\$3,851	2906	3378	0.3
60 - 90 Days	2	\$6,642	4345	5493	0.3
90 Days and Over	7	-\$6,279	24564	2612	0.13
<b>Total</b>	<b>52</b>	<b>\$101,504</b>	<b>65088</b>	<b>41069</b>	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales  
% of total unit sales result of dividing unit sales in age bucket by total unit sales