

ANALYSIS FOR MONTH ENDING 08/22/2023 VENDOR = GM

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS			SPECIALS		
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	1209	9.4	111489.64	42.1	7185						
AUTO PHASE-OUT PARTS	8345	64.6	111066.32	42.0	4713						
DEALER PHASE-OUT PARTS	1		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	3369	26.1	42007.92	15.9	2341						
TOTAL INVENTORY	12924	100.0	264563.88	100.0	14239						
CLEAN CORES VALUE	728		4607.00		74						
INVENTORY WITH CLEAN CORES	0		269170.88		0						

INVENTORY BY GL

P&A-INV-GM	12714	98.4	244013.83	90.7	10107	COI GL: 242
GAS OIL GREASE-INV-GM	23	.2	20857.37	7.7	4110	COI GL: 244
TIRES-GM	187	1.4	4299.68	1.6	22	COI GL: 243

SALES (AT COST)

ACTIVE PARTS	337	62.4	35346.59	51.6	2962
AUTO PHASE-OUT PARTS	49	9.1	6315.50	9.2	58
DEALER PHASE-OUT PARTS	0		0.00		0
MANUAL ORDER PARTS	0		0.00		0
NON-STOCK PARTS	154	28.5	26899.57	39.2	535
TOTAL SALES (AT COST)	540	100.0	68561.66	100.0	3555
TOTAL LOST SALES	0		0.00		0
TOTAL EMERGENCY PURCHASES	0		0.00		0
LEVEL OF SERVICE		100.0		100.0	

INVENTORY BY SOURCE

SRC 101 STANDARD	12459	96.4	223357.97	84.4	8918	312	1192	30188.66	202	229	18048.63
SRC 102 CAMPAIGN	1		457.80	.2	10	0	0	0.00	0	0	0.00
SRC 103 GMSP	1		119.95		5	1	12	287.88	0	0	0.00
SRC 104 SOP	91	.7	2581.47	1.0	329	3	11	58.88	0	0	0.00
SRC 107 GOG	2		459.44	.2	2	0	0	0.00	0	0	0.00
SRC 108 BATTERIES	20	.2	2742.70	1.0	20	4	12	1634.74	0	0	0.00
SRC 110 AC DELCO	107	.8	5644.73	2.1	531	15	39	481.86	1	1	10.87
SRC 111 CHEMICALS	15	.1	1025.16	.4	144	0	0	0.00	0	0	0.00
SRC 113 ACCESS	1		112.50		2	0	0	0.00	0	0	0.00
SRC 114 NON-DIRECT ACCESS	1		12.84		2	0	0	0.00	0	0	0.00
SRC 117 BULK	21	.2	20397.93	7.7	4108	9	2674	11891.28	0	0	0.00
SRC 118 NR	1		808.32	.3	6	2	5	673.60	0	0	0.00
SRC 120 AFTERMARKET	2		88.31		2	0	0	0.00	0	0	0.00
SRC 121 TIRES	187	1.4	4299.68	1.6	22	12	25	5340.96	0	0	0.00
SRC 901 FREIGHT	2		79.84		2	2	2	79.84	0	0	0.00
SRC 912 AFTERMARKET	13	.1	2375.24	.9	136	2	20	607.80	0	0	0.00

SALES (AT COST) BY SOURCE

SRC 101 STANDARD	481	87.8	50184.61	70.0	1253
SRC 102 CAMPAIGN	1	.2	45.78	.1	1
SRC 103 GMSP	1	.2	287.88	.4	12
SRC 104 SOP	5	.9	73.47	.1	14
SRC 108 BATTERIES	6	1.1	1652.82	2.3	11
SRC 110 AC DELCO	19	3.5	748.64	1.0	55
SRC 111 CHEMICALS	3	.5	67.20	.1	10

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SRC 117 BULK	9	1.6	9216.81	12.9	2103
SRC 118 NR	1	.2	437.16	.6	3
SRC 120 AFTERMARKET	1	.2	9.20		1
SRC 121 TIRES	18	3.3	8002.85	11.2	47
SRC 912 AFTERMARKET	3	.5	933.70	1.3	30

SALES MOVEMENT

Month To Date	710	5.5	56046.42	21.2	6572
NO-SALE 1 TO 3 MONTHS	2386	18.5	55409.53	20.9	1639
NO-SALE 4 TO 6 MONTHS	2024	15.7	26826.41	10.1	1018
NO-SALE 7 TO 9 MONTHS	1816	14.1	19158.14	7.2	661
NO-SALE 10 TO 12 MONTHS	2938	22.7	15816.23	6.0	456
NO-SALE 13 TO 15 MONTHS	1697	13.1	11470.90	4.3	306
NO-SALE OVER 15 MONTHS	1353	10.5	79836.25	30.2	3587

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	2		0.00		0
PARTS PHASED OUT	321		1322.58		182
PARTS DROPPED	471		0.00		0

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DataPoint	Description	
	Number of Parts on ROs	3377
	Number of Parts Filled OSF	3155
DP1	RO Off the Shelf Fill %	93.43 %
DP2	Total Idle Capital %	36.44 %
DP3	Negative On Hand	3755.42
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	5
DP6	Monthly Closing Inventory Value	264563.88
DP7	Lost Sales	.00
DP8	True Turns $((R-S)*12/Y)*(V/100)$	2.2708

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	2815
B	Number of Stocking Parts Filled OSF	2759
C	RO Off the Shelf Fill % (B/A)*100	98.01 %
D	Value of Stocking Parts with MNS 6-11	2201.84
E	Value of Stocking Parts with MNS 12+	64.18
F	Value of Non-Stock Parts with MNS 3-5	7028.75
G	Value of Non-Stock Parts with MNS 6-8	19768.35
H	Value of Non-Stock Parts with MNS 9-11	17822.83
I	Value of Non-Stock Parts with MNS 12+	96335.64
J	Total Idle Capital $\%((E+I)/Y)*100$	36.44 %
K	Number of Parts with Negative O.H.	14
L	Value of Parts with Negative O.H.	3755.42
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	5

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	
Q	Value of Lost Sales	.00

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	68561.66
S	Monthly Returns From Customers	853.31
	Monthly Cycle Returns to Vendor	1325.31
	Decreasing Manual Onhand Adjustments	5285.77
	Increasing Manual Onhand Adjustments	3001.36
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	51245.50
U	Monthly Receipts	69305.00
V	Stock Order Utilization (T/U)*100	73.94 %
W	Month Close Inventory - Stock Parts	111489.64
X	Month Close Inventory- Non-Stock Parts	153074.24
Y	Month Close Inventory - All Parts	264563.88

	I/O Part Sales	3202.94
	I/O Part Returns and Deletes	-274.38

ANALYSIS FOR MONTH ENDING 08/22/2023

SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL	17307.99	12584.27	0.00	4723.72
2 WHOLESALE	166.06	107.16	0.00	58.90
3 INTERNAL	0.00	0.00	0.00	0.00
4 EMPLOYEE	0.00	0.00	0.00	0.00
5	0.00	0.00	0.00	0.00
6	0.00	0.00	0.00	0.00
7	0.00	0.00	0.00	0.00
8	0.00	0.00	0.00	0.00
TOTAL	17474.05	12691.43	0.00	4782.62
9 RO CUST PAY	58901.62	38235.79	0.00	20665.83
10 RO WARRANTY	12362.35	9062.52	0.00	3299.83
11 RO INTERNAL	10332.07	6807.86	0.00	3524.21
12 RO SVC CONT	0.00	0.00	0.00	0.00
13 RO EMPLOYEE	0.00	0.00	0.00	0.00
14	0.00	0.00	0.00	0.00
15	0.00	0.00	0.00	0.00
TOTAL	81596.04	54106.17	0.00	27489.87