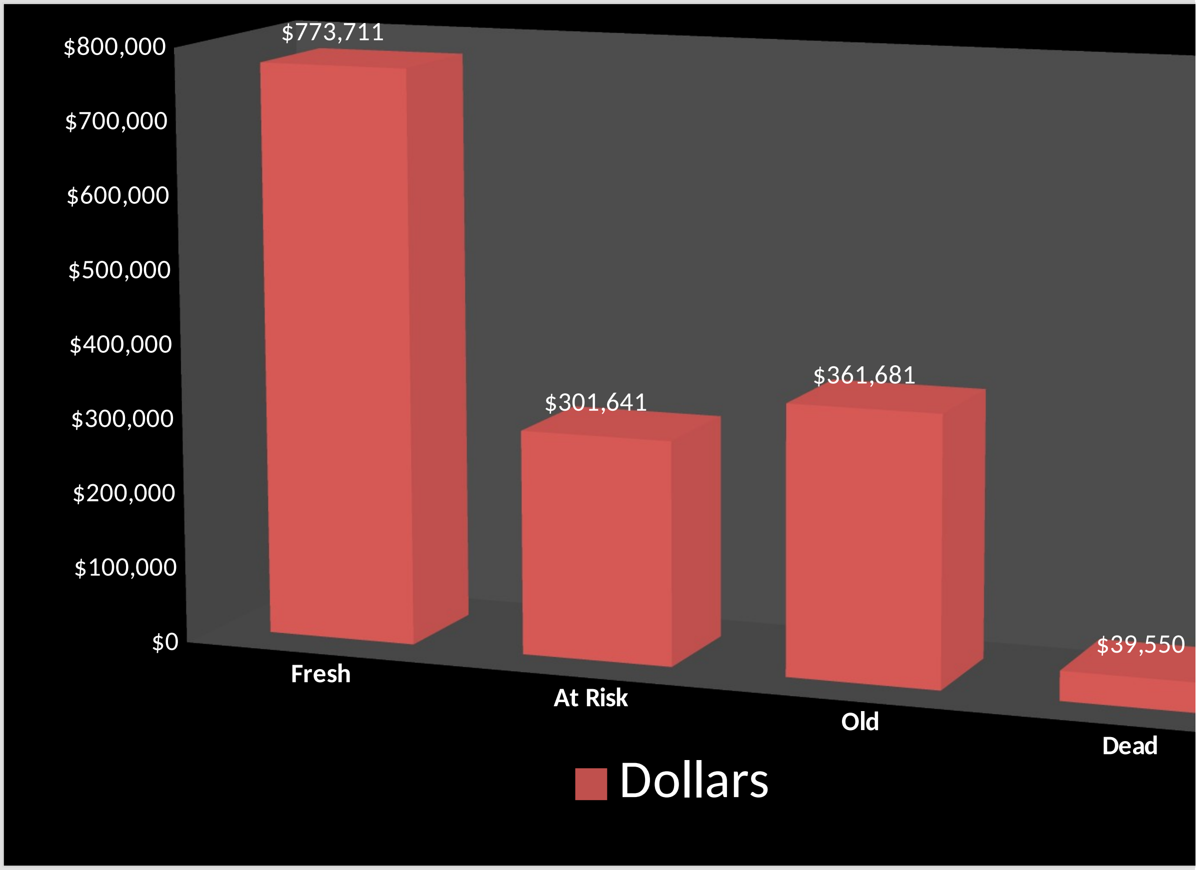
Pre-Owned Stock Analysis

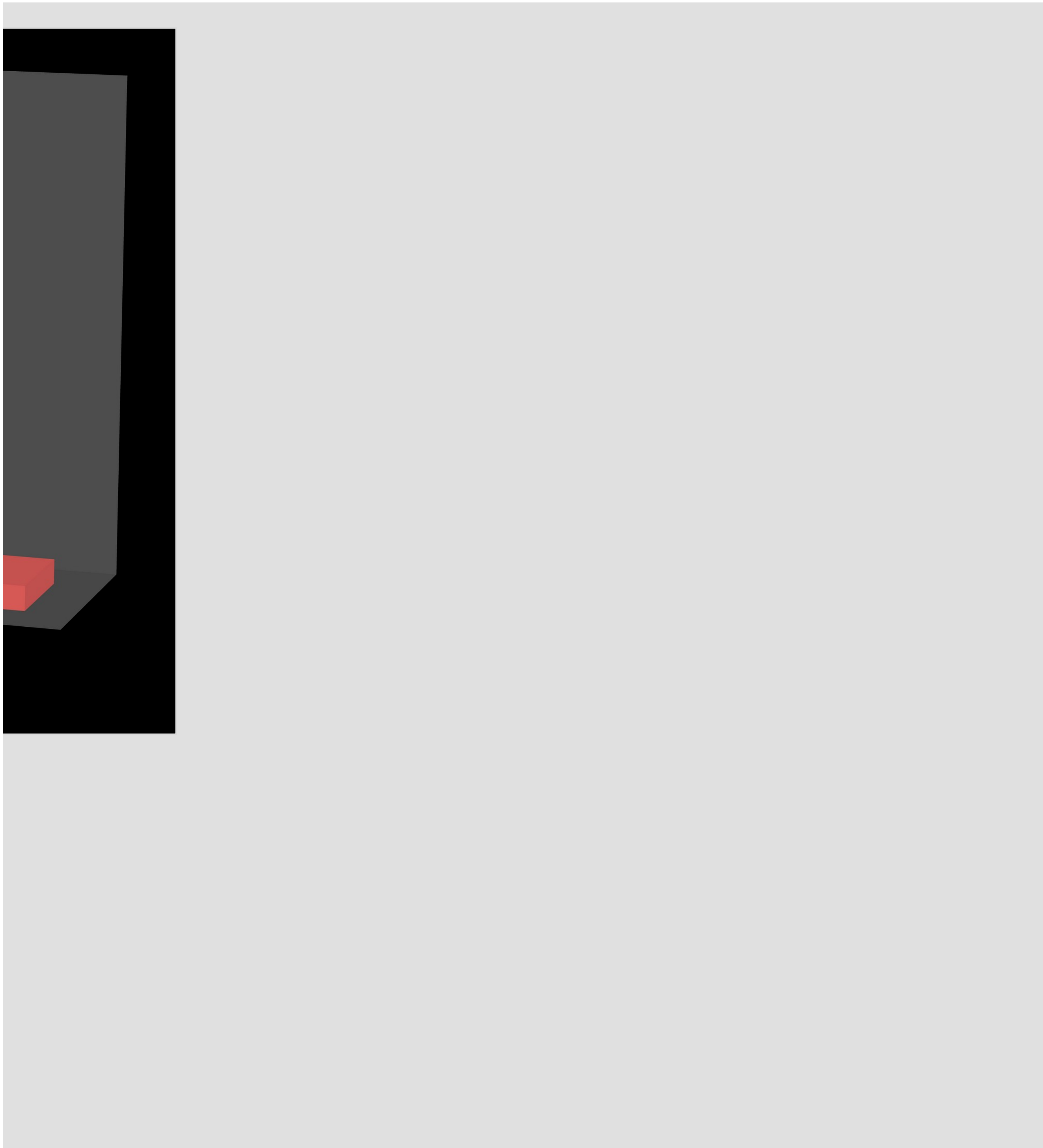
	Days In Stock				
	0-30	31-45	46-60	61-90	90-120
# Of Units	57	5	7	9	2
Dollars	$773,711	$173,146	$128,495	$314,447	$47,234

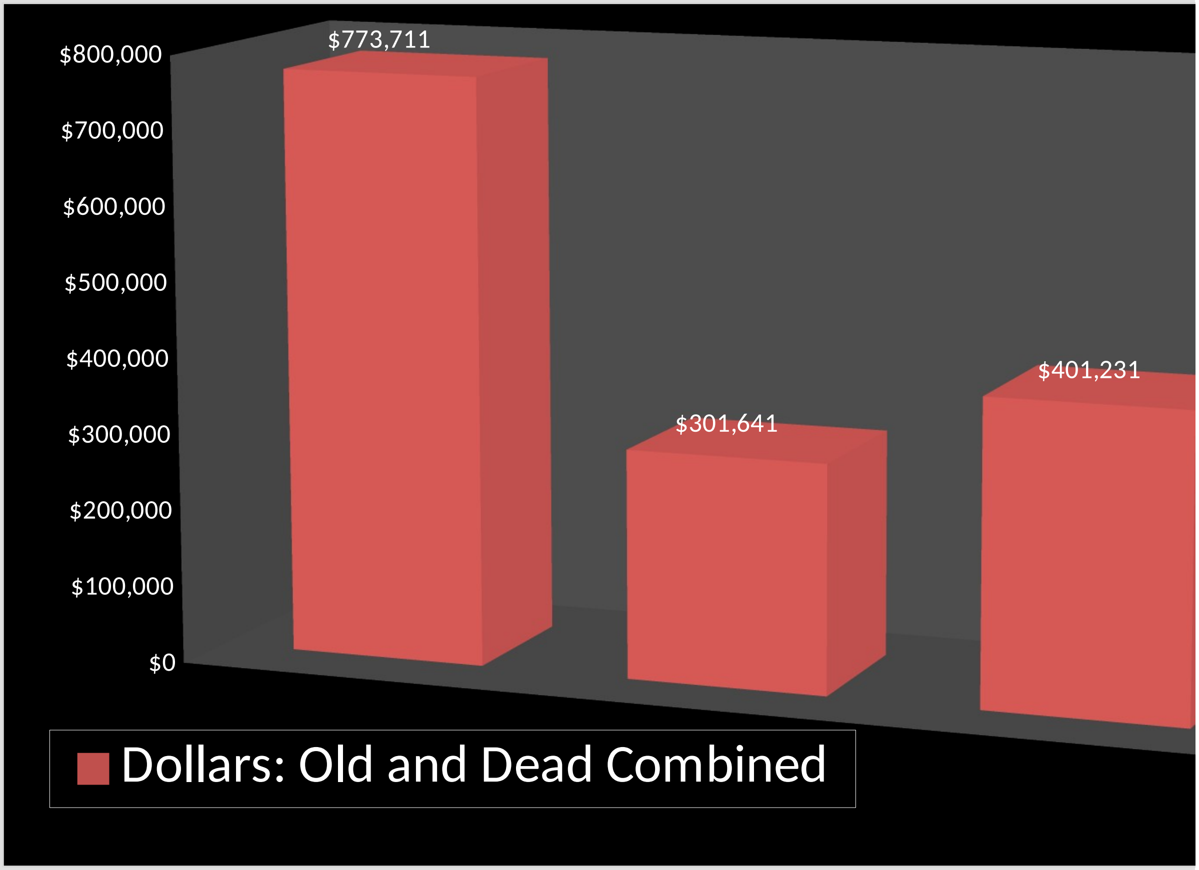
Fresh	At Risk		Old
57	12	*Units*	11
$773,711	$301,641	*Dollars*	$361,681

121+	Total
2	82
$39,550	$1,476,583
Dead	
2	
$39,550	$401,231



$800,000
$700,000
$600,000
$500,000
$400,000
$300,000
$200,000
$100,000
$0
$773,711
$301,641
$361,681
$39,550
Fresh
At Risk
Old
Dead
Dollars




$800,000
$700,000
$600,000
$500,000
$400,000
$300,000
$200,000
$100,000
$0
$773,711
$301,641
$401,231
Dollars: Old and Dead Combined

Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
57	12	*Units*	11	2
$773,711	$301,641	*Dollars*	$361,681	$39,550
70%	15%	*Percent of total in Units*	13%	2%
52%	20%	*Percent of total in $*	24%	3%
			.	
$13,574	$25,137	*Average Cost per Unit*	$32,880	$19,775

82

$1,476,583

Over Valuation "Water" Analysis

	Days In Stock					
	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	773711	173146	128495	314447	47234	39550

	At Risk		OLD	Dead
	$301,641	*Dollars*	$361,681	$39,550
Enter the percentage of this inventory value that you estimate is "water"	10%	*"Water" %*	15%	25%
	$30,164	*"Water" Dollars*	$54,252	$9,888

% of inventory under water 6.4%

Total Water Dollars $94,304

[redacted]

Total
1476583

[redacted]