

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	396	355	751	Finance or Lease Reserve			75252
Finance or Lease Contracts	275	213	314	Service Contracts			0
Service Contracts			242	Pre-paid Maintenance			0
Pre-Paid Maintenance			63	GAP			0
GAP			37	Theft Deterrent			0
Theft Deterrent			0	Paint Sealant & Appearance			0
Paint Sealant & Appearance			200	Tire/Wheel			0
Tire/Wheel			306	Lease Care			0
Lease Care			30	Other Premium Shield			0
Other Premium Shield			17	Other Dent/Ding			0
Other Dent/Ding			79	Other Key			0
Other Key			46				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve			617737
Service Contracts			462800
Pre-Paid maintenance			30755
GAP			25483
Theft Deterrent			0
Paint Sealant & Appearance			189271
Tire/Wheel			350838
Lease Care			22180
Other Premium Shield			14570
Other Dent/Ding			33303
Other Key			10776

