



VANCOUVER TOYOTA
 Dealer Labor Rate Survey
 N423

Dealer	Labor Rate		Flat Rate Time Standard
	Single	Variable	
VANCOUVER TOYOTA Your Dealership Door Rate = \$175.00		C <u>175.00</u> W <u>151.63</u> M <u>149.00</u> R <u>175.00</u> EV <u>175.00</u> I <u>125.00</u>	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input checked="" type="checkbox"/> Other Snapon
Gladstone Toyota		C <u>175.00</u> W <u>138.95</u> M <u>175.00</u> R <u>175.00</u>	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input checked="" type="checkbox"/> Mitchell <input type="checkbox"/> Other
Beaverton Toyota		C <u>175.00</u> W <u>150.21</u> M <u>137.70</u> R <u>181.87</u>	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input checked="" type="checkbox"/> Other Matrix Grid
Olympia Toyota		C <u>180.00</u> W <u>163.38</u> M <u>145.00</u> R <u>220.00</u>	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input checked="" type="checkbox"/> Other Pro Demand
Ron Tonkin Toyota		C <u>185.00</u> W <u>181.00</u> M <u>185.00</u> R <u>185.00</u>	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input checked="" type="checkbox"/> Mitchell <input type="checkbox"/> Other
Variable Rate Code(s): C=Lowest, Most Competitive (ie., L.O.F., etc.) W=Warranty EV = Repair Rate M=Maintenance Rate (Normal Factory Maintenance) R=Highest, Repair Rate I = Internal			

Non-Dealer (Independent) Competitive & Maintenance Pricing Survey

P. Cannon
N423



Non-Dealer Competitive Survey

Competitor Information	Lube, Oil & Filter	Cabin Filter	Balance Tires	Align Front End	Service A/C	Replace Front Disc Pads
Store: Grease monkey Date: 8/4/23 Time: 8am Consultant: Matt	89.99	29.95	N/A	150.00	249.99	299.99
Store: Orchards Express Date: 8/4/23 Time: 8:30am Consultant: Nick	79.99	50.00	89.99	125.00	189.99	369.99
Store: Jiffy Lube Date: 8/4/23 Time: 9:00am Consultant: Marci	117.00	39.00	69.99	N/A	269.00	369.99
Store: Midas Date: 8/4/23 Time: 9:30am Consultant: Matthew	100.00	60.00	N/A	100.00	250.00	299.00
Store: Firestone Complete Date: 8/4/23 Time: 10:00am Consultant: Chase	39.99	50.00	76.00	118.00	N/A	200.00
Store: Valvoline Date: 8/4/23 Time: 10:30am Consultant: Jason	106.98	N/A	N/A	N/A	259.99	N/A
Store: Casey's Independent Date: 8/4/23 Time: 11am Consultant: Nate	68.00	50.00	107.57	141.30	129.95	249.95
Competitor Averages	85.99	46.49	85.99	146.30	224.82	298.15
My Dealership	109.95	55.95	119.45	129.95	223.95	359.95