

ACTION PLAN 1

- S** Specific
- M** Measurable
- A** Achievable
- R** Relevant
- T** Time bound

What is your goal? What do you want to achieve? From what metric? To what metric? By what date?

We will reduce Recon time to frontline from 9 days to 7 days by 10/31/2023

BOTTOM LINE: Benefits of Achieving Your Goal Consequences of Not Achieving Your Goal

Improved gross.
Increase turn rate.
Acquire more trades.

Higher holding cost
Less dollars turning

Today

When will you start?

How will you gauge your progress? When? Using which metrics?

Utilize iRecon on a daily basis to monitor pain points in the process.
Receiving parts.
Detail.
Finished photos.



What specific actions will you take to achieve your goal? Who can help you?

Share our goal with the Parts Manager and have him assist in acquiring parts quicker. By 8/18/2023

Train additional staff member on taking photos. By 9/1/2023

Hold staff accountable to their specific duties within the process. Daily

Potential Challenges?

Recon Tech on vacation early October
Existing Body Shop vendor can get backed up

Potential Solutions?

Discuss schedule with Service Manager to leverage main shop to keep the flow on track.
Add additional body shop vendor