

PD3430R
 CEARM8449
 Manufacturer: HONDA

Neil Huffman Honda Frankfort
 Parts Inventory
 Management Trend Analysis

8/01/23 13:57:12
 Page 2

	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jly	Total	Avg.
Suggested														
Parts	366	354	363	369	367	363	374	381	370	361	379	369		368
Pieces	16,019	15,664	16,041	11,370	15,215	15,677	17,444	16,920	17,600	17,518	17,833	20,165		16,455
Cost	171,346	161,262	177,173	154,332	181,162	178,703	212,025	210,288	200,261	204,581	230,775	252,597		194,542
Adjust-														
ments														
Parts	230	439	89	234	152	131	99	118	104	113	72	50		152
Pieces	1,130	1,996	522	110	-104	1,361	700	219	-10	381	144	59		542
Cost	-4,843	557	-9,411	-10,082	-9,759	-7,083	-1,140	-1,800	-5,554	-3,621	-1,214	-2,756		-4,725

	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jly	Total	Avg.
Closing Inventory	1,551	1,524	1,486	1,361	1,339	1,243	1,417	1,431	1,381	1,406	1,420	1,446	1,425	1,425
Parts	8,663	8,533	9,424	8,945	11,013	12,006	11,779	10,360	9,445	8,909	8,684	9,651	9,794	9,794
Cost	158,377	170,919	165,859	147,804	144,737	144,708	158,109	155,603	166,462	179,696	183,278	189,087	163,719	163,719

**** Aging ****

Sold Last 3 Months

% Total Cost	Parts	Cost	Parts	Cost	Parts	Cost	Parts	Cost	Parts	Cost	Parts	Cost	Parts	Cost
ALL	58.4	26	54.5	25	55.7	25	60.9	29	65.8	25	63.3	22	66.4	29
Non-Stk	10,911	81,421	10,999	79,011	11,862	75,859	12,139	84,700	12,578	79,837	13,017	92,401	12,967	13,782
Cost	13	12	12	13	12	13	10	10	10	10	8	6	6	7
Not Sold	6,914	6,908	7,259	7,076	6,882	6,890	7,184	7,070	7,117	7,453	7,350	7,145	7,350	7,145
Cost	11,229	14,276	16,617	14,766	10,593	11,836	12,628	11,217	9,996	10,632	11,178	12,965	11,178	12,965

3 Months % Total Cost	Parts	Cost	Parts	Cost	Parts	Cost	Parts	Cost	Parts	Cost	Parts	Cost	Parts	Cost
ALL	2.1	1	4.8	1	4.8	2	3.8	1	6.1	2	8.4	3	6.4	3
Non-Stk	10.5	89	9.1	110	12.0	105	13.4	112	14.0	109	17.6	139	15.8	113
Cost	260	252	285	248	325	315	421	290	266	242	310	310	293	293
6 Months % Total Cost	7,726	7,795	9,248	9,432	7,845	10,087	13,736	10,470	8,194	8,534	13,409	14,620	10,091	10,091
ALL	134	152	178	160	137	132	155	163	166	171	161	145	154	154
Cost	397	254	344	373	291	212	206	260	237	238	273	262	278	278
9 Months % Total Cost	9,046	7,773	10,697	8,440	11,684	10,222	14,183	14,117	12,763	12,848	8,974	12,608	11,112	11,112
ALL	3.5	6.4	6.1	6.9	6.7	8.8	6.2	7.5	7.9	9.2	9.6	8.8	7.3	7.3
Non-Stk	42	62	52	46	42	60	65	58	56	73	67	57	56	56
Cost	115	147	120	96	96	127	145	161	150	170	135	131	132	132
12 Months % Total Cost	2,280	2,986	2,702	3,209	3,749	4,822	4,647	3,770	5,088	6,486	5,371	4,348	4,121	4,121
ALL	73	93	102	104	128	141	127	115	112	124	141	138	116	116
Cost	127	327	297	298	172	240	151	149	134	162	205	198	205	205
Over 12 Months % Total Cost	3,367	8,049	7,546	7,080	6,059	7,950	5,307	8,035	8,156	10,052	12,234	12,478	8,026	8,026
ALL	9.8	5.7	4.0	3.8	6.2	4.5	4.4	4.8	5.6	3.2	5.0	5.1	5.1	5.1
Non-Stk	38	35	32	27	22	27	28	28	38	37	37	37	32	32
Cost	122	93	81	73	52	64	67	65	95	93	76	77	79	79
2,324	2,075	1,994	1,235	3,388	1,347	1,722	2,598	2,989	2,085	2,274	3,168	2,266	2,266	2,266
Parts	127	92	81	74	64	80	86	107	120	105	92	100	94	94
Cost	206	142	153	128	258	238	242	116	144	120	121	120	165	165
Over 12 Months % Total Cost	13,352	7,812	4,741	4,497	5,725	5,212	5,288	4,878	6,347	3,724	7,017	6,535	6,260	6,260
ALL	17.7	17.1	16.1	11.5	8.5	8.2	8.6	8.2	7.2	7.4	8.0	8.8	10.6	10.6
Non-Stk	50	44	46	14	6	5	14	17	11	18	16	29	22	22
Cost	122	128	121	36	6	5	31	40	15	38	29	62	52	52
Over 12 Months % Total Cost	3,628	3,603	3,027	1,050	400	362	1,005	800	1,032	1,974	1,709	2,248	1,736	1,736

PD3430R
 CEARNB449
 Manufacturer: HONDA

Neil Huffman Honda Frankfort
 Parts Inventory
 Management Trend Analysis

8/01/23 13:57:12

Page 4

Non-Slk	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jly	Total	Avg.
Parts	262	242	263	146	118	126	138	139	143	150	179	210		176
Pieces	434	376	386	205	173	180	199	368	365	352	366	404		317
Cost	24,427	25,730	23,712	16,008	11,968	11,515	12,711	12,087	10,978	11,391	12,957	14,423		15,658

Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jly Total Avg.

**** Inventory ****

Turnover	1.3	1.5	2.1	2.1	1.7	2.0	1.8	1.3	1.4	1.4	1.4	1.7	1.7	1.6
Months Supply	1.9	2.2	2.9	2.6	2.5	2.8	2.4	1.7	1.8	2.1	2.1	2.4	2.4	2.2

Closing Inventory	149	154	152	149	147	154	164	167	170	181	181	179	179	162
Pieces	5,355	5,899	6,162	6,260	6,108	6,058	6,254	5,632	6,785	6,640	6,662	6,662	7,146	6,246
Cost	36,015	43,782	43,572	43,927	43,184	43,077	47,467	45,406	46,080	44,403	45,998	48,056	48,056	44,247

Active	8	9	9	8	9	10	9	9	8	9	8	8	8	8
Pieces	967	1,332	1,461	1,244	1,307	1,296	1,395	1,109	1,259	1,088	1,133	1,188	1,188	1,231
Cost	5,027	6,312	6,889	5,947	6,313	6,273	6,760	5,504	6,819	6,179	6,348	6,634	6,634	6,250

Active Obs	1													
Pieces	137													
Cost	206													

Non-Stock	139	144	142	140	136	142	152	156	160	169	169	168	168	151
Pieces	3,481	3,720	3,741	3,786	3,949	4,168	4,246	4,088	4,966	4,965	4,528	4,406	4,406	4,170
Cost	27,401	33,658	32,362	32,441	32,998	34,125	37,776	37,938	36,732	35,044	34,485	34,024	34,024	34,082

Replaced							1			1				3
Pieces							3			11				164
Cost							179			583				164

Core														
Pieces														
Cost														

Other	1	1	1	1	1	2	2	2	2	2	2	2	1	1
Pieces	770	847	960	1,230	851	594	610	435	560	576	967	1,516	1,516	826
Cost	3,381	3,812	4,321	5,539	3,833	2,679	2,752	1,964	2,529	2,597	4,454	6,822	6,822	3,723

**** Activity ****

Sales (at cost)	27,442	27,831	20,610	20,757	24,894	21,143	26,217	33,115	32,793	30,695	30,974	28,035	324,506	27,042
Shop Counter	26,249	26,451	19,743	19,022	23,858	20,336	25,114	32,613	28,051	30,278	30,652	27,695	310,062	25,838
Lost Sale	1,193	1,380	867	1,735	1,036	807	1,103	502	4,741	416	322	340	14,442	1,203
	18												18	1

Total Purchases	16,502	19,655	16,727	12,075	19,153	17,874	17,378	14,087	16,226	21,252	19,061	20,144	210,134	17,511
Regular Ord	16,502	19,655	16,727	12,075	19,153	17,874	17,378	14,087	16,226	21,252	19,061	20,144	210,134	17,511

**** Stock Order ****

Suggested	1		1			1		1		1				4
Pieces	5		8			11		14		10				12
Cost	15		24			33		42		30				12

Adjust-ments	27	96	18	10	29	14	5	8	16	9	6	6	1,042	20
Pieces	2,601	1,262	111	25	-177	51	8	208	1,076	256	28	28	30	456
Cost	3,014	2,927	-91	153	-3,542	-422	210	946	-347	2,028	270	270	1,042	516

PD3430R
CEARN8449
Manufacturer: OTHER

	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Total	Avg.
Neil Huffman Honda Frankfort Parts Inventory Management Trend Analysis														

	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	Total	Avg.
Closing Inventory	149	154	152	149	147	154	164	167	170	181	181	179	162	
Parts	5,355	5,899	6,162	6,260	6,108	6,058	6,254	5,632	6,785	6,640	6,662	7,146	6,246	
Cost	36,015	43,782	43,572	43,927	43,184	43,077	47,467	45,406	46,080	44,403	45,998	48,056	44,247	

**** Aging ****

Sold Last 3 Months

% Total Cost	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	Total	Avg.
ALL	397.2	341.5	344.8	344.6	344.0	364.1	323.7	327.6	339.6	359.9	345.1	302.4	344.5	
Parts	2	2	2	1	2	2	2	2	2	2	3	3	2	
Pieces	31,070	31,226	31,180	31,466	30,678	32,406	32,648	30,968	32,308	32,119	32,017	28,382	31,372	
Cost	135,971	140,484	140,285	141,592	138,037	145,789	146,935	139,280	145,356	144,559	144,811	128,738	140,986	
Non-Stk	8	9	9	7	9	8	12	13	11	14	12	11	10	
Pieces	1,327	1,683	1,642	1,561	1,601	1,618	1,186	1,881	1,651	2,255	2,109	2,215	1,727	
Cost	7,083	9,040	9,988	9,818	10,530	11,094	6,724	9,475	11,168	15,288	13,930	16,586	10,893	

3 Months

% Total Cost	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	Total	Avg.
ALL	1.1	2.8	2.3	3.2	1.4	3.3	1.9	1.1	.5	.5	.4	.3	1.5	
Parts	5	5	3	4	3	7	4	2	1	2	3	3	3	
Pieces	27	22	10	50	62	75	55	18	12	40	4	4	31	
Cost	425	1,265	1,030	1,429	637	1,429	916	512	270	234	185	185	709	

6 Months

% Total Cost	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	Total	Avg.
ALL	18.3	12.2	10.6	11.8	20.0	9.7	7.5	7.0	9.4	15.0	22.8	22.2	13.8	
Parts	3	2	3	3	4	2	2	1	2	1	1	1	2	
Pieces	366	167	96	67	328	262	219	20	48	28	28	28	135	
Cost	916	288	1,488	1,445	2,306	901	667	40	117	77	77	77	693	
Non-Stk	21	16	16	21	27	30	29	33	27	27	24	22	24	
Pieces	373	387	106	144	406	267	258	304	455	482	664	666	376	
Cost	5,694	5,083	3,158	3,760	6,337	3,313	2,916	3,181	4,241	6,613	10,445	10,683	5,452	

9 Months

% Total Cost	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	Total	Avg.
ALL	11.0	8.0	18.0	12.9	10.1	9.9	10.6	15.6	7.5	7.2	6.9	8.2	10.4	
Parts	1	1	1	2	1	1	1	2	1	2	1	2	1	
Pieces	137	137	137	167	30	63	63	262	199	219	20	48	100	
Cost	206	206	206	288	83	1,383	1,383	2,010	627	667	40	117	567	
Non-Stk	19	15	20	14	14	13	17	21	25	26	28	22	19	
Pieces	433	217	470	337	334	74	115	187	210	233	284	395	274	
Cost	3,982	3,538	7,644	5,415	4,298	2,883	3,652	5,097	2,834	2,533	3,136	3,863	4,072	

12 Months

% Total Cost	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	Total	Avg.
ALL	5.8	3.5	2.0	4.6	7.4	16.4	10.9	.8	4.2	5.9	9.6	6.3	6.4	
Parts	1	1	1	1	1	1	1	1	1	1	2	2	2	
Pieces	14	20	15	8	7	10	12	8	11	12	11	11	49	
Cost	157	106	87	113	103	390	335	50	58	76	148	172	450	
Non-Stk	157	106	87	113	103	390	335	50	58	76	148	172	450	
Pieces	2,089	1,546	885	2,055	3,212	7,078	5,203	394	571	1,274	2,416	2,440	2,430	
Cost	1.1	.9	.8	4.6	7.4	16.4	10.9	.8	4.2	5.9	9.6	6.3	6.4	
Parts	1	1	1	1	1	1	1	1	1	1	2	2	2	
Pieces	14	20	15	8	7	10	12	8	11	12	11	11	49	
Cost	157	106	87	113	103	390	335	50	58	76	148	172	450	
Non-Stk	157	106	87	113	103	390	335	50	58	76	148	172	450	
Pieces	2,089	1,546	885	2,055	3,212	7,078	5,203	394	571	1,274	2,416	2,440	2,430	
Cost	1.1	.9	.8	4.6	7.4	16.4	10.9	.8	4.2	5.9	9.6	6.3	6.4	
Parts	1	1	1	1	1	1	1	1	1	1	2	2	2	
Pieces	14	20	15	8	7	10	12	8	11	12	11	11	49	
Cost	157	106	87	113	103	390	335	50	58	76	148	172	450	
Non-Stk	157	106	87	113	103	390	335	50	58	76	148	172	450	
Pieces	2,089	1,546	885	2,055	3,212	7,078	5,203	394	571	1,274	2,416	2,440	2,430	
Cost	1.1	.9	.8	4.6	7.4	16.4	10.9	.8	4.2	5.9	9.6	6.3	6.4	
Parts	1	1	1	1	1	1	1	1	1	1	2	2	2	
Pieces	14	20	15	8	7	10	12	8	11	12	11	11	49	
Cost	157	106	87	113	103	390	335	50	58	76	148	172	450	
Non-Stk	157	106	87	113	103	390	335	50	58	76	148	172	450	
Pieces	2,089	1,546	885	2,055	3,212	7,078	5,203	394	571	1,274	2,416	2,440	2,430	
Cost	1.1	.9	.8	4.6	7.4	16.4	10.9	.8	4.2	5.9	9.6	6.3	6.4	
Parts	1	1	1	1	1	1	1	1	1	1	2	2	2	
Pieces	14	20	15	8	7	10	12	8	11	12	11	11	49	
Cost	157	106	87	113	103	390	335	50	58	76	148	172	450	
Non-Stk	157	106	87	113	103	390	335	50	58	76	148	172	450	
Pieces	2,089	1,546	885	2,055	3,212	7,078	5,203	394	571	1,274	2,416	2,440	2,430	
Cost	1.1	.9	.8	4.6	7.4	16.4	10.9	.8	4.2	5.9	9.6	6.3	6.4	
Parts	1	1	1	1	1	1	1	1	1	1	2	2	2	
Pieces	14	20	15	8	7	10	12	8	11	12	11	11	49	
Cost	157	106	87	113	103	390	335	50	58	76	148	172	450	
Non-Stk	157	106	87	113	103	390	335	50	58	76	148	172	450	
Pieces	2,089	1,546	885	2,055	3,212	7,078	5,203	394	571	1,274	2,416	2,440	2,430	
Cost	1.1	.9	.8	4.6	7.4	16.4	10.9	.8	4.2	5.9	9.6	6.3	6.4	
Parts	1	1	1	1	1	1	1	1	1	1	2	2	2	
Pieces	14	20	15	8	7	10	12	8	11	12	11	11	49	
Cost	157	106	87	113	103	390	335	50	58	76	148	172	450	
Non-Stk	157	106	87	113	103	390	335	50	58	76	148	172	450	
Pieces	2,089	1,546	885	2,055	3,212	7,078	5,203	394	571	1,274	2,416	2,440	2,430	
Cost	1.1	.9	.8	4.6	7.4	16.4	10.9	.8	4.2	5.9	9.6	6.3	6.4	
Parts	1	1	1	1	1	1	1	1	1	1	2	2	2	
Pieces	14	20	15	8	7	10	12	8	11	12	11	11	49	
Cost	157	106	87	113	103	390	335	50	58	76	148	172	450	
Non-Stk	157	106	87	113	103	390	335	50	58	76	148	172	450	
Pieces	2,089	1,546	885	2,055	3,212	7,078	5,203	394	571	1,274	2,416	2,440	2,430	
Cost	1.1	.9	.8	4.6	7.4	16.4	10.9	.8	4.2	5.9	9.6	6.3	6.4	
Parts	1	1	1	1	1	1	1	1	1	1	2	2	2	
Pieces	14	20	15	8	7	10	12	8	11	12	11	11	49	
Cost	157	106	87	113	103	390	335	50	58	76	148	172	450	
Non-Stk	157	106	87	113	103	390	335	50	58	76	148	172	450	
Pieces	2,089	1,546	885	2,055	3,212	7,078	5,203	394	571	1,274	2,416	2,440	2,430	
Cost	1.1	.9												