

Competitor Information	Lube, Oil & Filter	Cabin Filter	Balance Tires	Align Front End	Service A/C	Replace Front Disc Pads
Store: Abraham Buick Date: Time: Consultant:	7495-8 6495-6	4995	5995	4 wheel 8995		19995
Store: Wallberg Date: Time: Consultant:	6995-7995 8995-8995	69.95	8995	4 wheel 12995		26995
Store: Spitzer R Date: Time: Consultant:	6995-5995 8995-6995	5995	6995	4 wheel 12995		164.95
Store: Date: Time: Consultant:						
Store: Date: Time: Consultant:						
Store: Date: Time: Consultant:						
Store: Date: Time: Consultant:						
Store: Date: Time: Consultant:						
Competitor Averages						
My Dealership						

6 - 6995  
8 - 7995  
5995  
6995  
2 wheel 6995  
4 wheel 10995  
13995  
12095  
19995

Three Additional Columns

OEM  
Certified Techs  
Warranty

17 Malibu 1.5L

Competitor Information	Lube, Oil & Filter	Cabin Filter	Balance Tires	Align Front End	Service A/C	Replace Front Disc Pads
Store: Date: Time: Consultant:						
Store: Firestone Date: 328-8278 Time: Consultant:	29.99 Squart	86.98	50.00	189.99	187.00	199.99
Store: Turkey Date: 322-3713 Time: Consultant:	68.99	79.99	69.95	169.99	150.00	210.99
Store: Conrads Date: 324-2731 Time: Consultant:	93.10	Needs VIN	60.68	103.04	No A/C work	400.00 w/rotors
Store: Date: Hi-tech Time: 365-2491 Consultant:	would not quote pricing - No Appts available					
Store: Vans Date: Auto Time: Consultant: 327-7010	Have to bring vehicle in for estimates					
Store: Date: Xtreme Time: Performance Consultant: 327-0016	39.95	49.00	14.95 each tire	109.95	111.00	340.00 w/rotors
<b>Competitor Averages</b>						
<b>My Dealership</b>						

*Frog Data  
Blawia  
Blat*

Dealer	Labor Rate		Flat Rate Time Standard
	Single	Variable	
Your Dealership		C <u>65<sup>00</sup></u> W <u>102<sup>10</sup></u> M <u>81<sup>09</sup></u> R <u>155<sup>00</sup></u> EV <u>155<sup>00</sup></u> I <u>150<sup>00</sup></u>	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input checked="" type="checkbox"/> Mitchell <input checked="" type="checkbox"/> Other <i>Alldata</i>
<i>Spitzer Amherst</i>		C <u>160-</u> W <u>148.12</u> M _____ R _____	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other
<i>Walberg Chevrolet</i>		C <u>175-</u> W <u>156-</u> M _____ R _____	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other
<i>Abraham Buick</i>		C <u>149.95</u> W <u>136.59</u> M _____ R _____	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other
		C _____ W _____ M _____ R _____	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other
<b>Variable Rate Code(s):</b> C=Lowest, Most Competitive (ie., L.O.F., etc.)      W=Warranty      EV = Repair Rate M=Maintenance Rate (Normal Factory Maintenance)      R =Highest, Repair Rate      I = Internal			

**Non-Dealer (Independent) Competitive & Maintenance Pricing Survey**