

Inventory Analysis Calculator

2023

Month **7**

#	Make	Model	Days Supply Units				
			Inventory Units	YTD Sales Units	Average Month Sales Units	Months Supply	Days Supply Units
1	TOYOTA	AGYA	11	130	18.6	0.6	17.8
2	TOYOTA	AVANZA	44	233	33.3	1.3	39.6
3	TOYOTA	COROLLA	20	130	18.5	1.1	32.4
4	TOYOTA	COROLLA C	35	263	37.5	0.9	28.0
5	TOYOTA	ETIOS	20	379	54.2	0.4	11.1
6	TOYOTA	FORTUNER	13	132	18.8	0.7	20.7
7	TOYOTA	HIACE	2	67	9.5	0.2	6.3
8	TOYOTA	HILUX	171	1,908	272.5	0.6	18.8
9	TOYOTA	RAIZE	20	244	34.9	0.6	17.2
10	TOYOTA	RUSH	46	434	62.0	0.7	22.3
11	TOYOTA	YARIS	23	405	57.8	0.4	11.9
12	TOYOTA	YARIS HB	5	14	2.0	2.5	75.0

Inventory \$	YTD Sales \$	YTD Gross \$	YTD COS	Average Month COS	Months Supply Dollars
\$ 107,188	\$ 1,310,273	\$ 63,090	\$ 1,247,183	\$ 178,169	0.6
\$ 702,444	\$ 3,895,579	\$ 237,300	\$ 3,658,279	\$ 522,611	1.3
\$ 397,689	\$ 2,756,446	\$ 230,769	\$ 2,525,677	\$ 360,811	1.1
\$ 783,276	\$ 6,985,306	\$ 199,500	\$ 6,785,806	\$ 969,401	0.8
\$ 239,094	\$ 4,454,361	\$ 288,546	\$ 4,165,815	\$ 595,116	0.4
\$ 537,872	\$ 5,735,272	\$ 219,898	\$ 5,515,374	\$ 787,911	0.7
\$ 62,764	\$ 2,424,481	\$ 169,442	\$ 2,255,039	\$ 322,148	0.2
\$ 6,069,987	\$ 61,279,120	\$ 2,725,818	\$ 58,553,303	\$ 8,364,758	0.7
\$ 276,111	\$ 3,515,001	\$ 185,757	\$ 3,329,244	\$ 475,606	0.6
\$ 878,751	\$ 8,591,136	\$ 529,480	\$ 8,061,656	\$ 1,151,665	0.8
\$ 351,076	\$ 5,958,333	\$ 385,401	\$ 5,572,932	\$ 796,133	0.4
\$ 74,686	\$ 255,516	\$ 12,600	\$ 242,916	\$ 34,702	2.2

Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
18.0	\$ 9,588	\$ 9,744	\$ (157)
40.3	\$ 15,678	\$ 15,965	\$ (286)
33.1	\$ 19,503	\$ 19,884	\$ (381)
24.2	\$ 25,851	\$ 22,379	\$ 3,471
12.1	\$ 10,987	\$ 11,955	\$ (968)
20.5	\$ 41,836	\$ 41,375	\$ 461
5.8	\$ 33,910	\$ 31,382	\$ 2,528
21.8	\$ 30,696	\$ 35,497	\$ (4,801)
17.4	\$ 13,621	\$ 13,806	\$ (184)
22.9	\$ 18,575	\$ 19,103	\$ (528)
13.2	\$ 13,766	\$ 15,264	\$ (1,498)
64.6	\$ 17,351	\$ 14,937	\$ 2,414

MODELO	Total general	Venta 7 meses	Valor en stock	Venta año 2022(\$)	Margen
AGYA	11	130	107,188	1,310,273	63,090
AVANZA	44	233	702,444	3,895,579	237,300
COROLLA	20	130	397,689	2,756,446	230,769
COROLLA CROSS	35	263	783,276	6,985,306	199,500
ETIOS	20	379	239,094	4,454,361	288,546
FORTUNER	13	132	537,872	5,735,272	219,898
HIACE	2	67	62,764	2,424,481	169,442
HILUX	171	1908	6,069,987	61,279,120	2,725,818
RAIZE	20	244	276,111	3,515,001	185,757
RUSH	46	434	878,751	8,591,136	529,480
YARIS	23	405	351,076	5,958,333	385,401
YARIS HB	5	14	74,686	255,516	12,600
Total general	410	4338	10,480,937	107,160,822	

170,444,673	10073	485	75.8819444	764325.889	1110400.81
908,968,340	16695	1017	136.1111111	2272420.85	3301337.8
356,959,726	21285	1782	75.5416667	1607926.69	2335970.99
1,833,642,937	26611	760	153.125	4074762.08	5919751.21
1,688,945,219	11748	761	221.180556	2598377.26	3774882.22
756,099,965	43504	1668	76.9027778	3345575.06	4860399.61
161,227,963	36458	2548	38.7916667	1414280.38	2054644.62
116,889,921,777	32125	1429	1112.70833	35746153.4	51931457.8
859,124,721	14381	760	142.576389	2050417	2978814.04
3,728,552,847	19795	1220	253.166667	5011495.76	7280623.38
2,412,131,916	14718	952	236.152778	3475694.4	5049434.97
3,577,221	18251	900	8.16666667	149050.895	216538.83