

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
05/14/18	T7014A	2013	GMC	YUKON	1	250.00	0.00
04/26/18	T4086P	2017	TOYOTA	HIGHLANDER	3	993.97	1,714.00
05/11/18	T4091P	2018	TOYOTA	CAMRY	4	806.47	1,667.53
05/30/18	T1052A	2014	TOYOTA	COROLLA	5	1,587.05	1,404.00
04/28/18	T1937A	2013	TOYOTA	COROLLA	8	1,229.08	151.00
04/14/18	T5297A	2014	CHEVROLET	SILVERADO	19	6,524.18	4,754.56
04/30/18	T5031A	2016	JEEP	WRANGLER	20	3,086.05	2,965.00
04/10/18	T2669A	2016	TOYOTA	CAMRY	20	728.48	1,794.00
05/08/18	T6778M	2014	BUIK	VERANO	23	1,175.81	0.00
05/17/18	T9313A	2013	NISSAN	ARMADA	25	2,644.25	330.00
05/07/18	T4083P	2015	TOYOTA	CAMRY	25	863.55	1,801.00
04/27/18	T8896A	2015	JEEP	WRANGLER	25	1,312.69	1,651.00
04/26/18	T4078P	2017	TOYOTA	4RUNNER	25	2,542.13	1,845.00
04/07/18	T1080A	2016	KIA	OPTIMA	25	1,000.15	1,428.00
04/30/18	T4079P	2013	TOYOTA	4RUNNER	28	2,358.01	250.00
04/23/18	T5941A	2014	TOYOTA	HIGHLANDER	28	2,346.47	2,791.21
04/23/18	T5492A	2015	TOYOTA	AVALON	29	2,771.31	1,452.00
04/09/18	T5594A	2017	TOYOTA		86	2,009.59	1,040.00
05/21/18	T8743A	2016	GMC	YUKON	30	2,147.40	1,580.00
05/02/18	T4081P	2017	TOYOTA	TACOMA	30	4,598.02	2,702.43
04/10/18	T3725A	2013	TOYOTA	COROLLA	30	1,337.05	665.16
05/26/18	T5801A	2013	TOYOTA	TUNDRA	31	1,313.81	1,327.00
05/24/18	T8234A	2010	NISSAN	SENTRA	31	1,955.46	330.00
05/03/18	T7021A	2013	TOYOTA	TUNDRA	31	2,977.33	342.87
04/07/18	T2706A	2015	TOYOTA	RAV4	31	3,258.02	2,302.33
05/02/18	T7259A	2017	TOYOTA	CAMRY	32	2,157.72	2,326.00
05/26/18	T9829A	2016	CHEVROLET	TAHOE	35	1,182.36	617.00
05/15/18	T1672A	2015	LEXUS	RX 350	35	2,874.75	0.00
05/30/18	T4088P	2015	FORD	F-150	37	1,892.05	2,286.00
05/05/18	T7531B	2013	SUBARU	LEGACY	37	1,189.98	1,288.62
04/13/18	T5765A	2013	CHEVROLET	CRUZE	42	-531.80	119.35
05/23/18	T4084P	2017	TOYOTA	SIENNA	44	1,979.01	1,137.00
04/10/18	T6109A	2008	NISSAN	SENTRA	45	2,562.01	330.00
04/13/18	T9199A	2012	NISSAN	JUKE	47	-1,234.59	994.63

05/24/18	T9100A	2016	HONDA	CIVIC	56	-610.23	0.00
05/02/18	T5228A	2016	TOYOTA	TACOMA	56	-1.01	3,139.10
04/09/18	T2524A	2018	TOYOTA	AVALON	59	-2,259.14	1,122.00
04/04/18	T7600A	2011	NISSAN	ARMADA	64	162.31	0.00
05/11/18	T9266A	2014	KIA	SORENTO	65	241.93	0.00
05/24/18	T5913A	2015	TOYOTA	TUNDRA	71	854.76	1,388.33
05/04/18	T0264A	2017	TOYOTA	TACOMA	71	-1,781.90	2,531.00
05/03/18	T5070A	2015	FORD	F-250	71	55.86	4,704.15
05/25/18	T4085P	2017	TOYOTA	TACOMA	79	1,729.55	1,638.00
05/11/18	T8858A	2015	NISSAN	ALTIMA	84	816.30	1,180.00
04/20/18	T0458A	2014	NISSAN	ALTIMA	89	-391.79	881.05
05/09/18	T2972A	2012	TOYOTA	PRIUS	98	-412.06	0.00
05/28/18	T4068A	2014	CHRYSLER	300	104	-1,481.03	946.00
04/12/18	T7368A	2017	NISSAN	FRONTIER	112	-697.55	545.20
05/26/18	T1950A	2015	TOYOTA	TUNDRA	119	-2,095.44	2,535.09
05/10/18	T9686A	2017	JEEP	WRANGLER	127	-1,382.76	1,251.00
05/12/18	T6704A	2015	FORD	TRANSIT	139	-113.77	330.00
04/23/18	T2183A	2015	FORD	F-250	146	-2,000.47	4,440.08

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	21	\$42,312	31986	3538	0.39
31 - 45 Days	12	\$22,810	12406	2935	0.22
46 - 60 Days	4	-\$4,105	5255	288	0.07
60 - 90 Days	8	\$1,687	12322	1751	0.15
90 Days and Over	9	-\$10,152	12417	252	0.17
<b>Total</b>	<b>54</b>	<b>\$52,552</b>	<b>74386</b>	<b>2351</b>	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales  
% of total unit sales result of dividing unit sales in age bucket by total unit sales