



ACADEMY

Non-Dealer Competitive Maintenance Pricing Summary Survey

- This survey is designed for independent, or non-dealer stores.
- Make sure to include parts and labor.

| Competitor Name | Lube, Oil & Filter | Cabin Filter | Balance Tires | Align Front End | Service A/C | Replace Front Disc Pads | Totals (Sum Rows) |
|----------------------|--------------------|--------------|---------------|-----------------|-------------|-------------------------|------------------------|
| TGK | 50.00 | 50.00 | 64.00 | 120.00 | 499.00 | 395.00 | 892 1178 |
| TIRES PLUS WBL | 98.98 | 48.98 | 56.16 | 120.95 | N/A | 454.97 | 780 |
| VIKING AUTO | 80.00 | 40.00 | 70.00 | 90.00 | 450.00 | 485.00 | 1215 |
| KNUTSON AUTO | 84.00 | 30.00 | N/A | N/A | N/A | 445.00 | 559 |
| JAKCS QUALITY REPAIR | 65.00 | 38.00 | N/A | N/A | N/A | 380.00 | 483 |
| MIDAS | 69.99 | 49.99 | 100.00 | 99.99 | 450.00 | 501.40 | 1271 |
| Competitor Averages | 74.66 | 42.82 | 72.54 | 107.74 | 466.33 | 443.56 | 1207 |
| My Dealership | 71.95 | 62.00 | 79.99 | 129.99 | 499.00 | 325.00 | 1116 |



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Dealer Labor Rate Survey

Complete this survey if you have a dealer (OEM) store.

| Dealer | Labor Rate | | Flat Rate Time Standard |
|---|------------|---|---|
| | Single | Variable | |
| BURKLE HONDA | | C <u>185</u> W <u>175</u> M <u>VARIABLE</u> R <u>295</u> I <u>185</u> | <input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input checked="" type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other |
| BROOKDALE HONDA | | C <u>179</u> W <u>159</u> M <u>VARIABLE</u> R _____ | <input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input checked="" type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other |
| INVER GROVE HONDA | | C <u>179</u> W <u>164</u> M <u>VARIABLE</u> R _____ | <input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input checked="" type="checkbox"/> Other <i>ALLDATA</i> |
| RICHFIELD BLOOMINGTON HONDA | | C <u>208</u> W <u>175</u> M <u>VARIABLE</u> R _____ | <input type="checkbox"/> Factory <input checked="" type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other |
| HOPKINS HONDA | | C <u>185</u> W <u>159</u> M <u>VARIABLE</u> R _____ | <input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input checked="" type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other |
| Variable Rate Code(s): C=Lowest, Most Competitive (ie., L.O.F., etc.) W=Warranty I= Internal M=Maintenance Rate (Normal Factory Maintenance) R =Highest, Repair Rate | | | |