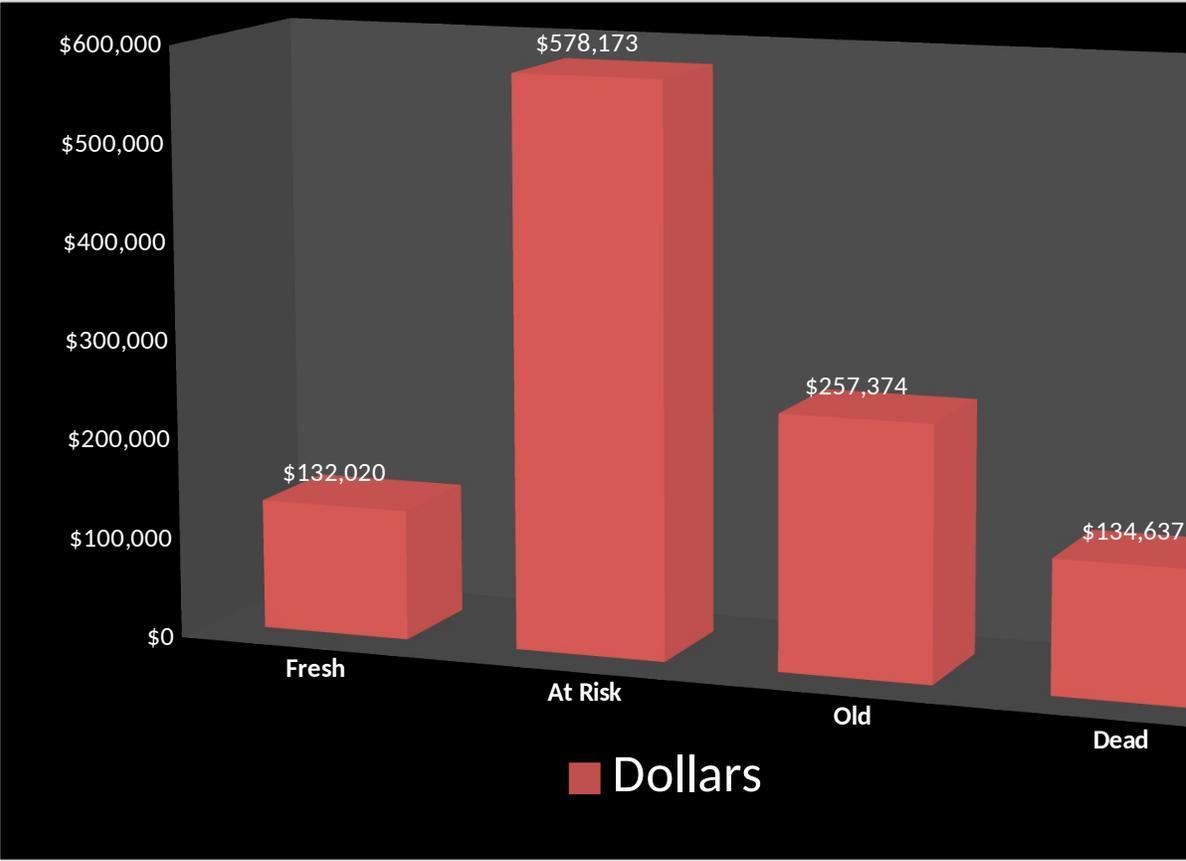
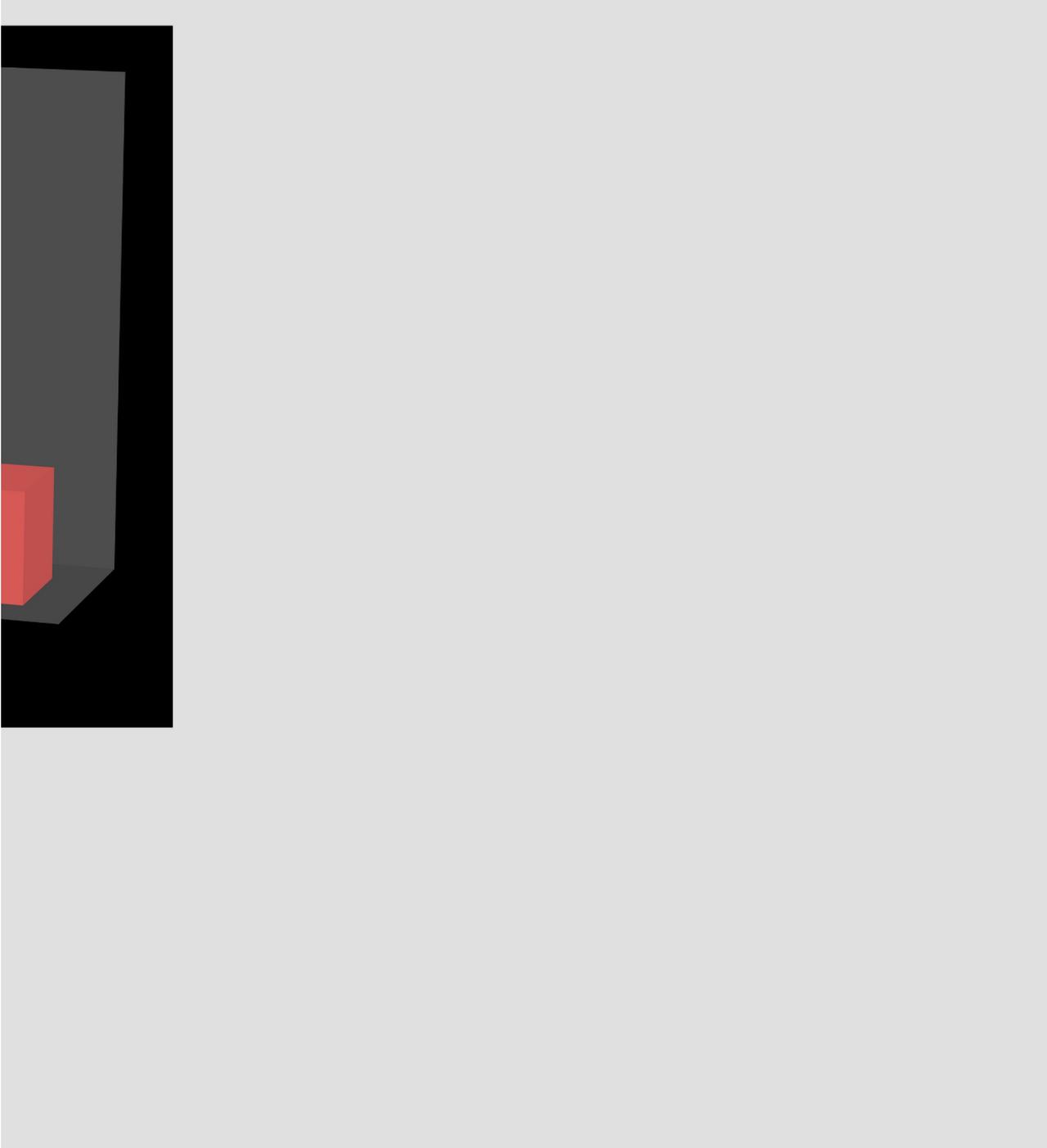


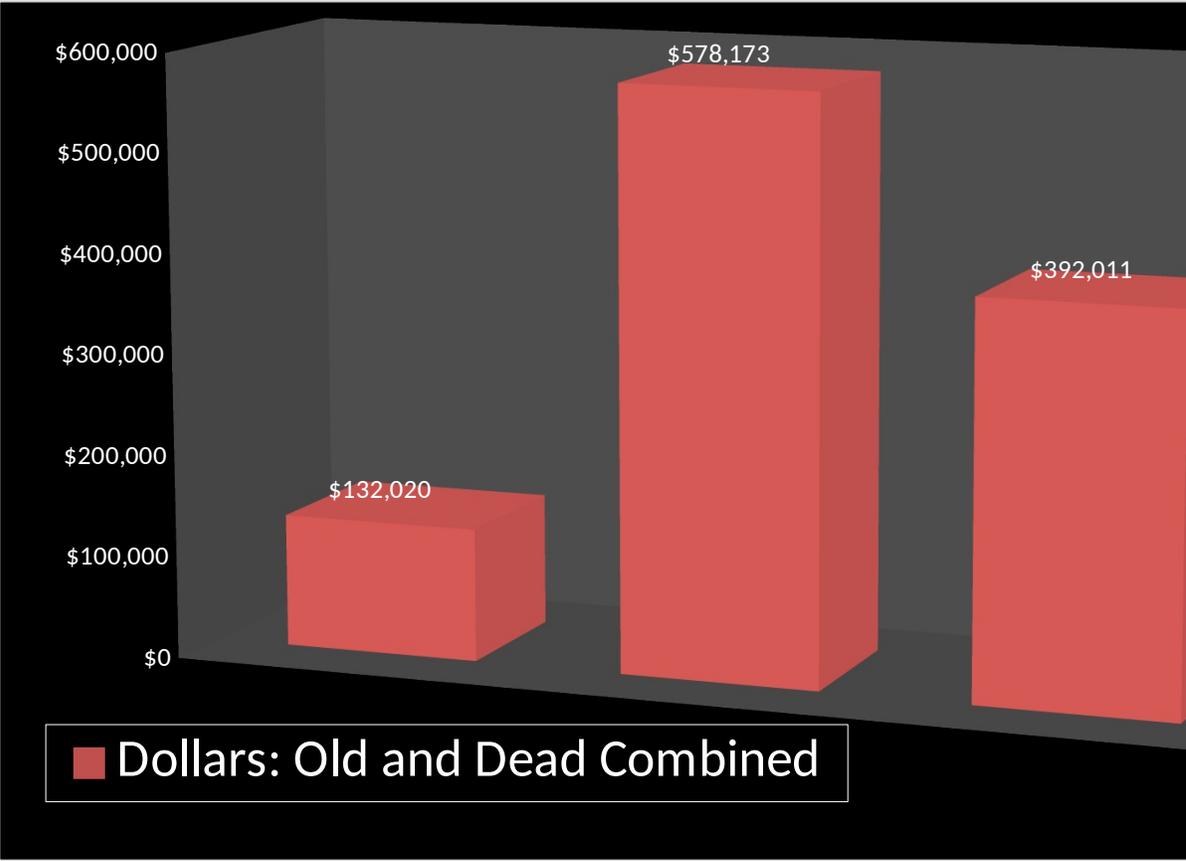
Pre-Owned Stock Analysis

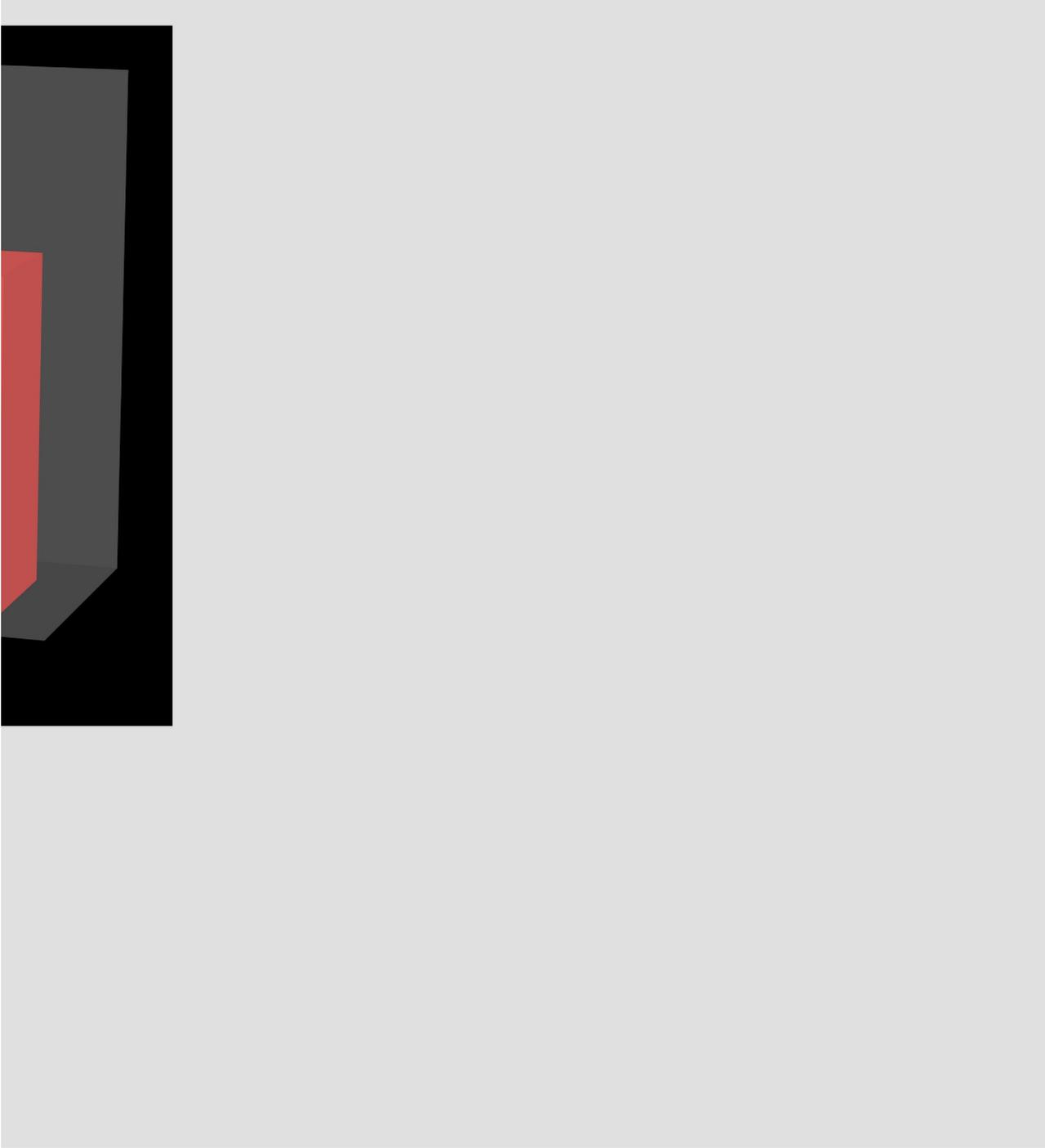
Pre-Owned Stock Analysis							
Days In Stock							
	0-30	31-45	46-60	61-90	90-120	121+	Total
# Of Units	15	10	8	3	4	3	43
Dollars	\$132,020	\$345,253	\$232,920	\$97,804	\$159,570	\$134,637	\$1,102,204
	Fresh	At Risk		Old		Dead	
	15	18	<i>Units</i>		7	3	
	\$132,020	\$578,173	<i>Dollars</i>		\$257,374	\$134,637	

\$392,011









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
15	18	<i>Units</i>	7	3
\$132,020	\$578,173	<i>Dollars</i>	\$257,374	\$134,637
35%	42%	<i>Percent of total in Units</i>	16%	7%
12%	52%	<i>Percent of total in \$</i>	23%	12%
\$8,801	\$32,121	<i>Average Cost per Unit</i>	\$36,768	\$44,879

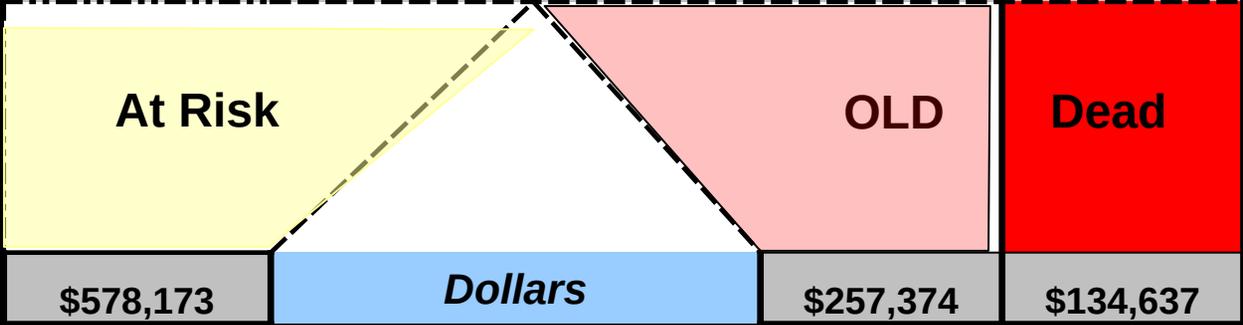
43

\$1,102,204

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	132020	345253	232920	97804	159570	134637



	\$578,173	Dollars	\$257,374	\$134,637
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Enter the percentage of this inventory value that you estimate is "water"

10%	"Water" %	15%	25%
\$57,817	"Water" Dollars	\$38,606	\$33,659

% of inventory under water 11.8%

Total Water Dollars \$130,083

Total

1102204

