

Capital City Mitsubishi

Parts Sales Summary - Source 1

Counter Parts Sales

	Retail	Wholesale
Total Parts	624	0
Sales	\$ 12,018.39	.00
Cost	\$ 8,049.29	.00
Gross Profit	\$ 3,969.10	.00
Profitability	33.03%	.00%

Service Parts Sales

	Customer	Warranty	Internal
Total Parts	132	16	41
Sales	\$ 1,464.49	1,056.20	1,936.07
Cost	\$ 1,037.93	694.53	1,484.06
Gross Profit	\$ 426.56	361.67	452.01
Profitability	29.13%	34.24%	23.35%

Body Shop Parts Sales

	Customer	Warranty	Internal
Total Parts	0	0	0
Sales	\$.00	.00	.00
Cost	\$.00	.00	.00
Gross Profit	\$.00	.00	.00
Profitability00%	.00%	.00%

Total Parts	813
Sales	16,475.15
Cost	11,265.81
Gross	5,209.34
Profitability	31.62%

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Inventory Analysis for SubSource Totals/Details - MITSU

	Part No's	Total Cost	% Of Total
From 0 To 3 Months	938	\$ 122,434.00	43.6%
From 4 To 6 Months	453	\$ 41,055.95	14.6%
From 7 To 9 Months	258	\$ 28,538.85	10.2%
From 10 To 12 Months	245	\$ 23,164.31	8.2%
From 13 To 18 Months	205	\$ 17,145.87	6.1%
From 19 To 24 Months	200	\$ 13,076.71	4.7%
Greater Than 24 Months	359	\$ 35,420.77	12.6%
Total Of Inventory .Including Cores	2658	\$ 280,836.46	
Total Of Parts Over 365 Days		\$ 65,643.35	23.4%
Total Of Acces & Other Over 365 Days		\$.00	.0%