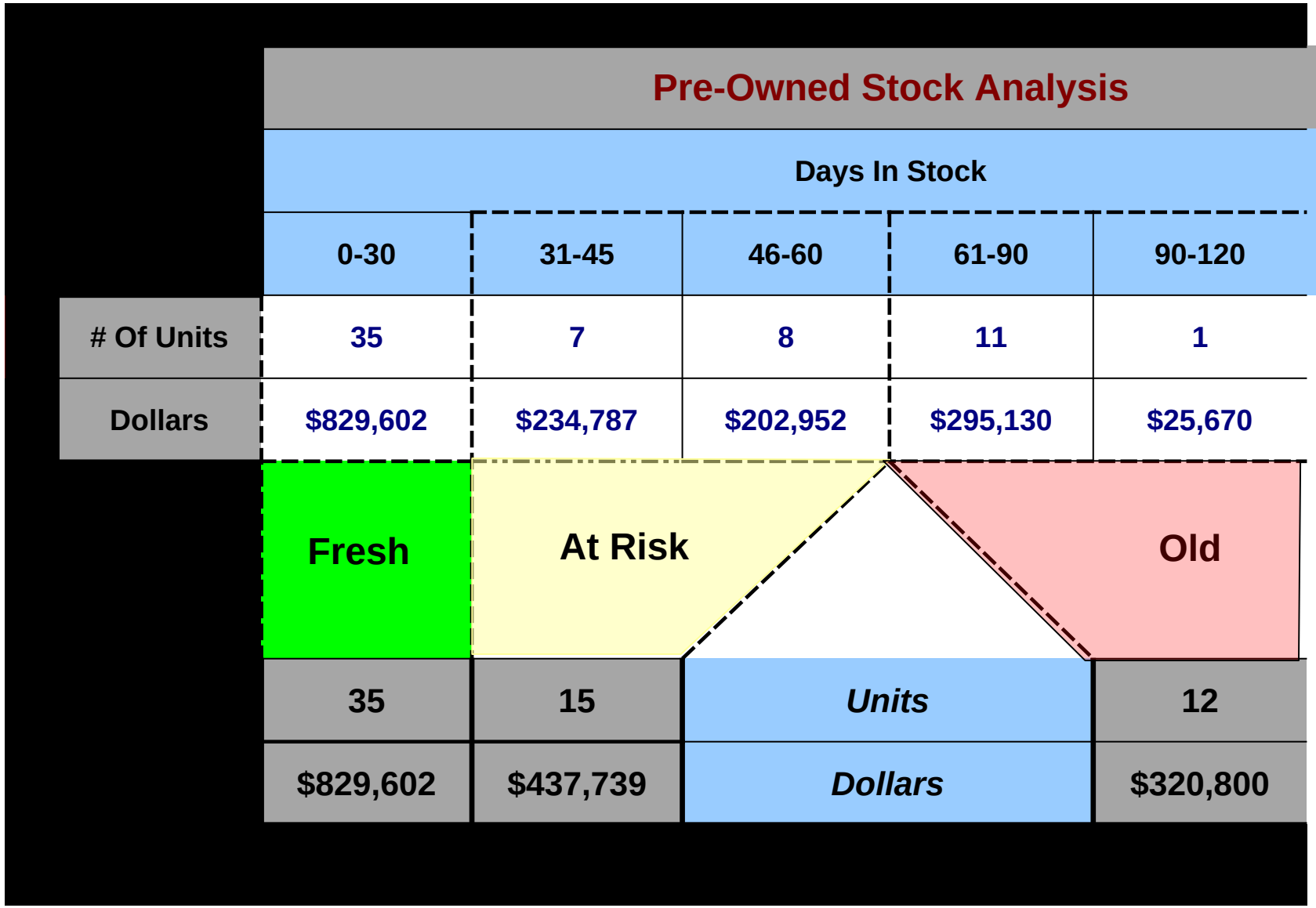
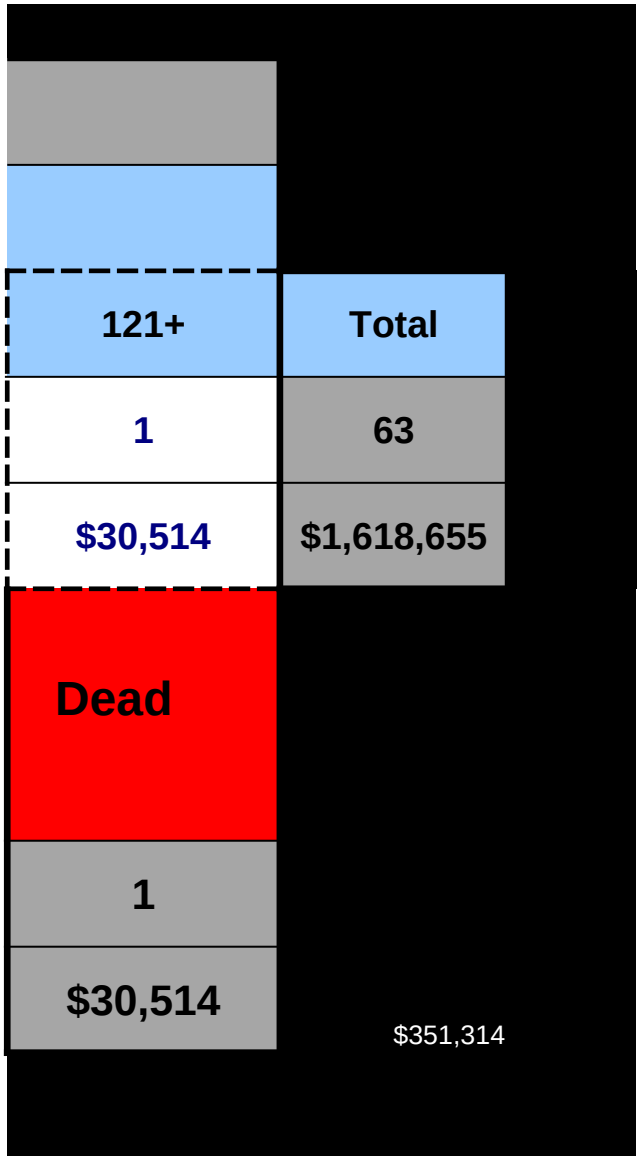
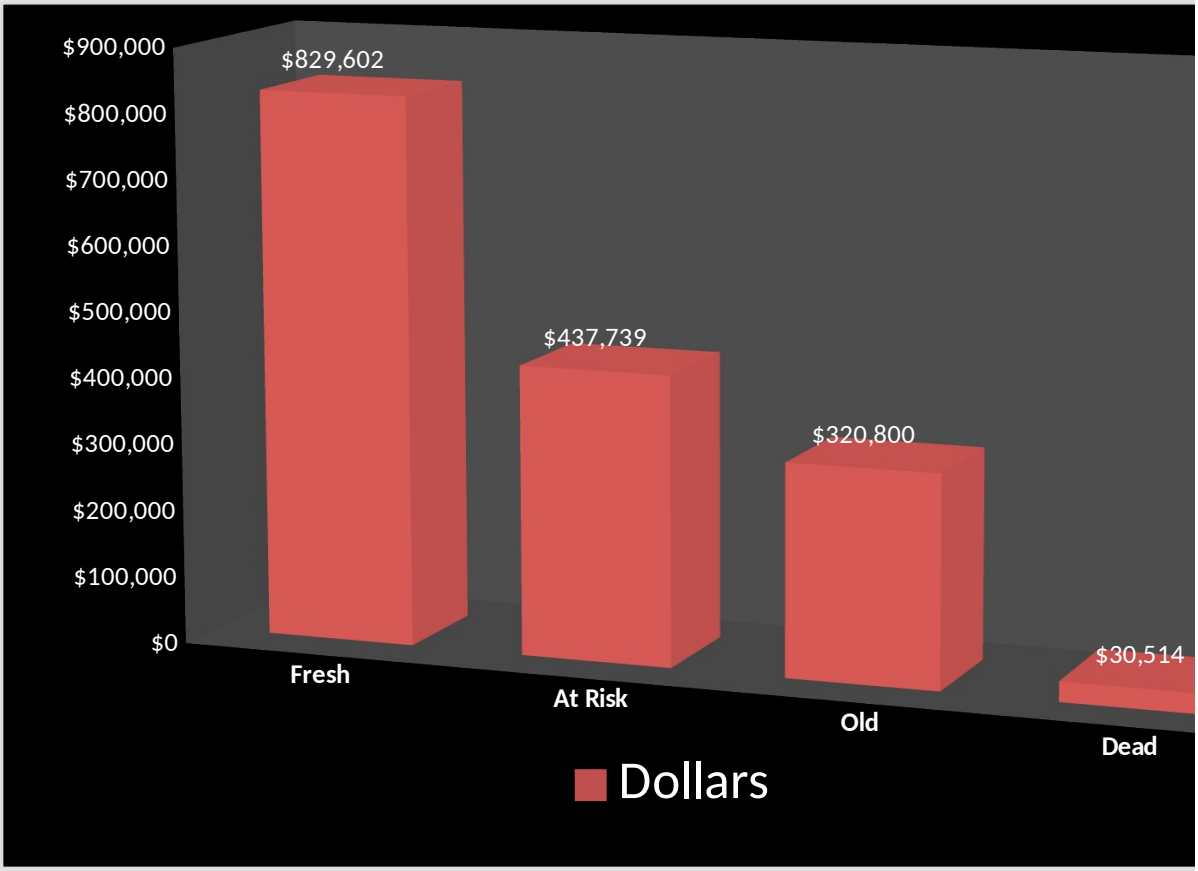
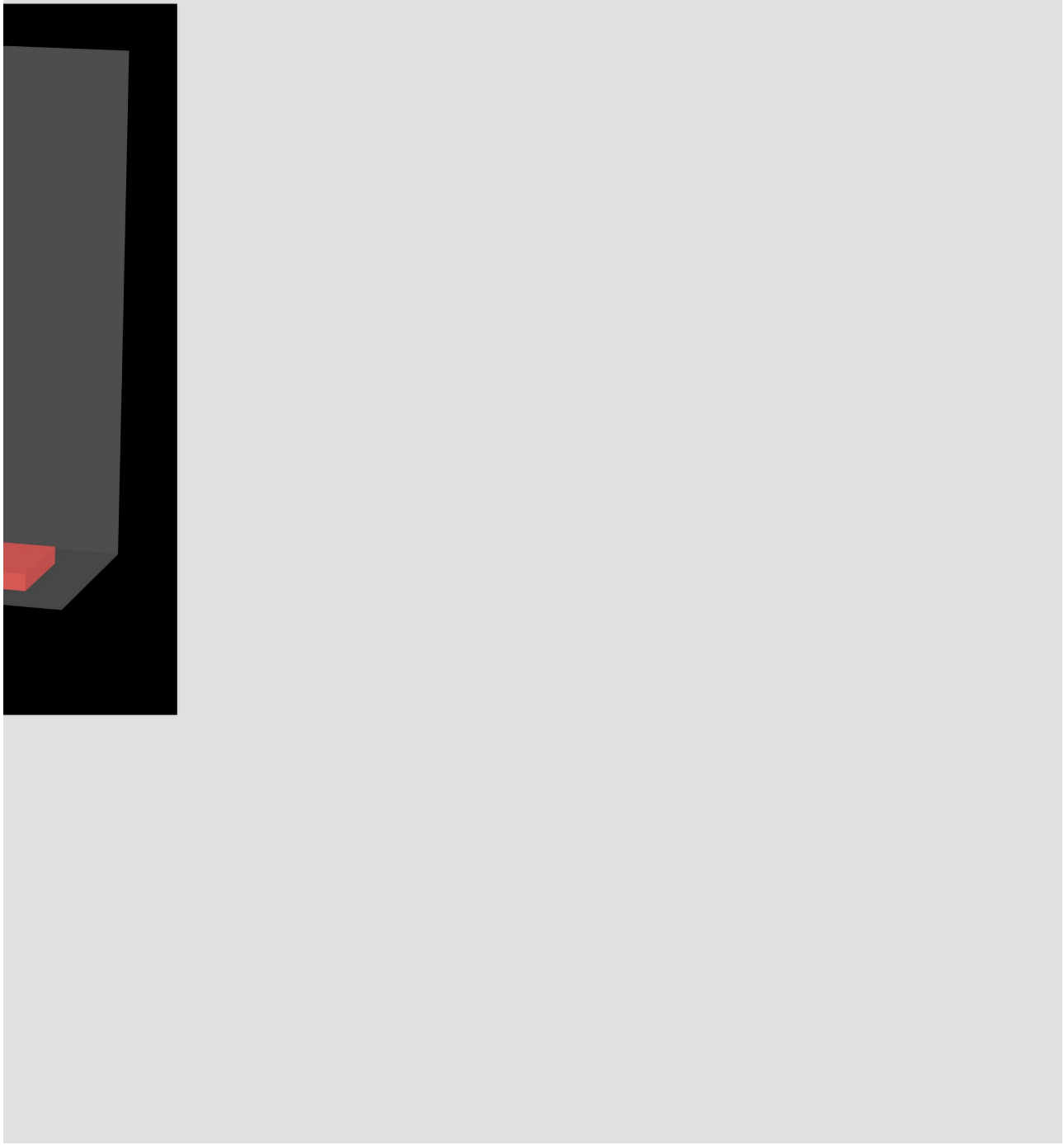
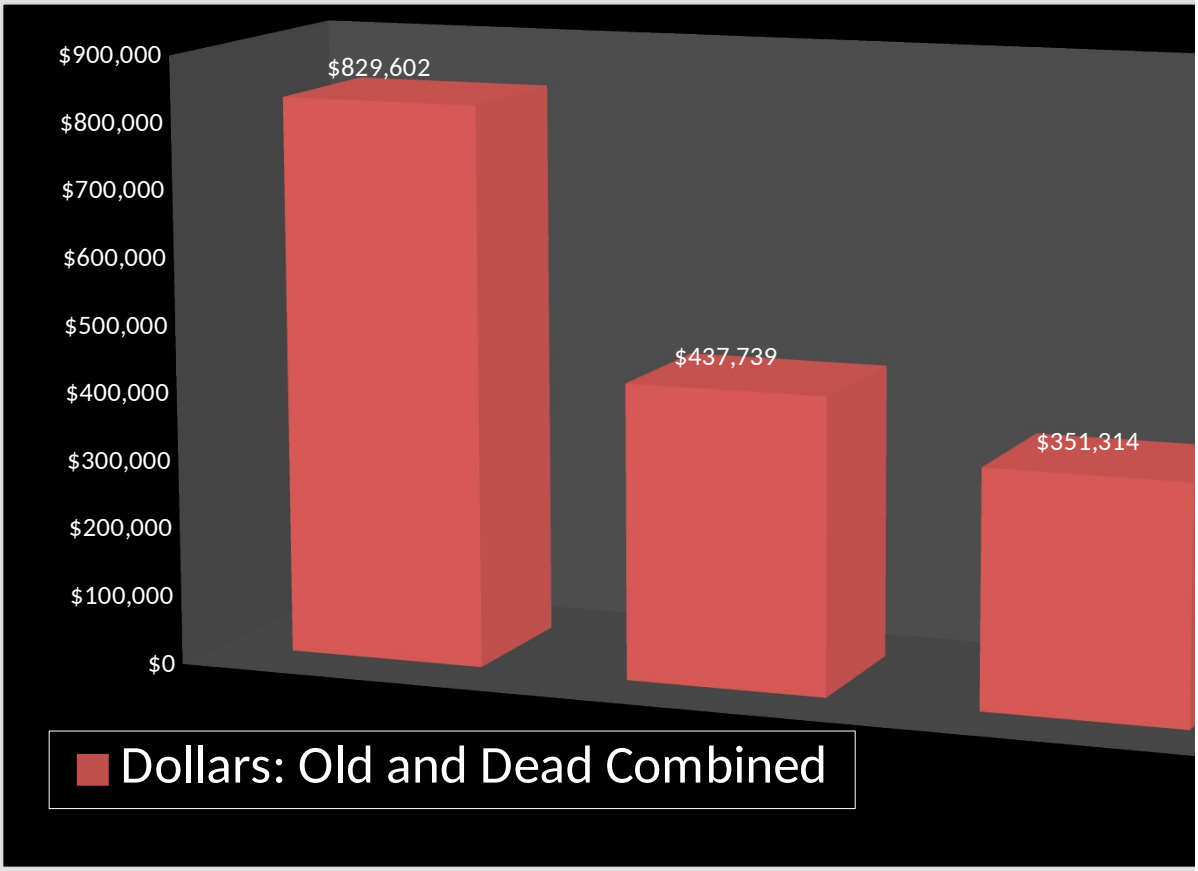
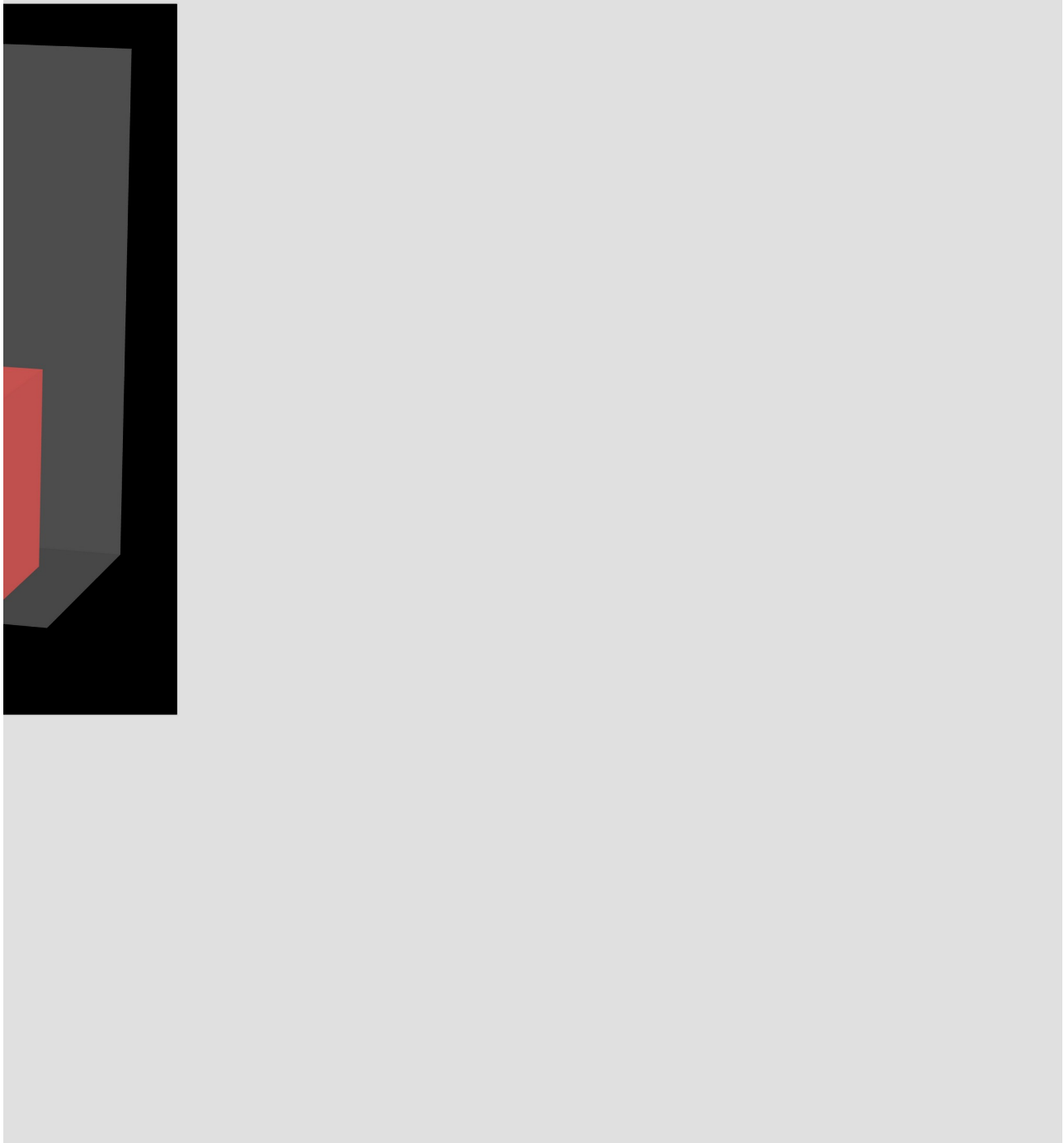

Pre-Owned Stock Analysis
Days In Stock
0-30
31-45
46-60
61-90
90-120
# Of Units
35
7
8
11
1
Dollars
$829,602
$234,787
$202,952
$295,130
$25,670
Fresh
At Risk
Old
35
15
Units
12
$829,602
$437,739
Dollars
$320,800

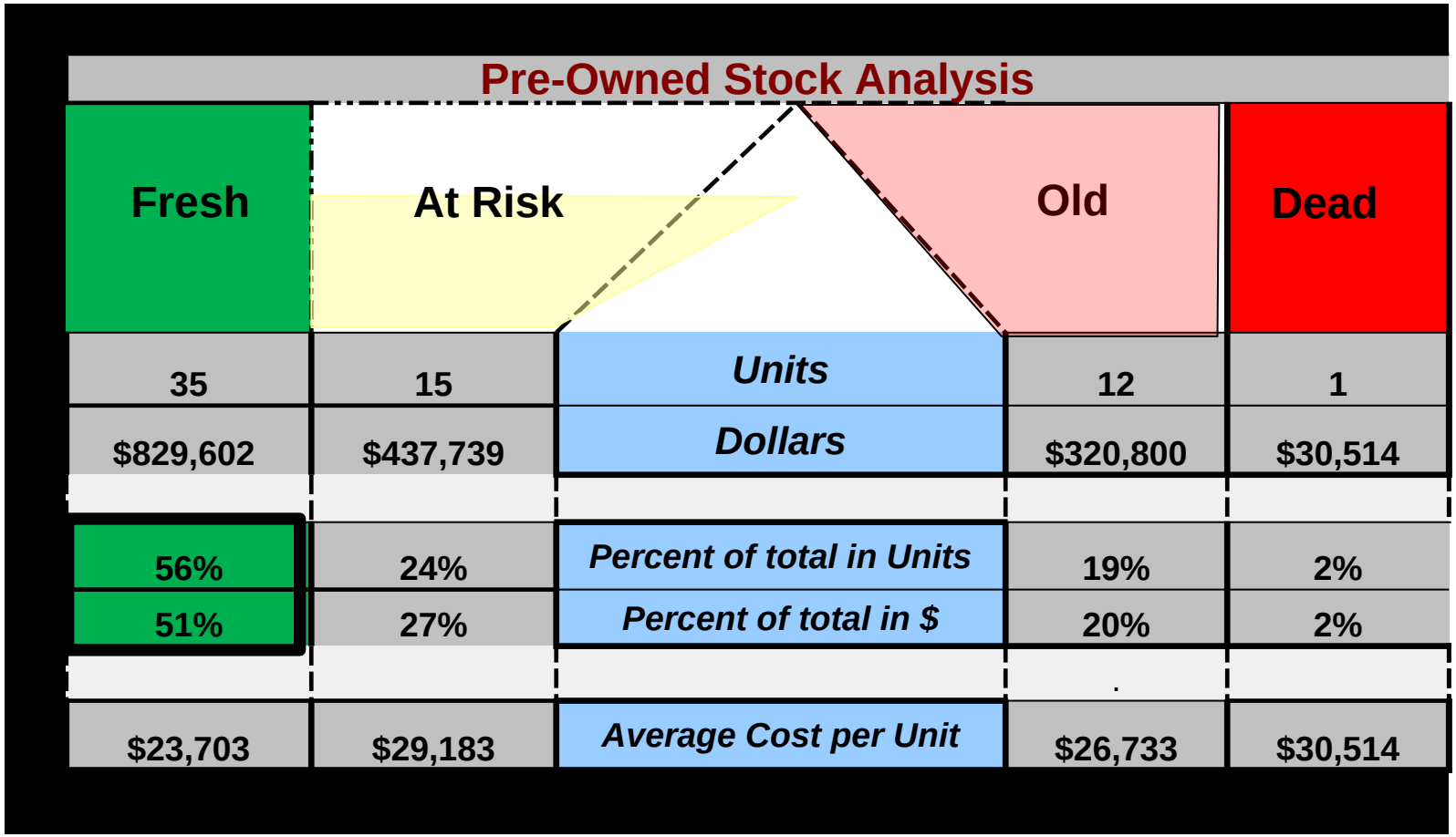

121+
Total
1
63
$30,514
$1,618,655
Dead
1
$30,514
$351,314


$900,000
$800,000
$700,000
$600,000
$500,000
$400,000
$300,000
$200,000
$100,000
$0
$829,602
$437,739
$320,800
$30,514
Fresh
At Risk
Old
Dead
Dollars




$900,000
$800,000
$700,000
$600,000
$500,000
$400,000
$300,000
$200,000
$100,000
$0
$829,602
$437,739
$351,314
Dollars: Old and Dead Combined

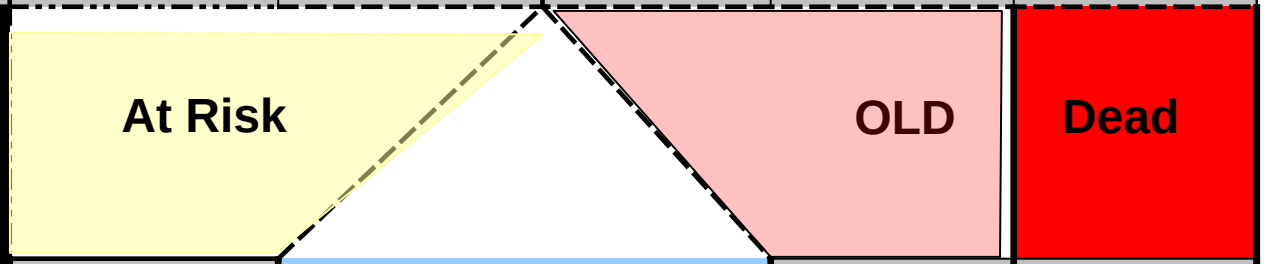



Pre-Owned Stock Analysis
Fresh
At Risk
Old
Dead
35
15
Units
12
1
$829,602
$437,739
Dollars
$320,800
$30,514
56%
24%
Percent of total in Units
19%
2%
51%
27%
Percent of total in $
20%
2%
$23,703
$29,183
Average Cost per Unit
$26,733
$30,514


63
$1,618,655

# Over Valuation "Water" Analysis

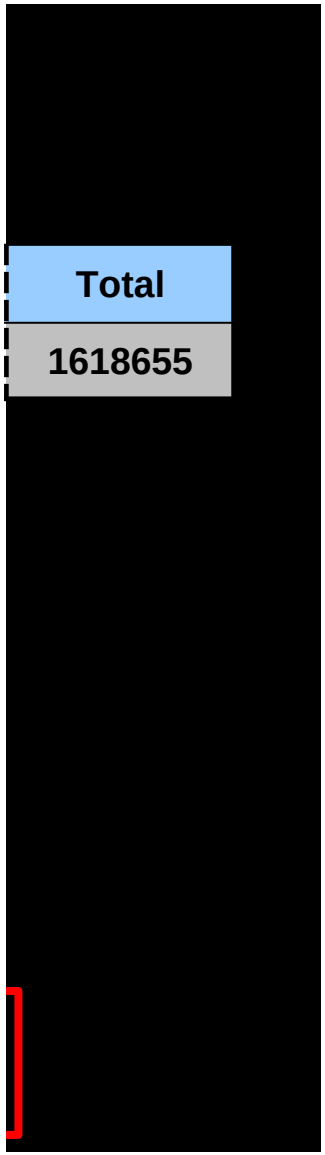
| | Days In Stock | | | | | |
|---|---|---|---|---|---|---|
| | 0-30 | 31-45 | 46-60 | 61-90 | 91 - 120 | 121+ |
| Dollars | 829602 | 234787 | 202952 | 295130 | 25670 | 30514 |




| | | | | |
|---|---|---|---|---|
| | $437,739 | *Dollars* | $320,800 | $30,514 |
| Enter the percentage of this inventory value that you estimate is "water" | 10% | *"Water" %* | 15% | 25% |
| | $43,774 | *"Water" Dollars* | $48,120 | $7,629 |

% of inventory under water 6.1%

Total Water Dollars $99,522


Total
1618655